SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-K**

Annual report pursuant to section 13 and 15(d)

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# **FILER**

# **DONALDSON CO INC**

CIK:29644| IRS No.: 410222640 | State of Incorp.:DE | Fiscal Year End: 0731 Type: 10-K | Act: 34 | File No.: 001-07891 | Film No.: 131120402 SIC: 3564 Industrial & commercial fans & blowers & air purifing equip Mailing Address 1400 W 94TH STREET MINNEAPOLIS MN 55431 Business Address 1400 W. 94TH ST. MINNEAPOLIS MN 55431 6128873131

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# Form 10-K

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended July 31, 2013 or

□ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-7891

# **DONALDSON COMPANY, INC.**

(Exact name of registrant as specified in its charter)

<u>Delaware</u>

(State or other jurisdiction of incorporation or organization)

41-0222640 (I.R.S. Employer Identification No.)

<u>5543</u>1

(Zip Code)

1400 West 94th Street, Minneapolis, Minnesota

(Address of principal executive offices)

Registrant's telephone number, including area code: (952) 887-3131

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Common Stock, \$5 Par Value Preferred Stock Purchase Rights Name of each exchange on which registered New York Stock Exchange New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. 🛛 Yes 🗌 No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  $\Box$  Yes  $\boxtimes$  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  $\boxtimes$  Yes  $\square$  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such short period that the registrant was required to submit and post such files)  $\boxtimes$  Yes  $\square$  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.  $\boxtimes$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  $\boxtimes$ Accelerated filer  $\square$ Non-accelerated filer  $\square$  (Do not check if a smaller reporting company)Smaller reporting company  $\square$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  $\Box$  Yes  $\boxtimes$  No

As of January 31, 2013, the last business day of the registrant's most recently completed second fiscal quarter, the aggregate market value of voting and non-voting common stock held by non-affiliates of the registrant was \$5,466,451,890 (based on the closing price of \$37.61 as reported on the New York Stock Exchange as of that date).

As of August 31, 2013, there were approximately 146,109,145 shares of the registrant's common stock outstanding.

# Documents Incorporated by Reference

Portions of the registrant's Proxy Statement for its 2013 annual meeting of stockholders (the "2013 Proxy Statement") are incorporated by reference in Part III, as specifically set forth in Part III.

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# PART I

# Item 1. Business

### General

Donaldson Company, Inc. (Donaldson or the Company) was founded in 1915 and organized in its present corporate form under the laws of the State of Delaware in 1936.

The Company is a worldwide manufacturer of filtration systems and replacement parts. The Company's product mix includes air and liquid filtration systems and exhaust and emission control products. Products are manufactured at 39 plants around the world and through 3 joint ventures. The Company has two reporting segments: Engine Products and Industrial Products. Products in the Engine Products segment consist of air filtration systems, exhaust and emissions systems, liquid filtration systems, and replacement filters. The Engine Products segment sells to original equipment manufacturers (OEMs) in the construction, mining, agriculture, aerospace, defense, and truck markets and to OEM dealer networks, independent distributors, private label accounts, and large equipment fleets. Products in the Industrial Products segment consist of dust, fume, and mist collectors, compressed air purification systems, air filtration systems for gas turbines, PTFE membrane-based products, and specialized air filtration systems for applications including computer hard disk drives and semi-conductor manufacturing. The Industrial Products segment sells to various industrial dealers, distributors, and end-users, OEMs of gas-fired turbines, and OEMs and end-users requiring clean air.

The table below shows the percentage of total net sales contributed by the principal classes of similar products for each of the last three fiscal years:

	Year Ended July 31,					
	2013	2012	2011			
Engine Products segment						
Off-Road Products	15%	15%	14%			
On-Road Products	5%	7%	5%			
Aftermarket Products*	37%	36%	38%			
Retrofit Emissions Products	1%	1%	1%			
Aerospace and Defense Products	4%	4%	5%			
*includes replacement part sales to the Company's OEM Customers						
Industrial Products segment						
Industrial Filtration Solutions Products	22%	22%	22%			
Gas Turbine Products	9%	7%	7%			
Special Applications Products	7%	8%	8%			

Total net sales contributed by the principal classes of similar products and financial information about segment operations appear in Note L in the Notes to Consolidated Financial Statements on page 53.

The Company makes its annual reports on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form 8-K, and amendments to those reports, available free of charge through its website at www.donaldson.com, as soon as reasonably practicable after it electronically files such material with (or furnishes such material to) the Securities and Exchange Commission. Also available on the Company's website are corporate governance documents, including the Company's code of business conduct and ethics, corporate governance guidelines, Audit Committee charter, Human Resources Committee charter, and Corporate Governance Committee charter. These documents are also available in print, free of charge to any shareholder who requests them. The information contained on the Company's website is not incorporated by reference into this Annual Report on Form 10-K and should not be considered to be part of this Form 10-K.

# Seasonality

A number of the Company's end markets are dependent on the construction, agricultural, and power generation industries, which are generally stronger in the second half of the Company's fiscal year. The first two quarters of the fiscal year also contain the traditional summer and winter holiday periods, which are characterized by more Customer plant closures.

# Competition

Principal methods of competition in both the Engine and Industrial Products segments are technology and innovation, price, geographic coverage, service, and product performance. The Company competes in a number of highly competitive filtration markets in both segments. The Company believes it is a market leader within many of its product lines, specifically within its Off-Road Equipment and On-Road Products lines for OEMs and is a significant participant in the aftermarket for replacement filters. The Engine Products segment's principal competitors include several large global competitors and many regional competitors, especially in the Engine Aftermarket Products business. The Industrial Products segment's principal competitors vary from country to country and include several large regional and global competitors and a significant number of smaller competitors who compete in a specific geographical region or in a limited number of product applications.

# **Raw Materials**

The principal raw materials that the Company uses are steel, filter media, and petroleum-based products. Purchased raw materials represent approximately 60 to 65 percent of the Company's cost of goods sold. Of that amount, steel, including fabricated parts, represents approximately 25 percent. Filter media represents approximately 15 to 20 percent and the remainder is primarily made up of petroleum-based products and other components. The Company typically has multiple sources of supply for the raw materials essential to its business, but does rely primarily on two media suppliers. The Company is not required to carry significant amounts of raw material inventory to secure supplier allotments. However, the Company does stock finished goods inventory at its regional distribution centers in order to meet anticipated Customer demand. The Company has not experienced significant supply problems in the purchase of its major raw materials.

# **Patents and Trademarks**

The Company owns various patents and trademarks, which it considers in the aggregate to constitute a valuable asset, including patents and trademarks for products sold under the Ultra-Web®, PowerCore®, and Donaldson® trademarks. However, it does not regard the validity of any one patent or trademark as being of material importance.

#### **Major Customers**

There were no Customers that accounted for over 10 percent of net sales in Fiscal 2013, 2012, or 2011. There were no Customers that accounted for over 10 percent of gross accounts receivable in Fiscal 2013 and one Customer over 10 percent of gross accounts receivable in Fiscal 2012.

# Backlog

At August 31, 2013, the backlog of orders expected to be delivered within 90 days was \$351.7 million. This entire backlog is expected to be shipped during Fiscal 2014. The 90-day backlog at August 31, 2012, was \$403.7 million. Backlog is one of many indicators of business conditions in the Company's markets. However, it is not always indicative of future results for a number of reasons, including short lead times in the Company's replacement parts businesses and the timing of orders in many of the Company's Engine OEM and Industrial markets.

# **Research and Development**

During Fiscal 2013, the Company spent \$62.6 million on research and development activities. Research and development expenses include basic scientific research and the application of scientific advances to the development of new and improved products and their uses. The Company spent \$59.6 million and \$55.3 million in Fiscal 2012 and Fiscal 2011, respectively, on research and development activities. Substantially all commercial research and development is performed in-house.

# **Environmental Matters**

The Company does not anticipate any material effect on its capital expenditures, earnings, or competitive position during Fiscal 2014 due to compliance with government regulations regulating the discharge of materials into the environment or otherwise relating to the protection of the environment.

# Employees

The Company employed over 12,400 persons in worldwide operations as of August 31, 2013.

# **Geographic Areas**

Financial information about geographic areas appears in Note L of the Notes to Consolidated Financial Statements on page 53.

# Item 1A. Risk Factors

There are inherent risks and uncertainties associated with our global operations that involve the manufacturing and sale of products for highly demanding Customer applications throughout the world. These risks and uncertainties could adversely affect our operating performance and financial condition. The following discussion, along with discussions elsewhere in this report, outlines the risks and uncertainties that we believe are the most material to our business at this time. We want to further highlight the risks and uncertainties associated with: world economic factors and conditions, the ongoing global economic uncertainty, the reduced demand for hard disk drive products with the increased use of flash memory, the potential for some Customers to increase their reliance on their own filtration capabilities, currency fluctuations, commodity prices, political factors, our international operations, highly competitive markets, inability to hire and retain key employees, governmental laws and regulations, including the impact of the various economic stimulus and financial reform measures, the implementation of our new information technology systems, failure or breach of information technology and trade secret security, potential global events resulting in market instability, including financial bailouts and defaults of sovereign nations, military and terrorist activities including political unrest in the Middle East, other political changes, health outbreaks, natural disasters, and other factors discussed below. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

# Operating internationally carries risks which could negatively affect our financial performance.

We have sales and manufacturing operations throughout the world, with the heaviest concentrations in the Americas, Europe, and Asia. Our stability, growth, and profitability are subject to a number of risks of doing business internationally that could harm our business, including:

- political and military events,
- legal and regulatory requirements, including import, export, defense regulations, anti-corruption laws, and foreign exchange controls,
- tariffs and trade barriers,
- potential difficulties in staffing and managing local operations,
- credit risk of local Customers and distributors,
- difficulties in protecting intellectual property,
- local economic, political, and social conditions, specifically in the Middle East, China, Thailand, and other emerging markets where we do business,
- potential global health outbreaks, and
- natural disasters.

Due to the international scope of our operations, we are subject to a complex system of import- and export-related laws and regulations. Any alleged or actual violations may subject us to government scrutiny, investigation, and civil and criminal penalties, and may limit our ability to import or export our products or to provide services outside the United States (U.S.). In addition, the U.S. Foreign Corrupt Practices Act and similar foreign anti-corruption laws generally prohibit companies and their intermediaries from making improper payments or providing anything of value to improperly influence foreign government officials for the purpose of obtaining or retaining business, or obtaining an unfair advantage. Recent years have seen a substantial increase in the global enforcement of anti-corruption laws. Violations of these laws may result in severe criminal or civil sanctions, could disrupt our business, and result in an adverse effect on our reputation, business, and results of operations or financial condition.

# Maintaining a competitive advantage requires continuing investment with uncertain returns.

We operate in highly competitive markets and have numerous competitors who may already be well-established in those markets. We expect our competitors to continue improving the design and performance of their products and to introduce new products that could be competitive in both price and performance. We believe that we have certain technological advantages over our competitors, but maintaining these advantages requires us to continually invest in research and development, sales and marketing, and Customer service and support. There is no guarantee that we will be successful in maintaining these advantages. We make investments in new technologies that address increased performance and regulatory requirements around the globe. There is no guarantee that we will be successful in completing development or achieving sales of these products or that the margins on such products will be acceptable. Our financial performance may be negatively impacted if a competitor's successful product innovation reaches the market before ours or gains broader market acceptance.

A few of our major OEM Customers also manufacture filtration systems. Although these OEM Customers rely on us and other suppliers for some of their filtration systems, they sometimes choose to manufacture additional filtration systems for their own use. There is also a risk that a Customer could acquire one or more of our competitors.

We may be adversely impacted by changes in technology that could reduce or eliminate the demand for our products. These risks include:

- breakthroughs in technology which provide a viable alternative to diesel engines
- reduced demand for disk drive products by flash memory or a similar technology, which would reduce the use of disk drives and therefore eliminate the need for our filtration solutions in disk drives
- other breakthroughs in filtration technologies that could displace our products

#### Difficulties with our information technology systems and security could adversely affect our results.

We have many information technology systems that are important to the operation of its businesses, some of which are managed by third parties. These systems are used to process, transmit, and store electronic information, and to manage or support a variety of business processes and activities. We could encounter difficulties in developing new systems, maintaining and upgrading existing systems, and preventing information security breaches. There may be other challenges and risks as we upgrade and standardize our Enterprise Resource Planning (ERP) system on a worldwide basis. Such difficulties could lead to significant additional expenses and/or disruption in business operations that could adversely affect our results. Additionally, information technology security threats are increasing in frequency and sophistication. These threats pose a risk to the security of our systems and networks and the confidentiality, availability, and integrity of our data. Should such an attack succeed, it could lead to the compromising of confidential information, manipulation and destruction of data, defective products, production downtimes, and operations disruptions. The occurrence of any of these events could adversely affect our reputation, regulatory action, potential liability, and increased costs and operational consequences of implementing further data protection matters.

# Demand for our products relies on economic and industrial conditions worldwide.

Changes in economic or industrial conditions could impact our results of operations or financial condition in any particular period as our business can be sensitive to varying conditions by region across the globe.

While sales to Caterpillar accounted for slightly less than 10 percent of our net sales in Fiscal 2013, 2012, and 2011, an adverse change in Caterpillar's financial performance or a material reduction in our sales to Caterpillar could negatively impact our operating results.

# We participate in highly competitive markets with pricing pressure. If we are not able to compete effectively our margins and results of operations could be adversely affected.

The businesses and product lines in which we participate are very competitive and we risk losing business based on a wide range of factors including technology, price, geographic coverage, product performance, and Customer service. Large Customers continue to seek productivity gains and lower prices from us and their other suppliers. We may lose business or negatively impact our margins if we are unable to deliver the best value to our Customers.

### Changes in our product mix impacts our financial performance.

We sell products that have varying profit margins. Our financial performance can be impacted depending on the mix of products we sell during a given period. Our outlook assumes a certain geographic mix of sales as well as a product mix of sales. If actual results vary from this projected geographic and product mix of sales, our results could be negatively impacted.

### Unavailable or higher cost materials could impact our financial performance.

We obtain raw materials including steel, filter media, petroleum-based products, and other components from third-party suppliers and tend to carry limited raw material inventories. An unanticipated delay in delivery by our suppliers could result in the inability to deliver on-time and meet the expectations of our Customers. This could negatively affect our financial performance. An increase in commodity prices could also result in lower operating margins.

# Unfavorable fluctuations in foreign currency exchange rates could negatively impact our results and financial position.

We have operations in many countries. Each of our subsidiaries reports its results of operations and financial position in its relevant functional currency, which is then translated into U.S. dollars. This translated financial information is included in our consolidated financial statements. The strengthening of the U.S. dollar in comparison to the foreign currencies of our subsidiaries could have a negative impact on our results and financial position.

#### Acquisitions may have an impact on our results.

We have made and continue to pursue acquisitions. We cannot guarantee that these acquisitions will have a positive impact on our results. These acquisitions could negatively impact our profitability due to operating and integration inefficiencies, the incurrence of debt, contingent liabilities, and amortization expenses related to intangible assets. There are also a number of other risks involved in acquisitions. We could lose key existing Customers, have difficulties in assimilating the acquired operations, assume unanticipated legal liabilities, or lose key employees.

# Costs associated with lawsuits or investigations may have an adverse effect on our results of operations.

We are subject to many laws and regulations in the jurisdictions in which we operate. We routinely incur costs in order to comply with these laws and regulations. We may be adversely impacted by new or changing laws and regulations that affect both our operations and our ability to develop and sell products that meet our Customers' requirements. We are involved in various product liability, product warranty, intellectual property, environmental claims, and other legal proceedings that arise in and outside of the ordinary course of our business. It is not possible to predict the outcome of investigations and lawsuits, and we could incur judgments, fines, or penalties or enter into settlements of lawsuits and claims that could have an adverse effect on our business, results of operations, and financial condition in any particular period.

# Additional tax expense or tax exposure could impact our financial performance.

We are subject to income taxes in various jurisdictions in which we operate. Our tax liabilities are dependent upon the location of earnings among these different jurisdictions. Our provision for income taxes and cash tax liability could be adversely affected by numerous factors, including income before taxes being lower than anticipated in countries with lower statutory tax rates and higher than anticipated in countries with higher statutory tax rates, changes in the valuation of deferred tax assets and liabilities, and changes in tax laws and regulations. We are also subject to the continuous examination of our income tax returns tax authorities. The results of audit and examination of previously filed tax returns and continuing assessments of our tax exposures may have an adverse effect on the Company's provision for income taxes and cash tax liability.

# Compliance with environmental and product laws and regulations can be costly.

We are subject to many environmental and product laws and regulations in the jurisdiction we operate. We routinely incur costs in order to comply with these laws and regulations. We may be adversely impacted by new or changing laws and regulations that affect both our operations and our ability to develop and sell products that meet our Customers' requirements.

# Item 1B. Unresolved Staff Comments

None.

# **Item 2. Properties**

The Company's principal administrative office and research facilities are located in Bloomington, a suburb of Minneapolis, Minnesota. The Company's principal European administrative and engineering offices are located in Leuven, Belgium. The Company also has extensive operations in the Asia-Pacific region.

The Company's principal manufacturing and distribution activities are located throughout the world. The following is a summary of the principal plants and other materially important physical properties owned or leased by the Company.

# **Americas**

Auburn, Alabama (E) Riverbank, California (I)\* Valencia, California (E)\* Dixon. Illinois Frankfort, Indiana Cresco, Iowa Grinnell, Iowa (E) Nicholasville, Kentucky Bloomington, Minnesota Chesterfield, Missouri (E)\* Chillicothe, Missouri (E) Philadelphia, Pennsylvania (I) Greeneville, Tennessee Baldwin, Wisconsin Stevens Point, Wisconsin Sao Paulo, Brazil (E)\* Brockville, Canada (E)\* Aguascalientes, Mexico Monterrey, Mexico (I)

# Joint Venture Facilities

Champaign, Illinois (E) Jakarta, Indonesia Dammam, Saudi Arabia (I)

# **Distribution Centers**

Wyong, Australia

# Europe / Middle East / Africa

Kadan, Czech Republic (I) Klasterec, Czech Republic Domjean, France (E) Paris, France (E)\* Dulmen, Germany (E) Haan, Germany (I) Ostiglia, Italy (E) Cape Town, South Africa Johannesburg, South Africa\* Hull, United Kingdom Leicester, United Kingdom (I)

# <u>Australia</u>

Wyong, Australia

# <u>Asia</u>

Wuxi, China New Delhi, India Gunma, Japan Rayong, Thailand (I)

# **Third-Party Logistics Providers**

Santiago, Chile Wuxi, China Mumbai, India Chennai, India Plainfield, Indiana (I) Gunma, Japan Brugge, Belgium Sao Paulo, Brazil\* Rensselaer, Indiana Jakarta, Indonesia Aguascalientes, Mexico

Singapore Greeneville, Tennessee (I)

The Company's properties are utilized for both the Engine and Industrial Products segments except as indicated with an (E) for Engine or (I) for Industrial. The Company leases certain of its facilities, primarily under long-term leases. The facilities denoted with an asterisk (\*) are leased facilities. In Wuxi, China, and Bloomington, Minnesota a portion of the activities are conducted in leased facilities. The Company uses third-party logistics providers for some of its product distribution and neither leases nor owns the facilities. The Company considers its properties to be suitable for their present purposes, well-maintained, and in good operating condition.

# **Item 3. Legal Proceedings**

The Company records provisions with respect to identified claims or lawsuits when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. Claims and lawsuits are reviewed quarterly and provisions are taken or adjusted to reflect the status of a particular matter. The Company believes the recorded reserves in its consolidated financial statements are adequate in light of the probable and estimable outcomes. Any recorded liabilities were not material to the Company's financial position, results of operations or liquidity, and the Company does not believe that any of the currently identified claims or litigation will materially affect its financial position, results of operations or liquidity.

### Item 4. Mine Safety Disclosures

Not applicable.

# **Executive Officers of the Registrant**

Current information regarding executive officers is presented below. All terms of office are for one year. There are no arrangements or understandings between individual officers and any other person pursuant to which the officer was selected as an executive officer.

Name	Age	Positions and Offices Held	First Fiscal Year Appointed as an Executive Officer
Tod E. Carpenter	54	Senior Vice President, Engine Products	2008
William M. Cook	60	Chairman, President and Chief Executive Officer	1994
Sandra N. Joppa	48	Vice President, Human Resources	2006
Norman C. Linnell	54	Vice President, General Counsel and Secretary	1996
Charles J. McMurray	59	Senior Vice President, Chief Administrative Officer	2003
Mary Lynne Perushek	55	Vice President and Chief Information Officer	2007
James F. Shaw	44	Vice President and Chief Financial Officer	2012
Wim Vermeersch	47	Vice President, Europe and Middle East	2012
Jay L. Ward	49	Senior Vice President, Industrial Products	2006
Eugene X. Wu	45	Vice President, Asia Pacific	2012

Mr. Carpenter joined the Company in 1996 and has held various positions, including Gas Turbine Systems General Manager from 2002 to 2004; General Manager, Industrial Filtration Systems (IFS) Sales from 2004 to 2006; General Manager, IFS Americas in 2006; Vice President, Global IFS from 2006 to 2008; and Vice President, Europe and Middle East from 2008 to 2011. In October 2011, Mr. Carpenter was appointed Senior Vice President, Engine Products.

Mr. Cook joined the Company in 1980 and has held various positions, including CFO and Senior Vice President, International from 2001 to 2004 and President and CEO from 2004 to 2005. Mr. Cook was appointed Chairman, President and CEO in July 2005.

Ms. Joppa was appointed Vice President, Human Resources in November 2005. Prior to that time, Ms. Joppa held various positions at General Mills, a consumer food products company, from 1989 to 2005, including service as Director of Human Resources for several different operating divisions from 1999 to 2005.

Mr. Linnell joined the Company in 1996 as General Counsel and Secretary and was appointed Vice President, General Counsel and Secretary in 2000.

Mr. McMurray joined the Company in 1980 and has held various positions, including Director, Global Information Technology from 2001 to 2003; Vice President, Human Resources from 2004 to 2005; Vice President, Information Technology, Europe, South Africa, and Mexico from 2005 to 2006; and Senior Vice President Industrial Products from 2006 to 2011. In 2011, Mr. McMurray was appointed Senior Vice President and Chief Administrative Officer.

Ms. Perushek was appointed Vice President and Chief Information Officer in November 2006. Prior to that time, Ms. Perushek was Vice President of Global Information Technology at H.B. Fuller Company, a worldwide manufacturer of adhesive products, from 2005 to 2006 and Chief Information Officer for Young America Corporation, a marketing company, from 1999 to 2004.

Mr. Shaw joined the Company in 2004 and has held various positions, including Director, Corporate Compliance/Internal Audit, and Corporate Controller and Principal Accounting Officer from 2004 to 2011. Mr. Shaw was appointed Vice President and Chief Financial Officer effective November 2011. Prior to joining Donaldson, Mr. Shaw held various positions at Deloitte & Touche, LLP and Arthur Andersen, LLP.

Mr. Vermeersch joined the Company in 1992 and has held various positions, including Director, Gas Turbine Systems, Asia Pacific from 2000 to 2005; Manager, Aftermarket and Service IFS, Belgium from 2005 to 2006; Manager, IFS, Belgium from 2006 to 2007; Director, Gas Turbine Systems, Europe, Middle East and North Africa, from 2007 to 2010; and Director, Engine, Europe, Middle East and North Africa from 2010 to 2011. Mr. Vermeersch was appointed Vice President, Europe and Middle East in January 2012.

Mr. Ward joined the Company in 1998 and has held various positions, including Director, Operations from 2001 to 2003; Director, Product and Business Development, IFS Group from 2003 to 2004; Managing Director, Europe from 2004 to 2006; and Vice President, Europe and Middle East from 2006 to 2008. Mr. Ward was appointed Senior Vice President, Engine Products in August 2008 and was appointed Senior Vice President, Industrial Products, in October 2011.

Mr. Wu was appointed Vice President, Asia Pacific in January 2012. Prior to that time, Mr. Wu was the Global Vice President and President of Asia Pacific at Greif, Inc., a global leader in industrial packaging products and services, from 2005 to 2010; and Chief Advisor to Chairman of the Board of Wanhua Industrial Group, a global chemical industry leader, from 2010 to 2011.

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# PART II

#### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The common shares of the Company are traded on the New York Stock Exchange under the symbol DCI. The amount and frequency of all cash dividends declared on the Company's common stock for Fiscal 2013 and 2012 appear in Note Q of the Notes to Consolidated Financial Statements on page 56. The Company's dividend payout ratio target is approximately 30 percent to 40 percent of the average earnings per share of the last three years. This is a change from the previous target of 25 percent to 30 percent of the average earnings per share of the last three years. This guidance is expected to be used for future dividend payouts. As of September 25, 2013, there were 1,862 shareholders of record of common stock.

The low and high sales prices for the Company's common stock for each full quarterly period during Fiscal 2013 and 2012 were as follows:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Fiscal 2013	\$30.90 - 38.18	\$31.83 - 38.30	\$34.26 - 38.08	\$34.35 - 39.36
Fiscal 2012	\$23.19 - 33.33	\$30.48 - 36.52	\$34.02 - 38.89	\$30.51 - 36.82

The following table sets forth information in connection with purchases made by, or on behalf of, the Company or any affiliated purchaser of the Company, of shares of the Company's common stock during the quarterly period ended July 31, 2013.

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
May 1 - May 31, 2013		\$ _		3,737,155
June 1 - June 30, 2013	1,037,194	\$ 35.69	1,031,318	2,705,837
July 1 - July 31, 2013	152,067	\$ 35.53	135,034	2,570,803
Total	1,189,261	\$ 35.67	1,166,352	2,570,803

On March 26, 2010, the Company announced that the Board of Directors authorized the repurchase of up to 16.0 million shares of common stock. This repurchase authorization is effective until terminated by the Board of Directors. There were no repurchases of common stock made outside of the Company's current repurchase authorization during the quarter ended July 31, 2013. However, the "Total Number of Shares Purchased" column

(1) of the table above includes 22,909 previously owned shares tendered by option holders in payment of the exercise price of options during the quarter. While not considered repurchases of shares, the Company does at times withhold shares that would otherwise be issued under equity-based awards to cover the withholding taxes due as a result of exercising stock options or payment of equity-based awards.

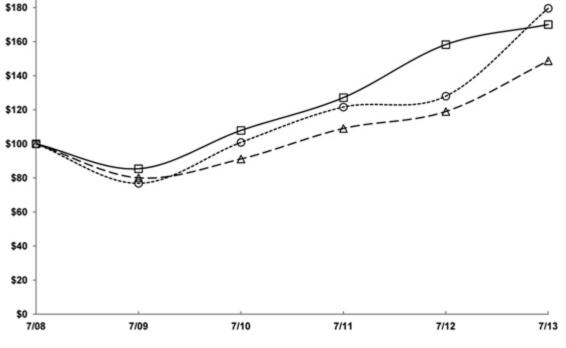
On January 27, 2012, the Company announced that its Board of Directors declared a two-for-one stock split effected in the form of a 100 percent stock dividend. The stock split was distributed March 23, 2012, to stockholders of record as of March 2, 2012. Earnings and dividends per share and weighted average shares outstanding are presented in this Form 10-K after the effect of the 100 percent stock dividend. The two-for-one stock split is reflected in the share amounts in all periods presented in the table above and elsewhere in this annual Form 10-K.

9

\$200

The graph below compares the cumulative total stockholder return on the Company's common stock for the last five fiscal years with the cumulative total return of the Standard & Poor's 500 Stock Index and the Standard & Poor's Industrial Machinery Index. The graph and table assume the investment of \$100 in each of the Company's common stock and the specified indexes at the beginning of the applicable period, and assume the reinvestment of all dividends.

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN Among Donaldson Company, Inc., the S&P 500 Index, and the S&P Industrial Machinery Index



Donaldson Company, Inc.

- S&P 500 -

-O--- S&P Industrial Machinery

	 Year Ended July 31,											
	2013 2012		2011		2010		2009			2008		
Donaldson Company, Inc.	\$ 170.03	\$	158.25	\$	127.12	\$	107.86	\$	85.39	\$	100.00	
S&P500	148.71		118.97		109.02		91.11		80.04		100.00	
S&P Industrial Machinery	179.57		127.98		121.59		100.84		76.83		100.00	

# Item 6. Selected Financial Data

The following table sets forth selected financial data for each of the fiscal years in the five-year period ended July 31, 2013 (in millions, except per share data):

	Year Ended July 31,									
		2013		2012		2011		2010		2009
Net sales	\$	2,436.9	\$	2,493.2	\$	2,294.0	\$	1,877.1	\$	1,868.6
Net earnings		247.4		264.3		225.3		166.2		131.9
Diluted earnings per share		1.64		1.73		1.43		1.05		0.83
Total assets		1,743.6		1,730.1		1,726.1		1,499.5		1,334.0
Long-term obligations		102.8		203.5		205.7		256.2		253.7

0.450	0.335	0.280	0.240	0.230
0.410	0.320	0.268	0.235	0.228
		0.410 0.320	0.410 0.320 0.268	0.410 0.320 0.268 0.235

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

# **Results of Operations**

The following discussion of the Company's financial condition and results of operations should be read in conjunction with the Consolidated Financial Statements and Notes thereto and other financial information included elsewhere in this report.

# Overview

The Company is a worldwide manufacturer of filtration systems and replacement parts. The Company's core strengths are leading filtration technology, strong Customer relationships, and its global presence. The Company operates through two reporting segments, Engine Products and Industrial Products, and has a product mix including air and liquid filtration systems and exhaust and emission control products. As a worldwide business, the Company's results of operations are affected by conditions in the global economic environment. Under most economic conditions, the Company's market diversification between its OEM and replacement parts Customers, its diesel engine and industrial end markets, and its North American and international end markets has helped to limit the impact of weakness in any one product line, market, or geography on the consolidated results of the Company.

The Company reported sales in Fiscal 2013 of \$2,436.9 million, down 2.3 percent from \$2,493.2 million in the prior year. The Company's results were negatively impacted by foreign currency translation, which decreased sales by \$32.2 million. Excluding the current year impact of foreign currency translation, worldwide sales decreased 1.0 percent.

Although net sales excluding foreign currency translation is not a measure of financial performance under generally accepted accounting principles in the United States of America (U.S.) (U.S. GAAP), the Company believes it is useful in understanding its financial results and provides a comparable measure for understanding the operating results of the Company between different fiscal periods excluding the impact of foreign currency translation. The following is a reconciliation to the most comparable U.S. GAAP financial measure of this non-GAAP financial measure (in millions):

	1	Percent Change in Net Sales		
Year ended July 31, 2011	\$	2,294.0	NA	
Net sales change, excluding foreign currency translation impact		237.9	10.4%	
Foreign currency translation impact		(38.7)	(1.7)%	
Year ended July 31, 2012	\$	2,493.2	<u>8.7</u> %	
Net sales change, excluding foreign currency translation impact		(24.1)	(1.0)%	
Foreign currency translation impact		(32.2)	(1.3)%	
Year ended July 31, 2013	\$	2,436.9	(2.3)%	

The Company also reported net earnings in Fiscal 2013 of \$247.4 million, a decrease of 6.4 percent from \$264.3 million in the prior year. The Company's net earnings were negatively impacted by foreign currency translation, which decreased net earnings by \$2.1 million. Excluding the current year impact of foreign currency translation, net earnings decreased 5.6 percent.

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Although net earnings excluding foreign currency translation is not a measure of financial performance under U.S. GAAP, the Company believes it is useful in understanding its financial results and provides a comparable measure for understanding the operating results of the Company between different fiscal periods excluding the impact of foreign currency translation. The following is a reconciliation to the most comparable U.S. GAAP financial measure of this non-U.S. GAAP financial measure (in millions):

	Net	Earnings	Percent Change in Net Earnings
Year ended July 31, 2011	\$	225.3	NA
Net earnings change, excluding foreign currency translation impact		43.0	19.1%
Foreign currency translation impact		(4.0)	(1.8)%
Year ended July 31, 2012	\$	264.3	17.3%
Net earnings change, excluding foreign currency translation impact		(14.8)	(5.6)%
Foreign currency translation impact		(2.1)	(0.8)%
Year ended July 31, 2013	\$	247.4	(6.4)%

The Company reported diluted earnings per share of \$1.64, a 5.2 percent decrease from \$1.73 in the prior year.

Following are net sales by product within the Company's Engine and Industrial Products segments and a comparison of earnings before income taxes. Corporate and Unallocated includes corporate expenses determined to be non-allocable to the segments and interest income and expense. See further discussion of segment information in Note L of the Company's Notes to Consolidated Financial Statements.

		2013	 2012		2011
		(	5)		
Engine Products segment:					
Off-Road Products	\$	358,834	\$ 376,870	\$	327,557
On-Road Products		128,446	163,934		127,107
Aftermarket Products*		900,419	907,306		861,393
Retrofit Emissions Products		12,298	15,354		19,555
Aerospace and Defense Products		104,191	106,676		104,883
Total Engine Products segment	1	,504,188	1,570,140		1,440,495
Industrial Products segment:					
Industrial Filtration Solutions Products		529,751	553,453		507,646
Gas Turbine Products		232,922	180,669		154,726
Special Applications Products		170,087	188,986		191,162
Total Industrial Products segment		932,760	923,108		853,534
Total Company	\$ 2	,436,948	\$ 2,493,248	\$ 1	2,294,029

\* Includes replacement part sales to the Company's OEM Customers

	Engine Products		Industrial Corporate & <u>Products</u> Unallocated (thousands of dollars)		Products		Products Unal		Total Company
<u>2013</u>									
Net sales	\$ 1,504,188	\$	932,760	\$		\$ 2,436,948			
Earnings before income taxes	220,892		139,108		(11,819)	348,181			
<u>2012</u>									
Net sales	\$ 1,570,140	\$	923,108	\$		\$ 2,493,248			
Earnings before income taxes	227,941		149,249		(6,410)	370,780			
<u>2011</u>									
Net sales	\$ 1,440,495	\$	853,534	\$		\$ 2,294,029			
Earnings before income taxes	211,255		123,871		(22,863)	312,263			



Many factors contributed to the Company's results for each of the Company's reportable segments for Fiscal 2013, including a weakening in economic conditions in many of the Company's end markets, partially offset by the Company's program of Continuous Improvement initiatives and emerging market growth.

In the Engine Products segment, the Company experienced decreased sales in most end-markets. Earnings before income taxes as a percentage of Engine Products segment sales of 14.7 percent increased slightly from 14.5 percent in the prior year. The percentage earnings increase for the twelve months ended July 31, 2013, was driven by benefits from the Company's ongoing Continuous Improvement initiatives and a higher percentage of sales coming from replacement filters, partially offset by increased incremental expenses related to the Company's Strategic Business Systems project (which is the Company's multi-year implementation of a global enterprise resource planning system), higher pension and insurance costs, and lower fixed cost absorption as a result of lower production volumes (primarily in the first half of the year). In addition, the Engine Products segment incurred \$1.7 million in restructuring expenses compared to none in the prior year. These expenses related to employee severance costs associated with a reduction in workforce. Off-Road Product sales decreased by 4.8 percent driven by a decline in the mining equipment markets and weakness in the construction equipment markets, which were partially offset by strength in the agriculture equipment markets across the globe. On-Road Products sales decreased by 21.6 percent as a result of reduced truck builds by the Company's OEM Customers in the U.S., Europe, and Japan. Aftermarket Products sales decreases were driven by lower equipment utilization rates in the mining, construction, and transportation industries.

In the Industrial Products segment, where many product lines are later economic cycle businesses, sales increased primarily due to strong global demand for Gas Turbine Systems products. Earnings before income taxes as a percentage of Industrial Products segment sales of 14.9 percent decreased from 16.2 percent in the prior year. The decline in earnings as a percentage of sales over the prior year was driven by a shift in product mix to large first fit Gas Turbine projects which generally utilize outside subcontractors, less absorption of fixed manufacturing costs in businesses other than Gas Turbine Systems, increased incremental expenses related to the Company's Strategic Business Systems project, and higher pension and insurance costs, partially offset by benefits from the Company's ongoing Continuous Improvement initiatives. In addition, the Industrial Products segment incurred \$2.3 million in restructuring expenses compared to none in the prior year. These expenses related to employee severance costs associated with a reduction in workforce. Gas Turbine Products sales increased global electricity requirements. In Industrial Filtration Solutions Products, sales declined due to reduced capital investment by manufacturers. Sales in Special Applications Products decreased by 10.0 percent due to reduced demand for filtration products serving the electronics industries and weakness in industrial end markets resulting in lower sales of the Company's membrane products.

# <u>Outlook</u>

- The Company forecasts its total Fiscal 2014 sales to be between \$2.45 and \$2.55 billion, or an increase of 1 to 5 percent from
- Fiscal 2013. Foreign currency translation is based on the Company's forecasted rates for the Euro at US\$1.32 and 97 Yen to the US\$.
- The Company's full year Fiscal 2014 operating margin is forecasted to be 14.1 to 14.9 percent. Included in this forecast is approximately \$30 million in expense increases for our Strategic Business Systems project and incentive compensation.
- The Company's full year Fiscal 2014 tax rate is projected to be between 28 and 31 percent.
- The Company forecasts its full year Fiscal 2014 EPS to be between \$1.65 and \$1.85.

The Company projects that cash generated by operating activities will be between \$275 and \$305 million. Capital spending is estimated to be approximately \$90 million. The Company anticipates repurchasing between 2 and 4 percent of its diluted outstanding shares in FY14.

### Fiscal 2013 Compared to Fiscal 2012

*Engine Products Segment* The Engine Products segment sells to OEMs in the construction, mining, agriculture, aerospace, defense, and truck markets and to independent distributors, OEM dealer networks, private label accounts, and large equipment fleets. Products include air filtration systems, exhaust and emissions systems, liquid filtration systems including hydraulics, fuel, lube, and replacement filters.

Sales for the Engine Products segment were \$1,504.2 million, a decrease of 4.2 percent from \$1,570.1 million in the prior year with decreases across all businesses. Fiscal 2013 Engine Products sales decreased by 11.3 percent in Asia, 3.6 percent in the Americas, and were flat in Europe compared to Fiscal 2012. The impact of foreign currency decreased total sales by \$23.8 million, or 1.6 percent.

Worldwide sales of Off-Road Products were \$358.8 million, a decrease of 4.8 percent from \$376.9 million in the prior year. Sales declined 18.5 percent in Asia and 7.7 percent in the Americas, partially offset by growth of 3.0 percent in Europe. The sales decreases were driven by a decline in the mining equipment markets as commodity prices moderated and reductions in mining investments kept production of new mining equipment below prior year levels. Reductions in large non-residential construction and non-building infrastructure projects lead to lower demand for larger construction equipment. These decreases were partially offset by strength in the agriculture equipment market globally.

Worldwide sales of On-Road Products were \$128.4 million, a decrease of 21.6 percent from \$163.9 million in the prior year. Sales decreased 31.4 percent in the Americas, 19.7 percent in Asia, and 6.7 percent in Europe. Sales decreases were a result of a decrease in global truck builds, especially in the U.S, as well as OEM Customer initiatives to reduce inventory. According to published industry data, North American Class 8 truck build rates decreased 19.0 percent and medium-duty truck build rates increased 4.9 percent over the prior year.

Worldwide sales of Aftermarket Products were \$900.4 million, a decrease of 0.8 percent from \$907.3 million in the prior year. Sales in Asia and Europe decreased 4.4 percent and 1.8 percent, respectively, while sales in the Americas grew 4.1 percent. The overall sales decreases were primarily driven by lower utilization rates of equipment across the on-road and off-road equipment markets along with the negative impacts of foreign currency translation.

Worldwide sales of Retrofit Emissions Products were \$12.3 million, a decrease of 19.9 percent from \$15.4 million in the prior year. The Company's Retrofit Emissions Products sales are solely in the U.S. The sales of these products are highly dependent on government regulations. Sales were impacted by a lack of government funding availability and delayed government verification of new products throughout Fiscal 2013.

Worldwide sales of Aerospace and Defense Products were \$104.2 million, a decrease of 2.3 percent from \$106.7 million in the prior year. Sales of Aerospace and Defense Products were relatively flat over the prior year in Europe, while sales decreased 2.2 percent in the Americas. The sales decrease was due to a continued slowdown in U.S. military spending, which is forecasted to continue in Fiscal 2014.

*Industrial Products Segment* The Industrial Products segment sells to various industrial distributors, dealers, and end-users, OEMs of gas-fired turbines, and OEMs and end-users requiring clean air. Products include dust, fume, and mist collectors, compressed air purification systems, air filtration systems for gas turbines, PTFE membrane-based products, and specialized air and gas filtration systems for various applications including computer hard disk drives and other electronic equipment.

Sales for the Industrial Products segment were \$932.8 million, an increase of 1.0 percent from \$923.1 million in the prior year driven by 28.9 percent sales growth in Gas Turbine Products, partially offset by sales decreases in Special Applications Products and Industrial Filtration Solutions Products of 10.0 percent and 4.3 percent, respectively. Fiscal 2013 Industrial Products sales increased by 2.9 percent in Asia, 0.9 percent in the Americas, and were flat in Europe compared to Fiscal 2012. The impact of foreign currency decreased sales by \$8.4 million, or 0.9 percent.

Worldwide sales of Industrial Filtration Solutions Products were \$529.8 million, a 4.3 percent decrease from \$553.5 million in the prior year. Sales decreased 13.5 percent and 6.4 percent in Asia and Europe, respectively, partially offset by a sales increase in the Americas of 3.4 percent, compared to the prior year. Demand for new filtration equipment was weak due to lower capital investment by manufacturers in most of the Company's major regions. This was partially offset by increased sales of replacement filters for equipment installed previously. Sales were also negatively impacted by foreign currency translation. The externally published durable goods index in the U.S. increased 2.7 percent during Fiscal 2013 as compared to last year.

Worldwide sales of Gas Turbine Products were \$232.9 million, an increase of 28.9 percent from \$180.7 million in the prior year. Gas Turbine Products sales are typically large systems and, as a result, the Company's shipments and revenues fluctuate from period to period. Sales of large Gas Turbine Products were strong due to high demand for the large systems used in power generation primarily in the Middle East and Asia. The Company also experienced moderate demand for its smaller systems used in oil and gas applications and increased sales of replacement filters for systems previously installed. The Company anticipates its Gas Turbine Products' sales will decrease 18 to 24 percent from record sales of in Fiscal 2013 due to the forecasted slowdown in large turbine power generation projects by its Customers in Fiscal 2014.

Worldwide sales of Special Applications Products were \$170.1 million, a 10.0 percent decrease from \$189.0 million in the prior year. Sales decreased 13.0 percent and 11.7 percent in Europe and Asia, respectively, from the prior year, partially offset by a sales increase in the Americas of 1.0 percent. The sales decline was primarily due to a global decline in computer sales which resulted in lower demand for the Company's hard disk drive filters. This lower demand for hard disk drive filters is forecasted to continue in Fiscal 2014. According to the International Data Corporation, the number of disk drives produced in Fiscal 2013 declined 9.2 percent from the prior year period. In addition, weakness in industrial end markets resulted in lower sales of the Company's membrane products. Capital spending trends have been weak due to the recession in Europe, declines in Asia, and a slowdown in the U.S.

*Consolidated Results* The Company reported net earnings for Fiscal 2013 of \$247.4 million compared to \$264.3 million in Fiscal 2012, a decrease of 6.4 percent. Diluted net earnings per share were \$1.64, down 5.2 percent from \$1.73 in the prior year. The Company's operating income of \$343.3 million decreased from prior year operating income of \$363.0 million by 5.4 percent.

The table below shows the percentage of total operating income contributed by each segment for each of the last three fiscal years. Corporate and Unallocated includes corporate expenses determined to be non-allocable to the segments, interest income, and interest expense:

	2013	2012	2011
Engine Products	60.8%	59.1%	64.1%
Industrial Products	39.7%	40.3%	38.7%
Corporate and Unallocated	(0.5)%	0.6%	(2.8)%
Total Company	100.0%	100.0%	100.0%

International operating income, prior to corporate expense allocations, totaled 74.0 percent of consolidated operating income in Fiscal 2013 as compared to 69.7 percent in Fiscal 2012. Total international operating income increased 4.3 percent from the prior year. The table below shows the percentage of total operating income contributed by each major geographic region for each of the last three fiscal years:

	2013	2012	2011
United States	26.0%	30.3%	19.8%
Europe	31.6%	29.9%	31.0%
Asia - Pacific	30.3%	31.1%	39.6%
Other	12.1%	8.7%	9.6%
Total Company	100.0%	100.0%	100.0%

For more information regarding the Company's net sales by geographic region, see Note L to the Consolidated Financial Statements.

Gross margin for Fiscal 2013 was 34.8 percent, or a 0.2 percent decrease from 35.0 percent in the prior year. The decrease in gross margin is primarily attributable to the mix impact of large Gas Turbine project shipments and the impact of lower absorption of fixed costs due to the lower production volumes in the Company's plants. These decreases were partially offset by the benefits from the Company's ongoing Continuous Improvement initiatives, which include Lean, Kaizen, Six Sigma, and cost reduction efforts. Within gross profit, the Company incurred \$1.6 million in restructuring charges compared to minimal restructuring charges during Fiscal 2012. The Fiscal 2013 expenses were employee severance costs related to a reduction in workforce.

The principal raw materials that the Company uses are steel, filter media, and petroleum-based products. Purchased raw materials represents approximately 60 to 65 percent of the Company's cost of goods sold. Of that amount, steel, including fabricated parts, represents approximately 25 percent. Filter media represents approximately 15 to 20 percent and the remainder is primarily made up of petroleum-based products and other components. The cost the Company paid for steel during Fiscal 2013, varied by grade, but in aggregate, it slightly decreased during the fiscal year. The Company's cost of filter media also varies by type and slightly increased at the end of the fiscal year. The cost of petroleum-based products (plastics, rubber, and adhesives) was generally flat. Commodity prices in aggregate generally decreased throughout Fiscal 2013 as compared to Fiscal 2012. The Company anticipates a moderately unfavorable impact from commodity prices in Fiscal 2014, as compared to Fiscal 2013, specifically for steel, petroleum-based products, and media based on recent market information for purchased commodities. The Company strives to recover or offset material cost through selective price increases to its Customers and through the Company's Continuous Improvement initiatives, which include material substitutions, process improvements, and product redesigns.

Operating expenses for Fiscal 2013 were \$503.8 million or 20.7 percent of sales, as compared to \$510.7 million or 20.5 percent in the prior year. Restructuring expenses included in operating expenses were \$2.4 million for the year, which were employee severance costs related to a reduction in workforce. The Company's ongoing cost containment actions and lower incentive compensation helped to offset the restructuring expenses, higher pension expenses, and the incremental expenses related to its Strategic Business Systems project.

Interest expense of \$10.9 million decreased \$0.6 million from \$11.5 million in the prior year. Other income, net totaled \$15.8 million in Fiscal 2013, down from \$19.3 million in the prior year. The decrease of \$3.5 million in other income was driven by a \$1.7 million decrease in interest income, a \$1.6 million decrease in foreign exchange gains, and a \$1.0 million decrease in royalty income.

The effective tax rate for Fiscal 2013 was 29.0 percent compared to 28.7 percent in Fiscal 2012. The increase in effective tax rate is primarily due to the incremental benefits derived in Fiscal 2012 from the favorable settlement of tax audits. This was partially offset by an increase in tax benefits from international operations and the retroactive reinstatement of the Research and Experimentation Credit in the U.S. in the current year.

Total backlog at July 31, 2013, was \$715.8 million, down 10.4 percent from the same period in the prior year. Backlog is one of many indicators of business conditions in the Company's markets. However, it is not always indicative of future results for a number of reasons, including short lead times in the Company's replacement parts businesses and the timing of the receipt of orders in many of the Company's Engine OEM and Industrial markets. In the Engine Products segment, total open order backlog decreased 6.7 percent from the prior year. In the Industrial Products segment, total open order backlog decreased 18.4 percent from the prior year. Because some of the change in backlog can be attributed to a change in the ordering patterns of the Company's Customers and/or the impact of foreign exchange translation rates, it may not necessarily correspond to future sales.

# Fiscal 2012 Compared to Fiscal 2011

*Engine Products Segment* The Engine Products segment sells to OEMs in the construction, mining, agriculture, aerospace, defense, and truck markets and to independent distributors, OEM dealer networks, private label accounts, and large equipment fleets. Products include air filtration systems, exhaust and emissions systems, liquid filtration systems including hydraulics, fuel, lube, and replacement filters.

Sales for the Engine Products segment were \$1,570.1 million, an increase of 9.0 percent from \$1,440.5 million in the prior year. Engine Products sales in the U.S. increased by 11.3 percent in Fiscal 2012 compared to Fiscal 2011. International Engine Products sales increased 6.9 percent from the prior year. The impact of foreign currency decreased total sales by \$24.3 million, or 1.7 percent. Earnings before income taxes as a percentage of Engine Products segment sales of 14.5 percent decreased from 14.7 percent in the prior year. The percentage earnings decrease for the twelve months ended July 31, 2012, was driven by a shift in product mix from replacement parts to first fit products, which carry a lower margin, partially offset by ongoing Continuous Improvement initiatives.

Worldwide sales of Off-Road Products were \$376.9 million, an increase of 15.1 percent from \$327.6 million in the prior year. Sales in the U.S. increased 17.4 percent over the prior fiscal year. Internationally, sales of Off-Road Products were up 13.5 percent from the prior year, with sales increasing in Europe and Asia by 12.9 percent and 12.3 percent, respectively. The sales increases were driven by higher demand for agriculture and mining equipment, and improved sales of heavy construction equipment.

Worldwide sales of On-Road Products were \$163.9 million, an increase of 29.0 percent from \$127.1 million in the prior year. On-Road Products sales in the U.S. increased 39.3 percent from the prior year. International On-Road Products sales increased 15.3 percent from the prior year, driven by increased sales in Asia of 20.8 percent, as a result of the tsunami recovery in Japan. The sales increase in North America was the combined result of an increase in Customer truck build rates and higher filter content per truck. According to published industry data, North American Class 8 truck build rates increased 48.5 percent and medium-duty truck build rates increased 24.0 percent over the prior year.

Worldwide Engine Aftermarket Products sales of \$907.3 million increased 5.3 percent from \$861.4 million in the prior year. Sales in the U.S increased 7.7 percent over the prior year. International sales increased 3.5 percent primarily driven by sales increases in Latin America, Europe, and Asia of 15.7 percent, 2.7 percent, and 1.2 percent, respectively. The sales increases in the U.S., Latin America, and Europe were attributable to improved On-Road and Off-Road equipment utilization rates, the Company's increased distribution capabilities, dealer-distributor network growth, improved market position, and the continued increase in the percentage of equipment in the field that uses the Company's proprietary filtration systems. The Company began to see moderation beginning in the second quarter of Fiscal 2012 in the Chinese economy, which negatively impacted Aftermarket Products sales in China as well as other regions of Asia.

Worldwide sales of Retrofit Emissions Products were \$15.4 million, a decrease of 21.5 percent from \$19.6 million in the prior year. The Company's Retrofit Emissions Products sales are solely in the U.S. The sales of these products are highly dependent on government regulations and a lack of funding availability throughout Fiscal 2012.

Worldwide sales of Aerospace and Defense Products were \$106.7 million, a 1.7 percent increase from \$104.9 million in the prior year. Sales in the U.S. increased 1.4 percent and international sales increased 2.7 percent over the prior year. The sales increase was due to improvements in Aerospace Products demand which was mostly offset by a continued slowdown in U.S. military activity.

*Industrial Products Segment* The Industrial Products segment sells to various industrial dealers, distributors, and end-users, OEMs of gas-fired turbines, and OEMs and end-users requiring clean air. Products include dust, fume, and mist collectors, compressed air purification systems, air filtration systems for gas turbines, PTFE membrane-based products, and specialized air and gas filtration systems for various applications including computer hard disk drives and semi-conductor manufacturing.

Sales for the Industrial Products segment were \$923.1 million, an increase of 8.2 percent from \$853.5 million in the prior year. International Industrial Products sales increased 3.9 percent and sales in the U.S. increased 17.8 percent from the prior year. The impact of foreign currency decreased sales by \$14.4 million, or 1.8 percent. Earnings before income taxes as a percentage of Industrial Products segment sales of 16.2 percent increased from 14.5 percent in the prior year. The improvement in earnings as a percentage of sales over the prior year was driven by better leverage of fixed operating costs and the continued successful execution on larger projects, both of which were partially offset by the impact of the flood in Thailand. In addition, the Industrial Products segment did not incur any restructuring expenses as compared to \$0.7 million in the prior year.

Worldwide sales of Industrial Filtration Solutions Products of \$553.5 million increased 9.0 percent from \$507.6 million in the prior year. Sales in the U.S., Asia and Europe increased 16.8 percent, 7.8 percent, and 2.4 percent, respectively. The Company continued to experience strong market conditions, especially in the U.S., for its Industrial Filtration Solutions resulting in continued strong demand for the Company's industrial dust collectors and replacement parts. The externally published durable goods index in the U.S. increased 8.4 percent during Fiscal 2012 as compared to last year.

Worldwide sales of Gas Turbine Products were \$180.7 million, an increase of 16.8 percent from \$154.7 million in the prior year. Gas Turbine Products sales are typically large systems and, as a result, the Company's shipments and revenues fluctuate from period to period. Sales of large Gas Turbine Products for power generation were stable for the first six months of Fiscal 2012 before increasing in the second half of the fiscal year. The Company also experienced additional demand for its smaller systems used in oil and gas applications and for replacement filters.

Worldwide sales of Special Applications Products were \$189.0 million, a 1.1 percent decrease from \$191.2 million in the prior year. Domestic Special Application Products sales increased 9.6 percent. International sales of Special Application Products decreased 2.8 percent over the prior year, primarily in Asia which decreased 3.6 percent. The sales decline was due to a decrease in demand for the Company's products serving the electronics industry which was affected by the flooding in Thailand in the second half of calendar 2011.

*Consolidated Results* The Company reported net earnings for Fiscal 2012 of \$264.3 million compared to \$225.3 million in Fiscal 2011, an increase of 17.3 percent. Diluted net earnings per share were \$1.73, up 21.0 percent from \$1.43 in the prior year. The Company's operating income of \$363.0 million increased from prior year operating income of \$315.3 million by 15.1 percent.

The table below shows the percentage of total operating income contributed by each segment for each of the last three fiscal years. Corporate and Unallocated includes corporate expenses determined to be non-allocable to the segments, interest income, and interest expense:

	2012	2011	2010
Engine Products	59.1%	64.1%	63.1%
Industrial Products	40.3%	38.7%	37.8%
Corporate and Unallocated	0.6%	(2.8)%	(0.9)%
Total Company	100.0%	100.0%	100.0%

International operating income, prior to corporate expense allocations, totaled 69.7 percent of consolidated operating income in Fiscal 2012 as compared to 80.2 percent in Fiscal 2011. Total international operating income increased 0.1 percent from the prior year. The table below shows the percentage of total operating income contributed by each major geographic region for each of the last three fiscal years:

	2012	2011	2010
United States	30.3%	19.8%	19.7%
Europe	29.9%	31.0%	24.6%
Asia - Pacific	31.1%	39.6%	45.3%
Other	8.7%	9.6%	10.4%
Total Company	100.0%	100.0%	100.0%

Gross margin for Fiscal 2012 was 35.0 percent, a decrease from 35.5 percent in the prior year. The decrease in gross margin is attributable to the combination of the higher level of first fit and project sales which generally carry a lower margin, the Company's planned ramp-up for its newest plant in Mexico, lower fixed cost absorption in Asia, and increased purchased commodity costs from higher prices during the first half of the year and unfavorable foreign exchange rates in the second half of the year. These decreases were partially offset by the benefits from the Company's ongoing Continuous Improvement initiatives. Within gross profit, the Company incurred minimal restructuring and asset impairment charges during Fiscal 2011.

The principal raw materials that the Company uses are steel, filter media, and petroleum-based products. Purchased raw materials represents approximately 60 to 65 percent of the Company's cost of goods sold. Of that amount, steel, including fabricated parts, represents approximately 25 percent. Filter media represents approximately 15 to 20 percent and the remainder is primarily made up of petroleum-based products and other components. The cost the Company paid for steel during Fiscal 2012, varied by grade, but in aggregate, it slightly decreased in the second half of Fiscal 2012. The Company's cost of filter media also varies by type but it moderated slightly during the fiscal year since reaching a historical high at the end of Fiscal 2011. Petroleum-based products were generally flat. Commodity prices in aggregate generally decreased throughout Fiscal 2012 after strong increases in the last half of Fiscal 2011. The impact was moderated by certain long term supply arrangements. However, the full year impact of commodity prices was still unfavorable to Fiscal 2011. The Company strives to recover or offset material cost through selective price increases to its Customers and through the Company's Continuous Improvement initiatives, which include material substitution, process improvement, and product redesigns.

Operating expenses for Fiscal 2012 were \$510.7 million or 20.5 percent of sales, as compared to \$498.5 million or 21.7 percent in the prior year. The decrease in operating expenses as a percentage of sales is driven by the higher volume of sales. In addition, the current year had reduced distribution and warranty costs as a percent of sales. The prior year included \$0.7 million in restructuring and asset impairment charges.

Interest expense of \$11.5 million decreased \$1.0 million from \$12.5 million in the prior year. Net other income totaled \$19.3 million in Fiscal 2012, up from \$9.5 million in the prior year. The increase of \$9.8 million in other income was driven by an increase in foreign exchange gains of \$6.3 million, an increase of \$1.2 million in interest income, an increase of \$0.6 million in income from unconsolidated affiliates, an increase of \$0.4 million in royalty income, and an insurance recovery of \$1.3 million.

The effective tax rate for Fiscal 2012 was 28.7 percent compared to 27.9 percent in Fiscal 2011. The increase in effective tax rate is primarily due to an unfavorable shift in the mix of earnings between tax jurisdictions, which increased the underlying average tax rate over the prior year to 30.8 percent from 29.7 percent. The increase in the underlying average tax rate was partially offset by incremental discrete benefits. Fiscal 2012 contained \$7.7 million of discrete tax benefits from the favorable settlements of tax audits, the expiration of statutes in various jurisdictions, and other discrete items. Fiscal 2011 contained \$5.8 million of discrete tax benefits, primarily from the release of reserves after the favorable conclusions of foreign tax audits, the expiration of statutes in various jurisdictions, and the positive impact of dividends from some foreign subsidiaries.

Total backlog at July 31, 2012, was \$798.6 million, down 0.5 percent from the same period in the prior year. Backlog is one of many indicators of business conditions in the Company's markets. However, it is not always indicative of future results for a number of reasons, including short lead times in the Company's replacement parts businesses and the timing of the receipt of orders in many of the Company's Engine OEM and Industrial markets. In the Engine Products segment, total open order backlog decreased 5.9 percent from the prior year. In the Industrial Products segment, total open order backlog increased 13.9 percent from the prior year. Because some of the change in backlog can be attributed to a change in the ordering patterns of the Company's Customers and/or the impact of foreign exchange translation rates, it may not necessarily correspond to future sales.

# Liquidity and Capital Resources

*Financial Condition* At July 31, 2013, the Company's capital structure was comprised of \$107.9 million of current debt, \$102.8 million of long-term debt, and \$1,085.2 million of shareholders' equity. The Company had cash and cash equivalents of \$224.1 million and short-term investments of \$99.8 million at July 31, 2013. The ratio of long-term debt to total capital was 8.7 percent and 18.3 percent at July 31, 2013 and 2012, respectively.

Total debt outstanding decreased \$90.4 million during the year to \$210.6 million outstanding at July 31, 2013 as a result of reductions in short-term borrowings. Short-term borrowings outstanding at the end of the year decreased \$86.0 million as the Company used cash on hand to pay off its short-term borrowings.

		Payments Due by Period							
<b>Contractual Obligations</b>	Total	Less than 1 year		1 - 3 years		3 - 5 years		More than 5 years	
Long-term debt obligations	\$ 196,848	\$	96,848	\$		\$	100,000	\$	
Capital lease obligations	2,520		981		1,393		146		
Interest on long-term debt obligations	26,309		8,449		11,009		6,851		
Operating lease obligations	26,698		11,431		12,270		2,872		125
Purchase obligations <sup>(1)</sup>	195,976		178,649		16,189		1,138		—
Pension and deferred compensation <sup>(2)</sup>	 115,517		15,415		14,418		14,239		71,445
Total <sup>(3)</sup>	\$ 563,868	\$	311,773	\$	55,279	\$	125,246	\$	71,570

The following table summarizes the Company's cash obligations as of July 31, 2013, for the years indicated (thousands of dollars):

(1) Purchase obligations consist primarily of inventory, tooling, contract employment services and capital expenditures. The Company's purchase orders for inventory are based on expected Customer demand, and quantities and dollar volumes are subject to change.

Pension and deferred compensation consists of long-term pension liabilities and salary and bonus deferrals elected by certain executives under the
 (2) Company's deferred compensation plan. Deferred compensation balances earn interest based on a treasury bond rate as defined by the plan (10-year treasury bond STRIP rate plus two percent for deferrals prior to January 1, 2011 and 10-year treasury bond rates for deferrals after December 31, 2010) and approved by the Human Resources Committee of the Board of Directors, and are payable at the election of the participants.

In addition to the above contractual obligations, the Company may be obligated for additional cash outflows of \$19.5 million for potential tax obligations, including accrued interest and penalties. The payment and timing of any such payments are affected by the ultimate resolution of the

(3) obligations, including accrued interest and penalties. The payment and timing of any such payments are anected by the ultimate resolution of the tax years that are under audit or remain subject to examination by the relevant taxing authorities. Therefore, quantification of an estimated range and timing of future payments cannot be made at this time.

On December 7, 2012, the Company entered into a new five-year, multi-currency revolving credit facility with a group of banks under which the Company may borrow up to \$250.0 million. The agreement provides that loans may be made under a selection of currencies and rate formulas including Base Rate Loans or LIBOR Rate Loans. The interest rate on each advance is based on certain market interest rates and leverage ratios. Facility fees and other fees on the entire loan commitment are payable over the duration of this facility. This new facility replaced the previous five-year, \$250.0 million multicurrency revolving credit facility that was terminated upon entering the new facility. There were no outstanding amounts at July 31, 2013 and \$80.0 million was outstanding at July 31, 2012 under these facilities. At July 31, 2013 and 2012, \$237.8 million and \$159.1 million, respectively, were available for further borrowing under such facilities. The amount available for further borrowing reflects a reduction for issued standby letters of credit, as discussed below. The Company's multi-currency revolving facility contains debt covenants specifically related to maintaining a certain interest coverage ratio and a certain leverage ratio as well as other covenants that, under certain circumstances, can restrict the Company's ability to incur additional indebtedness, make investments and other restricted payments, create liens, and sell assets. As of July 31, 2013, the Company was in compliance with all such covenants.

The Company has two uncommitted credit facilities in the U.S., which provide unsecured borrowings for general corporate purposes. At July 31, 2013 and 2012, there was \$50.0 million and \$41.3 million available for use, respectively, under these two facilities. There were no amounts outstanding at July 31, 2013 and \$8.7 million was outstanding at July 31, 2012.

The Company has a  $\in 100$  million program for issuing treasury notes for raising short, medium, and long-term financing for its European operations. There were no outstanding amounts on this program at July 31, 2013 or 2012. Additionally, the Company's European operations have lines of credit with an available limit of  $\notin 44.9$  million or \$59.8 million. There were no amounts outstanding on these lines of credit as of July 31, 2013 or 2012.

Other international subsidiaries may borrow under various credit facilities. There was \$9.2 million outstanding under these credit facilities as of July 31, 2013 and \$6.4 million outstanding as of July 31, 2012.

Also, at July 31, 2013 and 2012, the Company had outstanding standby letters of credit totaling \$12.2 million and \$10.9 million, respectively, upon which no amounts had been drawn. The letters of credit guarantee payment to third parties in the event the Company is in breach of insurance contract terms as detailed in each letter of credit.

During Fiscal 2013, credit in the global credit markets was accessible and market interest rates remained low. The Company believes that its current financial resources, together with cash generated by operations, are sufficient to continue financing its operations for the next twelve months. There can be no assurance, however, that the cost or availability of future borrowings will not be impacted by future capital market disruptions.

Certain note agreements contain debt covenants related to working capital levels and limitations on indebtedness. As of July 31, 2013, the Company was in compliance with all such covenants.

Shareholders' equity increased by \$175.2 million from \$910.0 million at July 31, 2012 to \$1,085.2 million at July 31, 2013. The increase was primarily due to current year earnings of \$247.4 million, \$46.9 million (net of tax) of favorable adjustments related to the pension liability, favorable foreign currency translation of \$17.4 million, \$13.5 million in tax reductions related to employee plans, \$12.4 million of stock options exercised, and \$8.3 million of the equity impact of stock option expense. These increases were partially offset by the repurchase of treasury stock for \$102.6 million and \$66.0 million of dividends declared.

The Company's inventory balance was \$234.8 million as of July 31, 2013, compared to \$256.1 million as of July 31, 2012. Excluding the impact of foreign exchange fluctuations, inventories decreased \$20.2 million. The Company decreased inventory levels to match the decrease in Customer demand experienced during the year. Additionally, as of July 31, 2012 several large gas turbine projects were being constructed that were not ready for shipment. Those units have since shipped resulting in decreases in our inventory balances. The Company's accounts receivable balance was \$430.8 million as of July 31, 2013, compared to \$438.8 million as of July 31, 2012. Excluding the impact of foreign exchange fluctuations, accounts receivable decreased \$3.4 million.

*Cash Flows* During Fiscal 2013, \$315.9 million of cash was generated from operating activities, compared with \$259.7 million in Fiscal 2012. The increase in cash generated from operating activities of \$56.2 million was primarily attributable to changes in working capital needs resulting in lower accounts receivable and inventory levels versus the prior year, partially offset by a decrease in accounts payable due to a reduction in purchasing activity. Operating cash flows and cash on hand were used to support \$94.3 million of net capital expenditures, \$102.6 million of stock repurchases, \$60.3 million of dividend payments, and \$87.0 million of short-term debt repayments. Cash and cash equivalents decreased \$1.7 million during Fiscal 2013.

The majority of the Company's cash and cash equivalents are held by its foreign subsidiaries as over half of the Company's earnings occur outside the U.S. Most of these funds are considered permanently reinvested outside the U.S., and will only be repatriated when it is tax effective to do so, as the cash generated from U.S. operations is anticipated to be sufficient for the U.S cash needs. If additional cash were required for the Company's operations in the U.S., it may be subject to additional U.S. taxes if funds were repatriated from certain foreign subsidiaries.

Net capital expenditures for property, plant, and equipment totaled \$94.3 million in Fiscal 2013 and \$77.2 million in Fiscal 2012. Net capital expenditures is comprised of purchases of property, plant, and equipment of \$94.9 million and \$78.1 million in Fiscal 2013 and 2012, respectively, partially offset by proceeds from the sale of property, plant, and equipment of \$0.6 million in Fiscal 2013 and \$1.0 million in Fiscal 2012. Fiscal 2013 capital expenditures primarily related to plant capacity additions, information and lab technology, productivity-enhancing investments at manufacturing sites, and tooling to manufacture new products.

Capital spending in Fiscal 2014 is estimated to be approximately \$90.0 million. The Company's capital spending in Fiscal 2014 will be approximately 20 percent related to capacity expansion, 30 percent for technology initiatives, including the Strategic Business Systems project, 30 percent for tooling for new products, and 20 percent will be in the form of automation or cost reduction projects related to the Company's ongoing Continuous Improvement initiatives. It is anticipated that Fiscal 2014 capital expenditures will be financed primarily by cash on hand, cash generated from operations, and lines of credit.

The Company expects that cash generated by operating activities will be between \$275 and \$305 million in Fiscal 2014. At July 31, 2013, the Company had cash and cash equivalents of \$224.1 million and short-term investments of \$99.8 million. The Company also had \$287.8 million available under existing credit facilities in the U.S.,  $\in$ 144.9 million or \$192.8 million, available under existing credit facilities and currencies in Asia and the rest of the world. The Company believes that the combination of existing cash, available credit under existing credit facilities, and the expected cash generated by operating activities will be adequate to meet cash requirements for Fiscal 2014, including debt repayment, issuance of anticipated dividends, possible share repurchase activity, and capital expenditures.

*Shares and Stock Split* At the Company's Annual Meeting of Stockholders on November 18, 2011, the shareholders approved an increase in the number of authorized shares of common stock, par value \$5.00, from 120,000,000 to 240,000,000 and the total number of shares of stock which the Company has the authority to issue from 121,000,000 to 241,000,000.

On January 27, 2012, the Company announced that its Board of Directors declared a two-for-one stock split effected in the form of a 100 percent stock dividend. The stock split was distributed March 23, 2012, to stockholders of record as of March 2, 2012. Earnings and dividends per share and weighted average shares outstanding are presented in this Form 10-K after the effect of the 100 percent stock dividend. The two-for-one stock split is reflected in the share amounts in all periods presented in this Form 10-K.

*Dividends* The Company's dividend policy is to maintain a payout ratio, which allows dividends to increase with the long-term growth of earnings per share. The Company's dividend payout ratio target is approximately 30 percent to 40 percent of the prior three years average earnings per share. Including the Company's declaration on July 26, 2013, of a \$0.13 per share dividend to be paid, the dividend payout ratio was 33.7 percent of the prior three years average diluted earnings per share on July 31, 2013.

*Share Repurchase Plan* The Board of Directors authorized the repurchase of 16.0 million shares of common stock under the stock repurchase plan dated March 26, 2010. In Fiscal 2013, the Company repurchased 3.0 million shares of common stock for \$102.6 million, or 2.0 percent of its diluted outstanding shares, at an average price of \$34.34 per share. The Company repurchased 4.5 million shares for \$130.2 million in Fiscal 2012. The Company repurchased 3.9 million shares for \$108.9 million in Fiscal 2011. As of July 31, 2013, the Company had remaining authorization to repurchase 2.6 million shares pursuant to the current authorization. Subsequently, on September 27, 2013, the Board of Directors authorized the repurchase of 15.0 million shares of common stock under the stock repurchase plan dated September 27, 2013 and cancelled the remaining shares from the previously approved authorization.

*Off-Balance Sheet Arrangements* The Company does not have any off-balance sheet arrangements, with the exception of the guarantee of 50 percent of certain debt of its joint venture, Advanced Filtration Systems Inc. (AFSI), as further discussed in Note M of the Company's Notes to Consolidated Financial Statements. As of July 31, 2013, the joint venture had \$29.1 million of outstanding debt. The Company does not believe that this guarantee will have a current or future effect on its financial condition, results of operations, liquidity, or capital resources.

*New Accounting Standards* In February 2013, the Financial Accounting Standards Board (FASB) updated the disclosure requirements for accumulated other comprehensive income. The updated guidance requires companies to disclose amounts reclassified out of accumulated other comprehensive income by component. The updated guidance does not affect how net income or other comprehensive income are calculated or presented. The updated guidance is effective for the Company beginning in the first quarter of fiscal year 2014. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued guidance related to obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date. This guidance is effective for the Company beginning the first quarter of Fiscal 2015. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

# **Market Risk**

The Company's market risk includes the potential loss arising from adverse changes in foreign currency exchange rates and interest rates. The Company manages foreign currency market risk from time to time through the use of a variety of financial and derivative instruments. The Company does not enter into any of these instruments for trading purposes to generate revenue. Rather, the Company's objective in managing these risks is to reduce fluctuations in earnings and cash flows associated with changes in foreign currency exchange rates. The Company uses forward exchange contracts and other hedging activities to hedge the U.S. dollar value resulting from existing recognized foreign currency denominated asset and liability balances and also for anticipated foreign currency transactions. The Company also naturally hedges foreign currency through its production in the countries in which it sells its products. The Company's market risk on interest rates is the potential decrease in fair value of long-term debt resulting from a potential increase in interest rates. See further discussion of these market risks below and in Note F of the Notes to Consolidated Financial Statements.

*Foreign Currency* During Fiscal 2013, the U.S. dollar was generally stronger than in Fiscal 2012 compared to many of the currencies of the foreign countries in which the Company operates. The overall strength of the dollar had a negative impact on the Company's international net sales results because the foreign denominated revenues translated into fewer U.S. dollars.

It is not possible to determine the true impact of foreign currency translation changes. However, the direct effect on reported net sales and net earnings can be estimated. For the year ended July 31, 2013, the impact of foreign currency translation resulted in an overall decrease in reported net sales of \$32.2 million, an increase in operating expenses of \$8.0 million, and a decrease in reported net earnings of \$2.1 million. Foreign currency translation had a negative impact in many regions around the world. The stronger U.S. dollar relative to the yen resulted in a total decrease of \$17.9 million in reported net sales. In Europe, the stronger U.S. dollar relative to the euro and British pound resulted in a total decrease of \$9.3 million in reported net sales. The stronger U.S. dollar relative to the South African rand, the Brazilian real, and the Indian rupee had a negative impact on foreign currency translation with a decrease in reported net sales of \$8.1 million, \$2.6 million, and \$1.6 million, respectively. The weaker U.S. dollar relative to the Mexican peso and Chinese renminbi had a positive impact on foreign currency translation, with an increase in reported net sales of \$4.3 million and \$3.1 million, respectively.

The Company maintains significant assets and operations in Europe, Asia-Pacific, South Africa, and Mexico, resulting in exposure to foreign currency gains and losses. A portion of the Company's foreign currency exposure is naturally hedged by incurring liabilities, including bank debt, denominated in the local currency in which the Company's foreign subsidiaries are located.

The foreign subsidiaries of the Company generally purchase the majority of their input costs and then sell to many of their Customers in the same local currency.

The Company may be exposed to cost increases relative to local currencies in the markets to which it sells. To mitigate such adverse trends, the Company, from time to time, enters into forward exchange contracts and other hedging activities. Additionally, foreign currency positions are partially offsetting and are netted against one another to reduce exposure.

Some products made in the U.S. are sold abroad. As a result, sales of such products are affected by the value of the U.S. dollar relative to other currencies. Any long-term strengthening of the U.S. dollar could depress these sales. Also, competitive conditions in the Company's markets may limit its ability to increase product pricing in the face of adverse currency movements.

*Interest* The Company's exposure to market risks for changes in interest rates relates primarily to its short-term investments, short-term borrowings, and interest rate swap agreements, as well as the potential increase in fair value of long-term debt resulting from a potential decrease in interest rates. The Company has no earnings or cash flow exposure due to market risks on its long-term debt obligations as a result of the fixed-rate nature of the debt. However, interest rate changes would affect the fair market value of the debt. As of July 31, 2013, the estimated fair value of long-term debt with fixed interest rates was \$112.3 million compared to its carrying value of \$100.0 million. The fair value is estimated by discounting the projected cash flows using the rate of which similar amounts of debt could currently be borrowed. As of July 31, 2013, the Company's financial liabilities with exposure to changes in interest rates consisted mainly of \$9.2 million of short-term debt outstanding. Assuming a hypothetical increase of one-half percent in short-term interest rates, with all other variables remaining constant, interest expense would have increased \$0.3 million and interest income would have increased \$1.5 million in Fiscal 2013.

*Pensions* The Company is exposed to market return fluctuations on its qualified defined benefit pension plans. In Fiscal 2013, we maintained our long–term rate of return at 7.50 percent on our U.S. plans, and from a weighted average of 5.20 percent to 5.48 percent on our non-U.S. plans, to reflect our future expectation for returns. In addition, we adjusted our discount rate used to value our pension obligation for our U.S. plans from 3.59 percent to 4.58 percent and from 4.13 percent to 4.04 percent for the non-U.S plans. Our plans were overfunded by \$7.8 million at July 31, 2013, since the fair value of the plan assets exceeded the projected benefit obligation.

# **Critical Accounting Policies**

The Company's consolidated financial statements are prepared in conformity with U.S. GAAP. The preparation of these financial statements requires the use of estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the periods presented. Management bases these estimates on historical experience and various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the recorded values of certain assets and liabilities. The Company believes its use of estimates and underlying accounting assumptions adheres to U.S. GAAP and is consistently applied. Valuations based on estimates and underlying accounting policies that require more significant judgments and estimates used in the preparation of its consolidated financial statements and that are the most important to aid in fully understanding its financial results are the following:

Revenue recognition, warranty, and allowance for doubtful accounts Revenue is recognized when both product ownership and the risk of loss have transferred to the Customer and the Company has no remaining obligations. The Company records estimated discounts and rebates as a reduction of sales in the same period revenue is recognized. For the Company's Gas Turbine Systems sales, it must carefully monitor the shipment of each part that comprises the entirety of the GTS project and may only recognize revenue when the last element of the entire GTS project is shipped or according to particular Incoterms terms. Accruals for warranties on products sold are recorded based on historical return percentages and specific product campaigns. Allowances for doubtful accounts are estimated by management based on evaluation of potential losses related to Customer receivable balances. The Company determines the allowance based on historical write-off experience in the industry, regional economic data, and evaluation of specific Customer accounts for risk of loss. The Company reviews its allowance for doubtful accounts monthly. Account balances are charged off against the allowance when the Company feels it is probable the receivable will not be recovered. The Company does not have any off-balance sheet credit exposure related to its Customers. The establishment of this reserve requires the use of judgment and assumptions regarding the potential for losses on receivable balances. Though management considers these balances adequate and proper, changes in economic conditions in specific markets in which the Company operates could have an effect on reserve balances required.

Goodwill and other intangible assets Goodwill is assessed for impairment annually, or more frequently if events or changes in circumstances indicate that the asset might be impaired. The Company performs impairment assessments for its reporting units and uses a discounted cash flow model based on management's judgments and assumptions to determine the estimated fair value. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The Company performed an impairment assessment during the third quarter of Fiscal 2013 to satisfy its annual impairment requirement. The impairment assessment in the third quarter indicated that the estimated fair values of the reporting units, including recorded goodwill and, as such, no impairment existed at that time. Other intangible assets with definite lives continue to be amortized over their estimated useful lives. Definite lived intangible assets are also subject to impairment assessments. A considerable amount of management judgment and assumptions are required in performing the impairment assessments, principally in determining the fair value of each reporting unit. The important assumptions utilized in these assessments include the (i) discount rate; (ii) projected revenue, gross margin, operating income; and (iii) terminal value. While the Company believes its judgments and assumptions are reasonable, different assumptions could change the estimated fair values and, therefore, impairment charges could be required.

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*Income taxes* As part of the process of preparing the Company's Consolidated Financial Statements, management is required to estimate income taxes in each of the jurisdictions in which the Company operates. This process involves estimating actual current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and book accounting purposes. These differences result in deferred tax assets and liabilities, which are included within the Company's Consolidated Balance Sheet. These assets and liabilities are evaluated by using estimates of future taxable income streams and the impact of tax planning strategies. Management assesses the likelihood that deferred tax assets will be recovered from future taxable income and to the extent management believes that recovery is not likely, a valuation allowance is established. To the extent that a valuation allowance is established or increased, an expense within the tax provision is included in the statement of operations. Reserves are also estimated for uncertain tax positions that are currently unresolved. The Company routinely monitors the potential impact of such situations and believes that it was properly reserved at July 31, 2013. Valuations related to tax accruals and assets can be impacted by changes to tax codes, changes in statutory tax rates, and the Company's future taxable income levels. As of July 31, 2013, the liability for unrecognized tax benefits, accrued interest, and penalties was \$19.5 million.

*Employee Benefit Plans* The Company incurs expenses relating to employee benefits such as non-contributory defined benefit pension plans and postretirement health care benefits. In accounting for these employment costs, management must make a variety of assumptions and estimates including mortality rates, discount rates, overall Company compensation increases, expected return on plan assets, and health care cost trend rates. The Company considers historical data as well as current facts and circumstances and uses a third-party specialist to assist management in determining these estimates.

To develop the assumption regarding the expected long-term rate of return on assets for its U.S. pension plans, the Company considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation of the pension portfolio. This resulted in the selection of the 7.50 percent long-term rate of return on assets assumption as of July 31, 2013, for developing the Fiscal 2014 expense for the Company's U.S. pension plans. In addition, the Company increased the discount rate used to value the pension obligation for its U.S. plans from 3.59 percent to 4.58 percent. The Company also selected the long-term rate of return on assets for its non-U.S. plans of 4.13 percent and adjusted the discount rate used to 4.04 percent for developing the Fiscal 2014 expense. The expected long-term rate of return on assets assumption for the plans outside the U.S. reflects the investment allocation and expected total portfolio returns specific to each plan and country.

Reflecting the relatively long-term nature of the plans' obligations, approximately 60 percent of the plans assets are invested in equity securities, 25 percent in fixed income, and 15 percent in real assets (investments into funds containing commodities and real estate).

A one percent change in the expected long-term rate of return on U.S. plan assets, from 7.50 percent, would have changed the Fiscal 2013 annual pension expense by approximately \$4.1 million. The expected long-term rate of return on assets assumption for the plans outside the U.S. follows the same methodology as described above, but reflects the investment allocation and expected total portfolio returns specific to each plan and country.

The Company's objective in selecting a discount rate for its pension plans is to select the best estimate of the rate at which the benefit obligations could be effectively settled on the measurement date, taking into account the nature and duration of the benefit obligations of the plan. In making this best estimate, the Company looks at rates of return on high-quality fixed-income investments currently available and expected to be available during the period to maturity of the benefits. This process includes assessing the universe of bonds available on the measurement date with a quality rating of Aa or better. Similar appropriate benchmarks are used to determine the discount rate for the non-U.S. plans. As of the measurement date of July 31, 2013, the Company increased its discount rate for the U.S. pension plans to 4.58 percent from 3.59 percent as of July 31, 2011. The increase of 99 basis points is consistent with published bond indices. The change decreased the Company's U.S. projected benefit obligation as of July 31, 2013, by approximately \$36.5 million and is expected to decrease pension expense in fiscal year 2014 by approximately \$3.3 million. The rates discussed above are weighted average rates as the Company has multiple plans both in the U.S. and internationally.

The Company expects that global pension expenses will decrease approximately \$3.7 million in Fiscal 2014 as compared to Fiscal 2013, which is driven primarily by the changes in assumptions. In July 2013, the Company announced that effective August 1, 2013, the plan will be frozen to any Employees hired on or after August 1, 2013. Then effective, August 1, 2016, Employees hired prior to August 1, 2013 would no longer continue to accrue Company contribution credits under the plan. Additionally, in July 2013, the Company announced that Employees hired on or after August 1, 2013 will be eligible for a 3 percent annual Company retirement contribution in addition to the Company's 401(k) match. Effective August 1, 2016, Employees hired prior to August 1, 2013 will be eligible for the 3 percent annual Company retirement contribution.

#### Safe Harbor Statement under the Securities Reform Act of 1995

The Company, through its management, may make forward-looking statements reflecting the Company's current views with respect to future events and financial performance. These forward-looking statements, which may be included in reports filed under the Securities Exchange Act of 1934, as amended (the Exchange Act), in press releases and in other documents and materials as well as in written or oral statements made by or on behalf of the Company, are subject to certain risks and uncertainties, including those discussed in Item 1A of this Form 10-K, which could cause actual results to differ materially from historical results or those anticipated. The words or phrases "will likely result," "are expected to," "will continue," "estimate," "project," "believe," "expect," "anticipate," "forecast," and similar expressions are intended to identify forward-looking statements within the meaning of Section 21e of the Exchange Act and Section 27A of the Securities Act of 1933, as amended, as enacted by the Private Securities Litigation Reform Act of 1995 (PSLRA). In particular the Company desires to take advantage of the protections of the PSLRA in connection with the forward-looking statements made in this Annual Report on Form 10-K, including those contained in the "Outlook" section of Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations. All statements other than statements of historical fact are forward-looking statements. These statements do not guarantee future performance.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date such statements are made. In addition, the Company wishes to advise readers that the factors listed in Item 1A of this Form 10-K, as well as other factors, could affect the Company's performance and could cause the Company's actual results for future periods to differ materially from any opinions or statements expressed. These factors include, but are not limited to risks associated with: world economic factors and the ongoing economic uncertainty, the reduced demand for hard disk drive products with the increased use of flash memory, the potential for some Customers to increase their reliance on their own filtration capabilities, currency fluctuations, commodity prices, political factors, the Company's international operations, highly competitive markets, governmental laws and regulations, including the impact of the various economic stimulus and financial reform measures, the implementation of our new information technology systems, failure or breach of information technology and trade secret security, potential global events resulting in market instability including financial bailouts and defaults of sovereign nations, military and terrorist activities, health outbreaks, natural disasters, and other factors included in Item 1A of this Report on Form 10-K. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

# Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Market risk disclosure appears in Management's Discussion and Analysis on page 23 under "Market Risk."

# Item 8. Financial Statements and Supplementary Data

# Management's Report on Internal Control over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. Management conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this evaluation, management concluded that the Company's internal control over financial reporting was effective as of July 31, 2013. The Company's independent registered public accounting firm, PricewaterhouseCoopers LLP, has audited the effectiveness of the Company's internal control over financial reporting as of July 31, 2013, as stated in this report which follows in Item 8 of this Form 10-K.

/s/ William M. Cook

William M. Cook Chief Executive Officer September 27, 2013 /s/ James F. Shaw

James F. Shaw Chief Financial Officer September 27, 2013

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# **Report of Independent Registered Public Accounting Firm**

To the Shareholders and Board of Directors of Donaldson Company, Inc.

In our opinion, the accompanying consolidated balance sheets and the related statements of earnings, comprehensive income, shareholders' equity and cash flows present fairly, in all material respects, the financial position of Donaldson Company, Inc. and its subsidiaries at July 31, 2013 and July 31, 2012, and the results of their operations and their cash flows for each of the three years in the period ended July 31, 2013 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of July 31, 2013, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express opinions on these financial statements, on the financial statement schedule and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP PricewaterhouseCoopers LLP Minneapolis, Minnesota September 27, 2013

# Consolidated Statements of Earnings Donaldson Company, Inc. and Subsidiaries

	Year ended July 31,					
		2013	2012			2011
			llars, ex	ccept share and pe		
Net sales	\$	2,436,948	\$	2,493,248	\$	2,294,029
Cost of sales		1,589,821		1,619,485		1,480,233
Gross profit		847,127		873,763		813,796
Selling, general, and administrative		441,168		451,158		443,227
Research and development		62,630		59,589		55,286
Operating income		343,329		363,016		315,283
Other income, net		(15,762)		(19,253)		(9,505)
Interest expense		10,910		11,489		12,525
Earnings before income taxes		348,181		370,780		312,263
Income taxes		100,804		106,479		86,972
Net earnings	\$	247,377	\$	264,301	\$	225,291
Weighted average shares - basic		148,273,904		150,286,403		154,392,740
Weighted average shares - diluted		150,455,193		152,940,605		157,196,918
Net earnings per share - basic	\$	1.67	\$	1.76	\$	1.46
Net earnings per share - diluted	\$	1.64	\$	1.73	\$	1.43

The accompanying notes are an integral part of these Consolidated Financial Statements.

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## **Consolidated Statements of Comprehensive Income Donaldson Company, Inc. and Subsidiaries**

	At July 31,						
	2013			2012		2011	
		(thousand	s of dolla	ars, except share	amoun	ts)	
Net earnings	\$	247,377	\$	264,301	\$	225,291	
Foreign currency translation gain (loss)		17,435		(98,723)		72,505	
Gain (loss) on hedging derivatives, net of deferred taxes of							
(\$196), \$117, and (\$280), respectively		120		(672)		842	
Pension and postretirement liability adjustment, net of deferred							
taxes of (\$25,656), \$23,527, and (\$4,021), respectively		46,860		(42,520)		7,166	
Total comprehensive income	\$	311,792	\$	122,386	\$	305,804	

The accompanying notes are an integral part of these Consolidated Financial Statements.

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## **Consolidated Balance Sheets**

## Donaldson Company, Inc. and Subsidiaries

Current assets         S         224,138         S         225,789           Short-term investments         99,750         992,362           Accounts receivable, less allowance of \$7,040 and \$6,418         430,766         438,796           Inventories, net         234,820         256,116           Deferred income taxes         26,464         251,58           Prepaids and other current assets         39,724         47,441           Total current assets         \$1,055,662         \$1,085,662         \$1,085,662           Property, plant, and equipment, net         419,280         384,009           Goodwill         165,568         162,949           Intangible assets, net         41,307         46,2049           Other assets         \$1,743,556         \$1,730,082           Liabilities and shareholders' equity         \$1,743,556         \$1,730,082           Current liabilities         \$9,190         \$9,5147           Current maturities of long-term debt         98,664         2,346           Tade accounts payable         86,640         199,182           Accrued employee compensation and related taxes         68,954         80,550           Accrued employee compensation and related taxes         23,604         4,610           Other curre		 At July 31,				
Assets         Immunity           Current assets         224,138         \$         225,789           Short-tern investments         99,750         92,362         256,789           Investments         99,750         234,820         256,116           Deferred income taxes         20,464         25,158           Propaids and other current assets         30,724         47,441           Total current assets         1,085,662         \$         1,085,662           Property, plant, and equipment, net         419,280         384,909           Goodwill         165,568         162,949           Intangible assets, net         61,739         50,362           Total current assets         61,739         50,362           Total assets         61,739         50,362           Current liabilities         80,564         2,346           Tade accounts payable         80,564         2,346           Accrued employee compensation and related taxes         68,954         80,550		 2013		2012		
Assets       Current assets       \$ 224,138       \$ 225,789         Short-term investments       99,750       92,362         Accounts receivable, less allowance of \$7,040 and \$6,418       430,766       438,796         Inventories, net       234,820       226,6116         Deferred income taxes       26,464       25,158         Prepaids and other current assets       39,724       47,441         Total current assets       \$ 1,055,662       \$ 1,085,662         Property, plant, and equipment, net       419,280       384,909         Goodwill       165,556       162,2949         Intagible assets       \$ 1,743,556       \$ 1,743,556         Total assets       \$ 1,743,556       \$ 1,730,082         Liabilities and shareholders' equity       2       2         Current liabilities       \$ 9,190       \$ 9,191         Short-term borrowings       \$ 9,190       \$ 9,191         Current maturities of long-term debt       98,664       2,346         Trade accounts payable       \$ 8,564       80,550         Accrued miployee compensation and related taxes       68,954       80,550         Accrued miployee compensation and related taxes       38,527       49,242         Other current liabilities       32,604 <th></th> <th colspan="4">· · · ·</th>		· · · ·				
Cash and cash equivalents         \$         224,138         \$         225,789           Short-term investments         99,750         92,362           Accounts receivable, less allowance of \$7,040 and \$6,418         430,766         438,796           Inventories, net         234,820         256,116           Deferred income taxes         26,464         25,158           Prepaids and other current assets         39,724         47,441           Total current assets         39,724         47,441           Total current assets         1,055,662         \$         1,085,662           Property, plant, and equipment, net         41,307         46,200           Goodwill         1165,568         162,949           Intargible assets, net         41,307         46,200           Total assets         61,739         50,362           Sthort-term borrowings         \$         1,743,556         \$         1,730,082           Liabilities and shareholders' equity         2,346         1,86,460         199,182           Current maturities of long-term debt         98,664         2,346           Trade accounts payable         186,460         199,182           Accrued employee compensation and related taxes         68,954         80,550	Assets					
Short-term investments         99,750         92,362           Accounts receivable, less allowance of \$7,040 and \$6,418         430,766         438,796           Inventories, net         234,820         2256,116           Deferred income taxes         26,464         25,158           Prepaids and other current assets         3,724         47,441           Total current assets         21,055,6662         \$1,085,662           Property, plant, and equipment, net         419,280         384,909           Goodwill         165,558         162,949           Intangible assets, net         41,307         46,200           Other assets         61,739         \$0,362           Current fiabilities         \$1,743,556         \$1,743,082           Liabilities and shareholders' equity         \$2,464         \$2,348           Current fiabilities         \$9,9100         \$9,5147           Current fiabilities         \$9,864         \$2,348           Accrued employee compensation and related taxes         68,954         \$80,550           Accrued employee compensation and related taxes         \$23,604         4,611           Other current liabilities         \$23,604         4,611           Other current liabilities         \$23,604         4,611	Current assets					
Accounts receivable, less allowance of \$7,040 and \$6,418         430,766         438,796           Inventories, net         234,820         256,116           Deferred income taxes         39,724         47,441           Total current assets         39,724         47,441           Total current assets         \$1,055,662         \$1,085,662         \$1,085,662         \$1,085,662           Property, plant, and equipment, net         413,07         46,2049         384,909           Goodwill         165,568         162,949           Intangible assets, net         61,739         50,362           Total assets         \$1,743,556         \$1,70,082           Liabilities and shareholders' equity         2         446,40           Current fiabilities         \$9,190         \$9,51,47           Current maturities of long-term debt         98,664         2,346           Trade accounts payable         186,460         199,182           Accruced employee compensation and related taxes         38,527         49,242           Other current liabilities         38,527         49,242           Other current liabilities         36,644         72,056           Total current liabilities         55,556         113,451           Total trabilities	Cash and cash equivalents	\$ 224,138	\$	225,789		
Inventories, net         234,820         256,116           Deferred income taxes         26,464         25,158           Prepaids and other current assets         39,724         47,441           Total current assets         \$1055,662         \$1,085,662           Property, plant, and equipment, net         413,028         384,909           Goodwill         165,568         162,949           Intangible assets, net         41,307         46,200           Other assets         \$1,743,556         \$1,730,082           Liabilities and shareholders' equity         Current liabilities         \$1,743,556         \$1,730,082           Liabilities and shareholders' equity         \$9,190         \$95,147           Current maturities of long-term debt         98,664         2,346           Trade accounts payable         186,640         199,182           Accrued employee compensation and related taxes         68,954         80,550           Accrued inabilities         74,640         72,056           Total current liabilities         74,643         498,523           Long-term liabilities         476,433         498,523           Long-term liabilities         55,556         113,451           Total current liabilities         55,556         113,451<	Short-term investments	99,750		92,362		
Deferred income taxes         26,464         25,158           Prepaids and other current assets         39,724         47,741           Total current assets         \$1,055,662         \$1,085,662           Property, plant, and equipment, net         419,280         384,909           Goodwill         165,568         162,249           Intangible assets, net         41,307         46,200           Other assets         61,739         50,362           Total assets         \$1,743,556         \$1,730,082           Liabilities and shareholders' equity         Current liabilities         \$1,730,082           Current liabilities of long-term debt         98,664         2,346           Trade accounts payable         186,460         199,182           Accrued employce compensation and related taxes         68,954         80,550           Accrued employce compensation and related taxes         68,954         498,523           Long-term liabilities         74,640         72.056           Total current liabilities         74,640         72.056           Long-term liabilities         55,556         113,451           Deferred income taxes         658,369         820,068           Comment taxe ontingencies (Note M and Note O)         555,556         113,451<	Accounts receivable, less allowance of \$7,040 and \$6,418	430,766		438,796		
Prepaids and other current assets $39,724$ $47,441$ Total current assets       \$1,055,662       \$1,085,662         Property, plant, and equipment, net $419,280$ $384,909$ Goodwill $165,568$ $162,949$ Intangible assets, net $41,307$ $46,200$ Other assets $61,739$ $50,362$ Total assets       \$1,743,556       \$1,730,082         Liabilities and shareholders' equity       Current liabilities       \$9,190       \$9,5,147         Current mutrities of long-term debt       98,664       2,346         Trade accounts payable       186,460       199,182         Accrued minopie compensation and related taxes $68,954$ $80,527$ Accrued iabilities $74,640$ $72,056$ Total current liabilities $74,640$ $72,056$ Total current liabilities $36,527$ $49,242$ Other current liabilities $55,556$ $113,451$ Other current liabilities $55,556$ $113,451$ Total liabilities $55,556$ $113,451$ Total liabilities $55,556$ $113,451$ Total liabilities $532,307$ <td>Inventories, net</td> <td>234,820</td> <td></td> <td>256,116</td>	Inventories, net	234,820		256,116		
Total current assets§1,055,662§1,085,662Property, plant, and equipment, net419,280384,909Goodwill165,568162,949Intangible assets, net41,30746,200Other assets61,73950,362Total assets $51,743,556$ §1,730,082Liabilities and shareholders' equityCurrent liabilities $89,910$ \$95,147Current maturities of long-term debt98,6642,346Tata accounts payable186,460199,18286,550Accruce mployee compensation and related taxes68,95480,550Accruce tinabilities74,64072,056Total current liabilities74,6435498,523Long-term debt102,774203,483Deferred income taxes02,774203,483Deferred income taxes02,869820,068Commitments and contingencies (Note M and Note O)55,556113,451Shareholders' equity758,216758,216Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issuedCommon stock, \$5.00 par value, 240,000,000 shares authorized, none issuedCommon stock, \$5.00 par value, 240,000,000 shares authorized, none issued532,307366,788Stock compensation plans21,74524,94824,948Accurulated other comprehensive income (loss)332,307366,788Stock compensation plans21,74524,948Accurulated other comprehensive income (loss)(37,473)(101,888)<	Deferred income taxes	26,464		25,158		
Property, plant, and equipment, net $419,280$ $384,909$ Goodwill       165,568 $162,949$ Intangible assets, net $41,307$ $46,200$ Other assets $61,739$ $50,362$ Total assets $51,743,556$ $$1,730,082$ Liabilities $$1,743,556$ $$1,730,082$ Short-term borrowings $$9,910$ $$95,147$ Current maturities of long-term debt $98,664$ $2,346$ Trade accounts payable $186,460$ $199,182$ Accrued employce compensation and related taxes $68,954$ $80,550$ Accrued iabilities $38,527$ $49,242$ Other current liabilities $38,527$ $49,242$ Other current liabilities $23,604$ $4,611$ Dug-term debt $102,774$ $203,483$ Deferred income taxes $23,604$ $4,611$ Other long-term liabilities $55,556$ $113,451$ Total liabilities $55,369$ $820,068$ Commitments and contingencies (Note M and Note O) $532,307$ $366,788$ Starcholders' equity $ -$	Prepaids and other current assets	39,724		47,441		
Goodwill         165,568         162,949           Intangible assets, net         41,307         46,200           Other assets         61,739         50,362           Total assets         \$ 1,743,556         \$ 1,730,082           Liabilities and shareholders' equity             Current liabilities $8$ 9,190         \$ 95,147           Current maturities of long-term debt         98,664         2,346           Trade accounts payable         186,460         199,182           Accrued employce compensation and related taxes         68,954         80,550           Accrued itabilities         74,640         72,056           Total accounts payable         102,774         203,483           Deferred income taxes         68,954         49,523           Long-term liabilities         55,556         113,451           Total liabilities         55,556         113,451           Total liabilities         55,556         113,451           Total liabilities         658,369         820,068           Commitments and contingencies (Note M and Note O)         5         5         52,556         113,451           Shareholders' equity         15         1643,194 shares issued in both 2013 and 2012	Total current assets	\$ 1,055,662	\$	1,085,662		
Intangible assets, net $41,307$ $46,200$ Other assets $61,739$ $50,362$ Total assets $\$$ $$1,743,556$ $\$$ $$1,730,082$ Liabilities and shareholders' equity $\blacksquare$ $\$$ $$$ $\$$ $$$ <td>Property, plant, and equipment, net</td> <td>419,280</td> <td>_</td> <td>384,909</td>	Property, plant, and equipment, net	419,280	_	384,909		
Other assets $61,739$ $50,362$ Total assets\$1,743,556\$1,730,082LiabilitiesS1,743,556\$1,730,082Current liabilitiesS9,190\$95,147Current maturities of long-term debt98,6642,346Tade accounts payable186,460199,182Accrued employce compensation and related taxes68,95480,550Accrued liabilities38,52749,242Other current liabilities74,64072,056Total current liabilities476,435498,523Long-term debt102,774203,483Deferred income taxes658,369820,068Commitments and contingencies (Note M and Note O)55,556113,451Shareholders' equity758,216758,216Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issuedCommon stock, \$5.00 par value, 240,000,000 shares authorized, anone issued532,307366,788Stock compensation plans21,74524,94824,948Accrunulated other comprehensive income (loss)(37,473)(101,888)Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost(189,608)(138,050)Total shareholders' equity1,085,187910,014	Goodwill	165,568		162,949		
Total assets         \$ 1,743,556         \$ 1,730,082           Liabilities and shareholders' equity         Short-term borrowings         \$ 9,190         \$ 95,147           Current liabilities         98,664         2,346           Trade accounts payable         186,460         199,182           Accrued employee compensation and related taxes         68,954         80,550           Accrued iabilities         38,527         49,242           Other current liabilities         74,640         72,056           Total current liabilities         476,435         498,523           Long-term debt         102,774         203,483           Deferred income taxes         23,604         4,611           Other long-term liabilities         55,556         113,451           Total liabilities         658,369         820,068           Common stock, \$5.00 par value, 1,000,000 shares authorized, none issued         -         -           Common stock, \$5.00 par value, 240,000,000 shares authorized, none issued         -         -           151,643,194 shares issued in both 2013 and 2012         758,216         758,216           Stock compensation plans         21,745         24,948           Accumulated other comprehensive income (loss)         (37,473)         (101,888)	Intangible assets, net	41,307		46,200		
Liabilities and shareholders' equityCurrent liabilitiesShort-term borrowings\$ 9,190Current maturities of long-term debt98,664Trade accounts payable186,460Accrued employee compensation and related taxes68,954Accrued employee compensation and related taxes68,954Accrued liabilities38,527Accrued liabilities74,640Total current liabilities74,640Total current liabilities476,435Jong-term debt102,774Deferred income taxes23,604Acfill4611Other long-term liabilities55,556Total liabilities658,369Retained contingencies (Note M and Note O)55,556Shareholders' equity	Other assets	61,739		50,362		
Current liabilities         \$ 9,190         \$ 95,147           Short-term borrowings         98,664         2,346           Trade accounts payable         186,460         199,182           Accrued employee compensation and related taxes         68,954         80,550           Accrued liabilities         38,527         49,242           Other current liabilities         74,640         72,056           Total current liabilities         476,435         498,523           Long-term debt         102,774         203,483           Deferred income taxes         23,604         4,611           Other long-term liabilities         55,556         113,451           Total liabilities         658,369         820,068           Commitments and contingencies (Note M and Note O)         55,556         113,451           Shareholders' equity         -         -         -           Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued         -         -         -           Common stock, \$5.00 par value, 240,000,000 shares authorized, none issued         -         -         -           IS1,643,194 shares issued in both 2013 and 2012         758,216         758,216         758,216           Retained earnings         532,307         366,788	Total assets	\$ 1,743,556	\$	1,730,082		
Short-term borrowings         \$ 9,190         \$ 95,147           Current maturities of long-term debt         98,664         2,346           Trade accounts payable         186,460         199,182           Accrued employee compensation and related taxes         68,954         80,550           Accrued liabilities         38,527         49,242           Other current liabilities         74,640         72,056           Total current liabilities         476,435         498,523           Long-term debt         102,774         203,483           Deferred income taxes         23,604         4,611           Other long-term liabilities         55,556         113,451           Total liabilities         55,556         113,451           Total liabilities         658,369         820,068           Commitments and contingencies (Note M and Note O)         5         5           Shareholders' equity         -         -           Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued         -         -           Common stock, \$5.00 par value, 240,000,000 shares authorized,         -         -           151,643,194 shares issued in both 2013 and 2012         758,216         758,216           Retained earnings         532,307         366	Liabilities and shareholders' equity	 				
Current maturities of long-term debt         98,664         2,346           Trade accounts payable         186,460         199,182           Accrued employee compensation and related taxes         68,954         80,550           Accrued liabilities         38,527         49,242           Other current liabilities         74,640         72,056           Total current liabilities         476,435         498,523           Long-term debt         102,774         203,483           Deferred income taxes         23,604         4,611           Other long-term liabilities         55,556         113,451           Total liabilities         658,369         820,068           Commitments and contingencies (Note M and Note O)         534         532,307         366,788           Shareholders' equity         758,216         758,216         758,216         758,216           Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued         -         -         -           Common stock, \$5.00 par value, 240,000,000 shares authorized, none issued         -         -         -           I51,643,194 shares issued in both 2013 and 2012         758,216         758,216         758,216           Retained earnings         532,307         366,788         366,788 <td>Current liabilities</td> <td></td> <td></td> <td></td>	Current liabilities					
Trade accounts payable         186,460         199,182           Accrued employee compensation and related taxes         68,954         80,550           Accrued liabilities         38,527         49,242           Other current liabilities         74,640         72,056           Total current liabilities         476,435         498,523           Long-term debt         102,774         203,483           Deferred income taxes         23,604         4,611           Other ong-term liabilities         55,556         113,451           Total liabilities         658,369         820,068           Commitments and contingencies (Note M and Note O)         53         55.56         113,451           Shareholders' equity         758,216         758,216         758,216           Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued         —         —         —           Common stock, \$5.00 par value, 240,000,000 shares authorized,         532,307         366,788         532,307         366,788           Stock compensation plans         21,745         24,948         Accumulated other comprehensive income (loss)         (37,473)         (101,888)           Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost         (189,608)         (138,050)	Short-term borrowings	\$ 9,190	\$	95,147		
Accrued employee compensation and related taxes $68,954$ $80,550$ Accrued liabilities $38,527$ $49,242$ Other current liabilities $74,640$ $72,056$ Total current liabilities $476,435$ $498,523$ Long-term debt $102,774$ $203,483$ Deferred income taxes $23,604$ $4,611$ Other long-term liabilities $55,556$ $113,451$ Total liabilities $658,369$ $820,068$ Commitments and contingencies (Note M and Note O) $816000000$ $816000000000000000000000000000000000000$	Current maturities of long-term debt	98,664		2,346		
Accrued liabilities       38,527       49,242         Other current liabilities       74,640       72,056         Total current liabilities       476,435       498,523         Long-term debt       102,774       203,483         Deferred income taxes       23,604       4,611         Other long-term liabilities       55,556       113,451         Total liabilities       658,369       820,068         Commitments and contingencies (Note M and Note O)       5       5         Shareholders' equity       -       -         Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued       -       -         Common stock, \$5.00 par value, 240,000,000 shares authorized, none issued       -       -         Common stock, \$5.00 par value, 240,000,000 shares authorized, none issued       -       -         I51,643,194 shares issued in both 2013 and 2012       758,216       758,216         Retained earnings       532,307       366,788       366,788         Stock compensation plans       21,745       24,948         Accumulated other comprehensive income (loss)       (37,473)       (101,888)         Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost       (189,608)       (138,050)         Total shareholders' equity	Trade accounts payable	186,460		199,182		
Other current liabilities $74,640$ $72,056$ Total current liabilities $476,435$ $498,523$ Long-term debt $102,774$ $203,483$ Deferred income taxes $23,604$ $4,611$ Other long-term liabilities $55,556$ $113,451$ Total liabilities $658,369$ $820,068$ Commitments and contingencies (Note M and Note O) $51,643,194$ shares issued in both 2013 and 2012 $758,216$ Shareholders' equity $ -$ Preferred stock, \$1.00 par value, 240,000,000 shares authorized, none issued $ -$ Common stock, \$5.00 par value, 240,000,000 shares authorized, 151,643,194 shares issued in both 2013 and 2012 $758,216$ $758,216$ Retained earnings $532,307$ $366,788$ $366,788$ Stock compensation plans $21,745$ $24,948$ Accumulated other comprehensive income (loss) $(37,473)$ $(101,888)$ Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost $(189,608)$ $(138,050)$ Total shareholders' equity $1,085,187$ $910,014$	Accrued employee compensation and related taxes	68,954		80,550		
Total current liabilities         476,435         498,523           Long-term debt         102,774         203,483           Deferred income taxes         23,604         4,611           Other long-term liabilities         55,556         113,451           Total liabilities         658,369         820,068           Commitments and contingencies (Note M and Note O)         658,369         820,068           Shareholders' equity         -         -           Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued         -         -           Common stock, \$5.00 par value, 240,000,000 shares authorized, none issued         -         -           151,643,194 shares issued in both 2013 and 2012         758,216         758,216           Retained earnings         532,307         366,788           Stock compensation plans         21,745         24,948           Accumulated other comprehensive income (loss)         (37,473)         (101,888)           Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost         (189,608)         (138,050)           Total shareholders' equity         1,085,187         910,014	Accrued liabilities	38,527		49,242		
Long-term debt         102,774         203,483           Deferred income taxes         23,604         4,611           Other long-term liabilities         55,556         113,451           Total liabilities         658,369         820,068           Commitments and contingencies (Note M and Note O)         55,556         113,451           Shareholders' equity         -         -           Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued         -         -           Common stock, \$5.00 par value, 240,000,000 shares authorized, 151,643,194 shares issued in both 2013 and 2012         758,216         758,216           Retained earnings         532,307         366,788         Stock compensation plans         21,745         24,948           Accumulated other comprehensive income (loss)         (37,473)         (101,888)         Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost         (189,608)         (138,050)           Total shareholders' equity         1,085,187         910,014	Other current liabilities	74,640		72,056		
Deferred income taxes $23,604$ $4,611$ Other long-term liabilities $55,556$ $113,451$ Total liabilities $658,369$ $820,068$ Commitments and contingencies (Note M and Note O) $658,369$ $820,068$ Shareholders' equityPreferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued $ -$ Common stock, \$5.00 par value, 240,000,000 shares authorized, $151,643,194$ shares issued in both 2013 and 2012 $758,216$ $758,216$ Retained earnings $532,307$ $366,788$ $366,788$ Stock compensation plans $21,745$ $24,948$ Accumulated other comprehensive income (loss) $(37,473)$ $(101,888)$ Treasury stock, $5,490,725$ and $3,980,832$ shares in 2013 and 2012, at cost $(189,608)$ $(138,050)$ Total shareholders' equity $1,085,187$ $910,014$	Total current liabilities	 476,435		498,523		
Other long-term liabilities $55,556$ $113,451$ Total liabilities $658,369$ $820,068$ Commitments and contingencies (Note M and Note O) $658,369$ $820,068$ Shareholders' equityPreferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued $ -$ Common stock, \$5.00 par value, 240,000,000 shares authorized, 151,643,194 shares issued in both 2013 and 2012 $758,216$ $758,216$ Retained earnings $532,307$ $366,788$ Stock compensation plans $21,745$ $24,948$ Accumulated other comprehensive income (loss) $(37,473)$ $(101,888)$ Treasury stock, $5,490,725$ and $3,980,832$ shares in 2013 and 2012, at cost $(189,608)$ $(138,050)$ Total shareholders' equity $1,085,187$ $910,014$	Long-term debt	102,774		203,483		
Total liabilities658,369820,068Commitments and contingencies (Note M and Note O)Shareholders' equityPreferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued——Common stock, \$5.00 par value, 240,000,000 shares authorized, 151,643,194 shares issued in both 2013 and 2012758,216758,216Retained earnings532,307366,788Stock compensation plans21,74524,948Accumulated other comprehensive income (loss)(37,473)(101,888)Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost(189,608)(138,050)Total shareholders' equity1,085,187910,014	Deferred income taxes	23,604		4,611		
Commitments and contingencies (Note M and Note O)Shareholders' equityPreferred stock, \$1.00 par value, 1,000,000 shares authorized, none issuedCommon stock, \$5.00 par value, 240,000,000 shares authorized,151,643,194 shares issued in both 2013 and 2012758,216Retained earnings532,307366,788Stock compensation plansAccumulated other comprehensive income (loss)Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at costTotal shareholders' equity1,085,187910,014	Other long-term liabilities	55,556		113,451		
Shareholders' equity       Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued       —       —       —       —       —       —       —       —       Common stock, \$5.00 par value, 240,000,000 shares authorized, 151,643,194 shares issued in both 2013 and 2012       758,216       758,216       758,216       758,216       758,216       Stock compensation plans       532,307       366,788       Stock compensation plans       21,745       24,948       Accumulated other comprehensive income (loss)       (37,473)       (101,888)       Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost       (189,608)       (138,050)       Total shareholders' equity       1,085,187       910,014	Total liabilities	 658,369		820,068		
Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued       —       —       —         Common stock, \$5.00 par value, 240,000,000 shares authorized,       151,643,194 shares issued in both 2013 and 2012       758,216       758,216         Retained earnings       532,307       366,788       532,307       366,788         Stock compensation plans       21,745       24,948         Accumulated other comprehensive income (loss)       (37,473)       (101,888)         Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost       (189,608)       (138,050)         Total shareholders' equity       1,085,187       910,014	Commitments and contingencies (Note M and Note O)					
Common stock, \$5.00 par value, 240,000,000 shares authorized,       758,216         151,643,194 shares issued in both 2013 and 2012       758,216         Retained earnings       532,307       366,788         Stock compensation plans       21,745       24,948         Accumulated other comprehensive income (loss)       (37,473)       (101,888)         Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost       (189,608)       (138,050)         Total shareholders' equity       1,085,187       910,014	Shareholders' equity					
151,643,194 shares issued in both 2013 and 2012       758,216       758,216         Retained earnings       532,307       366,788         Stock compensation plans       21,745       24,948         Accumulated other comprehensive income (loss)       (37,473)       (101,888)         Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost       (189,608)       (138,050)         Total shareholders' equity       1,085,187       910,014	Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued					
Retained earnings         532,307         366,788           Stock compensation plans         21,745         24,948           Accumulated other comprehensive income (loss)         (37,473)         (101,888)           Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost         (189,608)         (138,050)           Total shareholders' equity         1,085,187         910,014	Common stock, \$5.00 par value, 240,000,000 shares authorized,					
Stock compensation plans         21,745         24,948           Accumulated other comprehensive income (loss)         (37,473)         (101,888)           Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost         (189,608)         (138,050)           Total shareholders' equity         1,085,187         910,014	151,643,194 shares issued in both 2013 and 2012	758,216		758,216		
Accumulated other comprehensive income (loss)       (37,473)       (101,888)         Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost       (189,608)       (138,050)         Total shareholders' equity       1,085,187       910,014	Retained earnings	532,307		366,788		
Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost         (189,608)         (138,050)           Total shareholders' equity         1,085,187         910,014		21,745		24,948		
Total shareholders' equity         1,085,187         910,014	Accumulated other comprehensive income (loss)	(37,473)		(101,888)		
· ·	Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost	(189,608)		(138,050)		
Total liabilities and shareholders' equity\$ 1,743,556\$ 1,730,082	Total shareholders' equity	1,085,187		910,014		
	Total liabilities and shareholders' equity	\$ 1,743,556	\$	1,730,082		

The accompanying notes are an integral part of these Consolidated Financial Statements.

# **Consolidated Statements of Cash Flows**

## Donaldson Company, Inc. and Subsidiaries

	Year ended July 31,							
		2013	2012			2011		
			(thous	ands of dollars)				
Operating Activities	<b>•</b>		<b>*</b>		<u>_</u>			
Net earnings	\$	247,377	\$	264,301	\$	225,291		
Adjustments to reconcile net earnings to net cash provided by								
operating activities		(1.200		<1 1 < <del>-</del>		60,401		
Depreciation and amortization		64,290		61,165		60,491		
Equity in losses (earnings) of affiliates, net of distributions		1,637		(2,380)		(2,585)		
Deferred income taxes		8,347		6,344		1,957		
Tax benefit of equity plans		(11,191)		(10,316)		(9,873)		
Stock compensation plan expense		9,148		10,553		9,234		
Other, net		(6,175)		(24,346)		(11,991)		
Changes in operating assets and liabilities, net of acquired businesses				(1 - 0)				
Accounts receivable		3,705		(17,877)		(62,274)		
Inventories		20,142		(4,149)		(52,999)		
Prepaids and other current assets		13,495		(17,378)		7,233		
Trade accounts payable and other accrued expenses		(34,852)		(6,205)		81,571		
Net cash provided by operating activities		315,923		259,712		246,055		
Investing Activities								
Purchases of property, plant, and equipment		(94,895)		(78,139)		(60,633)		
Proceeds from sale of property, plant, and equipment		558		969		782		
Purchases of short-term investments		(99,339)		(187,575)		(64,482)		
Proceeds from sale of short-term investments		97,365		88,277		64,482		
Acquisitions and divestitures of affiliates						3,493		
Net cash used in investing activities		(96,311)		(176,468)		(56,358)		
Financing Activities								
Proceeds from long-term debt						6,774		
Repayments of long-term debt		(1,353)		(46,205)		(13,353)		
Change in short-term borrowings		(86,957)		96,715		(36,603)		
Purchase of treasury stock		(102,572)		(130,233)		(108,929)		
Dividends paid		(60,320)		(47,684)		(41,013)		
Tax benefit of equity plans		11,191		10,316		9,873		
Exercise of stock options		16,043		13,691		15,899		
Net cash used in financing activities		(223,968)		(103,400)		(167,352)		
Effect of exchange rate changes on cash		2,705		(27,549)		19,149		
Increase (decrease) in cash and cash equivalents		(1,651)		(47,705)		41,494		
Cash and cash equivalents, beginning of year		225,789		273,494		232,000		
Cash and cash equivalents, end of year	\$	224,138	\$	225,789	\$	273,494		
Supplemental Cash Flow Information	Ψ	221,150	Ψ	223,107	Ψ	275,171		
••								
Cash paid during the year for:	¢	84,898	¢	01.015	¢	57 600		
Income taxes	\$	,	\$	91,915	\$	57,688		
Interest		13,531		13,410		12,852		

The accompanying notes are an integral part of these Consolidated Financial Statements.



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## Consolidated Statements of Changes in Shareholders' Equity Donaldson Company, Inc. and Subsidiaries

		Additional		Stock	Accumulated Other		
	Common Stock	Paid-in Capital	Retained Earnings	Compensation Plans	Comprehensive Income (Loss)	Treasury Stock	Total
			(thousands of	f dollars, except p	er share amounts)		
Balance July 31, 2010	\$ 443,216	—	744,247	22,326	(40,486)	(422,670)	746,633
Comprehensive income							
Net earnings			225,291				225,291
Foreign currency translation					72,505		72,505
Pension liability adjustment, net of deferred taxes					7,166		7,166
Net gain on cash flow hedging derivatives					842		842
Comprehensive income							305,804
Treasury stock acquired						(108,929)	(108,929)
Stock options exercised		(10,792)	(7,854)	1,862		30,604	13,820
Deferred stock and other activity		(1,418)	174	548		2,185	1,489
Performance awards		(7)	7				—
Stock option expense			6,462				6,462
Tax reduction - employee plans		12,217					12,217
Dividends (\$0.280 per share)			(42,785)				(42,785)
Balance July 31, 2011	443,216	_	925,542	24,736	40,027	(498,810)	934,711
Comprehensive income					i		
Net earnings			264,301				264,301
Foreign currency translation			,		(98,723)		(98,723)
Pension liability adjustment, net of deferred taxes					(42,520)		(42,520)
Net gain on cash flow hedging derivatives					(672)		(672)
Comprehensive income					× ,		122,386
Treasury stock acquired						(130,233)	(130,233)
Stock options exercised		(9,834)	(5,116)			27,698	12,748
Deferred stock and other activity		(2,158)	312	213		1,926	293
Performance awards		(2,150)	(9)	(1)		1,720	(10)
Stock option expense			7,800	(-)			7,800
Tax reduction - employee plans		11,992	1,000				11,992
Two-for-one Stock split	315,000		(776,369)			461,369	
Dividends (\$0.335 per share)	515,000		(49,673)			101,505	(49,673)
Balance July 31, 2012	758,216		366,788	24,948	(101,888)	(138,050)	910,014
Comprehensive income	/38,210		500,788	24,940	(101,888)	(138,030)	910,014
Net earnings			247,377				247,377
Foreign currency translation			247,377		17,435		17,435
Pension liability adjustment, net of deferred taxes					46,860		46,860
					120		
Net gain on cash flow hedging derivatives					120		120
Comprehensive income							311,792
Treasury stock acquired						(102,572)	(102,572)
Stock options exercised		(10,836)	(21,256)			44,463	12,371
Deferred stock and other activity		(2,125)	(1,677)	(1,586)		4,496	(892)
Performance awards		(573)	(1,161)	(1,617)		2,055	(1,296)
Stock option expense			8,300				8,300
Tax reduction - employee plans		13,534					13,534
Dividends (\$0.450 per share)			(66,064)				(66,064)
Balance July 31, 2013	\$ 758,216	<u>\$                                    </u>	\$ 532,307	\$ 21,745	\$ (37,473)	\$ (189,608)	\$1,085,187

The accompanying notes are an integral part of these Consolidated Financial Statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS Donaldson Company, Inc. and Subsidiaries

### NOTE A Summary of Significant Accounting Policies

*Description of Business* Donaldson Company, Inc. (Donaldson or the Company), is a worldwide manufacturer of filtration systems and replacement parts. The Company's product mix includes air and liquid filtration systems and exhaust and emission control products. Products are manufactured at 39 plants around the world and through 3 joint ventures. Products are sold to original equipment manufacturers (OEMs), distributors, dealers, and directly to end-users.

*Principles of Consolidation* The Consolidated Financial Statements include the accounts of Donaldson Company, Inc. and all majority-owned subsidiaries. All intercompany accounts and transactions have been eliminated. The Company's three joint ventures that are not majority-owned are accounted for under the equity method. The Company does not have any variable interests in variable interest entities as of July 31, 2013.

Use of Estimates The preparation of Financial Statements in conformity with generally accepted accounting principles in the United States of America (U.S.) (U.S. GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

*Foreign Currency Translation* For foreign operations, local currencies are considered the functional currency. Assets and liabilities are translated to U.S. dollars at year-end exchange rates and the resulting gains and losses arising from the translation of net assets located outside the U.S. are recorded as a cumulative translation adjustment, a component of Accumulated other comprehensive income (loss) (AOCI) in the Consolidated Balance Sheets. Elements of the Consolidated Statements of Earnings are translated at average exchange rates in effect during the year. Realized and unrealized foreign currency translation gains and losses are included in Other income, net in the Consolidated Statements of Earnings. Foreign currency translation gains of \$0.2 million and \$1.8 million, and a loss of \$4.5 million are included in Other income, net in the Consolidated Statements of Earnings in Fiscal 2013, 2012, and 2011, respectively.

*Cash Equivalents* The Company considers all highly liquid temporary investments with an original maturity of three months or less to be cash equivalents. Cash equivalents are carried at cost that approximates market value.

Short-Term Investments Classification of the Company's investments as current or non-current is dependent upon management's intended holding period, the investment's maturity date, and liquidity considerations based on market conditions. If management intends to hold the investments for longer than one year as of the balance sheet date, they are classified as non-current. See Note B for disclosures related to the Company's short-term investments.

Accounts Receivable and Allowance for Doubtful Accounts Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is the Company's best estimate of the amount of credit losses in its existing accounts receivable. The Company determines the allowance based on historical write-off experience in the industry, regional economic data, and evaluation of specific Customer accounts for risk of loss. The Company reviews its allowance for doubtful accounts monthly. Past due balances over 90 days and over a specified amount are reviewed individually for collectability. All other balances are reviewed on a pooled basis by type of receivable. Account balances are charged off against the allowance when the Company feels it is probable the receivable will not be recovered. The Company does not have any off-balance-sheet credit exposure related to its Customers.

*Inventories* Inventories are stated at the lower of cost or market. U.S. inventories are valued using the last-in, first-out (LIFO) method, while the non-U.S. inventories are valued using the first-in, first-out (FIFO) method. Inventories valued at LIFO were approximately 33 percent and 30 percent of total inventories at July 31, 2013 and 2012, respectively. For inventories valued under the LIFO method, the FIFO cost exceeded the LIFO carrying values by \$37.8 million and \$37.4 million at July 31, 2013 and 2012, respectively. Results of operations for all periods presented were not materially affected by the liquidation of LIFO inventory. The components of inventory are as follows (thousands of dollars):

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	At July 31,				
	2013	_	2012		
Raw materials	\$ 99,814	\$	111,808		
Work in process	29,097		30,767		
Finished products	105,909		113,541		
Total inventories	\$ 234,820	\$	256,116		

*Property, Plant, and Equipment* Property, plant, and equipment are stated at cost. Additions, improvements, or major renewals are capitalized, while expenditures that do not enhance or extend the asset's useful life are charged to expense as incurred. Depreciation is computed under the straight-line method. Depreciation expense was \$58.8 million in Fiscal 2013, \$55.3 million in Fiscal 2012, and \$54.5 million in Fiscal 2011. The estimated useful lives of property, plant, and equipment are 10 to 40 years for buildings, including building improvements, and 3 to 10 years for machinery and equipment. The components of property, plant, and equipment are as follows (thousands of dollars):

	At July 31,				
	2013		2012		
Land	\$ 21,116	\$	21,062		
Buildings	270,022		258,082		
Machinery and equipment	687,797		643,199		
Construction in progress	46,078		27,276		
Less accumulated depreciation	(605,733)		(564,710)		
Total property, plant, and equipment, net	\$ 419,280	\$	384,909		

Internal-Use Software The Company capitalizes direct costs of materials and services used in the development and purchase of internal-use software. Amounts capitalized are amortized on a straight-line basis over a period of five years and are reported as a component of machinery and equipment within property, plant, and equipment.

*Goodwill and Other Intangible Assets* Goodwill represents the excess of the purchase price over the fair value of net assets acquired in business combinations under the purchase method of accounting. Other intangible assets, consisting primarily of patents, trademarks, and Customer relationships and lists, are recorded at cost and are amortized on a straight-line basis over their estimated useful lives of 3 to 20 years. Goodwill is assessed for impairment annually or if an event occurs or circumstances change that would indicate the carrying amount may be impaired. The impairment assessment for goodwill is done at a reporting unit level. Reporting units are one level below the business segment level, but can be combined when reporting units within the same segment have similar economic characteristics. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The Company completed its annual impairment assessment in the third quarters of Fiscal 2013 and 2012, which indicated no impairment.

*Recoverability of Long-Lived Assets* The Company reviews its long-lived assets, including identifiable intangibles, for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If impairment indicators are present and the estimated future undiscounted cash flows are less than the carrying value of the assets, the carrying value is reduced. There were no significant impairment charges recorded in Fiscal 2013 or Fiscal 2012.

*Income Taxes* The provision for income taxes is computed based on the pre-tax income included in the Consolidated Statements of Earnings. Deferred tax assets and liabilities are recognized for the expected future tax consequences attributed to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to reverse. Valuation allowances are recorded to reduce deferred tax assets when it is more-likely-than-not that a tax benefit will not be realized.

*Comprehensive Income (Loss)* Comprehensive income (loss) consists of net income, foreign currency translation adjustments, net changes in the funded status of pension retirement obligations, and net gain or loss on cash flow hedging derivatives, and is presented in the Consolidated Statements of Changes in Shareholders' Equity. The components of the ending balances of AOCI are as follows (thousands of dollars):

	At July 31,						
	2013 2012			2011			
Foreign currency translation adjustment	\$	50,411	\$	32,976	\$	131,699	
Net gain (loss) on cash flow hedging derivatives, net of deferred taxes		(172)		(292)		380	
Pension and postretirement liability adjustment, net of deferred taxes		(87,712)		(134,572)		(92,052)	
Total accumulated other comprehensive income (loss)	\$	(37,473)	\$	(101,888)	\$	40,027	

Cumulative foreign currency translation is not adjusted for income taxes.

*Earnings Per Share* The Company's basic net earnings per share are computed by dividing net earnings by the weighted average number of outstanding common shares. The Company's diluted net earnings per share is computed by dividing net earnings by the weighted average number of outstanding common shares and common equivalent shares relating to stock options and stock incentive plans. Certain outstanding options were excluded from the diluted net earnings per share calculations because their exercise prices were greater than the average market price of the Company's common stock during those periods. There were 22,619 options, 1,063,135 options, and 988,698 options excluded from the diluted net earnings per share calculation for the fiscal year ended July 31, 2013, 2012, and 2011, respectively.

The following table presents information necessary to calculate basic and diluted earnings per share:

	 2013 2012			2011	
	 (thousa	unds, exc	ept per share ar	nounts)	
Weighted average shares - basic	148,274		150,286		154,393
Diluted share equivalents	 2,181		2,655		2,804
Weighted average shares - diluted	150,455		152,941		157,197
Net earnings for basic and diluted earnings per share computation	\$ 247,377	\$	264,301	\$	225,291
Net earnings per share - basic	\$ 1.67	\$	1.76	\$	1.46
Net earnings per share - diluted	\$ 1.64	\$	1.73	\$	1.43

On January 27, 2012, the Company announced that its Board of Directors declared a two-for-one stock split effected in the form of a 100 percent stock dividend. The stock split was distributed March 23, 2012, to stockholders of record as of March 2, 2012. Earnings and dividends per share and weighted average shares outstanding are presented in this Form 10-K after the effect of the 100 percent stock dividend. The two-for-one stock split is reflected in the share amounts in all periods presented in the table above and elsewhere in this annual Form 10-K.

Treasury Stock Repurchased common stock is stated at cost and is presented as a reduction of shareholders' equity.

*Research and Development* Research and development costs are charged against earnings in the year incurred. Research and development expenses include basic scientific research and the application of scientific advances to the development of new and improved products and their uses.

*Stock-Based Compensation* The Company offers stock-based employee compensation plans, which are more fully described in Note J. Stock-based employee compensation cost is recognized using the fair-value based method.

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*Revenue Recognition* Revenue is recognized when all the following criteria are satisfied: (a) persuasive evidence of a sales arrangement exists; (b) price is fixed and determinable; (c) collectability is reasonably assured; and (d) delivery has occurred. At that time, product ownership and the risk of loss have transferred to the Customer and the Company has no remaining obligations. The Company records estimated discounts and rebates as a reduction of sales in the same period revenue is recognized. Shipping and handling costs for Fiscal 2013, 2012, and 2011 totaling \$66.2 million, \$67.0 million, and \$61.9 million, respectively, are classified as a component of selling, general, and administrative expenses.

*Product Warranties* The Company provides for estimated warranty costs at the time of sale and accrues for specific items at the time their existence is known and the amounts are determinable. The Company estimates warranty costs using standard quantitative measures based on historical warranty claim experience and evaluation of specific Customer warranty issues. For a warranty reserve reconciliation see Note N.

Derivative Instruments and Hedging Activities The Company recognizes all derivatives on the balance sheet at fair value. Derivatives that are not designated as hedges are adjusted to fair value through income. If the derivative is designated as a hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in shareholders' equity through other comprehensive income until the hedged item is recognized. Gains or losses related to the ineffective portion of any hedge are recognized through earnings in the current period.

*Exit or Disposal Activities* The Company accounts for costs relating to exit or disposal activities based on the Financial Accounting Standards Board (FASB) guidance related to exit or disposal cost obligations. This guidance addresses recognition, measurement, and reporting of costs associated with exit and disposal activities including restructuring.

*Guarantees* Upon issuance of a guarantee, the Company recognizes a liability for the fair value of an obligation assumed under a guarantee. See Note M for disclosures related to guarantees.

*New Accounting Standards* In February 2013, the FASB updated the disclosure requirements for AOCI. The updated guidance requires companies to disclose amounts reclassified out of AOCI by component. The updated guidance does not affect how net income or other comprehensive income are calculated or presented. The updated guidance is effective for the Company beginning in the first quarter of Fiscal 2014. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued guidance related to obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date. This guidance is effective for the Company beginning the first quarter of Fiscal 2015. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

### **NOTE B Short-Term Investments**

All short-term investments are time deposits and have original maturities in excess of three months but not more than twelve months. The Company had \$99.8 million in short-term investments as of July 31, 2013 and \$92.4 million as of July 31, 2012.

### NOTE C Goodwill and Other Intangible Assets

The Company has allocated goodwill to its Industrial Products and Engine Products segments. There was no acquisition or disposition activity during Fiscal 2013 or 2012. The Company completed its annual impairment assessments in the third quarters of Fiscal 2013 and 2012. The results of this assessment showed that the fair values of the reporting units to which goodwill is assigned continue to exceed the book values of the respective reporting units, resulting in no goodwill impairment.

Following is a reconciliation of goodwill for the years ended July 31, 2013 and 2012:

	Engine Products		Р	ndustrial Products nds of dollars)	(	Total Goodwill
Balance as of July 31, 2011	\$	72,966	\$	98,775	\$	171,741
Foreign exchange translation		(1,219)		(7,573)		(8,792)
Balance as of July 31, 2012	\$	71,747	\$	91,202	\$	162,949
Foreign exchange translation		574		2,045		2,619
Balance as of July 31, 2013	\$	72,321	\$	93,247	\$	165,568

Intangible assets are comprised of patents, trademarks, and Customer relationships and lists. Following is a reconciliation of intangible assets for the years ended July 31, 2013 and 2012:

	Gross Carrying <u>Amount</u> (th		An	cumulated nortization unds of dollars)	Iı 	Net ntangible Assets
Balance as of July 31, 2011	\$	85,439	\$	(31,943)	\$	53,496
Amortization expense		—		(5,778)		(5,778)
Retirements		(1,530)		1,530		—
Foreign exchange translation		(3,834)		2,316		(1,518)
Balance as of July 31, 2012	\$	80,075	\$	(33,875)	\$	46,200
Amortization expense				(5,503)		(5,503)
Foreign exchange translation		1,807		(1,197)		610
Balance as of July 31, 2013	\$	81,882	\$	(40,575)	\$	41,307

Net intangible assets consist of patents, trademarks, and trade names of \$13.3 million and \$16.1 million as of July 31, 2013 and 2012, respectively, and Customer related intangibles of \$28.0 million and \$30.1 million as of July 31, 2013 and 2012, respectively. As of July 31, 2013, patents, trademarks, and trade names had a weighted average remaining life of 9.33 years and Customer related intangibles had a weighted average remaining life of 91.78 years. Expected amortization expense relating to existing intangible assets is as follows (in thousands):

<b>Fiscal Year</b>	
2014	\$5,167
2015	\$5,072
2016	\$5,070
2017	\$4,924
2018	\$3,555

#### **NOTE D** Credit Facilities

On December 7, 2012, the Company entered into a new five-year, multi-currency revolving credit facility with a group of banks under which the Company may borrow up to \$250.0 million. The agreement provides that loans may be made under a selection of currencies and rate formulas including Base Rate Loans or LIBOR Rate Loans. The interest rate on each advance is based on certain market interest rates and leverage ratios. Facility fees and other fees on the entire loan commitment are payable over the duration of this facility. This new facility replaced the previous five-year, \$250.0 million multicurrency revolving credit facility that was terminated upon entering the new facility. There were no amounts outstanding at July 31, 2013 and \$80.0 million outstanding at July 31, 2012 under these facilities. At July 31, 2013 and 2012, \$237.8 million and \$159.1 million, respectively, were available for further borrowing under such facilities. The amount available for further borrowing reflects a reduction for issued standby letters of credit, as discussed below. The Company's multi-currency revolving facility contains financial covenants specifically related to maintaining a certain interest coverage ratio and a certain leverage ratio as well as other covenants that, under certain circumstances, can restrict the Company's ability to incur additional indebtedness, make investments and other restricted payments, create liens, and sell assets. As of July 31, 2013, the Company was in compliance with all such covenants. The Company expects to remain in compliance with these covenants.



The Company has two uncommitted credit facilities in the U.S., which provide unsecured borrowings for general corporate purposes. At July 31, 2013 and 2012, there was \$50.0 million and \$41.3 million available for use, respectively. There were no amounts outstanding at July 31, 2013 and \$8.7 million outstanding at July 31, 2012. The weighted average interest rate on the short-term borrowings outstanding at July 31, 2012 was 1.0 percent.

The Company has a  $\in 100.0$  million, or \$133.0 million, program for issuing treasury notes for raising short-, medium-, and long-term financing for its European operations. There were no amounts outstanding on this program at July 31, 2013 or 2012. Additionally, the Company's European operations have lines of credit with an available limit of  $\in 44.9$  million or \$59.8 million. There was nothing outstanding on these lines of credit as of July 31, 2013 or 2012.

Other international subsidiaries may borrow under various credit facilities. There was \$9.2 million outstanding under these credit facilities as of July 31, 2013, and \$6.4 million as of July 31, 2012. The weighted average interest rate on these short-term borrowings outstanding at July 31, 2013 and July 31, 2012, was 0.4 percent and 0.5 percent, respectively.

### NOTE E Long-Term Debt

Long-term debt consists of the following:

	2013	2012
	(thousands	of dollars
6.59% Unsecured senior notes, interest payable semi-annually, principal payment of \$80.0 million due November 14, 2013	\$ 80,000	\$ 80,00
5.48% Unsecured senior notes, interest payable semi-annually, principal payment of \$50.0 million due June 1, 2017	50,000	50,00
5.48% Unsecured senior notes, interest payable semi-annually, principal payment of \$25.0 million due September 28, 2017	25,000	25,00
5.48% Unsecured senior notes, interest payable semi-annually, principal payment of \$25.0 million due November 30, 2017	25,000	25,00
2.019% Guaranteed senior note, interest payable semi-annually, principal payment of ¥1.65 billion due May 18, 2014	16,848	21,1
Capitalized lease obligations and other, with various maturity dates and interest rates	2,520	71
Terminated interest rate swap contracts	2,070	3,93
Total	201,438	205,82
Less current maturities	98,664	2,34
Total long-term debt	\$102,774	\$203,48

Annual maturities of long-term debt are \$98.7 million in 2014, \$1.1 million in 2015, \$1.1 million in 2016, \$50.5 million in 2017, and \$50.0 million thereafter. Certain note agreements contain debt covenants related to working capital levels and limitations on indebtedness. As of July 31, 2013, the Company was in compliance with all such covenants.

#### **NOTE F Financial Instruments**

*Derivatives* The Company uses forward exchange contracts to manage its exposure to fluctuations in foreign exchange rates. The Company also uses interest rate swaps to manage its exposure to changes in the fair value of its fixed-rate debt resulting from interest rate fluctuations. It is the Company's policy to enter into derivative transactions only to the extent true exposures exist; the Company does not enter into derivative transactions for speculative or trading purposes. The Company enters into derivative transactions only with counterparties with high credit ratings.

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The Company enters into forward exchange contracts of generally less than one year to hedge forecasted foreign currency transactions between its subsidiaries and to reduce potential exposure related to fluctuations in foreign exchange rates for existing recognized assets and liabilities. It also utilizes forward exchange contracts for anticipated intercompany and third-party transactions such as purchases, sales, and dividend payments denominated in local currencies. Forward exchange contracts are designated as cash flow hedges as they are designed to hedge the variability of cash flows associated with the underlying existing recognized or anticipated transactions. Changes in the value of derivatives designated as cash flow hedges are recorded in other comprehensive income (loss) in shareholders' equity until earnings are affected by the variability of the underlying cash flows. At that time, the applicable amount of gain or loss from the derivative instrument that is deferred in shareholders' equity is reclassified to earnings. The Company expects to record \$0.2 million of net deferred losses from these forward exchange contracts during the next twelve months. Effectiveness is measured using spot rates to value both the hedge contract and the hedged item. The excluded forward points, as well as any ineffective portions of hedges, are recorded in earnings through the same line as the underlying transaction. During Fiscal 2013, 2012, and 2011, \$0.4 million, \$0.4 million, and \$1.1 million of losses, respectively, were recorded due to the exclusion of forward points from the assessment of hedge effectiveness.

The impact on OCI and earnings from foreign exchange contracts that qualified as cash flow hedges for the twelve months ended July 31, 2013 and 2012, was as follows (thousands of dollars):

		July 31,				
	2013			2012		
Net carrying amount at beginning of year	\$	(373)	\$	241		
Cash flow hedges deferred in OCI		672		2,229		
Cash flow hedges reclassified to income (effective portion)		81		(2,960)		
Change in deferred taxes		(196)		117		
Net carrying amount at July 31	\$	(184)	\$	(373)		

*Credit Risk* The Company is exposed to credit loss in the event of nonperformance by counterparties in interest rate swaps and foreign exchange forward contracts. Collateral is generally not required of the counterparties or of the Company. In the unlikely event a counterparty fails to meet the contractual terms of an interest rate swap or foreign exchange forward contract, the Company's risk is limited to the fair value of the instrument. The Company had no interest rate swaps outstanding at July 31, 2013 or 2012. The Company actively monitors its exposure to credit risk through the use of credit approvals and credit limits, and by selecting major international banks and financial institutions as counterparties. The Company has not had any historical instances of non-performance by any counterparties, nor does it anticipate any future instances of non-performance.

### NOTE G Fair Value

*Fair Value of Financial Instruments* At July 31, 2013 and 2012, the Company's financial instruments included cash and cash equivalents, accounts receivable, accounts payable, short-term investments, short-term borrowings, long-term debt, and derivative contracts. The fair values of cash and cash equivalents, accounts receivable, accounts payable, and short-term borrowings approximated carrying values because of the short-term nature of these instruments. Derivative contracts are reported at their fair values based on third-party quotes. As of July 31, 2013, the estimated fair value of long-term debt with fixed interest rates was \$112.3 million compared to its carrying value of \$100.0 million and the estimated fair value of short-term debt with fixed interest rates was \$98.2 million compared to the carrying value of \$96.8 million. The fair value is estimated by discounting the projected cash flows using the rate that similar amounts of debt could currently be borrowed, which is classified as Level 2 in the fair value hierarchy.

Derivative contracts are reported at their fair values based on third-party quotes. The fair values of the Company's financial assets and liabilities listed below reflect the amounts that would be received to sell the assets or paid to transfer the liabilities in an orderly transaction between market participants at the measurement date (exit price). The fair values are based on inputs other than quoted prices that are observable for the asset or liability. These inputs include foreign currency exchange rates and interest rates. The financial assets and liabilities are primarily valued using standard calculations and models that use as their basis readily observable market parameters. Industry standard data providers are the primary source for forward and spot rate information for both interest rates and currency rates. The following summarizes the Company's fair value of outstanding derivatives at July 31, 2013, and 2012, on the Consolidated Balance Sheets:

	Sign	Significant Other Observable Inputs (Level 2)* At July 31,				
	2	2013 201				
		(thousands	of dollar	·s)		
Asset derivatives recorded under the caption Prepaids and other current assets						
Foreign exchange contracts	\$	734	\$	526		
Liability derivatives recorded under the caption Other current liabilities						
Foreign exchange contracts		(845)		(1,424)		
Forward exchange contracts - net liablity position	\$	(111)	\$	(898)		

Inputs to the valuation methodology of level 2 assets include quoted prices for similar assets or liabilities in active markets; quoted prices for
 identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

The Company holds equity method investments which are classified in other assets in the consolidated balance sheets and held at cost. The aggregate carrying amount of these investments was \$18.8 million and \$20.1 million as of July 31, 2013 and 2012, respectively. These equity method investments are measured at fair value on a nonrecurring basis. The fair value of the Company's equity method investments has not been estimated as there have been no identified events or changes in circumstance that would have had an adverse impact on the value of these investments. In the event that these investments were required to be measured, these investments would fall within Level 3 of the fair value hierarchy, due to the use of significant unobservable inputs to determine fair value, as the investments are privately-held entities or divisions of public companies without quoted market prices.

Goodwill is assessed for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. As there have been no events or circumstances that have had an adverse impact on the value of these assets, the Company has not been required to record an impairment and therefore these assets are not recorded at fair value. In the event that an impairment was recognized, the fair value would be classified within Level 3 of the fair value hierarchy. Refer to Note C for further discussion of the annual goodwill impairment analysis and carrying values of goodwill and other intangible assets.

The Company assesses the impairment of intangible assets and property, plant, and equipment whenever events or changes in circumstances indicate that the carrying amount of intangible assets or property, plant, and equipment assets may not be recoverable. There were no significant impairment charges recorded in Fiscal 2013 or Fiscal 2012. Refer to Note C for further discussion of the annual goodwill impairment analysis and carrying values of intangible assets.

#### NOTE H Employee Benefit Plans

*Pension Plans* The Company and certain of its international subsidiaries have defined benefit pension plans for many of their hourly and salaried employees. There are two types of U.S. plans. The first type of U.S. plan is a traditional defined benefit pension plan primarily for production employees. The second is a plan for salaried workers that provides defined benefits pursuant to a cash balance feature whereby a participant accumulates a benefit comprised of a percentage of current salary that varies with years of service, interest credits and transition credits. The international plans generally provide pension benefits based on years of service and compensation level.

On July 31, 2013, the Company adopted a sunset freeze on its U.S. salaried pension plan. Effective August 1, 2013, there will be no new entrants into the plan. Then effective, August 1, 2016, employees hired prior to August 1, 2013 would no longer continue to accrue Company contribution credits under the plan. The accounting for this amendment is reflected in the current year balance sheet and resulted in decreased pension liabilities of \$11.7 million with an offset to AOCI as of July 31, 2013 due to a freeze in previously assumed salary increases.

Net periodic pension costs for the Company's pension plans include the following components:

	2013		2012		 2011
			(thousa	nds of dollars)	
Service cost	\$	19,439	\$	15,464	\$ 16,148
Interest cost		16,953		19,436	19,440
Expected return on assets		(28,111)		(28,114)	(27,538)
Prior service cost amortization		591		725	674
Actuarial loss amortization		10,362		5,696	3,962
Net periodic benefit cost	\$	19,234	\$	13,207	\$ 12,686

The obligations and funded status of the Company's pension plans as of 2013 and 2012, is as follows:

	2013		2012
	 (thousands of dollars)		
Change in benefit obligation:			
Benefit obligation, beginning of year	\$ 461,492	\$	404,012
Service cost	19,439		15,464
Interest cost	16,953		19,436
Plan amendments	(9)		(781)
Participant contributions	1,207		1,130
Actuarial loss/(gain)	(27,176)		51,914
Currency exchange rates	1,225		(9,689)
Curtailment	(11,692)		—
Benefits paid	(16,496)		(19,994)
Benefit obligation, end of year	\$ 444,943	\$	461,492
Change in plan assets:			
Fair value of plan assets, beginning of year	\$ 387,576	\$	373,555
Actual return on plan assets	51,524		4,442
Company contributions	28,186		37,915
Participant contributions	1,207		1,130
Currency exchange rates	727		(9,472)
Benefits paid	(16,496)		(19,994)
Fair value of plan assets, end of year	\$ 452,724	\$	387,576
	 <u> </u>	_	<u> </u>
Funded status:			
Funded/(Underfunded) status at July 31, 2013 and 2012	\$ 7,781	\$	(73,916)

The net overfunded status of \$7.8 million at July 31, 2013 is recognized in the accompanying Consolidated Balance Sheet. AOCI at July 31, 2013 consists primarily of unrecognized actuarial losses, net of tax. The loss expected to be recognized in net periodic pension expense during Fiscal 2014 is \$8.1 million. The accumulated benefit obligation for all defined benefit pension plans was \$427.8 million and \$423.6 million at July 31, 2013 and 2012, respectively.

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for pension plans with accumulated benefit obligations in excess of plan assets were \$20.5 million, \$19.7 million, and \$8.4 million, respectively, as of July 31, 2013, and \$347.5 million, \$335.1 million, and \$277.5 million, respectively, as of July 31, 2012.

For the years ended July 31, 2013 and 2012 the U.S. pension plans represented approximately 70 percent and 71 percent, respectively, of the Company's total plan assets, approximately 71 percent and 74 percent, respectively, of the Company's total projected benefit obligation, and approximately 75 percent and 71 percent, respectively, of the Company's total pension expense.

The weighted-average discount rate and rates of increase in future compensation levels used in determining the actuarial present value of the projected benefit obligation are as follows:

Weighted average actuarial assumptions	2013	2012
All U.S. plans:		
Discount rate	4.58%	3.59%
Rate of compensation increase	2.61%	2.61%
Non - U.S. plans:		
Discount rate	4.04%	4.13%
Rate of compensation increase	2.92%	2.86%

The weighted-average discount rates, expected returns on plan assets and rates of increase in future compensation levels used to determine the net periodic benefit cost are as follows:

Weighted average actuarial assumptions	2013	2012	2011
All U.S. plans:			
Discount rate	3.59%	4.91%	5.25%
Expected return on plan assets	7.50%	7.75%	8.00%
Rate of compensation increase	2.61%	4.50%	5.00%
Non - U.S. plans:			
Discount rate	4.13%	5.36%	5.17%
Expected return on plan assets	5.20%	6.03%	6.17%
Rate of compensation increase	2.86%	3.57%	3.69%

*Expected Long-Term Rate of Return* To develop the expected long-term rate of return on assets assumption, the Company considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation of the pension portfolio. As of our measurement date of July 31, 2013, the Company maintained its long-term rate of return for the U.S. pension plans at 7.50 percent. The expected long-term rate of return on assets assumption for the plans outside the U.S. reflects the investment allocation and expected total portfolio returns specific to each plan and country. The expected long-term rate of return on assets shown in the pension benefit disclosure for non-U.S. plans is an asset-based weighted average of all non-U.S. plans.

*Discount Rate* The Company's objective in selecting a discount rate is to select the best estimate of the rate at which the benefit obligations could be effectively settled on the measurement date, taking into account the nature and duration of the benefit obligations of the plan. In making this best estimate, the Company looks at rates of return on high-quality fixed-income investments currently available, and expected to be available, during the period to maturity of the benefits. This process includes looking at the universe of bonds available on the measurement date with a quality rating of Aa or better. Similar appropriate benchmarks are used to determine the discount rate for the non-U.S. plans. The discount rate disclosed in the assumptions used to determine net periodic benefit cost and to determine benefit obligations is based upon a weighted average, using year-end projected benefit obligations.

Plan Assets The Company used the following definitions to classify pension assets into either Level 1, Level 2, or Level 3:

- Level 1 Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 Inputs other than quoted prices available in Level 1 that are observable either directly or indirectly.

Level 3 – Unobservable inputs for the asset or liability.

The fair values of the assets held by the U.S. pension plans by asset category are as follows (in millions):

Asset Category	Acti for	ed Prices in ve Markets Identical Assets Level 1)	Ob I	nificant servable (nputs Level 2)	Uno	nificant bservable (nputs Level 3)	 Total
2013							
Cash	\$	18.5	\$		\$		\$ 18.5
Global Equity Securities		82.5		50.2		19.4	152.1
Fixed Income Securities		42.9		20.8		60.8	124.5
Real Assets		—				22.1	22.1
Total U.S. Assets at July 31, 2013	\$	143.9	\$	71.0	\$	102.3	\$ 317.2
2012							
Cash	\$	0.9	\$		\$		\$ 0.9
Global Equity Securities		61.5		57.3		19.4	138.2
Fixed Income Securities		29.2		19.5		55.0	103.7
Real Assets				_		31.4	31.4
Total U.S. Assets at July 31, 2012	\$	91.6	\$	76.8	\$	105.8	\$ 274.2
2011							 
Cash	\$	0.3	\$		\$		\$ 0.3
Global Equity Securities		64.8		56.2		17.9	138.9
Fixed Income Securities		36.6		20.1		31.4	88.1
Real Assets				—		38.0	38.0
Total U.S. Assets at July 31, 2011	\$	101.7	\$	76.3	\$	87.3	\$ 265.3

Global Equity consists primarily of publicly traded U.S. and non-U.S. equities, Europe, Australasia, Far East (EAFE) index funds, equity private placement funds, private equity investments, and some cash and cash equivalents. Publicly traded equities are valued at the closing price reported in the active market in which the individual securities are traded. Index funds are valued at the net asset value (NAV) as determined by the custodian of the fund. The NAV is based on the fair value of the underlying assets owned by the fund, minus its liabilities then divided by the number of units outstanding. Private equity consists of interests in partnerships that invest in U.S. and non-U.S. equity and debt securities. This may include a diversified mix of partnership interests including buyouts, restructured/distressed debt, growth equity, mezzanine/subordinated debt, real estate, special situation partnerships, and venture capital investments. Partnership interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flow.

The target allocation for Global Equity investments is 60 percent. The underlying global equity investment managers within the Plan will invest primarily in equity securities spanning across market capitalization, geography, style (value, growth), and other diversifying characteristics. Managers may invest in common stocks or American Depository Receipts (ADRs), mutual funds, bank or trust company pooled funds, international stocks, stock options for hedging purposes, stock index futures, financial futures for purposes of replicating a major market index, and private equity partnerships. The Long/Short Equity managers within Global Equity managers made up about 15 percent of the global equity portfolio at year-end, and are considered less liquid, as the funds can be partially liquidated on a quarterly basis. Long-only managers are considered liquid. The long-only investment managers are typically valued daily, while long/short equity is valued on a monthly basis. Private equity is considered illiquid and performance is typically valued on a quarterly basis. The underlying assets, however, may be valued less frequently, such as annually, or if and when a potential buyer is identified and has submitted a bid to similar types of investments.

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Fixed income consists primarily of investment and non-investment grade debt securities and alternative fixed income-like investments. Corporate and other bonds and notes are valued at either the yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks. Alternative fixed income-like investments consist primarily of private partnership interests in hedge funds of funds. Partnership interests are valued using the NAV as determined by the administrator or custodian of the fund.

The target allocation for Fixed Income is 25 percent. The Fixed Income class may invest in Debt securities issued or guaranteed by the U.S., its agencies or instrumentalities (including U.S. Government Agency mortgage backed securities), or other investment grade rated debt issued by foreign governments; corporate bonds, debentures and other forms of corporate debt obligations, including equipment trust certificates; Indexed notes, floaters and other variable rate obligations; bank collective funds; mutual funds; insurance company pooled funds and guaranteed investments; futures and options for the purpose of yield curve management; and private debt investments. Fixed Income risk is driven by various factors including, but not limited to, interest rate levels and changes, credit risk, and duration. The current fixed income investment is considered liquid, with daily pricing and liquidity. The Fixed Income class may also invest in a variety of alternative investments. Alternatives cover an enormous variety of traditional and non-traditional investments and investment strategies (including, but not limited to, commodities and futures, distressed securities, short/long--or both--fixed income, international investment strategies (including, but not limited to, commodities and futures, distressed securities, short/long--or both--fixed income, international opportunities, relative value) with multiple hedge fund managers. This class is considered less liquid to illiquid. The liquidity ranges from quarterly to semi-annually and illiquid. Alternative investments are typically valued on a quarterly basis.

Real assets consist of commodity funds, Real Estate Investment Trusts (REITS), and interests in partnerships that invest in private real estate, commodity, and timber investments. Private investments are valued using the most recent partnership statement of fair value, updated for any subsequent partnership interests' cash flows. Commodity funds and REITS are valued at the closing price reported in the active market in which it is traded.

The target allocation for Real Assets is 15 percent. The Fund will invest in real assets to provide a hedge against unexpected inflation, to capture unique sources of returns, and to provide diversification benefits. The Fund will pursue a real asset strategy through a fund of funds, private investments, and/or a direct investment program that may invest long, short, or both in assets including, but not limited to, domestic and international properties, buildings and developments, timber, and/or commodities. Real assets range from less liquid to illiquid, with about two-thirds of the real asset allocation having monthly liquidity and one-third illiquid. Real asset manager performance is typically reported quarterly, though underlying assets may be valued less frequently.

	Glob	al Equity	Fi	ixed Income	R	Real Assets	 Total
Beginning balance at August 1, 2010	\$	17.3	\$	33.1	\$	16.2	\$ 66.6
Unrealized gains		1.5		2.1		3.4	7.0
Realized gains		1.0					1.0
Purchases		2.3				30.4	32.7
Sales		(4.2)		(3.8)		(12.0)	(20.0)
Ending balance at July 31, 2011	\$	17.9	\$	31.4	\$	38.0	\$ 87.3
Unrealized gains		0.1		0.6		(2.1)	(1.4)
Realized gains		1.5		0.4			1.9
Purchases		1.0		17.0		2.8	20.8
Sales		(1.1)		(1.7)			(2.8)
Net transfers into (out of) level 3				7.3		(7.3)	
Ending balance at July 31, 2012	\$	19.4	\$	55.0	\$	31.4	\$ 105.8
Unrealized gains		(0.8)		6.4		1.1	6.7
Realized gains		1.7		0.7			2.4
Purchases		2.1				1.0	3.1
Sales		(3.0)		(1.3)		(11.4)	(15.7)
Ending balance at July 31, 2013	\$	19.4	\$	60.8	\$	22.1	\$ 102.3

The following table sets forth a summary of changes in the fair values of the U.S. pension plans' Level 3 assets for the years ended July 31, 2013, 2012, and 2011 (in millions):

The following table sets forth a summary of the U.S. pension plans' assets valued at NAV for the year ended July 31, 2013 (in millions):

	Fa	Fair Value		funded mitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Global Equity	\$	100.4	\$	7.3	Daily, Quarterly, Annually	10 - 100 days
Fixed Income		124.5			Daily, Quarterly, Semi-Annually	65 - 120 days
Real Assets		22.1		9.4	Monthly, Quarterly	30 - 95 days
Total	\$	247.0	\$	16.7		

Fair values of the assets held by the international pension plans by asset category are as follows (in millions):

Asset Category	Active for I A	d Prices in e Markets dentical sssets evel 1)	Obs I	nificant servable nputs evel 2)	Unot I	nificant oservable nputs evel 3)	Total
2013							 Total
Cash	\$	0.6	\$		\$		\$ 0.6
Global Equity Securities		63.8					63.8
Fixed Income Securities		6.9		21.0		_	27.9
Equity/Fixed Income		16.9				26.3	43.2
Total International Assets at July 31, 2013	\$	88.2	\$	21.0	\$	26.3	\$ 135.5
2012							
Global Equity Securities	\$	37.1	\$	_	\$	_	\$ 37.1
Fixed Income Securities		5.9		28.4			34.3
Equity/Fixed Income		13.3				21.8	35.1
Real Assets				6.8			6.8
Total International Assets at July 31, 2012	\$	56.3	\$	35.2	\$	21.8	\$ 113.3
2011							
Global Equity Securities	\$	33.5	\$	_	\$	_	\$ 33.5
Fixed Income Securities				26.5			26.5
Equity/Fixed Income		15.4				26.3	41.7
Real Assets				6.5			6.5
Total International Assets at July 31, 2011	\$	48.9	\$	33.0	\$	26.3	\$ 108.2

Global equity consists of diversified growth funds invested across a broad range of traditional and alternative asset classes which may include but are not limited to equities, investment grade and high yield bonds, property, private equity, infrastructure, commodities and currencies. They may invest directly or hold up to 100 percent of the fund in other collective investment vehicles and may use exchange traded and over the counter financial derivatives, such as currency forwards or futures, for both investment as well as hedging purposes.

Fixed income consists primarily of investment grade debt securities. Corporate bonds and notes are valued at either the yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks. These funds may also aim to provide liability hedging by offering interest rate and inflation protections which replicates the liability profile of a typical defined benefit pension scheme.

Equity/Fixed Income consists of Level 1 assets that are part of a unit linked fund with a strategic asset allocation of 40 percent fixed income products and 60 percent equity type products. Assets are valued at either the closing price reported if traded on an active market or at yields currently available on comparable securities of issuers with similar credit ratings. Index funds are valued at the net asset value as determined by the custodian of the fund. The Level 3 assets are composed of mathematical reserves on individual contracts and the Company does not have any influence on the investment decisions as made by the insurer due to the specific minimum guaranteed return characteristics of this type of contract. European insurers in general, broadly have a strategic asset allocation with 80 percent to 90 percent fixed income products and 20 percent to 10 percent equity type products (including real estate).

Real Assets consists of property funds. Property funds are valued using the most recent partnership statement of fair value, updated for any subsequent partnership interests' cash flows.

The following table sets forth a summary of changes in the fair values of the International pension plans' Level 3 assets for the years ended July 31, 2013, 2012, and 2011 (in millions):

	ity/Fixed icome
Beginning balance at August 1, 2010	\$ 21.7
Unrealized gains	0.9
Foreign currency exchange	2.5
Purchases	6.2
Sales	(5.0)
Ending balance at July 31, 2011	\$ 26.3
Unrealized gains	1.4
Foreign currency exchange	(3.8)
Purchases	2.6
Sales	(4.6)
Net transfers into (out of) Level 3	(0.1)
Ending balance at July 31, 2012	\$ 21.8
Unrealized gains	1.1
Foreign currency exchange	1.7
Purchases	2.6
Sales	(0.9)
Net transfers into (out of) Level 3	
Ending balance at July 31, 2013	\$ 26.3

The following table sets forth a summary of the International pension plans' assets valued at NAV for the year ended July 31, 2013 (in millions):

	Fai	r Value	Unfunded Commitments	Commitments Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Fixed Income	\$	13.8	\$ 	Weekly	N/A
Equity/Fixed Income		32.6	—	Daily, Yearly	90 days
Total	\$	46.4	\$ 		

*Investment Policies and Strategies.* For the Company's U.S. plans, the Company uses a total return investment approach to achieve a long-term return on plan assets, with what the Company believes to be a prudent level of risk for the purpose of meeting its retirement income commitments to employees. The plans' investments are diversified to assist in managing risk. The Company's asset allocation guidelines target an allocation of 60 percent global equity securities, 25 percent fixed income and 15 percent real assets (investments into funds containing commodities and real estate). These target allocation guidelines are determined in consultation with the Company's investment consultant, and through the use of modeling the risk/return trade-offs among asset classes utilizing assumptions about expected annual return, expected volatility/standard deviation of returns, and expected correlations with other asset classes.



For the Company's non-U.S. plans, the general investment objectives are to maintain a suitably diversified portfolio of secure assets of appropriate liquidity which will generate income and capital growth to meet, together with any new contributions from members and the Company, the cost of current and future benefits. Investment policy and performance is measured and monitored on an ongoing basis by the Company's investment committee through its use of an investment consultant and through quarterly investment portfolio reviews.

*Estimated Contributions and Future Payments* The Company's general funding policy for its pension plans is to make at least the minimum contributions as required by applicable regulations. The Company may elect to make additional contributions up to the maximum tax deductible contribution. As such, the Company made contributions of \$21.5 million to its U.S. pension plans in Fiscal 2013. The minimum funding requirement for the Company's U.S. pension plans for Fiscal 2014 is \$7.9 million. Per the Pension Protection Act of 2006, this obligation could be met with existing credit balances that resulted from payments above the minimum obligation in prior years. As such, the Company does not anticipate making a contribution in Fiscal 2014 to its U.S. pension plans. The Company made contributions of \$6.7 million to its non-U.S. pension plans in Fiscal 2013 and estimates that it will contribute approximately \$5.6 million in Fiscal 2014 based upon the local government prescribed funding requirements. Future estimates of the Company's pension plan contributions may change significantly depending on the actual rate of return on plan assets, discount rates, and regulatory requirements.

Estimated future benefit payments for the Company's U.S. and non-U.S. plans are as follows (thousands of dollars):

Fiscal Year	
2014	\$ 23,305
2015	\$ 20,622
2016	\$ 23,447
2017	\$ 28,181
2018	\$ 25,624
2019-2023	\$137,068

Postemployment and Postretirement Benefit Plans The Company provides certain postemployment and postretirement health care benefits for certain U.S. employees for a limited time after termination of employment. The Company has recorded a liability for its postretirement benefit plan in the amount of \$1.3 million and \$1.5 million as of July 31, 2013 and July 31, 2012, respectively. The annual cost resulting from these benefits is not material. For measurement purposes, a 7.2 percent annual rate of increase in the per capita cost of covered health care benefits was assumed for Fiscal 2013. The Company has assumed that the long-term rate of increase will decrease gradually to an ultimate annual rate of 4.5 percent. A one-percentage point increase in the health care cost trend rate would increase the Fiscal 2013 and 2012 liability by \$0.1 million.

*Retirement Savings and Employee Stock Ownership Plan* The Company provides a contributory employee savings plan to U.S. employees that permits participants to make contributions by salary reduction pursuant to section 401(k) of the Internal Revenue Code. Employee contributions of up to 25 percent of compensation are matched at a rate equaling 100 percent of the first 3 percent contributed and 50 percent of the next 2 percent contributed. The Company's contributions under this plan are based on the level of employee contributions. Total contribution expense for these plans was \$7.3 million, \$5.5 million, and \$9.1 million for the years ended July 31, 2013, 2012, and 2011, respectively. This plan also includes shares from an Employee Stock Ownership Plan (ESOP). As of July 31, 2013, all shares of the ESOP have been allocated to participants. Total ESOP shares are considered to be shares outstanding for earnings per share calculations. In July 2013, the Company announced that Employees hired on or after August 1, 2013 will be eligible for a 3 percent annual Company retirement contribution in addition to the Company's 401(k) match. Effective August 1, 2016, Employees hired prior to August 1, 2013 will be eligible for the 3 percent annual Company retirement contribution.

*Deferred Compensation and Other Benefit Plans* The Company provides various deferred compensation and other benefit plans to certain executives. The deferred compensation plan allows these employees to defer the receipt of all of their bonus and other stock related compensation and up to 75 percent of their salary to future periods. Other benefit plans are provided to supplement the benefits for a select group of highly compensated individuals which are reduced because of compensation limitations set by the Internal Revenue Code. The Company has recorded a liability in the amount of \$9.5 million for both of the years ended July 31, 2013 and July 31, 2012, related primarily to its deferred compensation plans.

#### **NOTE I Shareholders' Equity**

*Stock Rights* On January 27, 2006, the Board of Directors of the Company approved the extension of the benefits afforded by the Company's existing rights plan by adopting a new shareholder rights plan. Pursuant to the Rights Agreement, dated as of January 27, 2006 by and between the Company and Wells Fargo Bank, N.A., as Rights Agent, one right was issued on March 3, 2006 for each outstanding share of common stock of the Company upon the expiration of the Company's existing rights. Each of the new rights entitles the registered holder to purchase from the Company one one-thousandth of a share of Series A Junior Participating Preferred Stock, without par value, at a price of \$143.00 per one one-thousandth of a share. The rights, however, will not become exercisable unless and until, among other things, any person acquires 15 percent or more of the outstanding common stock of the Company (subject to certain conditions and exceptions more fully described in the Rights Agreement), each right will entitle the holder (other than the person who acquired 15 percent or more of the outstanding common stock of the Company having a market value equal to twice the exercise price of a right. The rights are redeemable under certain circumstances at \$.001 per right and will expire, unless earlier redeemed, on March 2, 2016.

*Stock Compensation Plans* The Stock Compensation Plans in the Consolidated Statements of Changes in Shareholders' Equity consist of the balance of amounts payable to eligible participants for stock compensation that was deferred to a Rabbi Trust pursuant to the provisions of the 2010 Master Stock Incentive Plan, as well as performance awards payable in common stock discussed further in Note J.

*Treasury Stock* The Company believes that the share repurchase program is a way of providing return to its shareholders. The Board of Directors authorized the repurchase, at the Company's discretion, of up to 16.0 million shares of common stock under the stock repurchase plan dated March 26, 2010. As of July 31, 2013, the Company had remaining authorization to repurchase 2.6 million shares under this plan. Following is a summary of treasury stock share activity for Fiscal 2013 and 2012:

	2013	2012
Beginning balance at August 1, 2012	3,980,832	13,245,864
Stock repurchases	2,986,794	4,503,587
Net issuance upon exercise of stock options	(1,288,560)	(1,270,526)
Issuance under compensation plans	(174,408)	(89,528)
Stock split and other activity	(13,933)	(12,408,565)
Ending balance at July 31, 2013	5,490,725	3,980,832

#### **NOTE J Stock Option Plans**

*Employee Incentive Plans* In November 2010 shareholders approved the 2010 Master Stock Incentive Plan (the Plan) that replaced the 2001 Plan that was scheduled to expire on December 31, 2010 and provided for similar awards. The Plan extends through September 2020 and allows for the granting of nonqualified stock options, incentive stock options, restricted stock, restricted stock units, stock appreciation rights (SAR), dividend equivalents, and other stock-based awards. Options under the Plan are granted to key employees at market price at the date of grant. Options are generally exercisable for up to 10 years from the date of grant. The Plan also allows for the granting of performance awards to a limited number of key executives. As administered by the Human Resources Committee of the Company's Board of Directors to date, these performance awards are payable in common stock and are based on a formula which measures performance of the Company over a three-year period. Performance award expense under these plans totaled \$0.1 million in Fiscal 2013, \$1.9 million in Fiscal 2012, and \$1.8 million in Fiscal 2011.

Stock options issued after Fiscal 2002 become exercisable for non-executives in equal increments over three years. Stock options issued after Fiscal 2010 become exercisable for executives in equal increments over three years. Stock options issued from Fiscal 2003 to Fiscal 2010 became exercisable for most executives immediately upon the date of grant. Certain other stock options issued to executives during Fiscal 2004, 2006, and 2007 became exercisable in equal increments over three years. For Fiscal 2013, the Company recorded pre-tax compensation expense associated with stock options of \$8.3 million and recorded \$2.7 million of related tax benefit. For Fiscal 2012 and 2011, the Company recorded pre-tax compensation expense associated with stock options expense associated with stock options of \$7.8 million and \$6.5 million, respectively, and \$2.5 million and \$2.1 million, respectively, of related tax benefit.

Stock-based employee compensation cost is recognized using the fair-value based method. The Company determined the fair value of these awards using the Black-Scholes option pricing model, with the following weighted average assumptions:

	2013	2012	2011
Risk - free interest rate	<0.03 - 1.7%	<0.11 - 1.8%	<0.12 - 3.1%
Expected volatility	22.5 - 29.7%	25.8 - 31.9%	25.5 - 34.7%
Expected dividend yield	1.0 - 1.4%	1.0%	1.0%
Expected life			
Director original grants without reloads	8 years	8 years	8 years
Non - officer original grants	7 years	7 years	8 years
Reload grants	<5 years	<8 years	<8 years
Officer original grants without reloads	8 years	8 years	8 years

Black-Scholes is a widely accepted stock option pricing model. The weighted average fair value for options granted during Fiscal 2013, 2012, and 2011 is \$8.18, \$9.37, and \$8.63 per share, respectively, using the Black-Scholes pricing model.

Reload grants are grants made to officers or directors who exercised a reloadable option during the fiscal year and made payment of the purchase price using shares of previously owned Company stock. The reload grant is for the number of shares equal to the shares used in payment of the purchase price and/or withheld for minimum tax withholding. Beginning in Fiscal 2011, options no longer have a reload provision for Officers and Directors.

The following table summarizes stock option activity:

	Options Outstanding	Weighted Average Exercise Price
Outstanding at July 31, 2010	9,543,624	\$ 15.02
Granted	1,103,202	28.61
Exercised	(2,243,502)	11.55
Canceled	(15,330)	23.60
Outstanding at July 31, 2011	8,387,994	17.72
Granted	1,082,979	34.76
Exercised	(1,379,827)	11.90
Canceled	(34,819)	27.45
Outstanding at July 31, 2012	8,056,327	20.97
Granted	965,050	33.91
Exercised	(1,607,081)	14.79
Canceled	(84,476)	33.94
Outstanding at July 31, 2013	7,329,820	23.88

The total intrinsic value of options exercised during Fiscal 2013, 2012, and 2011 was \$33.7 million, \$29.5 million, and \$34.2 million, respectively.

Shares reserved at July 31, 2013 for outstanding options and future grants were 13,656,154. Shares reserved consist of shares available for grant plus all outstanding options.

The following table summarizes information concerning outstanding and exercisable options as of July 31, 2013:

Range of Exercise Prices	Number Outstanding	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price
\$0.00 to \$15.89	1,156,373	1.26	\$ 15.29	1,156,373	\$ 15.29
\$15.90 to \$20.89	1,935,678	3.79	17.44	1,935,678	17.44
\$20.90 to \$25.89	1,375,689	5.73	21.79	1,375,689	21.79
\$25.90 to \$30.89	909,199	7.36	29.15	599,727	29.16

1,952,881	8.36	34.35	456,550	34.88
7,329,820	5.42	23.88	5,524,017	20.79
50				
	7,329,820	7,329,820 5.42		7,329,820 5.42 23.88 5,524,017

At July 31, 2013, the aggregate intrinsic value of shares outstanding and exercisable was \$90.7 million and \$85.4 million, respectively.

The following table summarizes the status of options which contain vesting provisions:

	Options	Aver D	Veighted rage Grant ate Fair Value
Non - vested at July 31, 2012	1,805,397	\$	9.22
Granted	850,500		8.80
Vested	(822,350)		8.90
Canceled	(27,744)		8.98
Non - vested at July 31, 2013	1,805,803		9.18

The total fair value of shares vested during Fiscal 2013, 2012, and 2011 was \$29.8 million, \$19.5 million, and \$10.5 million, respectively.

As of July 31, 2013, there was \$7.5 million of total unrecognized compensation cost related to non-vested stock options granted under the Plan. This unvested cost is expected to be recognized during Fiscal 2014, Fiscal 2015, and Fiscal 2016.

## NOTE K Income Taxes

The components of earnings before income taxes are as follows:

	 2013		2012		2011
		(thousa	ands of dollars)		
Earnings before income taxes:					
United States	\$ 147,317	\$	171,101	\$	117,562
Foreign	200,864		199,679		194,701
Total	\$ 348,181	\$	370,780	\$	312,263

The components of the provision for income taxes are as follows:

	2013		2012 (thousands of dollars)		 2011
Income taxes:					
Current					
Federal	\$	35,820	\$	45,468	\$ 26,675
State		4,337		4,012	3,555
Foreign		52,300		50,655	54,785
		92,457		100,351	85,015
Deferred					
Federal		7,071		7,391	8,556
State		312		722	191
Foreign		964		(1,769)	(6,790)
		8,347		6,344	 1,957
Total	\$	100,804	\$	106,479	\$ 86,972

The following table reconciles the U.S. statutory income tax rate with the effective income tax rate:

	2013	2012	2011
Statutory U.S. federal rate	35.0%	35.0%	35.0%
State income taxes	1.2%	1.2%	1.0%
Foreign taxes at lower rates	(6.1)%	(6.0)%	(6.6)%
Export, manufacturing, and research credits	(1.5)%	(1.0)%	(1.6)%

U.S. tax impact on repatriation of earnings	(0.2)%	0.8%	(0.3)%
Change in unrecognized tax benefits	0.5%	(1.0)%	0.1%
Other	0.1%	(0.3)%	0.3%
	29.0%	28.7%	27.9%

The tax effects of temporary differences that give rise to deferred tax assets and liabilities are as follows:

	 2013		2012	
	 (thousands	of dolla	lars)	
Deferred tax assets:				
Accrued expenses	\$ 11,580	\$	10,666	
Compensation and retirement plans	23,578		52,986	
NOL carryforwards	3,279		3,146	
LIFO and inventory reserves	5,037		2,796	
Other	3,890		3,697	
Deferred tax assets, gross	47,364		73,291	
Valuation allowance	(3,228)		(2,945)	
Net deferred tax assets	44,136		70,346	
Deferred tax liabilities:				
Depreciation and amortization	(45,737)		(38,796)	
Other	(663)		(394)	
Deferred tax liabilities	(46,400)		(39,190)	
Prepaid tax assets	4,015		4,251	
Net tax asset	\$ 1,751	\$	35,407	

Deferred income tax assets on the face of the balance sheet include \$4.0 million and \$4.3 million of prepaid tax assets related to intercompany transfers of inventory as of July 31, 2013 and July 31, 2012, respectively.

The effective tax rate for Fiscal 2013 was 29.0 percent compared to 28.7 percent in Fiscal 2012. The increase in the effective tax rate is primarily due to the incremental benefits derived in Fiscal 2012 from the favorable settlement of tax audits. This was partially offset by an increase in tax benefits from international operations and the retroactive reinstatement of the Research and Experimentation Credit in the U.S. in the current year.

The Company has not provided for U.S. income taxes on additional undistributed earnings of non-U.S. subsidiaries of approximately \$757.0 million. The Company currently intends to indefinitely reinvest these undistributed earnings as there are significant investment opportunities there or to repatriate the earnings only when it is tax effective to do so. If any portion were to be distributed, the related U.S. tax liability may be reduced by foreign income taxes paid on those earnings plus any available foreign tax credit carryovers. Determination of the unrecognized deferred tax liability related to these undistributed earnings is not practicable.

The Company has cumulative pre-tax loss carryforwards of \$3.1 million, which exist in various international subsidiaries. If fully realized, the unexpired net operating losses may be carried forward to offset future local income tax payments of \$0.9 million, at current rates of tax. The majority of the remaining net operating loss carryforwards expire more than 5 years out or have no statutory expiration under current local laws. However, as it is more-likely-than-not that certain of these losses will not be realized, a valuation allowance of \$0.8 million exists as of July 31, 2013.

The Company maintains a reserve for uncertain tax benefits. The accounting standard defines the threshold for recognizing the benefits of tax return positions in the financial statements as "more-likely-than-not" to be sustained by the taxing authorities based solely on the technical merits of the position. If the recognition threshold is met, the tax benefit is measured and recognized as the largest amount of tax benefit that in the Company's judgment is greater than 50 percent likely to be realized. A reconciliation of the beginning and ending amount of gross unrecognized tax benefits is as follows:

	2013		2012		2011	
			(thousa	nds of dollars)		
Gross unrecognized tax benefits at beginning of fiscal year	\$	16,514	\$	20,005	\$	18,994
Additions for tax positions of the current year		5,453		3,323		7,406
Additions for tax positions of prior years		407		261		668
Reductions for tax positions of prior years		(1,640)		(4,462)		(4,059)
Settlements		(277)				
Reductions due to lapse of applicable statute of limitations		(2,038)		(2,613)		(3,004)
Gross unrecognized tax benefits at end of fiscal year	\$	18,419	\$	16,514	\$	20,005



The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. During the fiscal year ended July 31, 2013, the Company recognized interest expense, net of tax benefit, of approximately \$0.3 million. At July 31, 2013 and July 31, 2012, accrued interest and penalties on a gross basis were \$1.1 million and \$1.3 million, respectively.

The Company's uncertain tax positions are affected by the tax years that are under audit or remain subject to examination by the relevant taxing authorities. The following tax years, in addition to the current year, remain subject to examination, at least for certain issues, by the major tax jurisdictions indicated:

Major Jurisdictions	Open Tax Years
Belgium	2011 through 2012
China	2003 through 2012
France	2010 through 2012
Germany	2009 through 2012
Italy	2003 through 2012
Japan	2012
Mexico	2008 through 2012
Thailand	2005 through 2012
United Kingdom	2012
United States	2011 through 2012

If the Company were to prevail on all unrecognized tax benefits recorded, substantially all of the unrecognized tax benefits would benefit the effective tax rate. With an average statute of limitations of about 5 years, up to \$0.8 million of the unrecognized tax benefits could potentially expire in the next 12 month period, unless extended by audit. It is possible that quicker than expected settlement of either current or future audits and disputes would cause additional reversals of previously recorded reserves in the next 12 month period. Currently, the Company has approximately \$0.2 million of unrecognized tax benefits that are in formal dispute with various taxing authorities related to transfer pricing and deductibility of expenses. Quantification of an estimated range and timing of future audit settlements cannot be made at this time.

#### NOTE L Segment Reporting

Consistent with FASB guidance related to segment reporting, the Company identified two reportable segments: Engine Products and Industrial Products. Segment selection was based on the internal organizational structure, management of operations, and performance evaluation by management and the Company's Board of Directors.

The Engine Products segment sells to OEMs in the construction, mining, agriculture, aerospace, defense, and truck markets and to independent distributors, OEM dealer networks, private label accounts, and large equipment fleets. Products include air filtration systems, exhaust and emissions systems, liquid filtration systems including hydraulics, fuel and lube, and replacement filters.

The Industrial Products segment sells to various industrial dealers, distributors, and end-users, OEMs of gas-fired turbines, and OEMs and end-users requiring clean air. Products include dust, fume, and mist collectors, compressed air purification systems, air filtration systems for gas turbines, PTFE membrane-based products, and specialized air and gas filtration systems for applications including computer hard disk drives and semi-conductor manufacturing.

Corporate and Unallocated includes corporate expenses determined to be non-allocable to the segments, interest income, and interest expense. Assets included in Corporate and Unallocated principally are cash and cash equivalents, inventory reserves, certain prepaids, certain investments, other assets, and assets allocated to general corporate purposes.

The Company has an internal measurement system to evaluate performance and allocate resources based on profit or loss from operations before income taxes. The Company's manufacturing facilities serve both reporting segments. Therefore, the Company uses an allocation methodology to assign costs and assets to the segments. A certain amount of costs and assets relate to general corporate purposes and are not assigned to either segment. Certain accounting policies applied to the reportable segments differ from those described in the summary of significant accounting policies. The reportable segments account for receivables on a net basis and account for inventory on a standard cost basis.

Segment allocated assets are primarily accounts receivable, inventories, property, plant, and equipment, and goodwill. Reconciling items included in Corporate and Unallocated are created based on accounting differences between segment reporting and the consolidated, external reporting as well as internal allocation methodologies.

The Company is an integrated enterprise, characterized by substantial intersegment cooperation, cost allocations, and sharing of assets. Therefore, we do not represent that these segments, if operated independently, would report the operating profit and other financial information shown below.

Segment detail is summarized as follows:

	 Engine Products	Industrial Products (thousand		Corporate & <u>Unallocated</u> Is of dollars)		 Total Company
2013			(			
Net sales	\$ 1,504,188	\$	932,760	\$		\$ 2,436,948
Depreciation and amortization	35,815		22,447		6,028	64,290
Equity earnings in unconsolidated affiliates	4,000		693			4,693
Earnings before income taxes	220,892		139,108		(11,819)	348,181
Assets	826,151		527,416		389,989	1,743,556
Equity investments in unconsolidated affiliates	15,563		3,277			18,840
Capital expenditures, net of acquired businesses	52,864		33,134		8,897	94,895
2012						
Net sales	\$ 1,570,140	\$	923,108	\$	—	\$ 2,493,248
Depreciation and amortization	36,646		18,852		5,667	61,165
Equity earnings in unconsolidated affiliates	3,966		769			4,735
Earnings before income taxes	227,941		149,249		(6,410)	370,780
Assets	845,176		520,739		364,167	1,730,082
Equity investments in unconsolidated affiliates	17,304		2,822			20,126
Capital expenditures, net of acquired businesses	46,816		24,083		7,240	78,139
2011						
Net sales	\$ 1,440,495	\$	853,534	\$		\$ 2,294,029
Depreciation and amortization	36,338		19,396		4,757	60,491
Equity earnings in unconsolidated affiliates	3,302		803			4,105
Earnings before income taxes	211,255		123,871		(22,863)	312,263
Assets	888,080		519,730		318,283	1,726,093
Equity investments in unconsolidated affiliates	16,619		2,558			19,177
Capital expenditures, net of acquired businesses	36,423		19,442		4,768	60,633

Following are net sales by product within the Engine Products segment and Industrial Products segment:

	2013 2012 (thousands of do			<u>2011</u>		
Engine Products segment:			(1101)			
Off-Road Products	\$	358,834	\$	376,870	\$	327,557
On-Road Products		128,446		163,934		127,107
Aftermarket Products*		900,419		907,306		861,393
Retrofit Emissions Products		12,298		15,354		19,555
Aerospace and Defense Products		104,191		106,676		104,883
Total Engine Products segment		1,504,188		1,570,140		1,440,495
Industrial Products segment:						
Industrial Filtration Solutions Products		529,751		553,453		507,646
Gas Turbine Products		232,922		180,669		154,726
Special Applications Products		170,087		188,986		191,162
Total Industrial Products segment		932,760		923,108		853,534
Total Company	\$	2,436,948	\$	2,493,248	\$	2,294,029

\* Includes replacement part sales to the Company's OEM Customers.

Geographic sales by origination and property, plant, and equipment:

2012		Net Sales (thousand	Property, Plant, & Equipment - Net ls of dollars)	
2013	¢	1 010 024	¢	166 614
United States	\$	1,010,934	\$	166,614
Europe		678,996		123,710
Asia - Pacific		546,406		75,206
Other		200,612		53,750
Total	\$	2,436,948	\$	419,280
2012				
United States	\$	1,064,474	\$	146,328
Europe		678,619		114,266
Asia - Pacific		572,163		80,200
Other		177,992		44,115
Total	\$	2,493,248	\$	384,909
2011				
United States	\$	941,218	\$	141,584
Europe		653,275		131,739
Asia - Pacific		540,874		81,035
Other		158,662		37,144
Total	\$	2,294,029	\$	391,502

*Concentrations* There were no Customers over 10 percent of net sales during Fiscal 2013, 2012, and 2011. There were no Customers over 10 percent of gross accounts receivable in Fiscal 2013 or Fiscal 2011 and one Customer over 10 percent of gross accounts receivable in Fiscal 2012.

#### **NOTE M Guarantees**

The Company and Caterpillar Inc. equally own the shares of Advanced Filtration Systems Inc. (AFSI), an unconsolidated joint venture, and guarantee certain debt of the joint venture. As of July 31, 2013, the joint venture had \$29.1 million of outstanding debt, of which the Company guarantees half. In addition, during Fiscal 2013, 2012, and 2011, the Company recorded its equity in earnings of this equity method investment of \$2.3 million, \$2.0 million, and \$1.6 million and royalty income of \$6.0 million, \$6.2 million, and \$6.2 million, respectively, related to AFSI.

At July 31, 2013 and 2012, the Company had a contingent liability for standby letters of credit totaling \$12.2 million and \$10.9 million, respectively, which have been issued and are outstanding. The letters of credit guarantee payment to third parties in the event the Company is in breach of a specified bond financing agreement and insurance contract terms as detailed in each letter of credit. At July 31, 2013 and 2012, there were no amounts drawn upon these letters of credit.

### **NOTE N Warranty**

The Company provides for warranties on certain products. In addition, the Company may incur specific Customer warranty issues. Following is a reconciliation of warranty reserves (in thousands of dollars):

Balance at July 31, 2011	\$ 19,720
Accruals for warranties issued during the reporting period	5,002
Accruals related to pre-existing warranties (including changes in estimates)	(2,956)
Less settlements made during the period	(10,861)
Balance at July 31, 2012	\$ 10,905
Accruals for warranties issued during the reporting period	5,940
Accruals related to pre-existing warranties (including changes in estimates)	(1,081)
Less settlements made during the period	 (5,238)

\$

55

There were no significant specific warranty matters accrued for in Fiscal 2013 or Fiscal 2012. These warranty matters are not expected to have a material impact on the Company's results of operations, liquidity, or financial position. There were no significant settlements made in Fiscal 2013. The settlements made during Fiscal 2012 were primarily in relation to the Company's Retrofit Emissions Product group for \$3.6 million, one in the Company's Off-Road Products group for \$1.8 million, and one in the On-Road Product group for \$4.1 million.

#### **NOTE O** Commitments and Contingencies

*Operating Leases* The Company enters into operating leases primarily for office and warehouse facilities, production and nonproduction equipment, automobiles, and computer equipment. Total expense recorded under operating leases for the periods ended July 31, 2013 and 2012 were \$27.5 million and \$26.8 million, respectively. Future commitments under operating leases are: \$11.4 million in Fiscal 2014, \$8.0 million in Fiscal 2015, \$4.3 million in Fiscal 2016, \$1.9 million in Fiscal 2017, \$1.0 million in Fiscal 2018, and \$0.1 million thereafter.

*Litigation* The Company records provisions with respect to identified claims or lawsuits when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. Claims and lawsuits are reviewed quarterly and provisions are taken or adjusted to reflect the status of a particular matter. The Company believes the recorded reserves in its consolidated financial statements are adequate in light of the probable and estimable outcomes. The recorded liabilities were not material to the Company's financial position, results of operations, or liquidity and the Company does not believe that any of the currently identified claims or litigation will materially affect its financial position, results of operations, or liquidity.

	First Quarter		 Second Quarter (thousands of dol		Third Quarter ars)	Fourth Quarter	
2013			,		,		
Net sales	\$	588,947	\$ 596,036	\$	619,371	\$	632,594
Gross margin		198,293	198,977		221,501		228,356
Net earnings		54,113	50,813		69,842		72,609
Basic earnings per share		0.36	0.34		0.47		0.49
Diluted earnings per share		0.36	0.34		0.46		0.48
Dividends declared per share		0.090	0.100		0.130		0.130
Dividends paid per share		0.090	0.090		0.100		0.130
2012							
Net sales	\$	608,295	\$ 580,883	\$	647,237	\$	656,833
Gross margin		214,934	200,817		228,229		229,783
Net earnings		68,553	53,821		70,946		70,981
Basic earnings per share		0.46	0.36		0.47		0.47
Diluted earnings per share		0.45	0.35		0.46		0.47
Dividends declared per share		0.075	0.080		0.090		0.090
Dividends paid per share		0.075	0.075		0.080		0.090

#### **NOTE P** Quarterly Financial Information (Unaudited)

Note: the above table reflects the impact of the two-for-one stock split that occurred on March 23, 2012.

#### NOTE Q Subsequent Events

On August 13, 2013, the Company announced it had entered into a definitive agreement to sell Ultratroc Gmbh (Ultratroc), a wholly owned subsidiary and manufacturer of compressed air dryers located in Flensburg, Germany, which was effective September 23, 2013. The Ultratroc business is currently part of the Company's Industrial Products segment. Under the terms of the agreement, Donaldson will continue selling Ultratroc's compressed air dryers and will retain the naming rights to the brand names "Donaldson Ultrafilter" and "Ultrafilter." The sale will not have a material impact on the Company's results of operations, liquidity, or financial position.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by this report (the Evaluation Date), the Company carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in applicable rules and forms, and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

### **Changes in Internal Control over Financial Reporting**

No change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) identified in connection with such evaluation during the fiscal quarter ended July 31, 2013, has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

The Company is in the process of a multi-year implementation of a Strategic Business System project (which is the Company's global enterprise resource planning, or ERP, system). In fiscal 2014, the Company expects this system will be deployed in certain operations, primarily in the Americas. In response to business integration activities related to the new system, the Company will align and streamline the design and operation of the financial reporting controls environment to be responsive to the changing operating environment.

### Management's Report on Internal Control over Financial Reporting

See Management's Report on Internal Control over Financial Reporting under Item 8 on page 27.

#### **Report of Independent Registered Public Accounting Firm**

See Report of Independent Registered Public Accounting Firm under Item 8 on page 28.

#### Item 9B. Other Information

None.

#### PART III

#### Item 10. Directors, Executive Officers, and Corporate Governance

The information under the captions "Item 1: Election of Directors"; "Director Selection Process," "Audit Committee," "Audit Committee Expertise; Complaint-Handling Procedures," and "Section 16(a) Beneficial Ownership Reporting Compliance" of the 2013 Proxy Statement is incorporated herein by reference. Information on the Executive Officers of the Company is found under the caption "Executive Officers of the Registrant" on page 7 of this Annual Report on Form 10-K.

The Company has adopted a code of business conduct and ethics in compliance with applicable rules of the Securities and Exchange Commission that applies to its principal executive officer, its principal financial officer and its principal accounting officer or controller, or persons performing similar functions. A copy of the code of business conduct and ethics is posted on the Company's website at www.donaldson.com. The code of business conduct and ethics is available in print, free of charge to any shareholder who requests it. The Company will disclose any amendments to, or waivers of, the code of business conduct and ethics for the Company's principal executive officer, principal financial officer, and principal accounting officer on the Company's website.

#### Item 11. Executive Compensation

The information under the captions "Executive Compensation" and "Director Compensation" of the 2013 Proxy Statement is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information under the caption "Security Ownership" of the 2013 Proxy Statement is incorporated herein by reference.

The following table sets forth information as of July 31, 2013 regarding the Company's equity compensation plans:

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants, and rights	Weighted – average exercise price of outstanding options, warrants, and rights		curities Weighted – average rem n exercise exercise price of eq options, outstanding options, l d rights warrants, and rights se		Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)		(b)	(c)		
Equity compensation plans approved by security holders:						
1980 Master Stock Compensation Plan:						
Deferred Stock Gain Plan	57,775	\$	7.6108	—		
1991 Master Stock Compensation Plan:						
Deferred Stock Option Gain Plan	572,991	\$	18.3960	—		
Deferred LTC/Restricted Stock	220,008	\$	12.1824	—		
2001 Master Stock Incentive Plan:						
Stock Options	3,999,220	\$	18.5604	—		
Deferred Stock Option Gain Plan	3,511	\$	29.0143	—		
Deferred LTC/Restricted Stock	270,002	\$	18.1362	—		
Long-Term Compensation	74,773	\$	23.7350	—		
2010 Master Stock Incentive Plan:						
Stock Options	2,304,260	\$	32.5917	See Note 1		
Stock Options for Non-Employee Directors	409,200		32.6111			
Long-Term Compensation	32,641	\$	31.6252	_		
Subtotal for plans approved by security holders	7,944,381	\$	23.1784			
Equity compensation plans not approved by security holders:						
Non-qualified Stock Option Program for Non-Employee Directors	617,140	\$	19.9868	See Note 2		
ESOP Restoration	39,259	\$	7.0989	See Note 3		
Subtotal for plans not approved by security holders	656,399		19.2160			
Total	8,600,780		22.8760			

Note 1: The 2010 Master Stock Incentive Plan limits the number of shares authorized for issuance to 9,200,000 during the 10-year term of the plan in addition to any shares forfeited under the 2001 plan. The Plan allows for the granting of nonqualified stock options, incentive stock options, restricted stock, restricted stock units, SAR, dividend equivalents, and other stock-based awards. There are currently 6,326,334 shares of the authorization remaining.

Note 2: The stock option program for non-employee directors (filed as exhibit 10-H to Form 10-Q report filed for the first quarter ended October 31, 2008) provides for each non-employee director to receive annual option grants of 14,400 shares. The 2010 Master Stock Incentive Plan, which was approved by the Company's stockholders on November 19, 2010, provides for the issuance of stock options to non-employee directors, and the stock option program for non-employee directors has been adopted as a sub-plan under the 2010 Master Stock Incentive Plan and shares issued to directors after December 10, 2010 will be issued under the 2010 Master Stock Incentive Plan.

Note 3: The Company has a non-qualified ESOP Restoration Plan established on August 1, 1990 (filed as exhibit 10-D to the Company's 2009 Form 10-K report), to supplement the benefits for executive employees under the Company's Employee Stock Ownership Plan that would otherwise be reduced because of the compensation limitations under the Internal Revenue Code. The ESOP's 10-year term was completed on July 31, 1997 and the only ongoing benefits under the ESOP Restoration Plan are the accrual of dividend equivalent rights to the participants in the Plan.

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information under the captions "Policy and Procedures Regarding Transactions with Related Persons" and "Board Oversight and Director Independence" of the 2013 Proxy Statement is incorporated herein by reference.

#### Item 14. Principal Accounting Fees and Services

The information under the captions "Independent Auditor Fees" and "Audit Committee Pre-Approval Policies and Procedures" of the 2013 Proxy Statement is incorporated herein by reference.

#### PART IV

#### Item 15. Exhibits, Financial Statement Schedules

Documents filed with this report:

(1) Financial Statements

Report of Independent Registered Public Accounting Firm

Consolidated Statements of Earnings - years ended July 31, 2013, 2012 and 2011

Consolidated Balance Sheets — July 31, 2013 and 2012

Consolidated Statements of Comprehensive Income - years ended July 31, 2013, 2012 and 2011

Consolidated Statements of Cash Flows - years ended July 31, 2013, 2012 and 2011

Consolidated Statements of Changes in Shareholders' Equity - years ended July 31, 2013, 2012 and 2011

Notes to Consolidated Financial Statements

Schedule II Valuation and qualifying accounts

All other schedules (Schedules I, III, IV and V) for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instruction, or are inapplicable, and therefore have been omitted.

(3) Exhibits

The exhibits listed in the accompanying index are filed as part of this report or incorporated by reference as indicated therein.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **DONALDSON COMPANY, INC.**

Date: September 27, 2013

By: /s/ William M. Cook

William M. Cook Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on September 27, 2013.

/s/ William M. Cook William M. Cook	President, Chief Executive Officer and Chairman (Principal Executive Officer)
/s/ James F. Shaw James F. Shaw	Vice President and Chief Financial Officer (Principal Financial Officer)
/s/ Melissa A. Osland Melissa A. Osland	Controller (Principal Accounting Officer)
* F. Guillaume Bastiaens	Director
* Andrew J. Cecere	Director
* Janet M. Dolan	Director
* Michael J. Hoffman	Director
* Paul David Miller	Director
* Jeffrey Noddle	Director
* Willard D. Oberton	Director
*	Director
James J. Owens	
* Ajita G. Rajendra	Director
* John P. Wiehoff	Director
*By: /s/ Norman C. Linnell	

Norman C. Linnell As attorney-in-fact

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## SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS DONALDSON COMPANY, INC. AND SUBSIDIARIES (thousands of dollars)

	Additions									
Description	Beg	lance at inning of Period	С	arged to osts and xpenses		arged to Accounts (A)	De	ductions (B)	1	llance at End of Period
Year ended July 31, 2013:		ciiou		ipenses		(11)				ciiou
Allowance for doubtful accounts deducted										
from accounts receivable	\$	6,418	\$	1,241	\$	230	\$	(849)	\$	7,040
Year ended July 31, 2012:										
Allowance for doubtful accounts deducted										
from accounts receivable	\$	6,908	\$	1,151	\$	(676)	\$	(965)	\$	6,418
Year ended July 31, 2011:										
Allowance for doubtful accounts deducted										
from accounts receivable	\$	6,315	\$	482	\$	481	\$	(370)	\$	6,908

Note A - Allowance for doubtful accounts foreign currency translation losses (gains) recorded directly to equity.

Note B - Bad debts charged to allowance, net of reserves and changes in estimates.

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## EXHIBIT INDEX ANNUAL REPORT ON FORM 10-K

Restated Certificate of Incorporation of Registrant as currently in effect (Filed as Exhibit 3-A to Form 10-Q Report \* 3-A for the Second Quarter ended January 31, 2012) Certificate of Designation, Preferences and Rights of Series A Junior Participating Preferred Stock of Registrant, dated \*3-B as of March 3, 2006 (Filed as Exhibit 3-B to 2011 Form 10-K Report) Amended and Restated Bylaws of Registrant (as of January 30, 2009) (Filed as Exhibit 3-C to Form 10-Q Report for \* 3-C the Second Quarter ended January 31, 2009) \* 4 \*\* Preferred Stock Amended and Restated Rights Agreement between Registrant and Wells Fargo Bank, N.A., as Rights \*4-A Agent, dated as of January 27, 2006 (Filed as Exhibit 4-A to 2011 Form 10-K Report) Officer Annual Cash Incentive Plan (Filed as Exhibit 10-A to 2011 Form 10-K Report)\*\*\* \*10-A 1980 Master Stock Compensation Plan as Amended (Filed as Exhibit 10-A to Form 10-Q Report filed for the first \*10-B quarter ended October 31, 2008)\*\*\* Form of Performance Award Agreement under 1991 Master Stock Compensation Plan (Filed as Exhibit 10-B to Form \*10-C 10-Q Report filed for the first quarter ended October 31, 2008)\*\*\* ESOP Restoration Plan (2003 Restatement) (Filed as Exhibit 10-D to 2009 Form 10-K Report)\*\*\* \*10-D Deferred Compensation Plan for Non-employee Directors as amended (Filed as Exhibit 10-C to Form 10-Q Report \*10-Е filed for the first quarter ended October 31, 2008)\*\*\* Independent Director Retirement and Benefit Plan as amended (Filed as Exhibit 10-D to Form 10-Q Report filed for \*10-F the first quarter ended October 31, 2008)\*\*\* Supplemental Executive Retirement Plan (2008 Restatement) (Filed as Exhibit 10-G to 2011 Form 10-K Report)\*\*\* \*10-G \_\_\_\_ 1991 Master Stock Compensation Plan as amended (Filed as Exhibit 10-E to Form 10-Q Report filed for the first \*10-H quarter ended October 31, 2008)\*\*\* Form of Restricted Stock Award under 1991 Master Stock Compensation Plan (Filed as Exhibit 10-F to Form 10-Q \*10-I Report filed for the first quarter ended October 31, 2008)\*\*\* Form of Agreement to Defer Compensation for certain Executive Officers (Filed as Exhibit 10-G to Form 10-Q Report \*10-J filed for the first quarter ended October 31, 2008)\*\*\* Stock Option Program for Non-employee Directors (Filed as Exhibit 10-H to Form 10-Q Report filed for the first \*10-K quarter ended October 31, 2008)\*\*\* Note Purchase Agreement among Donaldson Company, Inc. and certain listed Insurance Companies Dated as of July \*10-L 15, 1998 (Filed as Exhibit 10-I to Form 10-Q Report filed for the first quarter ended October 31, 2008) Second Supplement and First Amendment to Note Purchase Agreement among Donaldson Company, Inc. and certain \*10-M listed Insurance Companies dated as of September 30, 2004 (Filed as Exhibit 10-N to 2010 Form 10-K Report) \*10-N 2001 Master Stock Incentive Plan (Filed as Exhibit 10-O to 2009 Form 10-K Report)\*\*\* Form of Officer Stock Option Award Agreement under the 2001 Master Stock Incentive Plan (Filed as Exhibit 10-P \*10-0 to 2010 Form 10-K Report)\*\*\* Form of Non-Employee Director Non-Qualified Stock Option Agreement under the 2001 Master Stock Incentive Plan \*10-P (Filed as Exhibit 10-O to 2010 Form 10-K Report)\*\*\* Restated Compensation Plan for Non-Employee Directors dated July 28, 2006 (Filed as Exhibit 10-Q to 2011 Form \*10-Q 10-K Report)\*\*\* \*10-R Restated Long-Term Compensation Plan dated May 23, 2006 (Filed as Exhibit 10-R to 2011 Form 10-K Report)\*\*\* Qualified Performance-Based Compensation Plan (Filed as Exhibit 10-S to 2011 Form 10-K Report)\*\*\* \*10-S Deferred Compensation and 401(k) Excess Plan (2008 Restatement) (Filed as Exhibit 10-T to 2011 form 10-K \*10-T Report)\*\*\* \*10-U Deferred Stock Option Gain Plan (2008 Restatement) (Filed as Exhibit 10-U to 2011 Form 10-K Report) \*\*\* \*10-V Excess Pension Plan (2008 Restatement) (Filed as Exhibit 10-V to 2011 Form 10-K Report) \*\*\*

## Table of Contents

*10-W	—	Form of Management Severance Agreement for Executive Officers (Filed as Exhibit 10-A to Form 10-Q Report for the Third Quarter ended April 30, 2008)***
*10-X		2010 Master Stock Incentive Plan (Filed as Exhibit 4.5 to Registration Statement on Form S-* (File No. 333-170729) filed on November 19, 2010)***
*10-Y	_	Form of Officer Stock Option Award Agreement under the 2010 Master Stock Incentive Plan (Filed as Exhibit 10.1 to Form 8-K Report filed on December 16, 2010) ***
*10-Z		Form of Restricted Stock Award Agreement under the 2010 Master Stock Incentive Plan (Filed as Exhibit 10.2 to Form 8-K Report filed on December 16, 2010) ***
*10-AA	—	Non-Employee Director Automatic Stock Option Grant Program (Filed as Exhibit 10-AA to 2011 Form 10-K Report)***
*10-BB	—	Form of Indemnification Agreement for Directors (Filed as Exhibit 10.1 to Form 8-K Report filed on April 2, 2012)***
*10-CC	—	Form of Employee Director Non-Qualified Stock Option Agreement under the 2010 Master Stock Incentive Plan (Filed as Exhibit 10-CC to 2012 Form 10-K Report)***
*10-DD		Form of Management Severance Agreement for Executive Officers (Filed as Exhibit 10.1 to Form 8-K Report filed March 7, 2013)***
*10-EE		Compensation Plan for Non-Employee Directors (Filed as Exhibit 10-B to Form 10-Q Report filed March 7, 2013)***
10-FF	—	Non-Employee Director Automatic Stock Option Grant Program***
*10-GG		Credit Agreement among Donaldson Company, Inc. and certain listed lending parties dated as of December 7, 2012 (Filed as Exhibit 10.1 to Form 8-K Report filed December 13, 2012)*
11	—	Computation of net earnings per share (See "Earnings Per Share" in "Summary of Significant Accounting Policies" in Note A in the Notes to Consolidated Financial Statements on page 34)
21		Subsidiaries
23		Consent of PricewaterhouseCoopers LLP
24		Powers of Attorney
31-A		Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31-B		Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32		Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section
101		1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 The following financial information from the Donaldson Company, Inc. Annual Report on Form 10-K for the fiscal year ended July 31, 2013 as filed with the Securities and Exchange Commission, formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Statements of Earnings, (ii) the Consolidated Balance Sheets, (iii) the Consolidated Statements of Cash Flows (iv) the Consolidated Statement of Changes in Shareholders' Equity and (v) the Notes to Consolidated Financial Statements.

\* Exhibit has previously been filed with the Securities and Exchange Commission and is incorporated herein by reference as an exhibit.

Pursuant to the provisions of Regulation S-K Item 601(b)(4)(iii)(A) copies of instruments defining the rights of holders of certain long-term
 debts of the Company and its subsidiaries are not filed and in lieu thereof the Company agrees to furnish a copy thereof to the Securities and Exchange Commission upon request.

\*\*\* Denotes compensatory plan or management contract.

Note: Exhibits have been furnished only to the Securities and Exchange Commission. Copies will be furnished to individuals upon request.

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#### NON-EMPLOYEE DIRECTOR AUTOMATIC STOCK OPTION GRANT PROGRAM

The following provisions set forth the terms of the Non-Employee Director Automatic Stock Option Grant Program (the "**Program**") for eligible directors of Donaldson Company, Inc. (the "**Company**") under the Company's 2010 Master Stock Incentive Plan (the "**Plan**"). Options granted under this Program are subject to the terms, conditions, and restrictions set forth in the Plan. In the event of any inconsistency between the terms contained herein and in the Plan, the Plan shall govern. All capitalized terms that are not defined herein have the meanings set forth in the Plan.

## **SECTION 1. ELIGIBILITY**

Each member of the Board of Directors of the Company elected or appointed to the Board who is not otherwise an employee or officer of the Company (an "Eligible Director") shall be eligible to receive the grant of Options set forth in the Program, subject to the terms of the Program.

## **SECTION 2. OPTION GRANTS**

#### 2.1 **Option Grants and Timing of Grants**

Annual Option Grants. On the first day following January 1 that the New York Stock Exchange is open for trading (a "First Trading Day") of 2014 and each First Trading Day thereafter, each Eligible Director shall automatically be granted a Nonqualified Stock Option with a fair market value (determined based upon the Black Scholes valuation

(a) method) equal to \$140,000 (the "Annual Option Grant"). The number of shares subject to the Annual Option Grant shall be determined by taking \$140,000 divided by the appropriate Black Scholes value per share of a stock option for Common Stock using the closing price of the Common Stock on the First Trading Day, and rounding this number to the nearest integer multiple of one hundred (100) shares.

**Prorated Grant**. With respect to an individual who becomes an Eligible Director after the First Trading Day of a calendar year, such Eligible Director's Annual Option Grant for that year shall have a fair market value obtained by multiplying \$140,000 by a fraction, the numerator of which is the number of whole calendar months remaining in the calendar year and the denominator of which is twelve. Such grant shall be made upon the first trading day of the

(b) all calendar year and the deformation of which is twerver back grant shall be made upon the first dataling ally of the calendar month next following the date such individual becomes an Eligible Director. The number of shares subject to the grant shall be determined by taking the prorated dollar amount divided by the appropriate Black Scholes value per share of a stock option for Common Stock using the closing price of the Common Stock on the grant date, and rounding this number to the nearest integer multiple of one hundred (100) shares.

## 2.2 Exercise Price of Options

Options shall be granted under the Program with a per share exercise price equal to the closing price of the Common Stock on the day on which such options are granted.

## 2.3 **Option Vesting**

Each Annual Option Grant may be exercised by the Eligible Director under the following schedule except as otherwise provided in this Agreement. The Option may not be exercised for a period of one (1) year from the date of grant. Following that one-year period, the Option vests in equal one-third increments:

- one-third of the shares vest on the one-year anniversary date from the date of grant;
- one-third of the shares vest on the two-year anniversary date from the date of grant;
- one-third of the shares vest on the three-year anniversary date from the date of grant.

The Option may be exercised as to any or all of the shares that are vested. An unvested portion of the Option shall only vest so long as:

- (1) the Eligible Director remains a Director of the Company on the date that the applicable shares vest,
- (2) the Eligible Director retires or resigns from service as a Director of the Company in accordance with the age and term limits of the Corporate Governance Guidelines of the Company, or

the Eligible Director's service as a Director of the Company is terminated for any other reason and a majority of the(3) members of the Board of Directors other than the Eligible Director consent to the continued vesting of such portion of the Option in accordance with the original vesting schedule.

The vesting of the Option also is subject to acceleration in the event of a Change in Control of Donaldson as defined in the Non-Employee Director Non-Qualified Stock Option Agreement.

## 2.4 Term of Options

Annual Option Grants shall remain exercisable until the date that is ten years from the grant date (the "**Option Expiration Date**"), unless sooner terminated in accordance with the terms below. In the event that an Eligible Director separates from service due to death, the Options must be exercised on or before the earlier of (i) three years after the date of such termination and (ii) the Option Expiration Date. If an Eligible Director dies after he separates from service, but while the Option is still exercisable, the Option may be exercised until the earlier of (x) three years after the date of death and (y) the Option Expiration Date.

## 2.5 **Payment of Exercise Price**

Options granted under the Program shall be exercised by giving notice to the Company (or a brokerage firm designated or approved by the Company) in such form as required by the Company, stating the number of shares of Common Stock with respect to which the Option is being exercised, accompanied by payment in full for such Common Stock, which payment may be, to the extent permitted by applicable laws and regulations, in whole or in part:

(a) in cash or by check or wire transfer;

by having the Company withhold shares of Common Stock that would otherwise be issued on exercise of the Option

- (b) that have an aggregate Fair Market Value equal to the aggregate exercise price of the shares being purchased under the Option; or
- (c) by tendering (either actually or by attestation) shares of Common Stock owned by the Eligible Director that have an aggregate Fair Market Value equal to the aggregate exercise price of the shares being purchased under the Option.

#### SECTION 3. AMENDMENT, SUSPENSION OR TERMINATION

The Board, or the Human Resources Committee of the Board, may amend, suspend or terminate the Program or any portion of it at any time and in such respects as it deems advisable. Except as provided in the Plan, any such amendment, suspension or termination shall not, without the consent of the Eligible Director, impair or diminish any rights of an Eligible Director under an outstanding Option.

## SECTION 4. TRANSFERABILITY OF OPTIONS

Options shall not be transferable otherwise than by will or the laws of descent and distribution and may be exercised during the lifetime of the Eligible Director to whom they are granted only by such Eligible Director; provided, however, that notwithstanding the above, Options shall be transferable by the Eligible Director to family members and related estate planning entities as designated in a transfer document in such form as required by the Company, and to the extent permitted under the Plan.

#### **SECTION 5. EFFECTIVE DATE**

The amended and restated Program shall become effective for Automatic Option Grants made after January 1, 2014, and any amendment to this Program shall become effective on the date specified by the Board or the Human Resources Committee of the Board. Provisions of the Plan (including any amendments) that are not discussed above, to the extent applicable to Eligible Directors, shall continue to govern the terms and conditions of Options granted to Eligible Directors.

Ultrafilter s.a.s.

### Wholly Owned Subsidiaries

Donaldson Australasia Pty. Ltd. Wyong, Australia Donaldson Filtration Österreich, GmbH Vienna, Austria Donaldson Europe, b.v.b.a. Donaldson Belgie, b.v.b.a. Leuven, Belgium Donaldson do Brasil Equipamentos Industriais Ltda Atibaia, São Paulo, Brazil Donaldson Canada, Inc. Brockville, Ontario, Canada Donaldson Chile, Ltd. Santiago, Chile Donaldson Far East Ltd. Hong Kong, S.A.R., China Donaldson (Wuxi) Filters Co., Ltd. Wuxi, China Donaldson (Xuzhou) Filters Co. Ltd. Xuzhou, China Donaldson Czech Republic s.r.o. Klasterec nad Ohri, Czech Republic Donaldson Industrial CR - Konzern s.r.o. Kadan, Czech Republic Donaldson Filtration CR - Konzern s.r.o. Prague, Czech Republic Donaldson Scandinavia a.p.s. Hørsholm, Denmark Donaldson, s.a.s. Domjean, France Donaldson France, s.a.s. Le Bozec Filtration et Systèmes, s.a.s. Paris, France

Vigny, France Donaldson Filtration Deutschland GmbH Haan, Germany Ultratroc GmbH Flensburg, Germany Donaldson Filtration Magyarorszag Kft. Budapest, Hungary Donaldson India Filter Systems Pvt. Ltd. New Delhi, India P.T. Donaldson Filtration Indonesia Jakarta, Indonesia Donaldson Italia s.r.l. Ostiglia, Italy Nippon Donaldson Ltd. Tachikawa, Tokyo, Japan DLX Capital S.a.r.l. Donaldson Overseas Holding S.a.r.l. Donaldson Luxembourg S.a.r.l Luxembourg City, Luxembourg Donaldson Filtration (Malaysia) Sdn. Bhd. Selangor Darul Ehsan, Malaysia Donaldson, S.A. de C.V. Prestadora de Servicios Aguascalientes, S. de R.L. de C.V. Aguascalientes, Mexico Donaldson Nederland B.V. Almere, Netherlands Donaldson Filtration Norway a.s. Moss, Norway Donaldson Filtration (Philippines) Inc. Muntinlupa, Philippines

Donaldson Polska Sp. z.o.o. Warsaw, Poland Donaldson Filtration (Asia Pacific) Pte. Ltd. Changi, Singapore Donaldson Filtration Slovensko s.r.o. Bratislava, Slovakia Donaldson Filtration Systems (Pty) Ltd. Cape Town, South Africa Donaldson Filtration (Thailand) Ltd. Nonthaburi, Thailand Donaldson (Thailand) Ltd. Rayong, Thailand Donaldson Filtre Sistemleri Ticaret Limited Sirketi Istanbul, Turkey Donaldson Filter Components Ltd. Donaldson Korea Co., Ltd. Seoul, South Korea Donaldson Ibèrica Soluciones en Filtración, S.L. Barcelona, Spain Donaldson Schweiz GmbH Zurich, Switzerland Donaldson Taiwan Ltd. Taipei, Taiwan

## **Joint Ventures**

Advanced Filtration Systems Inc. Champaign, Illinois AFSI Europe s.r.o. Most, Czech Republic Ultrafilter (India) Pvt. Ltd. Bangalore, India P.T. Panata Jaya Mandiri Jakarta, Indonesia Rashed Al-Rashed & Sons - Donaldson Company Ltd. Dammam, Saudi Arabia Donaldson UK Holding Ltd. Hull, United Kingdom Donaldson Filtration (GB) Ltd. Leicester, United Kingdom

Donaldson Capital, Inc. ASHC, Inc. Minneapolis, MN USA Aerospace Filtration Systems, Inc. Chesterfield, MO USA

#### **Consent of Independent Registered Public Accounting Firm**

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (No. 333-170729, 333-107444, 333-97771, 333-56027, 33-27086, 2-90488 and 33-44624) of Donaldson Company, Inc. of our report dated September 27, 2013 relating to the financial statements, financial statement schedule and the effectiveness of internal control over financial reporting, which appears in this Annual Report on Form 10-K.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP

Minneapolis, Minnesota September 27, 2013

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ F. Guillaume Bastiaens

Signature

F. Guillaume Bastiaens Print Name

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ Andrew Cecere Signature

Andrew Cecere

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ Janet M. Dolan

Signature

Janet M. Dolan

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ Michael J. Hoffman

Signature

Michael J. Hoffman

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ Paul David Miller

Signature

Paul David Miller

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ Jeffrey Noddle

Signature

Jeffrey Noddle Print Name

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ Willard D. Oberton Signature

Willard D. Oberton

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ James J. Owens Signature

James J. Owens Print Name

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ Ajita G. Rajendra

Signature

Ajita G. Rajendra

The undersigned does hereby constitute and appoint William M. Cook, Norman C. Linnell, or Amy C. Becker the undersigned's attorneys-in-fact and agents, individually and separately, for the purpose of signing in the undersigned's name and on the undersigned's behalf as a Director of Donaldson Company, Inc., a report on Form 10-K for the Annual Report for Fiscal Year 2013, pursuant to Section 13 or 15(d) of the Securities Act of 1934, of Donaldson Company, Inc., and any and all amendments thereto, and to deliver on the undersigned's behalf said report so signed for filing with the Securities and Exchange Commission.

Dated: September 27, 2013

/s/ John P. Wiehoff

Signature

John P. Wiehoff

## Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- I, William M. Cook, certify that:
- 1. I have reviewed this annual report on Form 10-K of Donaldson Company, Inc.;

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessaryto make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material
respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as
defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our a) supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed
 under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusionsabout the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the d) registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial 5. reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which a) are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 27, 2013

/s/ William M. Cook William M. Cook Chief Executive Officer

## Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, James F. Shaw, certify that:

1. I have reviewed this annual report on Form 10-K of Donaldson Company, Inc.;

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessaryto make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material
respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as
defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our a) supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed
 under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusionsabout the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the d) registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial 5. reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which a) are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 27, 2013

/s/ James F. Shaw

James F. Shaw Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as created by Section 906 of the Sarbanes–Oxley Act of 2002, the following certifications are being made to accompany the annual report on Form 10-K for the fiscal year ended July 31, 2013 for Donaldson Company, Inc.:

### **CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

I, William M. Cook, Chief Executive Officer of Donaldson Company, Inc., certify that:

- 1. The Annual Report on Form 10-K of Donaldson Company, Inc. for the fiscal year ended July 31, 2013 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Donaldson Company, Inc.

Date: September 27, 2013

/s/ William M. Cook William M. Cook Chief Executive Officer

#### **CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, James F. Shaw, Chief Financial Officer of Donaldson Company, Inc., certify that:

- 1. The Annual Report on Form 10-K of Donaldson Company, Inc. for the fiscal year ended July 31, 2013 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Donaldson Company, Inc.

Date: September 27, 2013

/s/ James F. Shaw

James F. Shaw Chief Financial Officer

Segment Reporting 3 Months Ended (Geographic Sales By						12 Months End				nded	
Origination And Property, Plant And Equipment) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	Apr. 30, 2013	Jan. 31, 2013	Oct. 31, 2012	Jul. 31, 2012	Apr. 30, 2012	Jan. 31, 2012	Oct. 31, 2011	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011
Segment Reporting Information [Line Items]											
Net Sales	\$	5	\$	\$	\$	\$	\$	\$	\$	\$	\$
											32,294,029
Property, Plant & Equipment - Net	419,280				384,909				419,280	384,909	391,502
United States [Member]											
<u>Segment Reporting</u> <u>Information [Line Items]</u>											
Net Sales									1,010,934	41,064,474	4941,218
<u>Property, Plant &amp; Equipment -</u> <u>Net</u>	166,614				146,328				166,614	146,328	141,584
Europe [Member]											
Segment Reporting											
Information [Line Items] Net Sales									678 996	678,619	653 275
Property, Plant & Equipment - Net	123,710				114,266				,	114,266	
Asia - Pacific [Member]											
Segment Reporting											
Information [Line Items]											
Net Sales									546,406	572,163	540,874
Property, Plant & Equipment - Net	75,206				80,200				75,206	80,200	81,035
Other [Member]											
Segment Reporting Information [Line Items]											
Net Sales									200,612	177,992	158,662
Property, Plant & Equipment - Net	\$ 53,750				\$ 44,115					\$ 44,115	

Income Texas (Normetive)	<b>12 Months Ended</b>					
Income Taxes (Narrative) (Details) (USD \$)	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011			
<b>Operating Loss Carryforwards [Line Items]</b>						
Prepaid tax assets	\$ 4,015,000	\$ 4,251,000				
Effective tax rate	29.00%	28.70%	27.90%			
Additional undistributed earnings of non-U.S. subsidiaries	757,000,000	)				
Cumulative pre-tax loss carryforwards	3,100,000					
Remaining net operating loss carryforwards expiration period	5 years					
Existing valuation allowance	800,000					
Largest amount of tax benefit that in the Company's judgment is likely to be realized, in percentage	50.00%					
Recognized interest expense, net of tax benefit	300,000					
Accrued interest and penalties on unrecognized tax benefits	1,100,000	1,300,000				
Statute of limitations period, average, years	5 years					
Maximum possible reduction in amount of unrecognized tax benefits	800,000					
Unrecognized tax benefits in dispute with various taxing authorities	200,000					
State And Local Jurisdiction [Member]						
<b>Operating Loss Carryforwards [Line Items]</b>						
Cumulative pre-tax loss carryforwards	\$ 900,000					

Income Taxes (Components Of The Provision For Income Taxes) (Details)	12 Months Ended					
(USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	3 Jul. 31, 2012	2 Jul. 31, 2011			
Income Taxes [Abstract]						
Federal, Current	\$ 35,820	\$ 45,468	\$ 26,675			
State, Current	4,337	4,012	3,555			
Foreign, Current	52,300	50,655	54,785			
Income taxes, Current	92,457	100,135	85,015			
Federal, Deferred	7,071	7,391	8,556			
State, Deferred	312	722	191			
Foreign, Deferred	964	(1,769)	(6,790)			
Income taxes, Deferred	8,347	6,344	1,957			
Total	\$ 100,804	\$ 106,479	\$ 86,972			

# Valuation And Qualifying Accounts (Details) (USD \$) In Thousands, unless otherwise specified

# **12 Months Ended**

Jul. 31, 2011

Jul. 31, 2013 Jul. 31, 2012

otherwise specified				
Valuation And Qualifying Accounts [Abstract]				
Balance at Beginning of Period	\$ 6,418	\$ 6,908	\$ 6,315	
Charged to Costs and Expenses	1,241	1,151	482	
Charged to Other Accounts	230	[1] (676)	[1] 481	[1]
Deductions	(849)	[2] (965)	[2] (370)	[2]
Balance at End of Period	\$ 7,040	\$ 6,418	\$ 6,908	

[1] Allowance for doubtful accounts foreign currency translation losses (gains) recorded directly to equity.

[2] Bad debts charged to allowance, net of reserves and changes in estimates.

## **Employee Benefit Plans**

# Employee Benefit Plans [Abstract] Employee Benefit Plans

# 12 Months Ended Jul. 31, 2013

#### **NOTE H Employee Benefit Plans**

*Pension Plans* The Company and certain of its international subsidiaries have defined benefit pension plans for many of their hourly and salaried employees. There are two types of U.S. plans. The first type of U.S. plan is a traditional defined benefit pension plan primarily for production employees. The second is a plan for salaried workers that provides defined benefits pursuant to a cash balance feature whereby a participant accumulates a benefit comprised of a percentage of current salary that varies with years of service, interest credits and transition credits. The international plans generally provide pension benefits based on years of service and compensation level.

On July 31, 2013, the Company adopted a sunset freeze on its U.S. salaried pension plan. Effective August 1, 2013, there will be no new entrants into the plan. Then effective, August 1, 2016, employees hired prior to August 1, 2013 would no longer continue to accrue Company contribution credits under the plan. The accounting for this amendment is reflected in the current year balance sheet and resulted in decreased pension liabilities of \$11.7 million with an offset to AOCI as of July 31, 2013 due to a freeze in previously assumed salary increases.

Net periodic pension costs for the Company's pension plans include the following components:

		2013		2012	 2011
			(thousa	nds of dollars)	
Service cost	\$	19,439	\$	15,464	\$ 16,148
Interest cost		16,953		19,436	19,440
Expected return on assets		(28,111)		(28,114)	(27,538)
Prior service cost amortization		591		725	674
Actuarial loss amortization	_	10,362		5,696	 3,962
Net periodic benefit cost	\$	19,234	\$	13,207	\$ 12,686

The obligations and funded status of the Company's pension plans as of 2013 and 2012, is as follows:

	 2013	2012 s of dollars)		
	(thousands			
Change in benefit obligation:				
Benefit obligation, beginning of year	\$ 461,492	\$	404,012	
Service cost	19,439		15,464	
Interest cost	16,953		19,436	
Plan amendments	(9)		(781)	
Participant contributions	1,207		1,130	
Actuarial loss/(gain)	(27,176)		51,914	
Currency exchange rates	1,225		(9,689)	
Curtailment	(11,692)		_	
Benefits paid	 (16,496)		(19,994)	
Benefit obligation, end of year	\$ 444,943	\$	461,492	
Change in plan assets:				
Fair value of plan assets, beginning of year	\$ 387,576	\$	373,555	
Actual return on plan assets	51,524		4,442	
Company contributions	28,186		37,915	

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Participant contributions	1,207	1,130
Currency exchange rates	727	(9,472)
Benefits paid	 (16,496)	 (19,994)
Fair value of plan assets, end of year	\$ 452,724	\$ 387,576
Funded status:		
Funded/(Underfunded) status at July 31, 2013 and 2012	\$ 7,781	\$ (73,916)

The net overfunded status of \$7.8 million at July 31, 2013 is recognized in the accompanying Consolidated Balance Sheet. AOCI at July 31, 2013 consists primarily of unrecognized actuarial losses, net of tax. The loss expected to be recognized in net periodic pension expense during Fiscal 2014 is \$8.1 million. The accumulated benefit obligation for all defined benefit pension plans was \$427.8 million and \$423.6 million at July 31, 2013 and 2012, respectively.

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for pension plans with accumulated benefit obligations in excess of plan assets were \$20.5 million, \$19.7 million, and \$8.4 million, respectively, as of July 31, 2013, and \$347.5 million, \$335.1 million, and \$277.5 million, respectively, as of July 31, 2012.

For the years ended July 31, 2013 and 2012 the U.S. pension plans represented approximately 70 percent and 71 percent, respectively, of the Company's total plan assets, approximately 71 percent and 74 percent, respectively, of the Company's total projected benefit obligation, and approximately 75 percent and 71 percent, respectively, of the Company's total pension expense.

The weighted-average discount rate and rates of increase in future compensation levels used in determining the actuarial present value of the projected benefit obligation are as follows:

Weighted average actuarial assumptions	2013	2012
All U.S. plans:		
Discount rate	4.58%	3.59%
Rate of compensation increase	2.61%	2.61%
Non - U.S. plans:		
Discount rate	4.04%	4.13%
Rate of compensation increase	2.92%	2.86%

The weighted-average discount rates, expected returns on plan assets and rates of increase in future compensation levels used to determine the net periodic benefit cost are as follows:

Weighted average actuarial assumptions	2013	2012	2011	
All U.S. plans:				
Discount rate	3.59%	4.91%	5.25%	
Expected return on plan assets	7.50%	7.75%	8.00%	
Rate of compensation increase	2.61%	4.50%	5.00%	
Non - U.S. plans:				
Discount rate	4.13%	5.36%	5.17%	
Expected return on plan assets	5.20%	6.03%	6.17%	
Rate of compensation increase	2.86%	3.57%	3.69%	

*Expected Long-Term Rate of Return* To develop the expected long-term rate of return on assets assumption, the Company considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation of the pension portfolio. As of our measurement date of July 31, 2013, the Company maintained its long-term rate of return for the U.S. pension plans at 7.50 percent. The expected long-term rate of return on assets assumption for the plans outside the U.S. reflects the investment allocation and expected total portfolio returns specific to each plan and country. The expected long-term rate of return on

assets shown in the pension benefit disclosure for non-U.S. plans is an asset-based weighted average of all non-U.S. plans.

*Discount Rate* The Company's objective in selecting a discount rate is to select the best estimate of the rate at which the benefit obligations could be effectively settled on the measurement date, taking into account the nature and duration of the benefit obligations of the plan. In making this best estimate, the Company looks at rates of return on high-quality fixed-income investments currently available, and expected to be available, during the period to maturity of the benefits. This process includes looking at the universe of bonds available on the measurement date with a quality rating of Aa or better. Similar appropriate benchmarks are used to determine the discount rate for the non-U.S. plans. The discount rate disclosed in the assumptions used to determine net periodic benefit cost and to determine benefit obligations is based upon a weighted average, using year-end projected benefit obligations.

*Plan Assets* The Company used the following definitions to classify pension assets into either Level 1, Level 2, or Level 3:

Level 1 – Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 – Inputs other than quoted prices available in Level 1 that are observable either directly or indirectly.

Level 3 – Unobservable inputs for the asset or liability.

The fair values of the assets held by the U.S. pension plans by asset category are as follows (in millions):

Asset Category	Act fo	ted Prices in ive Markets r Identical Assets (Level 1)		Significant Observable Inputs (Level 2)	τ	Significant Jnobservable Inputs (Level 3)		Total
2013	·			(Level 2)		(Lever b)		Iotai
Cash	\$	18.5	\$		\$		\$	18.5
Global Equity Securities		82.5		50.2		19.4		152.1
Fixed Income Securities		42.9		20.8		60.8		124.5
Real Assets		_		_		22.1		22.1
Total U.S. Assets at July 31,	¢	1.42.0	Φ.	71.0	ф.	102.2	Φ.	217.0
2013	\$	143.9	\$	71.0	\$	102.3	\$	317.2
2012								
Cash	\$	0.9	\$		\$		\$	0.9
Global Equity Securities		61.5		57.3		19.4		138.2
Fixed Income Securities		29.2		19.5		55.0		103.7
Real Assets						31.4		31.4
Total U.S. Assets at July 31, 2012	\$	91.6	\$	76.8	\$	105.8	\$	274.2
	φ	71.0	φ	70.8	φ	105.8	φ	274.2
2011								
Cash	\$	0.3	\$	_	\$	_	\$	0.3
Global Equity Securities		64.8		56.2		17.9		138.9
Fixed Income Securities		36.6		20.1		31.4		88.1
Real Assets		_		_		38.0		38.0
Total U.S. Assets at July 31, 2011	\$	101.7	\$	76.3	\$	87.3	\$	265.3

Global Equity consists primarily of publicly traded U.S. and non-U.S. equities, Europe, Australasia, Far East (EAFE) index funds, equity private placement funds, private equity investments, and some cash and cash equivalents. Publicly traded equities are valued at the closing price reported in the active market in which the individual securities are traded. Index funds are valued at the net asset value (NAV) as determined by the custodian of the fund. The NAV is based on the fair value of the underlying assets owned by the fund, minus its liabilities then divided by the number of units outstanding. Private equity consists of interests in partnerships that invest in U.S. and non-U.S. equity and debt securities. This may include a diversified mix of partnership interests including buyouts, restructured/distressed debt, growth equity, mezzanine/subordinated debt, real estate, special situation partnerships, and venture capital investments. Partnership interest are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flow.

The target allocation for Global Equity investments is 60 percent. The underlying global equity investment managers within the Plan will invest primarily in equity securities spanning across market capitalization, geography, style (value, growth), and other diversifying characteristics. Managers may invest in common stocks or American Depository Receipts (ADRs), mutual funds, bank or trust company pooled funds, international stocks, stock options for hedging purposes, stock index futures, financial futures for purposes of replicating a major market index, and private equity partnerships. The Long/Short Equity managers within Global Equity may take long or short positions in equity securities and have the ability to shift exposure from net long to net short. Long/Short Equity managers made up about 15 percent of the global equity portfolio at year-end, and are considered less liquid, as the funds can be partially liquidated on a quarterly basis. Long-only managers are considered liquid. The long-only investment managers are typically valued daily, while long/short equity is valued on a monthly basis. Private equity is considered illiquid and performance is typically valued on a quarterly basis. The underlying assets, however, may be valued less frequently, such as annually, or if and when a potential buyer is identified and has submitted a bid to similar types of investments.

Fixed income consists primarily of investment and non-investment grade debt securities and alternative fixed income-like investments. Corporate and other bonds and notes are valued at either the yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks. Alternative fixed income-like investments consist primarily of private partnership interests in hedge funds of funds. Partnership interests are valued using the NAV as determined by the administrator or custodian of the fund.

The target allocation for Fixed Income is 25 percent. The Fixed Income class may invest in Debt securities issued or guaranteed by the U.S., its agencies or instrumentalities (including U.S. Government Agency mortgage backed securities), or other investment grade rated debt issued by foreign governments; corporate bonds, debentures and other forms of corporate debt obligations, including equipment trust certificates; Indexed notes, floaters and other variable rate obligations; bank collective funds; mutual funds; insurance company pooled funds and guaranteed investments; futures and options for the purpose of yield curve management; and private debt investments. Fixed Income risk is driven by various factors including, but not limited to, interest rate levels and changes, credit risk, and duration. The current fixed income investment is considered liquid, with daily pricing and liquidity. The Fixed Income class may also invest in a variety of alternative investments. Alternatives cover an enormous variety of traditional and nontraditional investments and investment strategies, spanning various levels of risk and return. These investments can be made in a broad array of non-traditional investment strategies (including, but not limited to, commodities and futures, distressed securities, short/long--or both-fixed income, international opportunities, relative value) with multiple hedge fund managers. This class is considered less liquid to illiquid. The liquidity ranges from quarterly to semiannually and illiquid. Alternative investments are typically valued on a quarterly basis.

Real assets consist of commodity funds, Real Estate Investment Trusts (REITS), and interests in partnerships that invest in private real estate, commodity, and timber investments. Private investments are valued using the most recent partnership statement of fair value, updated for any subsequent partnership interests' cash flows. Commodity funds and REITS are valued at the closing price reported in the active market in which it is traded.

The target allocation for Real Assets is 15 percent. The Fund will invest in real assets to provide a hedge against unexpected inflation, to capture unique sources of returns, and to provide diversification benefits. The Fund will pursue a real asset strategy through a fund of funds, private investments, and/or a direct investment program that may invest long, short, or both in assets including, but not limited to, domestic and international properties, buildings and developments, timber, and/or commodities. Real assets range from less liquid to illiquid, with about two-thirds of the real asset allocation having monthly liquidity and one-third illiquid. Real asset manager performance is typically reported quarterly, though underlying assets may be valued less frequently.

	Glo	oal Equity	Fix	ed Income	R	eal Assets	 Total
Beginning balance at August 1, 2010	\$	17.3	\$	33.1	\$	16.2	\$ 66.6
Unrealized gains		1.5		2.1		3.4	7.0
Realized gains		1.0		_		_	1.0
Purchases		2.3		_		30.4	32.7
Sales		(4.2)		(3.8)		(12.0)	 (20.0)
Ending balance at July 31, 2011	\$	17.9	\$	31.4	\$	38.0	\$ 87.3
Unrealized gains		0.1		0.6		(2.1)	(1.4)
Realized gains		1.5		0.4		_	1.9
Purchases		1.0		17.0		2.8	20.8
Sales		(1.1)		(1.7)		_	(2.8)
Net transfers into (out of) level 3				7.3		(7.3)	 
Ending balance at July 31, 2012	\$	19.4	\$	55.0	\$	31.4	\$ 105.8
Unrealized gains		(0.8)		6.4		1.1	6.7
Realized gains		1.7		0.7		_	2.4
Purchases		2.1		_		1.0	3.1
Sales		(3.0)		(1.3)		(11.4)	 (15.7)
Ending balance at July 31, 2013	\$	19.4	\$	60.8	\$	22.1	\$ 102.3

The following table sets forth a summary of changes in the fair values of the U.S. pension plans' Level 3 assets for the years ended July 31, 2013, 2012, and 2011 (in millions):

The following table sets forth a summary of the U.S. pension plans' assets valued at NAV for the year ended July 31, 2013 (in millions):

	Fa	air Value	 nfunded mitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Global Equity Fixed	\$	100.4	\$ 7.3	Daily, Quarterly, Annually	10 - 100 days
Income		124.5	-	Daily, Quarterly, Semi-Annually	65 - 120 days
Real Assets		22.1	9.4	Monthly, Quarterly	30 - 95 days
Total	\$	247.0	\$ 16.7		

Fair values of the assets held by the international pension plans by asset category are as follows (in millions):

	Quoted Prices in			
	Active Markets	Significant	Significant	
	for Identical	Observable	Unobservable	
	Assets	Inputs	Inputs	
Asset Category	(Level 1)	(Level 2)	(Level 3)	Total

<sup>2013</sup> 

Cash	\$ 0.6	\$ _	\$ _	\$ 0.6
Global Equity Securities	63.8	_		63.8
Fixed Income Securities	6.9	21.0		27.9
Equity/Fixed Income	 16.9	 	26.3	 43.2
Total International Assets at July 31, 2013	\$ 88.2	\$ 21.0	\$ 26.3	\$ 135.5
2012				
Global Equity Securities	\$ 37.1	\$ —	\$ 	\$ 37.1
Fixed Income Securities	5.9	28.4	_	34.3
Equity/Fixed Income	13.3	_	21.8	35.1
Real Assets	 	 6.8	 	6.8
Total International Assets at July 31, 2012	\$ 56.3	\$ 35.2	\$ 21.8	\$ 113.3
2011				
Global Equity Securities	\$ 33.5	\$ _	\$ _	\$ 33.5
Fixed Income Securities	_	26.5	_	26.5
Equity/Fixed Income	15.4	_	26.3	41.7
Real Assets	 	 6.5	 	 6.5
Total International Assets at July 31, 2011	\$ 48.9	\$ 33.0	\$ 26.3	\$ 108.2

Global equity consists of diversified growth funds invested across a broad range of traditional and alternative asset classes which may include but are not limited to equities, investment grade and high yield bonds, property, private equity, infrastructure, commodities and currencies. They may invest directly or hold up to 100 percent of the fund in other collective investment vehicles and may use exchange traded and over the counter financial derivatives, such as currency forwards or futures, for both investment as well as hedging purposes.

Fixed income consists primarily of investment grade debt securities. Corporate bonds and notes are valued at either the yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks. These funds may also aim to provide liability hedging by offering interest rate and inflation protections which replicates the liability profile of a typical defined benefit pension scheme.

Equity/Fixed Income consists of Level 1 assets that are part of a unit linked fund with a strategic asset allocation of 40 percent fixed income products and 60 percent equity type products. Assets are valued at either the closing price reported if traded on an active market or at yields currently available on comparable securities of issuers with similar credit ratings. Index funds are valued at the net asset value as determined by the custodian of the fund. The Level 3 assets are composed of mathematical reserves on individual contracts and the Company does not have any influence on the investment decisions as made by the insurer due to the specific minimum guaranteed return characteristics of this type of contract. European insurers in general, broadly have a strategic asset allocation with 80 percent to 90 percent fixed income products and 20 percent to 10 percent equity type products (including real estate).

Real Assets consists of property funds. Property funds are valued using the most recent partnership statement of fair value, updated for any subsequent partnership interests' cash flows.

The following table sets forth a summary of changes in the fair values of the International pension plans' Level 3 assets for the years ended July 31, 2013, 2012, and 2011 (in millions):

	 /Fixed ome
alance at August 1, 2010	\$ 21.7

Beginning bal

Unrealized gains	0.9
Foreign currency exchange	2.5
Purchases	6.2
Sales	 (5.0)
Ending balance at July 31, 2011	\$ 26.3
Unrealized gains	1.4
Foreign currency exchange	(3.8)
Purchases	2.6
Sales	(4.6)
Net transfers into (out of) Level 3	 (0.1)
Ending balance at July 31, 2012	\$ 21.8
Unrealized gains	1.1
Foreign currency exchange	1.7
Purchases	2.6
Sales	(0.9)
Net transfers into (out of) Level 3	 -
Ending balance at July 31, 2013	\$ 26.3

The following table sets forth a summary of the International pension plans' assets valued at NAV for the year ended July 31, 2013 (in millions):

	Fa	air Value	Unfunded Commitments	Redemption Frequer (If Currently Eligib	
Fixed Income Equity/Fixed Income	\$	13.8 32.6	\$ -	Weekly Daily, Yearly	N/A 90 days
Total	\$	46.4	\$ 		

*Investment Policies and Strategies.* For the Company's U.S. plans, the Company uses a total return investment approach to achieve a long-term return on plan assets, with what the Company believes to be a prudent level of risk for the purpose of meeting its retirement income commitments to employees. The plans' investments are diversified to assist in managing risk. The Company's asset allocation guidelines target an allocation of 60 percent global equity securities, 25 percent fixed income and 15 percent real assets (investments into funds containing commodities and real estate). These target allocation guidelines are determined in consultation with the Company's investment consultant, and through the use of modeling the risk/return trade-offs among asset classes utilizing assumptions about expected annual return, expected volatility/ standard deviation of returns, and expected correlations with other asset classes.

For the Company's non-U.S. plans, the general investment objectives are to maintain a suitably diversified portfolio of secure assets of appropriate liquidity which will generate income and capital growth to meet, together with any new contributions from members and the Company, the cost of current and future benefits. Investment policy and performance is measured and monitored on an ongoing basis by the Company's investment committee through its use of an investment consultant and through quarterly investment portfolio reviews.

*Estimated Contributions and Future Payments* The Company's general funding policy for its pension plans is to make at least the minimum contributions as required by applicable regulations. The Company may elect to make additional contributions up to the maximum tax deductible contribution. As such, the Company made contributions of \$21.5 million to its U.S. pension plans in Fiscal 2013. The minimum funding requirement for the Company's U.S. pension plans for Fiscal 2014 is \$7.9 million. Per the Pension Protection Act of 2006, this

obligation could be met with existing credit balances that resulted from payments above the minimum obligation in prior years. As such, the Company does not anticipate making a contribution in Fiscal 2014 to its U.S. pension plans. The Company made contributions of \$6.7 million to its non-U.S. pension plans in Fiscal 2013 and estimates that it will contribute approximately \$5.6 million in Fiscal 2014 based upon the local government prescribed funding requirements. Future estimates of the Company's pension plan contributions may change significantly depending on the actual rate of return on plan assets, discount rates, and regulatory requirements.

Estimated future benefit payments for the Company's U.S. and non-U.S. plans are as follows (thousands of dollars):

Fiscal Year	
2014	\$ 23,305
2015	\$ 20,622
2016	\$ 23,447
2017	\$ 28,181
2018	\$ 25,624
2019-2023	\$ 137,068

*Postemployment and Postretirement Benefit Plans* The Company provides certain postemployment and postretirement health care benefits for certain U.S. employees for a limited time after termination of employment. The Company has recorded a liability for its postretirement benefit plan in the amount of \$1.3 million and \$1.5 million as of July 31, 2013 and July 31, 2012, respectively. The annual cost resulting from these benefits is not material. For measurement purposes, a 7.2 percent annual rate of increase in the per capita cost of covered health care benefits was assumed for Fiscal 2013. The Company has assumed that the long-term rate of increase will decrease gradually to an ultimate annual rate of 4.5 percent. A one-percentage point increase in the health care cost trend rate would increase the Fiscal 2013 and 2012 liability by \$0.1 million.

*Retirement Savings and Employee Stock Ownership Plan* The Company provides a contributory employee savings plan to U.S. employees that permits participants to make contributions by salary reduction pursuant to section 401(k) of the Internal Revenue Code. Employee contributions of up to 25 percent of compensation are matched at a rate equaling 100 percent of the first 3 percent contributed and 50 percent of the next 2 percent contributed. The Company's contributions under this plan are based on the level of employee contributions. Total contribution expense for these plans was \$7.3 million, \$5.5 million, and \$9.1 million for the years ended July 31, 2013, 2012, and 2011, respectively. This plan also includes shares from an Employee Stock Ownership Plan (ESOP). As of July 31, 2013, all shares of the ESOP have been allocated to participants. Total ESOP shares are considered to be shares outstanding for earnings per share calculations. In July 2013, the Company announced that Employees hired on or after August 1, 2013 will be eligible for a 3 percent annual Company retirement contribution in addition to the Company's 401(k) match. Effective August 1, 2016, Employees hired prior to August 1, 2013 will be eligible for the 3 percent annual Company retirement contribution.

*Deferred Compensation and Other Benefit Plans* The Company provides various deferred compensation and other benefit plans to certain executives. The deferred compensation plan allows these employees to defer the receipt of all of their bonus and other stock related compensation and up to 75 percent of their salary to future periods. Other benefit plans are provided to supplement the benefits for a select group of highly compensated individuals which are reduced because of compensation limitations set by the Internal Revenue Code. The Company has recorded a liability in the amount of \$9.5 million for both of the years ended July 31, 2013 and July 31, 2012, related primarily to its deferred compensation plans.

			12 Months Ended		12 Months Ended		12 Months Ended		12 Months Ended		12 Months Ended						
														Jul. 31, 2013	Jul. 31, 2012		
			Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2013	Jul. 31,	Jul. 31,		l Capitalized Lease	Jul. 31,	Jul. 31,
Long-Term Debt (Schedule			6.59%	6.59%	5.48%	5.48%	5.48%	5.48%	5.48%	5.48%	2.019%	2013 2.019%	2012 2.019%	Obligation	Obligations	2013	2012
Of Long-Term Debt) (Details)	Jul. 31, 2013	Jul. 31, 2012	Unsecured Senior	Unsecure Senior	d Unsecured Senior	Unsecure Senior	d Unsecured Senior	Unsecured	l Unsecured Senior	Unsecured Senior		Guaranteed	Guaranteed	With	, And Other, With	Terminated Interest	Terminated Interest
(Details)	USD (\$)	USD (\$)	Notes Due November				e Notes Due September				e Due May 18,	Due May	Senior Note Due May	Various Maturity	Various Maturity	Rate Swap Contracts	Rate Swap Contracts
			14, 2013	14, 2013	2017	2017	28, 2017	28, 2017	30, 2017	30, 2017	[Member]	18, 2014 [Member]	18, 2014 [Member]	Dates And	Dates And	[Member]	[Member]
					] [Member] USD (\$)				USD (\$)		JPY (¥)	USD (\$)	USD (\$)	Interest Rates	Interest Rates	USD (\$)	USD (\$)
														[Member] USD (\$)	[Member] USD (\$)		
<u>Short-term Debt [Line</u> Items]																	
<u>Total</u>	\$\$		\$	\$	\$ 5	\$	\$	\$	\$	\$		\$	\$	\$ 2 520 000	\$ 774,000	\$ 2 070 000	\$ 3,938,000
•	201,438,0002		0 80,000,000	80,000,00	0 50,000,000 5	50,000,000	025,000,000	25,000,000	25,000,000	25,000,000	)	16,848,000	21,117,000	\$ 2,520,000	\$ 774,000	\$ 2,070,000	\$ 5,958,000
Less current maturities Total long-term debt	98,664,000 2 102,774,0002	· · ·	0														
Interest rate percentage	102,774,0002	05,485,00	6.59%		5.48%		5.48%		5.48%			2.019%					
Senior unsecured notes, due			Nov. 14,		Jun. 01,		Sep. 28,		Nov. 30,		May 18, 2014						
date			2013		2017		2017		2017								
Long-term debt, principal payment			\$ 80,000,000		\$ 50,000,000		\$ 25,000,000		\$ 25,000,000		¥ 1,650,000,000						

<b>Consolidated Statements Of</b>	<b>12 Months Ended</b>						
Comprehensive Income (Parenthetical) (USD \$)	Jul. 31, 2013 Jul. 31, 2012 Jul. 31, 2011						
In Thousands, unless otherwise specified							
Consolidated Statements Of Comprehensive Income [Abstract	<u>t]</u>						
Gain (loss) on hedging derivatives, deferred taxes	\$ (196)	\$ 117	\$ (280)				
Pension and postretirement liability adjustment, deferred taxes	\$ (25,656)	\$ 23,527	\$ (4,021)				

## Summary Of Significant Accounting Policies

Summary Of Significant Accounting Policies [Abstract] Summary Of Significant Accounting Policies

## 12 Months Ended Jul. 31, 2013

#### NOTE A Summary of Significant Accounting Policies

*Description of Business* Donaldson Company, Inc. (Donaldson or the Company), is a worldwide manufacturer of filtration systems and replacement parts. The Company's product mix includes air and liquid filtration systems and exhaust and emission control products. Products are manufactured at 39 plants around the world and through 3 joint ventures. Products are sold to original equipment manufacturers (OEMs), distributors, dealers, and directly to end-users.

*Principles of Consolidation* The Consolidated Financial Statements include the accounts of Donaldson Company, Inc. and all majority-owned subsidiaries. All intercompany accounts and transactions have been eliminated. The Company's three joint ventures that are not majority-owned are accounted for under the equity method. The Company does not have any variable interests in variable interest entities as of July 31, 2013.

Use of Estimates The preparation of Financial Statements in conformity with generally accepted accounting principles in the United States of America (U.S.) (U.S. GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

*Foreign Currency Translation* For foreign operations, local currencies are considered the functional currency. Assets and liabilities are translated to U.S. dollars at year-end exchange rates and the resulting gains and losses arising from the translation of net assets located outside the U.S. are recorded as a cumulative translation adjustment, a component of Accumulated other comprehensive income (loss) (AOCI) in the Consolidated Balance Sheets. Elements of the Consolidated Statements of Earnings are translated at average exchange rates in effect during the year. Realized and unrealized foreign currency transaction gains and losses are included in Other income, net in the Consolidated Statements of Earnings. Foreign currency translation gains of \$0.2 million and \$1.8 million, and a loss of \$4.5 million are included in Other income, net in the Consolidated Statements of Earnings in Fiscal 2013, 2012, and 2011, respectively.

*Cash Equivalents* The Company considers all highly liquid temporary investments with an original maturity of three months or less to be cash equivalents. Cash equivalents are carried at cost that approximates market value.

*Short-Term Investments* Classification of the Company's investments as current or noncurrent is dependent upon management's intended holding period, the investment's maturity date, and liquidity considerations based on market conditions. If management intends to hold the investments for longer than one year as of the balance sheet date, they are classified as noncurrent. See Note B for disclosures related to the Company's short-term investments.

Accounts Receivable and Allowance for Doubtful Accounts Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is the Company's best estimate of the amount of credit losses in its existing accounts receivable. The Company determines the allowance based on historical write-off experience in the industry, regional economic data, and evaluation of specific Customer accounts for risk of loss. The Company reviews its allowance for doubtful accounts monthly. Past due balances over 90 days and over a specified amount are reviewed individually for collectability. All other balances are reviewed on a pooled basis by type of receivable. Account balances are charged off against the allowance when the Company feels it is probable the receivable will not be

recovered. The Company does not have any off-balance-sheet credit exposure related to its Customers.

*Inventories* Inventories are stated at the lower of cost or market. U.S. inventories are valued using the last-in, first-out (LIFO) method, while the non-U.S. inventories are valued using the first-in, first-out (FIFO) method. Inventories valued at LIFO were approximately 33 percent and 30 percent of total inventories at July 31, 2013 and 2012, respectively. For inventories valued under the LIFO method, the FIFO cost exceeded the LIFO carrying values by \$37.8 million and \$37.4 million at July 31, 2013 and 2012, respectively. Results of operations for all periods presented were not materially affected by the liquidation of LIFO inventory. The components of inventory are as follows (thousands of dollars):

	 At July 31,				
	2013		2012		
Raw materials	\$ 99,814	\$	111,808		
Work in process	29,097		30,767		
Finished products	 105,909		113,541		
Total inventories	\$ 234,820	\$	256,116		

*Property, Plant, and Equipment* Property, plant, and equipment are stated at cost. Additions, improvements, or major renewals are capitalized, while expenditures that do not enhance or extend the asset's useful life are charged to expense as incurred. Depreciation is computed under the straight-line method. Depreciation expense was \$58.8 million in Fiscal 2013, \$55.3 million in Fiscal 2012, and \$54.5 million in Fiscal 2011. The estimated useful lives of property, plant, and equipment are 10 to 40 years for buildings, including building improvements, and 3 to 10 years for machinery and equipment. The components of property, plant, and equipment are as follows (thousands of dollars):

	At July 31,					
		2013	_	2012		
Land	\$	21,116	\$	21,062		
Buildings		270,022		258,082		
Machinery and equipment		687,797		643,199		
Construction in progress		46,078		27,276		
Less accumulated depreciation		(605,733)		(564,710)		
Total property, plant, and equipment, net	\$	419,280	\$	384,909		

*Internal-Use Software* The Company capitalizes direct costs of materials and services used in the development and purchase of internal-use software. Amounts capitalized are amortized on a straight-line basis over a period of five years and are reported as a component of machinery and equipment within property, plant, and equipment.

*Goodwill and Other Intangible Assets* Goodwill represents the excess of the purchase price over the fair value of net assets acquired in business combinations under the purchase method of accounting. Other intangible assets, consisting primarily of patents, trademarks, and Customer relationships and lists, are recorded at cost and are amortized on a straight-line basis over their estimated useful lives of 3 to 20 years. Goodwill is assessed for impairment annually or if an event occurs or circumstances change that would indicate the carrying amount may be impaired. The impairment assessment for goodwill is done at a reporting unit level. Reporting units are one level below the business segment level, but can be combined when reporting units within the same segment have similar economic characteristics. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The Company completed its annual impairment assessment in the third quarters of Fiscal 2013 and 2012, which indicated no impairment.

*Recoverability of Long-Lived Assets* The Company reviews its long-lived assets, including identifiable intangibles, for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If impairment indicators are present and the estimated future undiscounted cash flows are less than the carrying value of the assets, the carrying value is reduced. There were no significant impairment charges recorded in Fiscal 2013 or Fiscal 2012.

*Income Taxes* The provision for income taxes is computed based on the pre-tax income included in the Consolidated Statements of Earnings. Deferred tax assets and liabilities are recognized for the expected future tax consequences attributed to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to reverse. Valuation allowances are recorded to reduce deferred tax assets when it is more-likely-than-not that a tax benefit will not be realized.

*Comprehensive Income (Loss)* Comprehensive income (loss) consists of net income, foreign currency translation adjustments, net changes in the funded status of pension retirement obligations, and net gain or loss on cash flow hedging derivatives, and is presented in the Consolidated Statements of Changes in Shareholders' Equity. The components of the ending balances of AOCI are as follows (thousands of dollars):

		A	At July 31,	
	 2013		2012	2011
Foreign currency translation adjustment	\$ 50,411	\$	32,976	\$ 131,699
Net gain (loss) on cash flow hedging derivatives, net of				
deferred taxes	(172)		(292)	380
Pension and postretirement liability adjustment, net of				
deferred taxes	 (87,712)	_	(134,572)	 (92,052)
Total accumulated other comprehensive income (loss)	\$ (37,473)	\$	(101,888)	\$ 40,027

Cumulative foreign currency translation is not adjusted for income taxes.

*Earnings Per Share* The Company's basic net earnings per share are computed by dividing net earnings by the weighted average number of outstanding common shares. The Company's diluted net earnings per share is computed by dividing net earnings by the weighted average number of outstanding common shares and common equivalent shares relating to stock options and stock incentive plans. Certain outstanding options were excluded from the diluted net earnings per share calculations because their exercise prices were greater than the average market price of the Company's common stock during those periods. There were 22,619 options, 1,063,135 options, and 988,698 options excluded from the diluted net earnings per share calculation for the fiscal year ended July 31, 2013, 2012, and 2011, respectively.

The following table presents information necessary to calculate basic and diluted earnings per share:

	 2013		2012		2011
	(thousan	ds, exe	cept per share	amou	nts)
Weighted average shares - basic	148,274		150,286		154,393
Diluted share equivalents	2,181		2,655		2,804
Weighted average shares - diluted	150,455		152,941		157,197
Net earnings for basic and diluted earnings					
per share computation	\$ 247,377	\$	264,301	\$	225,291
Net earnings per share - basic	\$ 1.67	\$	1.76	\$	1.46
Net earnings per share - diluted	\$ 1.64	\$	1.73	\$	1.43

On January 27, 2012, the Company announced that its Board of Directors declared a two-forone stock split effected in the form of a 100 percent stock dividend. The stock split was distributed March 23, 2012, to stockholders of record as of March 2, 2012. Earnings and dividends per share and weighted average shares outstanding are presented in this Form 10-K after the effect of the 100 percent stock dividend. The two-for-one stock split is reflected in the share amounts in all periods presented in the table above and elsewhere in this annual Form 10-K. *Treasury Stock* Repurchased common stock is stated at cost and is presented as a reduction of shareholders' equity.

*Research and Development* Research and development costs are charged against earnings in the year incurred. Research and development expenses include basic scientific research and the application of scientific advances to the development of new and improved products and their uses.

*Stock-Based Compensation* The Company offers stock-based employee compensation plans, which are more fully described in Note J. Stock-based employee compensation cost is recognized using the fair-value based method.

*Revenue Recognition* Revenue is recognized when all the following criteria are satisfied: (a) persuasive evidence of a sales arrangement exists; (b) price is fixed and determinable; (c) collectability is reasonably assured; and (d) delivery has occurred. At that time, product ownership and the risk of loss have transferred to the Customer and the Company has no remaining obligations. The Company records estimated discounts and rebates as a reduction of sales in the same period revenue is recognized. Shipping and handling costs for Fiscal 2013, 2012, and 2011 totaling \$66.2 million, \$67.0 million, and \$61.9 million, respectively, are classified as a component of selling, general, and administrative expenses.

*Product Warranties* The Company provides for estimated warranty costs at the time of sale and accrues for specific items at the time their existence is known and the amounts are determinable. The Company estimates warranty costs using standard quantitative measures based on historical warranty claim experience and evaluation of specific Customer warranty issues. For a warranty reserve reconciliation see Note N.

Derivative Instruments and Hedging Activities The Company recognizes all derivatives on the balance sheet at fair value. Derivatives that are not designated as hedges are adjusted to fair value through income. If the derivative is designated as a hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in shareholders' equity through other comprehensive income until the hedged item is recognized. Gains or losses related to the ineffective portion of any hedge are recognized through earnings in the current period.

*Exit or Disposal Activities* The Company accounts for costs relating to exit or disposal activities based on the Financial Accounting Standards Board (FASB) guidance related to exit or disposal cost obligations. This guidance addresses recognition, measurement, and reporting of costs associated with exit and disposal activities including restructuring.

*Guarantees* Upon issuance of a guarantee, the Company recognizes a liability for the fair value of an obligation assumed under a guarantee. See Note M for disclosures related to guarantees.

*New Accounting Standards* In February 2013, the FASB updated the disclosure requirements for AOCI. The updated guidance requires companies to disclose amounts reclassified out of AOCI by component. The updated guidance does not affect how net income or other comprehensive income are calculated or presented. The updated guidance is effective for the Company beginning in the first quarter of Fiscal 2014. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued guidance related to obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date. This guidance is effective for the Company beginning the first quarter of Fiscal 2015. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

## Commitments And Contingencies Commitments And Contingencies [Abstract] Commitments And Contingencies

## 12 Months Ended Jul. 31, 2013

#### NOTE O Commitments and Contingencies

*Operating Leases* The Company enters into operating leases primarily for office and warehouse facilities, production and non-production equipment, automobiles, and computer equipment. Total expense recorded under operating leases for the periods ended July 31, 2013 and 2012 were \$27.5 million and \$26.8 million, respectively. Future commitments under operating leases are: \$11.4 million in Fiscal 2014, \$8.0 million in Fiscal 2015, \$4.3 million in Fiscal 2016, \$1.9 million in Fiscal 2017, \$1.0 million in Fiscal 2018, and \$0.1 million thereafter.

*Litigation* The Company records provisions with respect to identified claims or lawsuits when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. Claims and lawsuits are reviewed quarterly and provisions are taken or adjusted to reflect the status of a particular matter. The Company believes the recorded reserves in its consolidated financial statements are adequate in light of the probable and estimable outcomes. The recorded liabilities were not material to the Company's financial position, results of operations, or liquidity and the Company does not believe that any of the currently identified claims or litigation will materially affect its financial position, results of operations, or liquidity.

Employee Benefit Plans (Summary Of Pension Plans' Assets Valued At NAV)	12 Months Ended				
(Details) (USD \$) In Millions, unless otherwise specified	Jul. 31, 2013				
Defined Benefit Plan Disclosure [Line Items]					
Fair Value	\$ 247.0				
Unfunded Commitments	16.7				
International Assets [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Fair Value	46.4				
Global Equity Securities [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Fair Value	100.4				
Unfunded Commitments	7.3				
Fixed Income Securities [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Fair Value	124.5				
Fixed Income Securities [Member]   International Assets [Member	]				
Defined Benefit Plan Disclosure [Line Items]					
Fair Value	13.8				
Equity/Fixed Income [Member]   International Assets [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Fair Value	32.6				
Redemption Notice Period	90 days				
Real Assets [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Fair Value	22.1				
Unfunded Commitments	\$ 9.4				
Minimum [Member]   Global Equity Securities [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Redemption Notice Period	10 days				
Minimum [Member]   Fixed Income Securities [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Redemption Notice Period	65 days				
Minimum [Member]   Real Assets [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Redemption Notice Period	30 days				
Maximum [Member]   Global Equity Securities [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Redemption Notice Period	100 days				
Maximum [Member]   Fixed Income Securities [Member]					
Defined Benefit Plan Disclosure [Line Items]					

Redemption Notice Period Maximum [Member] | Real Assets [Member] Defined Benefit Plan Disclosure [Line Items] Redemption Notice Period 120 days

95 days

Fair Value (Narrative) (Details) (USD \$) In Millions, unless otherwise specified	Jul. 31, 2013 Jul. 31, 2012
Debt Instrument [Line Items]	
Aggregate carrying amount of equity method investment	<u>s</u> \$ 18.8 \$ 20.1
Long-term Debt [Member]	
Debt Instrument [Line Items]	
Fair value of debt	112.3
Debt carrying amount	100.0
Short-term Debt [Member]	
Debt Instrument [Line Items]	
Fair value of debt	98.2
Debt carrying amount	\$ 96.8

#### **Shareholders' Equity**

## **Shareholders' Equity** [Abstract] Shareholders' Equity

## **12 Months Ended** Jul. 31, 2013

#### **NOTE I Shareholders' Equity**

Stock Rights On January 27, 2006, the Board of Directors of the Company approved the extension of the benefits afforded by the Company's existing rights plan by adopting a new shareholder rights plan. Pursuant to the Rights Agreement, dated as of January 27, 2006 by and between the Company and Wells Fargo Bank, N.A., as Rights Agent, one right was issued on March 3, 2006 for each outstanding share of common stock of the Company upon the expiration of the Company's existing rights. Each of the new rights entitles the registered holder to purchase from the Company one one-thousandth of a share of Series A Junior Participating Preferred Stock, without par value, at a price of \$143.00 per one one-thousandth of a share. The rights, however, will not become exercisable unless and until, among other things, any person acquires 15 percent or more of the outstanding common stock of the Company. If a person acquires 15 percent or more of the outstanding common stock of the Company (subject to certain conditions and exceptions more fully described in the Rights Agreement), each right will entitle the holder (other than the person who acquired 15 percent or more of the outstanding common stock) to purchase common stock of the Company having a market value equal to twice the exercise price of a right. The rights are redeemable under certain circumstances at \$.001 per right and will expire, unless earlier redeemed, on March 2, 2016.

Stock Compensation Plans The Stock Compensation Plans in the Consolidated Statements of Changes in Shareholders' Equity consist of the balance of amounts payable to eligible participants for stock compensation that was deferred to a Rabbi Trust pursuant to the provisions of the 2010 Master Stock Incentive Plan, as well as performance awards payable in common stock discussed further in Note J.

Treasury Stock The Company believes that the share repurchase program is a way of providing return to its shareholders. The Board of Directors authorized the repurchase, at the Company's discretion, of up to 16.0 million shares of common stock under the stock repurchase plan dated March 26, 2010. As of July 31, 2013, the Company had remaining authorization to repurchase 2.6 million shares under this plan. Following is a summary of treasury stock share activity for Fiscal 2013 and 2012:

	2013	2012
Beginning balance at August 1, 2012	3,980,832	13,245,864
Stock repurchases	2,986,794	4,503,587
Net issuance upon exercise of stock options	(1,288,560)	(1,270,526)
Issuance under compensation plans	(174,408)	(89,528)
Stock split and other activity	(13,933)	(12,408,565)
Ending balance at July 31, 2013	5,490,725	3,980,832

Guarantees (Details) (USD \$)	<b>12 Months Ended</b>					
In Millions, unless otherwise specified	Jul. 31, 201	13 Jul. 31, 201	12 Jul. 31, 2011			
Guarantor Obligations [Line Items]						
Contingent liability for standby letters of credit, issued and outstandir	<b>lg</b> \$ 12.2	\$ 10.9				
Advanced Filtration Systems, Inc. [Member]						
Guarantor Obligations [Line Items]						
Outstanding debt of joint venture	29.1					
Joint venture investment earnings	2.3	2.0	1.6			
Royalty income	\$ 6.0	\$ 6.2	\$ 6.2			

Goodwill And Other Intangible Assets	12 Mont	ths Ended
(Reconciliation Of Goodwill) (Details) (USD \$) In Thousands, unless		3 Jul. 31, 2012
otherwise specified		
Goodwill [Line Items]		
Beginning Balance	\$ 162,949	\$ 171,741
Foreign exchange translation	2,619	(8,792)
Ending Balance	165,568	162,949
Engine Products [Member]		
Goodwill [Line Items]		
Beginning Balance	71,747	72,966
Foreign exchange translation	574	(1,219)
Ending Balance	72,321	71,747
Industrial Products [Member]		
Goodwill [Line Items]		
Beginning Balance	91,202	98,775
Foreign exchange translation	2,045	(7,573)
Ending Balance	\$ 93,247	\$ 91,202

Income Taxes (Schedule Of Temporary Differences That Give Rise To Deferred Tax Assets And Liabilities) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 201	13 Jul. 31, 2012
Income Taxes [Abstract]		
Accrued expenses	\$ 11,580	\$ 10,666
Compensation and retirement plan	<u>s</u> 23,578	52,986
NOL carryforwards	3,279	3,146
LIFO and inventory reserves	5,037	2,796
Other	3,890	3,697
Deferred tax assets, gross	47,364	73,291
Valuation allowance	(3,228)	(2,945)
Net deferred tax assets	44,136	70,346
Depreciation and amortization	(45,737)	(38,796)
Other	(663)	(394)
Deferred tax liabilities	(46,400)	(39,190)
Prepaid tax assets	4,015	4,251
Net tax asset	\$ 1,751	\$ 35,407

Fair Value (Fair Value Of Outstanding Derivatives In Consolidated Balance Sheets) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 3 2013	<i>,</i>	
Fair Value [Abstract]			
Asset derivatives recorded under the caption Prepaids and other current assets, Foreign exchange contracts	\$ 734	[1] \$ 526	[1]
Liability derivatives recorded under the caption Other current liabilities, Foreign exchange contracts	(845)	[1] (1,424)	[1]
Forward exchange contracts - net liability position	\$ (111)	[1] \$ (898)	[1]

[1] Inputs to the valuation methodology of level 2 assets include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

## **Segment Reporting (Tables)**

Segment Reporting [Abstract] Summary Of Segment Detail

## 12 Months Ended Jul. 31, 2013

	Engine Products		Corporate & <u>Unallocated</u> s of dollars)	Total Company
2013		(inousund	is of domais,	
Net sales Depreciation and	\$1,504,188	\$ 932,760	\$	\$2,436,948
amortization Equity earnings in	35,815	22,447	6,028	64,290
unconsolidated affiliates Earnings before	4,000	693	_	4,693
income taxes	220,892	139,108	(11,819)	348,181
Assets	826,151	527,416	389,989	
Equity investments in unconsolidated affiliates	15,563	3,277		18,840
Capital expenditures, net of acquired businesses	52,864	33,134	8,897	94,895
2012	,	,	,	,
Net sales Depreciation and	\$1,570,140	\$ 923,108	\$ —	\$2,493,248
amortization Equity earnings in	36,646	18,852	5,667	61,165
unconsolidated	• • • • •	= < 0		. =
affiliates Earnings before	3,966	769	_	4,735
income taxes	227,941	149,249	(6,410)	370,780
Assets	845,176	520,739	364,167	1,730,082
Equity investments in unconsolidated	,		,	,,
affiliates Capital expenditures,	17,304	2,822	_	20,126
net of acquired businesses 2011	46,816	24,083	7,240	78,139
Net sales Depreciation and	\$1,440,495	\$ 853,534	\$ —	\$2,294,029
amortization Equity earnings in	36,338	19,396	4,757	60,491
unconsolidated affiliates Earnings before	3,302	803	_	4,105
income taxes	211,255	123,871	(22,863)	312,263
Assets	888,080	519,730	318,283	1,726,093

	Capital expenditures, net of acquired	619 423	2,558 19,442		-	19,177 60,633
Net Sales By Product Within The Engine Products Segment			2013	2012		2011
And Industrial Products Segment			(tho	usands of do	llar	s)
	Engine Products segment:		(			-)
	Off-Road Products	\$	358,834	\$ 376,870	\$	327,557
	<b>On-Road Products</b>		128,446	163,934		127,107
	Aftermarket Products* Retrofit Emissions		900,419	907,306		861,393
	Products		12,298	15,354		19,555
	Aerospace and Defens Products		104,191	106,676		104,883
	Total Engine Product segment		1,504,188	1,570,140	1	,440,495
	Industrial Products					
	segment: Industrial Filtration					
	Solutions Products		529,751	553,453		507,646
	Gas Turbine Products		232,922	180,669		154,726
	Special Applications Products		170,087	188,986		191,162
	Total Industrial Products segment		932,760	923,108		853,534
	Total Company	\$	2,436,948	\$ 2,493,248	\$ 2	2,294,029
	1 2	-	<u> </u>		-	

\*Includes replacement part sales to the Company's OEM Customers.

	Net Sales	Property, Plant, & Equipment - Net
	(thousand	s of dollars)
2013		
United States	\$ 1,010,934	\$ 166,614
Europe	678,996	123,710
Asia - Pacific	546,406	75,206
Other	200,612	53,750
Total	\$ 2,436,948	\$ 419,280
2012		
United States	\$ 1,064,474	\$ 146,328
Europe	678,619	114,266
Asia - Pacific	572,163	80,200
Other	177,992	44,115
Total	\$ 2,493,248	\$ 384,909
2011		
United States	\$ 941,218	\$ 141,584
Europe	653,275	131,739
Asia - Pacific	540,874	81,035
Other	158,662	37,144
Total	\$ 2,294,029	\$ 391,502

<u>Geographic Sales By Origination And Property, Plant And</u> <u>Equipment</u>

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## Valuation And Qualifying Accounts

## 12 Months Ended Jul. 31, 2013

# Valuation And Qualifying Accounts

[Abstract]

Valuation And Qualifying Accounts

#### SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS

#### DONALDSON COMPANY, INC. AND SUBSIDIARIES

		(thousa	nds	s of dolla	(rs)	)				
			Additions							
		alance at ginning of		harged to osts and		Charged to Other Accounts	De	eductions		alance at Cnd of
Description	Period		E	Expenses		(A)		<b>(B)</b>	P	eriod
Year ended July 31, 2013: Allowance for doubtful accounts deducted from accounts receivable Year ended July 31, 2012: Allowance for doubtful accounts deducted	\$	6,418	\$	1,241	\$	230	\$	(849)	\$	7,040
from accounts receivable Year ended July 31, 2011: Allowance for doubtful accounts deducted	\$	6,908	\$	1,151	\$	(676)	\$	(965)	\$	6,418
from accounts receivable Note A - Allowance for doubtful directly to equity.	\$ l acc	6,315 ounts fo		482 gn curren		481 translation le		(370) es (gains) 1		6,908 orded

Note B - Bad debts charged to allowance, net of reserves and changes in estimates.

## **Subsequent Events**

## Subsequent Events [Abstract] Subsequent Events

## 12 Months Ended Jul. 31, 2013

#### NOTE Q Subsequent Events

On August 13, 2013, the Company announced it had entered into a definitive agreement to sell Ultratroc Gmbh (Ultratroc), a wholly owned subsidiary and manufacturer of compressed air dryers located in Flensburg, Germany, which was effective September 23, 2013. The Ultratroc business is currently part of the Company's Industrial Products segment. Under the terms of the agreement, Donaldson will continue selling Ultratroc's compressed air dryers and will retain the naming rights to the brand names "Donaldson Ultrafilter" and "Ultrafilter." The sale will not have a material impact on the Company's results of operations, liquidity, or financial position.

Short-Term Investments (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 201	3 Jul. 31, 2012
Short-Term Investments [Abstract	l	
Short-term Investments	\$ 99,750	\$ 92,362

### Employee Benefit Plans (Tables)

## Defined Benefit Plan Disclosure [Line Items]

Components Of Net Periodic Pension Costs

## 12 Months Ended Jul. 31, 2013

	 2013		2012	2011			
	 (tho	nds of dolla	rs)				
Service cost	\$ 19,439	\$	15,464 \$	16,148			
Interest cost	16,953		19,436	19,440			
Expected return on assets	(28,111)		(28,114)	(27,538)			
Prior service cost amortization	591		725	674			
Actuarial loss amortization	10,362		5,696	3,962			
Net periodic benefit cost	\$ 19,234	\$	13,207 \$	12,686			

#### **Obligations And Funded Status Of Company's Pension Plans** 2013 2012 (thousands of dollars) Change in benefit obligation: Benefit obligation, beginning of \$ 461,492 \$ 404,012 year 19,439 15,464 Service cost 16,953 19,436 Interest cost (781) Plan amendments (9) Participant contributions 1,207 1,130 Actuarial loss/(gain) (27, 176)51,914 Currency exchange rates 1,225 (9,689)Curtailment (11,692) Benefits paid (16,496) (19,994)Benefit obligation, end of year \$ 444,943 \$ 461,492 Change in plan assets: Fair value of plan assets, beginning of year \$ 387,576 \$ 373,555 Actual return on plan assets 51,524 4,442 Company contributions 28,186 37,915 Participant contributions 1,207 1,130 Currency exchange rates 727 (9,472)(16, 496)(19,994)Benefits paid Fair value of plan assets, end of year 452,724 \$ \$ 387,576 Funded status: Funded/(Underfunded) status at 7,781 \$ (73,916) July 31, 2013 and 2012 \$ Weighted-Average Discount Rates In Determining Actuarial Weighted average actuarial assumptions 2013 2012 Present Value Of Projected Benefit Obligation All U.S. plans: Discount rate 4.58% 3.59% Rate of compensation increase 2.61% 2.61% Non - U.S. plans: Discount rate 4.04% 4.13% Rate of compensation increase 2.92% 2.86%

## Assumptions Used To Determine Net Periodic Benefit Cost

Weighted average actuarial assumptions	2013	2012	2011
All U.S. plans:			
Discount rate Expected return on plan	3.59%	4.91%	5.25%
assets Rate of compensation	7.50%	7.75%	8.00%
increase Non - U.S. plans:	2.61%	4.50%	5.00%
Discount rate Expected return on plan	4.13%	5.36%	5.17%
assets Rate of compensation	5.20%	6.03%	6.17%
increase	2.86%	3.57%	3.69%

## Fair Value Of Assets Held By U.S. Pension Plans By Asset Category

	Pi	uoted rices in Active						
	Μ	arkets for	Si	ignificant	5	Significant		
	Id		0	bservable	U	nobservable		
		Assets		Inputs		Inputs		
Asset Category	(L	evel 1)	(	Level 2)		(Level 3)		Total
2013								
Cash Global Equity	\$	18.5	\$	—	\$	_	\$	18.5
Securities Fixed Income		82.5		50.2		19.4		152.1
Securities		42.9		20.8		60.8		124.5
Real Assets					_	22.1		22.1
Total U.S. Assets at July	¢	1 4 2 0	¢	71.0	<b>•</b>	102.2	¢	215.2
31, 2013	\$	143.9	\$	71.0	\$	102.3	\$	317.2
2012								
Cash Global Equity	\$	0.9	\$	—	\$	—	\$	0.9
Securities Fixed Income		61.5		57.3		19.4		138.2
Securities		29.2		19.5		55.0		103.7
Real Assets					_	31.4		31.4
Total U.S.								
Assets at July 31, 2012	\$	91.6	\$	76.8	\$	105.8	\$	274.2
2011								
Cash Global Equity	\$	0.3	\$	_	\$	_	\$	0.3
Securities Fixed Income		64.8		56.2		17.9		138.9
Securities		36.6		20.1		31.4		88.1
Real Assets						38.0		38.0
Total U.S. Assets at July								
31, 2011	\$	101.7	\$	76.3	\$	87.3	\$	265.3

## Changes In Fair Values Of U.S. Pension Plans' Level 3 Assets

	Equity		Income		Assets		Total	
Beginning balance at								
August 1, 2010	\$	17.3	\$	33.1	\$	16.2	\$	66.6
Unrealized gains		1.5		2.1		3.4		7.0
Realized gains		1.0						1.0

Global

Fixed

Real

Purchases		2.3		30.4	32.7
Sales		(4.2)	(3.8)	(12.0)	(20.0)
Ending balance at July					
31, 2011	\$	17.9 \$	31.4 \$	38.0 \$	87.3
Unrealized gains		0.1	0.6	(2.1)	(1.4)
Realized gains		1.5	0.4	_	1.9
Purchases		1.0	17.0	2.8	20.8
Sales		(1.1)	(1.7)	_	(2.8)
Net transfers into (out of)	)				
level 3		_	7.3	(7.3)	_
Ending balance at July					
31, 2012	\$	19.4 \$	55.0 \$	31.4 \$	105.8
Unrealized gains		(0.8)	6.4	1.1	6.7
Realized gains		1.7	0.7	_	2.4
Purchases		2.1		1.0	3.1
Sales		(3.0)	(1.3)	(11.4)	(15.7)
Ending balance at July					
31, 2013	\$	19.4 \$	60.8 \$	22.1 \$	102.3

## Fair Value Of Assets Held By International Pension Plans

	Pri A Ma Ide	for	Oł	gnificant oservable Inputs	Unc	gnificant observable Inputs		
Asset Category				Level 2)		Level 3)	1	Fotal
2013	· <u>·</u>	,						
Cash	\$	0.6	¢		¢	_	¢	0.6
Global Equity	φ	0.0	φ	_	φ	_	φ	0.0
Securities		63.8						63.8
Fixed Income								
Securities		6.9		21.0		—		27.9
Equity/Fixed		16.0				262		12.0
Income Total International		16.9	_			26.3		43.2
Assets at July 31,								
2013	\$	88.2	\$	21.0	\$	26.3	\$	135.5
2012								
Global Equity								
Securities	\$	37.1	\$		\$	_	\$	37.1
Fixed Income				••••				
Securities		5.9		28.4				34.3
Equity/Fixed Income		13.3				21.8		35.1
Real Assets		15.5		6.8		21.0		6.8
Total International				0.8				0.8
Assets at July 31,								
2012	\$	56.3	\$	35.2	\$	21.8	\$	113.3
2011								
Global Equity								
Securities	\$	33.5	\$	_	\$	_	\$	33.5
Fixed Income				26.5				26.5
Securities Equity/Fixed		_		26.5		_		26.5
Income		15.4				26.3		41.7
Real Assets				6.5				6.5
Total International				0.5				0.5
Assets at July 31,								
2011	\$	48.9	\$	33.0	\$	26.3	\$	108.2
			_				_	_

## Summary Of Pension Plans' Assets Valued At NAV

	Fair Value	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Global Equity	\$100.4	\$ 7.3	Daily, Quarterly, Annually	10 - 100 days
Fixed Income Real	124.5	-	Daily, Quarterly, Semi-Annually Monthly,	65 - 120 days
Assets	22.1	9.4	Quarterly	30 - 95 days
Total	\$247.0	\$ 16.7		
Fiscal Year				

# Estimated Future Benefit Payments For U.S. And Non U.S. Plans

Fiscal		
Year	_	
2014	\$	23,305
2015	\$	20,622
2016	\$	23,447
2017	\$	28,181
2018	\$	25,624
2019-2023	3\$1	137,068

# International Assets [Member]

**Defined Benefit Plan Disclosure [Line Items]** Fair Value Of Assets Held By International Pension Plans

<u>s</u>		-	ity/Fixed icome
	Beginning balance at August 1, 2010	\$	21.7
	Unrealized gains		0.9
	Foreign currency exchange		2.5
	Purchases		6.2
	Sales		(5.0)
	Ending balance at July 31, 2011	\$	26.3
	Unrealized gains		1.4
	Foreign currency exchange		(3.8)
	Purchases		2.6
	Sales		(4.6)
	Net transfers into (out of) Level 3		(0.1)
	Ending balance at July 31, 2012	\$	21.8
	Unrealized gains		1.1
	Foreign currency exchange		1.7
	Purchases		2.6
	Sales		(0.9)
	Net transfers into (out of) Level 3		
	Ending balance at July 31, 2013	\$	26.3

Summary Of Pension Plans' Assets Valued At NAV

		Redemption	
		Frequency	Redemption
Fair	Unfunded	(If Currently	Notice
Value	Commitments	Eligible)	Period

Fixed Income Equity/	\$ 13.8	\$ -	Weekly	N/A
Fixed Income	32.6	- ]	Daily, Yearly	90 days
Total	\$ 46.4	\$ -		

## Quarterly Financial Information (Tables)

## **Quarterly Financial Information [Abstract]**

**Quarterly Financial Information** 

## 12 Months Ended Jul. 31, 2013

	_	First Quarter		Second Quarter	_	Third Quarter	Fourth Quarter
			(t	housands	s of	f dollars)	
2013							
Net sales	\$	588,947	\$	596,036	\$	619,371	\$ 632,594
Gross margin		198,293		198,977		221,501	228,356
Net earnings		54,113		50,813		69,842	72,609
Basic earnings per							
share		0.36		0.34		0.47	0.49
Diluted earnings per share Dividends declared per share		0.36		0.34		0.46	0.48
		0.090		0.100		0.130	0.130
Dividends paid per share		0.090		0.090		0.100	0.130
2012							
Net sales	\$	608,295	\$	580,883	\$	647,237	\$ 656,833
Gross margin		214,934		200,817		228,229	229,783
Net earnings		68,553		53,821		70,946	70,981
Basic earnings per share		0.46		0.36		0.47	0.47
Diluted earnings per share		0.45		0.35		0.46	0.47
Dividends declared per share		0.075		0.080		0.090	0.090
Dividends paid per share		0.075		0.075		0.080	0.090

Goodwill And Other Intangible Assets (Decompiliation Of Intermikes	12 Months Ended				
(Reconciliation Of Intangible Assets) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	3 Jul. 31, 2012			
Goodwill And Other Intangible Assets [Abstract]					
Beginning balance, Gross Carrying Amount	\$ 80,075	\$ 85,439			
Beginning balance, Accumulated Amortization	(33,875)	(31,943)			
Beginning balance, Net Intangible Assets	46,200	53,496			
Amortization expense, Accumulated Amortization	(5,503)	(5,778)			
Amortization expense, Net Intangible Assets	(5,503)	(5,778)			
Retirements, Gross Carrying Amount		(1,530)			
Retirements, Accumulated Amortization		1,530			
Foreign exchange translation, Gross Carrying Value	1,807	(3,834)			
Foreign exchange translation, Accumulated Amortization	<u>n</u> (1,197)	2,316			
Foreign exchange translation, Net Intangible Assets	610	(1,518)			
Ending balance, Gross Carrying Amount	81,882	80,075			
Ending balance, Accumulated Amortization	(40,575)	(33,875)			
Ending balance, Net Intangible Assets	\$ 41,307	\$ 46,200			

## Long-Term Debt (Tables)

## 12 Months Ended Jul. 31, 2013

## Long-Term Debt [Abstract] Schedule Of Long-Term Debt

	2013	2012	
_	(thousands of dollars)		
6.59% Unsecured senior notes, interest payable semi-annually,			
principal payment of \$80.0 million due November 14, 2013	80,000	80,000	
5.48% Unsecured senior notes, interest payable semi-annually,			
principal payment of \$50.0 million due June 1, 2017	50,000	50,000	
5.48% Unsecured senior notes, interest payable semi-annually,			
principal payment of \$25.0 million due September 28, 2017	25,000	25,000	
5.48% Unsecured senior notes, interest payable semi-annually,			
principal payment of \$25.0 million due November 30, 2017	25,000	25,000	
2.019% Guaranteed senior note, interest payable semi-			
annually,			
principal payment of ¥1.65 billion due May 18, 2014	16,848	21,117	
Capitalized lease obligations and other, with various maturity			
dates and	<b>a ca</b> ô		
interest rates	2,520	774	
Terminated interest rate swap contracts	2,070	3,938	
Total	201,438	205,829	
Less current maturities	98,664	2,346	
Total long-term debt	102,774	\$ 203,483	
-			

<b>Employee Benefit Plans</b>	12 Months Ended				
(Changes In Fair Value Of U.S. Pension Plans' Level 3 Assets) (Details) (Significant Unobservable Inputs (Level 3) [Member], USD \$) Defined Benefit Plan Disclosure [Line Items		Jul. 31, 2012	2 Jul. 31, 2011		
Beginning balance		0\$ 87 300 000	\$ 66,600,000		
<u>Unrealized gains</u>	6,700,000	(1,400,000)	7,000,000		
Realized gains	2,400,000	1,900,000	1,000,000		
Purchases	3,100,000	20,800,000	32,700,000		
Sales	(15,700,000)	(2,800,000)	(20,000,000)		
Ending balance	102,300,000	105,800,000			
Global Equity Securities [Member]	102,200,000	100,000,000	07,200,000		
Defined Benefit Plan Disclosure [Line Items]					
Beginning balance	19,400,000	17,900,000	17,300,000		
Unrealized gains	(800,000)	100,000	1,500,000		
Realized gains	1,700,000	1,500,000	1,000,000		
Purchases	2,100,000	1,000,000	2,300,000		
Sales	(3,000,000)	(1,100,000)	(4,200,000)		
Ending balance	19,400,000	19,400,000	17,900,000		
Fixed Income Securities [Member]					
Defined Benefit Plan Disclosure [Line Items	l				
Beginning balance	55,000,000	31,400,000	33,100,000		
Unrealized gains	6,400,000	600,000	2,100,000		
Realized gains	700,000	400,000			
Purchases		17,000,000			
Sales	(1,300,000)	(1,700,000)	(3,800,000)		
Net transfers into (out of) level 3		7,300,000			
Ending balance	60,800,000	55,000,000	31,400,000		
Real Assets [Member]					
Defined Benefit Plan Disclosure [Line Items	1				
Beginning balance	31,400,000	38,000,000	16,200,000		
Unrealized gains	1,100,000	(2,100,000)	3,400,000		
Purchases	1,000,000	2,800,000	30,400,000		
Sales	(11,400,000)		(12,000,000)		
Net transfers into (out of) level 3		(7,300,000)			
Ending balance	\$ 22,100,000	\$ 31,400,000	\$ 38,000,000		

Stock Option Plans (Weighted Average		12 Months Ended		
Assumptions For Recognized Fair Value Of Stock-Based Employee Compensation Cost) (Details)	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011	
Share-based Compensation Arrangement by Share-based Payment				
Award [Line Items]	0.020/	0.110/	0.120/	
Risk-free interest rate, minimum	0.03%	0.11%	0.12%	
Risk-free interest rate, maximum	1.70%	1.80%	3.10%	
Expected volatility, minimum	22.50% 29.70%	25.80% 31.90%	25.50% 34.70%	
Expected volatility, maximum	29.70%	1.00%		
Expected dividend yield Maximum [Member]		1.00%	1.00%	
Share-based Compensation Arrangement by Share-based Payment				
<u>Award [Line Items]</u>				
Expected dividend yield	1.40%			
Minimum [Member]	1.1070			
Share-based Compensation Arrangement by Share-based Payment				
Award [Line Items]				
Expected dividend yield	1.00%			
Director Original Grants Without Reloads [Member]				
Share-based Compensation Arrangement by Share-based Payment				
Award [Line Items]				
Expected life (in years)	8 years	8 years	8 years	
Non - Officer Original Grants [Member]				
Share-based Compensation Arrangement by Share-based Payment				
Award [Line Items]				
Expected life (in years)	7 years	7 years	8 years	
Reload Grants [Member]   Maximum [Member]				
Share-based Compensation Arrangement by Share-based Payment				
Award [Line Items]				
Expected life (in years)	5 years	8 years	8 years	
Officer Original Grants Without Reloads [Member]				
Share-based Compensation Arrangement by Share-based Payment				
Award [Line Items]	0	0	0	
Expected life (in years)	8 years	8 years	8 years	

Employee Benefit Plans (Fair Value Of Assets Held By U.S. Pension Plans By Asset Category) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011	Jul. 31, 2010
Significant Unobservable Inputs (Level 3) [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	\$	\$	\$	\$
Significant Unobservable Inputs (Level 3) [Member]   Global Equity Securities [Member]	-	105,800	087,300	66,600
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	-	19,400	17,900	17,300
Significant Unobservable Inputs (Level 3) [Member]   Fixed Income Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	60,800	55,000	31,400	33,100
Significant Unobservable Inputs (Level 3) [Member]   Real Assets [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	22,100	31,400	38,000	16,200
U.S. Assets [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	317,200	274,200	265,300	)
U.S. Assets [Member]   Cash [Member]				
Defined Benefit Plan Disclosure [Line Items]	10 500	000	200	
Defined benefit plan, fair value of plan assets	18,500	900	300	
U.S. Assets [Member]   Global Equity Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]	152 100	120 200	120 000	)
Defined benefit plan, fair value of plan assets	152,100	138,200	138,900	)
U.S. Assets [Member]   Fixed Income Securities [Member] Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	124 500	103,700	88 100	
U.S. Assets [Member]   Real Assets [Member]	124,500	105,700	788,100	
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	22,100	31 400	38 000	
U.S. Assets [Member]   Quoted Prices In Active Markets For Identical Assets	22,100	51,400	50,000	
(Level 1) [Member]				
Defined Benefit Plan Disclosure [Line Items]		0.4	4.0.4	
Defined benefit plan, fair value of plan assets	143,900	91,600	101,700	)
U.S. Assets [Member]   Quoted Prices In Active Markets For Identical Assets				
(Level 1) [Member]   Cash [Member]				
Defined Benefit Plan Disclosure [Line Items]				

Defined benefit plan, fair value of plan assets	18,500	900	300
U.S. Assets [Member]   Quoted Prices In Active Markets For Identical Assets			
(Level 1) [Member]   Global Equity Securities [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	82,500	61,500	64,800
U.S. Assets [Member]   Quoted Prices In Active Markets For Identical Assets			
(Level 1) [Member]   Fixed Income Securities [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	42,900	29,200	36,600
U.S. Assets [Member]   Significant Other Observable Inputs (Level 2) [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	71,000	76,800	76,300
U.S. Assets [Member]   Significant Other Observable Inputs (Level 2) [Member]   Global Equity Securities [Member]	-	-	-
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	50 200	57,300	56 200
U.S. Assets [Member]   Significant Other Observable Inputs (Level 2)	50,200	57,500	50,200
[Member]   Fixed Income Securities [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	20 800	19,500	20 100
U.S. Assets [Member]   Significant Unobservable Inputs (Level 3) [Member]	20,000	19,000	20,100
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	102 300	) 105,800	87 300
U.S. Assets [Member]   Significant Unobservable Inputs (Level 3) [Member]	102,500	105,000	,500
Global Equity Securities [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	19 400	19,400	17 900
U.S. Assets [Member]   Significant Unobservable Inputs (Level 3) [Member]	19,100	19,100	17,900
Fixed Income Securities [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	60 800	55,000	31 400
U.S. Assets [Member]   Significant Unobservable Inputs (Level 3) [Member]	00,000	,	
Real Assets [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Defined benefit plan, fair value of plan assets	\$	\$	\$
	22,100	31,400	

## Summary Of Significant Accounting Policies (Components Of Property, Plant And Equipment) (Details) (USD \$) In Thousands, unless otherwise specified

## Jul. 31, 2013 Jul. 31, 2012 Jul. 31, 2011

### Summary Of Significant Accounting Policies [Abstract]

Land	\$ 21,116	\$ 21,062	
Buildings	270,022	258,082	
Machinery and equipment	687,797	643,199	
Construction in progress	46,078	27,276	
Less accumulated depreciation	(605,733)	(564,710)	
Property, plant and equipment, net	\$ 419,280	\$ 384,909	\$ 391,502

Shareholders' Equity (Narrative) (Details) (USD \$)	12 Months Ended						
In Millions, except Per Share data, unless otherwise specified	Jul. 31, 2013						
Class of Stock [Line Items]							
Acquirement minimum of outstanding common stock	15.00%						
Redeemable value per each right	\$ 0.001						
Common stock authorized for repurchase	16.0						
Shares with remaining authorization for repurchase under stock repurchase plan 2.6							
Series A Junior Participating Preferred Stock [Member]							
Class of Stock [Line Items]							
Preferred stock, price per one one-thousandth preferred share	\$ 143.00						

## Quarterly Financial Information

## 12 Months Ended Jul. 31, 2013

# **Quarterly Financial Information**

[Abstract]

**Quarterly Financial Information** 

#### NOTE P Quarterly Financial Information (Unaudited)

	First Quarter	Second Quarter		Third Quarter		 Fourth Quarter
			(thousands	s of	dollars)	
2013						
Net sales	\$ 588,947	\$	596,036	\$	619,371	\$ 632,594
Gross margin	198,293		198,977		221,501	228,356
Net earnings	54,113		50,813		69,842	72,609
Basic earnings per share	0.36		0.34		0.47	0.49
Diluted earnings per share	0.36		0.34		0.46	0.48
Dividends declared per share	0.090		0.100		0.130	0.130
Dividends paid per share	0.090		0.090		0.100	0.130
2012						
Net sales	\$ 608,295	\$	580,883	\$	647,237	\$ 656,833
Gross margin	214,934		200,817		228,229	229,783
Net earnings	68,553		53,821		70,946	70,981
Basic earnings per share	0.46		0.36		0.47	0.47
Diluted earnings per share	0.45		0.35		0.46	0.47
Dividends declared per share	0.075		0.080		0.090	0.090
Dividends paid per share	0.075		0.075		0.080	0.090

Note: the above table reflects the impact of the two-for-one stock split that occurred on March 23, 2012.

Consolidated Balance Sheets (Parenthetical) (USD \$) In Thousands, except Share data, unless otherwise specified	Jul. 31, 2013 Jul. 31, 2012					
<b>Consolidated Balance Sheets [Abstract</b> ]						
Accounts receivable, allowance	\$ 7,040	\$ 6,418				
Preferred stock, par value	\$ 1.00	\$ 1.00				
Preferred stock, shares authorized	1,000,000	1,000,000				
Preferred stock, shares issued	0	0				
Common stock, par value	\$ 5.00	\$ 5.00				
Common stock, shares authorized	240,000,000	240,000,000				
Common stock, shares issued	151,643,194	151,643,194				
Treasury stock, shares	5,490,725	3,980,832				

Consolidated Statements Of Changes In Shareholders' Equity (USD \$) In Thousands, unless otherwise specified	Common Stock [Member]	Additional Paid-in Capital [Member]	Retained Earnings [Member]	Compensation	Accumulated Other Comprehensive Income (Loss) [Member]	[Member]	Total
Balance at Jul. 31, 2010	\$ 443,216		\$ 744,247	\$ 22,326	\$ (40,486)	\$ (422,670)	\$ 746,633
Comprehensive income			225 201				225 201
<u>Net earnings</u> Foreign currency translation			225,291		72,505		225,291 72,505
Pension liability adjustment, net of deferred taxes					7,166		7,166
<u>Net gain on hedging</u> <u>derivatives</u>					842		842
Total comprehensive income							305,804
Treasury stock acquired						(108,929)	(108,929)
Stock options exercised		(10,792)	(7,854)	1,862		30,604	13,820
Deferred stock and other		(1,418)	174	548		2,185	1,489
activity				540		2,105	1,407
Performance awards		(7)	7				
Stock option expense			6,462				6,462
Tax reduction - employee		12,217					12,217
<u>plans</u> <u>Dividends (per share)</u>			(42,785)				(42,785)
Balance at Jul. 31, 2011	443,216		925,542	24,736	40,027	(498,810)	· · · · ·
<u>Comprehensive income</u>	J,210		723,342	24,750	40,027	(470,010)	<i>)),,,,,,,,,,,,,</i>
Net earnings			264,301				264,301
Foreign currency translation			201,201		(98,723)		(98,723)
Pension liability adjustment,							
net of deferred taxes					(42,520)		(42,520)
Net gain on hedging					(672)		(672)
derivatives					(072)		
Total comprehensive income							122,386
Treasury stock acquired		(2.2.2.1)				(130,233)	(130,233)
Stock options exercised		(9,834)	(5,116)			27,698	12,748
Deferred stock and other activity		(2,158)	312	213		1,926	293
Performance awards			(9)	(1)			(10)
Stock option expense			7,800	(1)			7,800
Tax reduction - employee			7,000				
plans		11,992					11,992
Two-for-one Stock split	315,000		(776,369)			461,369	
Dividends (per share)			(49,673)				(49,673)
Balance at Jul. 31, 2012	758,216		366,788	24,948	(101,888)	(138,050)	910,014
<b><u>Comprehensive income</u></b>							
Net earnings			247,377				247,377
Foreign currency translation					17,435		17,435

Pension liability adjustment,					46,860		46,860
net of deferred taxes					,		
Net gain on hedging					120		120
derivatives							
Total comprehensive income							311,792
Treasury stock acquired						(102,572)	(102,572)
Stock options exercised		(10,836)	(21,256)			44,463	12,371
Deferred stock and other		(2,125)	(1,677)	(1,586)		4,496	(892)
<u>activity</u>		(2,123)	(1,077)	(1,500)		т,т70	(0)2)
Performance awards		(573)	(1,161)	(1,617)		2,055	(1,296)
Stock option expense			8,300				8,300
Tax reduction - employee		13,534					13,534
<u>plans</u>		,					
Dividends (per share)			(66,064)				(66,064)
Balance at Jul. 31, 2013	\$ 758,216		\$ 532,307	\$ 21,745	\$ (37,473)	\$ (189,608)	\$ 1,085,187

#### **Short-Term Investments**

## 12 Months Ended Jul. 31, 2013

## Short-Term Investments [Abstract] Short-Term Investments

#### **NOTE B** Short-Term Investments

All short-term investments are time deposits and have original maturities in excess of three months but not more than twelve months. The Company had \$99.8 million in short-term investments as of July 31, 2013 and \$92.4 million as of July 31, 2012.

## Stock Option Plans (Stock Option Activity) (Details) (USD \$)

## 12 Months Ended

## Jul. 31, 2013 Jul. 31, 2012 Jul. 31, 2011

Stock Option Plans [Abstract]			
Options Outstanding, Beginning Balance	8,056,327	8,387,994	9,543,624
Options Outstanding, Granted	965,050	1,082,979	1,103,202
Options Outstanding, Exercised	(1,607,081)	(1,379,827)	(2,243,502)
Options Outstanding, Canceled	(84,476)	(34,819)	(15,330)
Options Outstanding, Ending Balance	7,329,820	8,056,327	8,387,994
Weighted Average Exercise Price, Outstanding, Beginning Balance	<u>e</u> \$ 20.97	\$ 17.72	\$ 15.02
Weighted Average Exercise Price, Granted	\$ 33.91	\$ 34.76	\$ 28.61
Weighted Average Exercise Price, Exercised	\$ 14.79	\$ 11.90	\$ 11.55
Weighted Average Exercise Price, Canceled	\$ 33.94	\$ 27.45	\$ 23.60
Weighted Average Exercise Price, Outstanding, Ending Balance	\$ 23.88	\$ 20.97	\$ 17.72

<b>Consolidated Statements Of</b>		<b>3</b> Months Ended					12 Months Ended				
<b>Changes In Shareholders'</b>	Jul.	Apr.	Jan.	Oct.	Jul.	Apr.	Jan.	Oct.	Jul.	Jul.	Jul.
Equity (Parenthetical) (USD	31,	30,	31,	31,	31,	30,	31,	31,	31,	31,	31,
\$)	2013	2013	2013	2012	2012	2012	2012	2011	2013	2012	2011
<b>Consolidated Statements Of</b>											
<u>Changes In Shareholders' Equity</u>											
[Abstract]											
Dividends, per share	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	0.130	0.130	0.100	0.090	0.090	0.090	0.080	0.075	0.450	0.335	0.280

Summary Of Significant Accounting Policies (Narrative) (Details) (USD \$)	0 Months Ended	12	12 Months Ended			
In Millions, except Share data, unless otherwise specified	Jan. 27, 2012	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011		
<b>Property, Plant and Equipment [Line Items]</b>						
Number of manufacturing plants around world		39				
Number of joint ventures		3				
Foreign currency translation gains (loss)		\$ 0.2	\$ 1.8	\$ (4.5)		
Number of days considered to review for collectability		90 days				
Inventories valuation, LIFO method to total inventory, in		33.00%	30.00%			
percentage		33.0070	30.0070			
Excess of FIFO inventory cost over LIFO inventory carrying		37.8	37.4			
values						
Depreciation expense		58.8	55.3	54.5		
Capitalization of direct cost, amortization period in years		5 years				
Options excluded from the diluted net earnings per share		22,619	1,063,135	988,698		
calculation	100.000/	,	, ,	,		
Stock dividend	100.00%	<b>•</b> • • • •	<b>* * * *</b>	<b>•</b> (1 •		
Shipping and handling costs		\$ 66.2	\$ 67.0	\$ 61.9		
Maximum [Member]   Other Intangible Assets [Member]						
Property, Plant and Equipment [Line Items]		•				
Estimated useful life, years		20 years				
Maximum [Member]   Building And Building Improvements [Member]						
<b><u>Property, Plant and Equipment [Line Items]</u></b>						
Estimated useful life, years		40 years				
Maximum [Member]   Machinery And Equipment [Member]						
<b><u>Property, Plant and Equipment [Line Items]</u></b>						
Estimated useful life, years		10 years				
Minimum [Member]   Other Intangible Assets [Member]						
<b><u>Property, Plant and Equipment [Line Items]</u></b>						
Estimated useful life, years		3 years				
Minimum [Member]   Building And Building Improvements [Member]						
<b><u>Property, Plant and Equipment [Line Items]</u></b>						
Estimated useful life, years		10 years				
Minimum [Member]   Machinery And Equipment [Member]						
<b><u>Property, Plant and Equipment [Line Items]</u></b>						
Estimated useful life, years		3 years				

#### Summary Of Significant Accounting Policies (Policy)

### 12 Months Ended Jul. 31, 2013

## Summary Of Significant Accounting Policies

[Abstract] Principles Of Consolidation

#### Use Of Estimates

#### Foreign Currency Translation

Cash Equivalents

Short-Term Investments

Accounts Receivable And Allowance For Doubtful Accounts

#### **Inventories**

*Principles of Consolidation* The Consolidated Financial Statements include the accounts of Donaldson Company, Inc. and all majority-owned subsidiaries. All intercompany accounts and transactions have been eliminated. The Company's three joint ventures that are not majority-owned are accounted for under the equity method. The Company does not have any variable interests in variable interest entities as of July 31, 2013.

*Use of Estimates* The preparation of Financial Statements in conformity with generally accepted accounting principles in the United States of America (U.S.) (U.S. GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

*Foreign Currency Translation* For foreign operations, local currencies are considered the functional currency. Assets and liabilities are translated to U.S. dollars at year-end exchange rates and the resulting gains and losses arising from the translation of net assets located outside the U.S. are recorded as a cumulative translation adjustment, a component of Accumulated other comprehensive income (loss) (AOCI) in the Consolidated Balance Sheets. Elements of the Consolidated Statements of Earnings are translated at average exchange rates in effect during the year. Realized and unrealized foreign currency transaction gains and losses are included in Other income, net in the Consolidated Statements of Earnings. Foreign currency translation gains of \$0.2 million and \$1.8 million, and a loss of \$4.5 million are included in Other income, net in the Consolidated Statements of Earnings in Fiscal 2013, 2012, and 2011, respectively.

*Cash Equivalents* The Company considers all highly liquid temporary investments with an original maturity of three months or less to be cash equivalents. Cash equivalents are carried at cost that approximates market value.

*Short-Term Investments* Classification of the Company's investments as current or noncurrent is dependent upon management's intended holding period, the investment's maturity date, and liquidity considerations based on market conditions. If management intends to hold the investments for longer than one year as of the balance sheet date, they are classified as noncurrent. See Note B for disclosures related to the Company's short-term investments.

Accounts Receivable and Allowance for Doubtful Accounts Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is the Company's best estimate of the amount of credit losses in its existing accounts receivable. The Company determines the allowance based on historical write-off experience in the industry, regional economic data, and evaluation of specific Customer accounts for risk of loss. The Company reviews its allowance for doubtful accounts monthly. Past due balances over 90 days and over a specified amount are reviewed individually for collectability. All other balances are reviewed on a pooled basis by type of receivable. Account balances are charged off against the allowance when the Company feels it is probable the receivable will not be recovered. The Company does not have any off-balance-sheet credit exposure related to its Customers.

*Inventories* Inventories are stated at the lower of cost or market. U.S. inventories are valued using the last-in, first-out (LIFO) method, while the non-U.S. inventories are valued using the first-in, first-out (FIFO) method. Inventories valued at LIFO were approximately 33 percent and 30 percent of total inventories at July 31, 2013 and 2012, respectively. For inventories valued under the LIFO method, the FIFO cost exceeded the LIFO carrying values by \$37.8 million and \$37.4 million at July 31, 2013 and 2012, respectively. Results of operations for all periods presented were not materially affected by the liquidation of LIFO inventory. The components of inventory are as follows (thousands of dollars):

	At July 31,				
		2012			
Raw materials	\$	99,814	\$	111,808	
Work in process		29,097		30,767	

Finished products	105,909	113,541
Total inventories	\$ 234,820	\$ 256,116

Property, Plant, and Equipment Property, plant, and equipment are stated at cost. Additions, improvements, or major renewals are capitalized, while expenditures that do not enhance or extend the asset's useful life are charged to expense as incurred. Depreciation is computed under the straight-line method. Depreciation expense was \$58.8 million in Fiscal 2013, \$55.3 million in Fiscal 2012, and \$54.5 million in Fiscal 2011. The estimated useful lives of property, plant, and equipment are 10 to 40 years for buildings, including building improvements, and 3 to 10 years for machinery and equipment. The components of property, plant, and equipment are as follows (thousands of dollars):

	At July 31,							
Land		2013		2012				
	\$	21,116	\$	21,062				
Buildings		270,022		258,082				
Machinery and equipment		687,797		643,199				
Construction in progress		46,078		27,276				
Less accumulated depreciation		(605,733)		(564,710)				
Total property, plant, and equipment, net	\$	419,280	\$	384,909				

Internal-Use Software

Goodwill And Other

Intangible Assets

Assets

**Income Taxes** 

Property, Plant And

Equipment

Internal-Use Software The Company capitalizes direct costs of materials and services used in the development and purchase of internal-use software. Amounts capitalized are amortized on a straight-line basis over a period of five years and are reported as a component of machinery and equipment within property, plant, and equipment.

Goodwill and Other Intangible Assets Goodwill represents the excess of the purchase price over the fair value of net assets acquired in business combinations under the purchase method of accounting. Other intangible assets, consisting primarily of patents, trademarks, and Customer relationships and lists, are recorded at cost and are amortized on a straight-line basis over their estimated useful lives of 3 to 20 years. Goodwill is assessed for impairment annually or if an event occurs or circumstances change that would indicate the carrying amount may be impaired. The impairment assessment for goodwill is done at a reporting unit level. Reporting units are one level below the business segment level, but can be combined when reporting units within the same segment have similar economic characteristics. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The Company completed its annual impairment assessment in the third quarters of Fiscal 2013 and 2012, which indicated no impairment.

Recoverability Of Long-Lived Recoverability of Long-Lived Assets The Company reviews its long-lived assets, including identifiable intangibles, for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If impairment indicators are present and the estimated future undiscounted cash flows are less than the carrying value of the assets, the carrying value is reduced. There were no significant impairment charges recorded in Fiscal 2013 or Fiscal 2012.

> *Income Taxes* The provision for income taxes is computed based on the pre-tax income included in the Consolidated Statements of Earnings. Deferred tax assets and liabilities are recognized for the expected future tax consequences attributed to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to reverse. Valuation allowances are recorded to reduce deferred tax assets when it is more-likelythan-not that a tax benefit will not be realized.

Comprehensive Income (Loss)

Comprehensive Income (Loss) Comprehensive income (loss) consists of net income, foreign currency translation adjustments, net changes in the funded status of pension retirement obligations, and net gain or loss on cash flow hedging derivatives, and is presented in the Consolidated Statements of Changes in Shareholders' Equity. The components of the ending balances of AOCI are as follows (thousands of dollars):

		ŀ	At July 31,		
	 2013	_	2012	2011	
Foreign currency translation adjustment	\$ 50,411	\$	32,976 \$	131,69	99
Net gain (loss) on cash flow hedging derivatives, net of					
deferred taxes	(172)		(292)	38	30
Pension and postretirement liability adjustment, net of					
deferred taxes	 (87,712)		(134,572)	(92,05	52)
Total accumulated other comprehensive income (loss)	\$ (37,473)	\$	(101,888) \$	40,02	27

Cumulative foreign currency translation is not adjusted for income taxes.

*Earnings Per Share* The Company's basic net earnings per share are computed by dividing net earnings by the weighted average number of outstanding common shares. The Company's diluted net earnings per share is computed by dividing net earnings by the weighted average number of outstanding common shares and common equivalent shares relating to stock options and stock incentive plans. Certain outstanding options were excluded from the diluted net earnings per share calculations because their exercise prices were greater than the average market price of the Company's common stock during those periods. There were 22,619 options, 1,063,135 options, and 988,698 options excluded from the diluted net earnings per share calculation for the fiscal year ended July 31, 2013, 2012, and 2011, respectively.

The following table presents information necessary to calculate basic and diluted earnings per share:

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	2013			2012		2011				
	(thousands, except per share amounts)									
Weighted average shares - basic		148,274		150,286		154,393				
Diluted share equivalents		2,181		2,655		2,804				
Weighted average shares - diluted		150,455		152,941		157,197				
Net earnings for basic and diluted										
earnings										
per share computation	\$	247,377	\$	264,301	\$	225,291				
Net earnings per share - basic	\$	1.67	\$	1.76	\$	1.46				
Net earnings per share - diluted	\$	1.64	\$	1.73	\$	1.43				

On January 27, 2012, the Company announced that its Board of Directors declared a two-forone stock split effected in the form of a 100 percent stock dividend. The stock split was distributed March 23, 2012, to stockholders of record as of March 2, 2012. Earnings and dividends per share and weighted average shares outstanding are presented in this Form 10-K after the effect of the 100 percent stock dividend. The two-for-one stock split is reflected in the share amounts in all periods presented in the table above and elsewhere in this annual Form 10-K.

Treasury Stock

Earnings Per Share

Research And Development

Stock-Based Compensation

Revenue Recognition

*Treasury Stock* Repurchased common stock is stated at cost and is presented as a reduction of shareholders' equity.

*Research and Development* Research and development costs are charged against earnings in the year incurred. Research and development expenses include basic scientific research and the application of scientific advances to the development of new and improved products and their uses.

*Stock-Based Compensation* The Company offers stock-based employee compensation plans, which are more fully described in Note J. Stock-based employee compensation cost is recognized using the fair-value based method.

*Revenue Recognition* Revenue is recognized when all the following criteria are satisfied: (a) persuasive evidence of a sales arrangement exists; (b) price is fixed and determinable; (c) collectability is reasonably assured; and (d) delivery has occurred. At that time, product ownership and the risk of loss have transferred to the Customer and the Company has no remaining obligations. The Company records estimated discounts and rebates as a reduction of sales in the same period revenue is recognized. Shipping and handling costs for Fiscal 2013, 2012, and 2011 totaling \$66.2 million, \$67.0 million, and \$61.9 million, respectively, are classified as a component of selling, general, and administrative expenses.

#### **Product Warranties**

Derivative Instruments And Hedging Activities

Exit Or Disposal Activities

**Guarantees** 

New Accounting Standards

*Product Warranties* The Company provides for estimated warranty costs at the time of sale and accrues for specific items at the time their existence is known and the amounts are determinable. The Company estimates warranty costs using standard quantitative measures based on historical warranty claim experience and evaluation of specific Customer warranty issues. For a warranty reserve reconciliation see Note N.

Derivative Instruments and Hedging Activities The Company recognizes all derivatives on the balance sheet at fair value. Derivatives that are not designated as hedges are adjusted to fair value through income. If the derivative is designated as a hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in shareholders' equity through other comprehensive income until the hedged item is recognized. Gains or losses related to the ineffective portion of any hedge are recognized through earnings in the current period.

*Exit or Disposal Activities* The Company accounts for costs relating to exit or disposal activities based on the Financial Accounting Standards Board (FASB) guidance related to exit or disposal cost obligations. This guidance addresses recognition, measurement, and reporting of costs associated with exit and disposal activities including restructuring.

*Guarantees* Upon issuance of a guarantee, the Company recognizes a liability for the fair value of an obligation assumed under a guarantee. See Note M for disclosures related to guarantees.

*New Accounting Standards* In February 2013, the FASB updated the disclosure requirements for AOCI. The updated guidance requires companies to disclose amounts reclassified out of AOCI by component. The updated guidance does not affect how net income or other comprehensive income are calculated or presented. The updated guidance is effective for the Company beginning in the first quarter of Fiscal 2014. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued guidance related to obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date. This guidance is effective for the Company beginning the first quarter of Fiscal 2015. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

## Financial Instruments (Tables)

# 12 Months Ended Jul. 31, 2013

## **Financial Instruments [Abstract]**

Impact On Accumulated Other Comprehensive Income (Loss) And Earnings From Foreign Exchange Contracts That Qualified As Cash Flow Hedges

	July 31,				
	2013	2012			
Net carrying amount at					
beginning of year	\$ (373)	\$ 241			
Cash flow hedges					
deferred in OCI	672	2,229			
Cash flow hedges					
reclassified to income					
(effective portion)	81	(2,960)			
Change in deferred					
taxes	(196)	117			
Net carrying amount at					
July 31	<u>\$ (184)</u>	\$ (373)			

	12 Months Ended						
Stock Option Plans (Narrative) (Details) (USD \$)	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011				
Share-based Compensation Arrangement by Share-based Payment							
Award [Line Items]	_						
Performance	3 years						
Performance award expense		)\$ (10,000)					
Pretax compensation expense associated with stock options		7,800,000					
Tax benefit associated with stock options		2,500,000					
Weighted average fair value for options granted, per share	\$ 8.18	÷ > •• •					
Total intrinsic value of options exercised	33,700,000	) 29,500,000	034,200,000				
Shares reserved	13,656,154						
Aggregate intrinsic value of options outstanding	90,700,000						
Aggregate intrinsic value of options exercisable	85,400,000	)					
Total fair value of shares vested	29,800,000	) 19,500,000	010,500,000				
Unrecognized compensation expense related to non-vested stock options granted	7,500,000						
2010 Master Stock Incentive Plan [Member]							
Share-based Compensation Arrangement by Share-based Payment							
<u>Award [Line Items]</u>							
Performance award expense	\$ 100,000	\$ 1,900,000	\$ 1,800,000				
Fiscal 2002 To Fiscal 2013 [Member]							
Share-based Compensation Arrangement by Share-based Payment							
Award [Line Items]							
Vesting period, years	3 years						
After Fiscal 2010 [Member]							
Share-based Compensation Arrangement by Share-based Payment							
Award [Line Items]							
Vesting period, years	3 years						
Fiscal 2004, 2006, And 2007 [Member]							
Share-based Compensation Arrangement by Share-based Payment							
Award [Line Items]							
Vesting period, years	3 years						
Maximum [Member]   2010 Master Stock Incentive Plan [Member]							
Share-based Compensation Arrangement by Share-based Payment							
Award [Line Items]							
Options exercisable from date of the grant, in years	10 years						

## **Income Taxes (Tables)**

**Income Taxes [Abstract]** 

## 12 Months Ended Jul. 31, 2013

Components Of Earnings Before Income Taxes		2013	20	012	2011
		(t	housands	s of dolla	rs)
	Earnings before income taxes:				
	United States		17 \$ 17		
	Foreign	200,8		9,679	194,701
	Total	\$ 348,1	81 \$ 37	0,780 \$	312,263
Components Of The Provision For Income Taxes		2013		12	2011
		(t)	housands	of dolla	rs)
	Income taxes:				
	Current	• • • • •			
		\$ 35,82		5,468 \$	26,675
	State	4,33		4,012	3,555
	Foreign	52,30		0,655	54,785
	Deferme 1	92,45	5/ 10	0,135	85,015
	Deferred Federal	7.07	71	7 201	0 556
	State	7,07	12	7,391 722	8,556
	Foreign			1,769)	191 (6,790)
	roleigh	8,34		6,344	1,957
	Total	,	$\frac{1}{94}$ $\frac{1}{10}$	<i>,</i>	86,972
	Total	\$ 100,00	<u> </u>	υ, <del>τ</del> /) φ	00,772
Schedule Of Reconciliation Of U.S. Statutory Income Tax Rate		-	2013	2012	2011
With Effective Income Tax Rate	Statutory U.S. fede	ral rate	35.0%	35.0%	35.0%
	State income taxes		1.2%	1.2%	1.0%
	Foreign taxes at lov		(6.1%)	(6.0%)	(6.6%)
	Export, manufactur	ring, and	(1 = 0 ()	(1	(1 (0))
	research credits		(1.5%)	(1.0%)	(1.6%)
	U.S. tax impact on	inco	(0.2%)	0.80/	(0, 20/)
	repatriation of earn Change in unrecog	-	(0.2%)	0.8%	(0.3%)
	tax benefits	mzcu	0.5%	(1.0%)	0.1%
	Other		0.1%	(0.3%)	
		-	29.0%	28.7%	27.9%
		=			
Schedule Of Temporary Differences That Give Rise To Deferred			2013	3	2012
Tax Assets And Liabilities				ands of c	
	Deferred tax assets	:	(		
	Accrued expenses		\$ 11.	580 \$	10,666
	Compensation an			•	- ,
	retirement plans		23	578	52,986
	NOL carryforwar		3	279	3,146
	LIFO and invento	ory			
	reserves			037	2,796
	Other		-	890	3,697
	Deferred tax assets	-		364	73,291
	Valuation allowar			$\frac{228)}{126}$	(2,945)
	Net deferred tax as	sets	44	136	70,346

	Deferred tax liabilities: Depreciation and amortization	· · ·	737)	(38,796)
	Other		663)	(394)
	Deferred tax liabilities	(46,	400)	(39,190)
	Prepaid tax assets	4,	015	4,251
	Net tax asset	<b>\$</b> 1,	751 \$	35,407
Schedule Of Reconciliation Of Beginning And Ending Amount		2013	2012	2011
Of Gross Unrecognized Tax Benefits		(thous	ands of d	lollars)
<u> </u>	Gross unrecognized tax	<b>(</b>		,
	benefits at beginning of			
	fiscal year	\$16 514	\$20,005	\$18 994
	Additions for tax positions	<i>\</i> 10,211	<i><b>4</b>20,000</i>	ψ10, <i>) )</i> 1
	of the current year	5,453	3,323	7,406
	Additions for tax positions	0,100	5,525	7,100
	of prior years	407	261	668
	Reductions for tax positions		201	000
	of prior years	(1,640)	(4,462)	(4,059)
	Settlements	(277)	(1,102)	(1,00))
	Reductions due to lapse of	(277)	-	-
	applicable statute of			
	limitations	(2.038)	(2.613)	(3,004)
	Gross unrecognized tax	(2,050)	(2,015)	(3,004)
	benefits at end of fiscal year	·\$18 419	\$16 514	\$20.005
	benefits at end of fiscal year	φ10,117	Ψ10,21 <del>1</del>	<i>\$20,000</i>
Schedule Of Tax Years Affecting Uncertain Tax Positions By	<b>Major Jurisdictions</b>	O	pen Tax Y	Years
Major Tax Jurisdictions	Belgium		hrough 20	
<u>1110/01 107 JULISUICUOIIS</u>	China		1	

in a for our is a retroits	open num reuns
Belgium	2011 through 2012
China	2003 through 2012
France	2010 through 2012
Germany	2009 through 2012
Italy	2003 through 2012
Japan	2012
Mexico	2008 through 2012
Thailand	2005 through 2012
United Kingdom	2012
United States	2011 through 2012

Shareholders' Equity	12	12 Months Ended					
(Schedule Of Treasury Stock) (Details)	Jul. 31, 2013	3 Jul. 31, 2012 Jul. 31, 2011					
Noncontrolling Interest [Line Items]							
Balance at beginning of year	3,980,832						
Net issuance upon exercise of stock option	<u>s</u> (1,607,081)	(1,379,827) (2,243,502)					
Balance at end of year	5,490,725	3,980,832					
Treasury Stock [Member]							
Noncontrolling Interest [Line Items]							
Balance at beginning of year	3,980,832	13,245,864					
Stock repurchases	2,986,794	4,503,587					
Net issuance upon exercise of stock option	<u>s</u> (1,288,560)	(1,270,526)					
Issuance under compensation plans	(174,408)	(89,528)					
Stock split and other activity	(13,933)	(12,408,565)					
Balance at end of year	5,490,725	3,980,832					

Financial Instruments (Impact On Accumulated Other Comprehensive Income (Loss) And Earnings From Foreign Exchange Contracts That Qualified As Cash Flow Hedges) (Details) (USD \$) In Thousands, unless otherwise specified		2 Months End 3 Jul. 31, 2012	ded 2 Jul. 31, 2011
Financial Instruments [Abstract]			
Net carrying amount at beginning of year	\$ (373)	\$ 241	
Cash flow hedges deferred in OCI	672	2,229	
Cash flow hedges reclassified to income (effective portion)	81	(2,960)	
Change in deferred taxes	(196)	117	(280)
Net carrying amount at July 31	\$ (184)	\$ (373)	\$ 241

Goodwill And Other Intangible Assets (Expected Amortization Expense Relating To Existing Intangible Assets) (Details) (USD \$) In Thousands, unless otherwise specified Goodwill And Other Intangible Assets [Abstract]	Jul. 31, 2013
2014	\$ 5,167
<u>2015</u>	5,072
<u>2016</u>	5,070
<u>2017</u>	4,924
2018	\$ 3,555

Summary Of Significant Accounting Policies		3 Months Ended						12 Months Ended			
(Calculation Of Basic And Diluted Earnings Per Share) (Details) (USD \$) In Thousands, except Share data, unless otherwise specified	31,	Apr. 30, 2013	Jan. 31, 2013	Oct. 31, 2012	Jul. 31, 2012	Apr. 30, 2012	Jan. 31, 2012	Oct. 31, 2011	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011
Summary Of Significant											
Accounting Policies											
[Abstract]											
Weighted average shares -									148 273 904	4150 286 40	3 1 54, 392, 740
basic									110,275,90	1120,200,10	5 15 1,592,710
Diluted share equivalents									2,181,000	2,655,000	2,804,000
<u>Weighted average shares -</u> <u>diluted</u>									150,455,193	3 1 52,940,603	5 157,196,918
Net earnings for basic and diluted earnings per share computation	\$ 72,609	\$ 69,842	\$ 50,813	\$ 54,113	\$ 70,981	\$ 70,946	\$ 53,821	\$ 68,553	\$ 247,377	\$ 264,301	\$ 225,291
Net earnings per share - basic	\$ 0.49	\$ 0.47	\$ 0.34	\$ 0.36	\$ 0.47	\$ 0.47	\$ 0.36	\$ 0.46	\$ 1.67	\$ 1.76	\$ 1.46
<u>Net earnings per share -</u> <u>diluted</u>	\$ 0.48	\$ 0.46	\$ 0.34	\$ 0.36	\$ 0.47	\$ 0.46	\$ 0.35	\$ 0.45	\$ 1.64	\$ 1.73	\$ 1.43

<b>Consolidated Statements Of</b>	<b>3</b> Months Ended						<b>12 Months Ended</b>				
Comprehensive Income (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	Apr. 30, 2013	Jan. 31, 2013	Oct. 31, 2012	31,	Apr. 30, 2012	31,	31,	Jul. 31 2013	, Jul. 31, 2012	, Jul. 31, 2011
<b>Consolidated Statements Of</b>											
Comprehensive Income											
[Abstract]											
<u>Net earnings</u>	\$	\$	\$	\$	\$			\$	\$	\$	\$
	72,609	69,842	250,813	54,113	370,981	1 70,946	53,82	1 68,55.	3 2 4 7, 3 7	7264,301	225,291
Foreign currency translation									17 435	(98,723	72 505
<u>gain (loss)</u>									17,155	()0,723	)12,505
Gain (loss) on hedging											
derivatives, net of deferred									120	(672)	842
taxes of (\$196), (\$256), and									120	(0/2)	012
(\$280), respectively											
Pension and postretirement											
liability adjustment, net of											
deferred taxes of (\$25,656),									46,860	(42,520)	)7,166
\$23,527, and (\$4,021),											
respectively											
Total comprehensive income									\$	\$	\$
									311,792	2 122,386	305,804

### **Long-Term Debt**

## 12 Months Ended Jul. 31, 2013

# Long-Term Debt [Abstract]

Long-Term Debt

#### NOTE E Long-Term Debt

Long-term debt consists of the following:

	2013	2012
	(thousand	s of dollars)
6.59% Unsecured senior notes, interest payable semi-annually,		
principal payment of \$80.0 million due November 14, 2013	80,000	80,000
5.48% Unsecured senior notes, interest payable semi-annually,		
principal payment of \$50.0 million due June 1, 2017	50,000	50,000
5.48% Unsecured senior notes, interest payable semi-annually,		
principal payment of \$25.0 million due September 28, 2017	25,000	25,000
5.48% Unsecured senior notes, interest payable semi-annually,		
principal payment of \$25.0 million due November 30, 2017	25,000	25,000
2.019% Guaranteed senior note, interest payable semi-annually,		
principal payment of ¥1.65 billion due May 18, 2014	16,848	21,117
Capitalized lease obligations and other, with various maturity dates and		
interest rates	2,520	774
Terminated interest rate swap contracts	2,070	3,938
Total	201,438	205,829
Less current maturities	98,664	2,346
Total long-term debt	\$ 102,774	\$ 203,483

Annual maturities of long-term debt are \$98.7 million in 2014, \$1.1 million in 2015, \$1.1 million in 2016, \$50.5 million in 2017, and \$50.0 million thereafter. Certain note agreements contain debt covenants related to working capital levels and limitations on indebtedness. As of July 31, 2013, the Company was in compliance with all such covenants.

Consolidated Balance Sheets (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	Jul. 31, 2012
Current assets		
Cash and cash equivalents	\$ 224,138	-
Short-term investments	99,750	92,362
Accounts receivable, less allowance of \$7,040 and \$6,418	430,766	·
Inventories, net	,	256,116
Deferred income taxes	-	25,158
Prepaids and other current assets	-	47,441
Total current assets	1,055,662	
Property, plant and equipment, net	2	384,909
Goodwill	<i>,</i>	162,949
Intangible assets, net	·	46,200
Other assets	-	50,362
<u>Total assets</u>	1,743,556	1,730,082
Current liabilities		
Short-term borrowings	·	95,147
Current maturities of long-term debt	-	2,346
Trade accounts payable	,	199,182
Accrued employee compensation and related taxes	68,954	80,550
Accrued liabilities	-	49,242
Other current liabilities	-	72,056
Total current liabilities	2	498,523
Long-term debt	, ,	203,483
Deferred income taxes		4,611
Other long-term liabilities		113,451
<u>Total liabilities</u>	658,369	820,068
Commitments and contingencies (Note M and Note O)		
Shareholders' equity		
Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none issued		
Common stock, \$5.00 par value, 240,000,000 shares authorized, 151,643,194 shares issued	758,216	758,216
<u>in both 2013 and 2012</u>		
Retained earnings	532,307	366,788
Stock compensation plans	-	24,948
Accumulated other comprehensive income (loss)	(37,473)	
Treasury stock, 5,490,725 and 3,980,832 shares in 2013 and 2012, at cost	(189,608)	
Total shareholders' equity	1,085,187	
Total liabilities and shareholders' equity	\$	\$ 1 720 092
	1,743,556	1,/30,082

Employee Depet Plans	12 Months Ended						
Employee Benefit Plans (Narrative) (Details) (USD \$)	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011				
Defined Benefit Plan Disclosure [Line Items]							
Number of U.S. plans	2						
Decrease in pension liabilities	\$						
	11,700,000						
Net overfunded status	7,800,000						
Accumulated benefit obligation for all defined benefit pension plans	427,800,000	)423,600,000					
Accumulated benefit obligations in excess of plan assets, projected benefit obligation	20,500,000	347,500,000					
Accumulated benefit obligations in excess of plan assets, accumulated	19 700 000	335,100,000					
benefit obligation	17,700,000	555,100,000					
Accumulated benefit obligations in excess of plan assets, fair value of plan assets	8,400,000	277,500,000					
Percentage of U.S. pension plan to entity's total plan assets	70.00%	71.00%					
Percentage of U.S. pension plan to entity's total projected benefit obligation	71.00%	74.00%					
Percentage of U.S. pension plan to entity's total pension expense	75.00%	71.00%					
Effect of one-percentage point increase in health care cost trend rate impact on increase liability	100,000	100,000					
Deferred compensation arrangement with individual, maximum future	75.00%						
deferred receipts allowed	/3.00%						
Deferred compensation arrangement with individual, recorded liability	9,500,000	9,500,000					
Fiscal 2014 [Member]							
Defined Benefit Plan Disclosure [Line Items]							
Amount not yet recognized and expected to be recognized in net periodic	8,100,000						
pension expense, actuarial loss							
Global Equity Securities [Member]							
Defined Benefit Plan Disclosure [Line Items]	60.000/						
Strategic asset allocation	60.00%						
Fixed Income Securities [Member] Defined Benefit Plan Disclosure [Line Items]							
Strategic asset allocation	25.00%						
Fixed Income Securities [Member]   Quoted Prices In Active Markets For	23.0070						
Identical Assets (Level 1) [Member]							
Defined Benefit Plan Disclosure [Line Items]							
<u>Component of equity/fixed income securities in international pension plan.</u>							
in percentage	40.00%						
Real Assets [Member]							
Defined Benefit Plan Disclosure [Line Items]							
Strategic asset allocation	15.00%						
Employees Hired On Or After August 1, 2013 Will Be Eligible For							
Retirement Contribution [Member]							
Defined Benefit Plan Disclosure [Line Items]							

Annual Company retirement contribution in addition to 401 (k) match, percent	3.00%		
Employees Hired Prior To August 1, 2013 Will Be Eligible For Retirement			
Contribution, Effective August 1, 2016 [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Annual Company retirement contribution in addition to 401 (k) match,	3.00%		
percent	5.0070		
U.S. Pension Plans [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Company contributions	21,500,000		
Long-term rate of return on plan assets	7.50%		
Estimated future contributions to pension plans	7,900,000		
Non-U.S. Pension Plans [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Company contributions	6,700,000		
Estimated future contributions to pension plans	5,600,000		
Long/Short Equity [Member]   Global Equity Securities [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Strategic asset allocation	15.00%		
International Equity [Member]   Significant Unobservable Inputs (Level 3)			
[Member]			
Defined Benefit Plan Disclosure [Line Items]			
Strategic asset allocation, fixed income securities, minimum	80.00%		
Strategic asset allocation, fixed income securities, maximum	90.00%		
Strategic asset allocation, equity securites, minimum	20.00%		
Strategic asset allocation, equity securities, maximum	10.00%		
International Equity [Member]   Fixed Income Securities [Member]   Quoted Prices In Active Markets For Identical Assets (Level 1) [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Component of equity/fixed income securities in international pension plan,	60.00%		
<u>in percentage</u>	00.0070		
U.S. Employees [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Liability recorded for postretirement benefit plan	1,300,000	1,500,000	
Health care cost rate assumed for Fiscal 2012	7.20%		
Ultimate annual rate	4.50%		
U.S. Employees [Member]   Contributory Employee Saving Plan [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Company contributions	\$ 7,300,000	\$ 5,500,000	\$ 9,100,000
Contributory employee saving plan, employee contribution threshold limit from compensation, maximum	25.00%		
<u>Contributory employee saving plan, percentage match of participants, first</u> <u>contributions</u>	100.00%		

<u>Contributory employee saving plan, percentage match of participants, second</u> <u>contributions</u>	<sup>1</sup> 3.00%
<u>Contributory employee saving plan, percentage of participants, first eligible compensation</u>	50.00%
<u>Contributory employee saving plan, percentage of participants, second</u> <u>eligible compensation</u>	2.00%
Maximum [Member]	
Defined Benefit Plan Disclosure [Line Items]	
Percentage of fund held in other collective investment vehicles	100.00%

## Consolidated Statements Of Earnings (USD \$) In Thousands, except Share data, unless otherwise specified

12 Months Ended

### Jul. 31, 2013 Jul. 31, 2012 Jul. 31, 2011

### **Consolidated Statements Of Earnings [Abstract]**

Net sales	\$ 2,436,948	\$ 2,493,248	\$ 2,294,029
Cost of sales	1,589,821	1,619,485	1,480,233
Gross profit	847,127	873,763	813,796
Selling, general, and administrative	441,168	451,158	443,227
Research and development	62,630	59,589	55,286
Operating income	343,329	363,016	315,283
Other income, net	(15,762)	(19,253)	(9,505)
Interest expense	10,910	11,489	12,525
Earnings before income taxes	348,181	370,780	312,263
Income taxes	100,804	106,479	86,972
Net earnings	\$ 247,377	\$ 264,301	\$ 225,291
Weighted average shares - basic	148,273,904	150,286,403	154,392,740
Weighted average shares - diluted	150,455,193	152,940,605	157,196,918
<u>Net earnings per share - basic</u>	\$ 1.67	\$ 1.76	\$ 1.46
Net earnings per share - diluted	\$ 1.64	\$ 1.73	\$ 1.43

Credit Facilities (Details)	Jul. 31, 2013	Currency	Jul. 31, 2012 Multi- Currency	,	Jul. 31, 2012 Uncommitted Credit Facilities [Member] USD (\$)	Jul. 31, 2013 Treasury Notes [Member] USD (\$)	Jul. 31, 2013 Treasury Notes [Member] EUR (€)	Jul. 31, 2012 Treasury Notes [Member] USD (\$)	International Subsidiaries	Jul. 31, 2012 International Subsidiaries [Member] USD (\$)	European Operations	Jul. 31, 2013 European Operations [Member] EUR (€)	Operations
Line of Credit Facility [Line													
<u>Items</u> ]													
Credit facility expiration period		5 years	5 years										
Credit facilities, maximum		\$	\$			•	€				\$	€	
borrowing capacity		250,000,000	250,000,000			133,000,000	100,000,000	)			59,800,000	44,900,000	
Credit facilities, amount outstanding		0	80,000,000	0	8,700,000	0		0	9,200,000	6,400,000	0	(	0
Credit facility, remaining borrowing capacity		\$ 237.800.000	\$	\$ 50,000,000	\$ 41,300,000								
Short-term borrowings, weighted average interest rate		257,800,000	139,100,000		1.00%				0.40%	0.50%			
Number of uncommitted credit facilities	2												

Income Taxes (Schedule Of Reconciliation Of U.S.	12 Months Ended Jul. 31, 2013 Jul. 31, 2012 Jul. 31, 2						
Statutory Income Tax Rate With Effective Income Tax Rate) (Details)							
Income Taxes [Abstract]							
Statutory U.S. federal rate	35.00%	35.00%	35.00%				
State income taxes	1.20%	1.20%	1.00%				
Foreign taxes at lower rates	(6.10%)	(6.00%)	(6.60%)				
Export, manufacturing and research credits	(1.50%)	(1.00%)	(1.60%)				
U.S. tax impact on repatriation of earnings	(0.20%)	0.80%	(0.30%)				
Change in unrecognized tax benefits	0.50%	(1.00%)	0.10%				
Other	0.10%	(0.30%)	0.30%				
Reconciliation of U.S. statutory income tax rate, total	29.00%	28.70%	27.90%				

# 2011

Stock Option Plans (Status For Options Which Contain	12 Months Ended				
Vesting Provisions) (Details) (USD \$)	Jul. 31, 2013				
Stock Option Plans [Abstract]					
Options Non- vested at July 31, 2012	1,805,397				
Options, Granted	850,500				
Options, Vested	(822,350)				
Options, Canceled	(27,744)				
Options Non-vested at July 31, 2013	1,805,803				
Weighted Average Grant Date Fair Value, Outstanding at July 3	<u>1, 2012</u> \$ 9.22				
Weighted Average Grant Date Fair Value, Granted	\$ 8.80				
Weighted Average Grant Date Fair Value, Vested	\$ 8.90				
Weighted Average Grant Date Fair Value, Canceled	\$ 8.98				
Weighted Average Grant Date Fair Value, Outstanding at July 3	<u>1, 2013</u> \$ 9.18				

# Summary Of Significant Accounting Policies (Tables)

## 12 Months Ended Jul. 31, 2013

## Summary Of Significant Accounting Policies [Abstract] Components Of Inventory

Components Of Inventory		At July 31,			
1 2			2013		2012
	Raw materials	\$	99,814	\$	111,808
	Work in process		29,097		30,767
	Finished products		105,909		113,541
	Total inventories	\$	234,820	\$	256,116

Components Of Property, Plant And Equipment		At Ju			ıly 31,		
			2013		_	2012	
	Land	\$	21,1	116	\$	21,062	
	Buildings		270,0	)22		258,082	
	Machinery and equipment		687,7	797		643,199	
	Construction in progress		46,0	)78		27,276	
	Less accumulated depreciation		(605,7	733)		(564,710)	
	Total property, plant, and equipment, net	\$	419,2	280	\$	384,909	
Components Of Accumulated Other			A	At Jul	ly 31,		
Comprehensive Income (Loss)			2013	201	12	2011	
<u> </u>	Foreign currency translation adjustment	\$	50,411 \$	32	,976	\$131,699	
	Net gain (loss) on cash flow hedging derivatives, net of deferred taxes		(172)	(	(292)	380	

Net gain (loss) on cash flow hedging derivatives, net of deferred taxes Pension and postretirement liability adjustment, net of deferred taxes Total accumulated other comprehensive income (loss)

### Calculation Of Basic And Diluted Earnings Per Share

Earnings Per			2013		2012		2011	
			(thousands, except per share amounts)					
	Weighted average shares - basic		148,274		150,286		154,393	
	Diluted share equivalents		2,181		2,655		2,804	
	Weighted average shares - diluted Net earnings for basic and diluted earnings	_	150,455		152,941	_	157,197	
	per share computation	\$	247,377	\$	264,301	\$	225,291	
	Net earnings per share - basic	\$	1.67	\$	1.76	\$	1.46	
	Net earnings per share - diluted	\$	1.64	\$	1.73	\$	1.43	

(87,712) (134,572) (92,052)

\$(37,473) \$(101,888) \$ 40,027

#### Warranty

## 12 Months Ended Jul. 31, 2013

### Warranty [Abstract] Warranty

#### **NOTE N Warranty**

The Company provides for warranties on certain products. In addition, the Company may incur specific Customer warranty issues. Following is a reconciliation of warranty reserves (in thousands of dollars):

Balance at July 31, 2011	\$	19,720
Accruals for warranties issued during the reporting period		5,002
Accruals related to pre-existing warranties (including changes in estimates)		(2,956)
Less settlements made during the period		(10,861)
Balance at July 31, 2012	\$	10,905
Accruals for warranties issued during the reporting period		5,940
Accruals related to pre-existing warranties (including changes in estimates)		(1,081)
Less settlements made during the period		(5,238)
Balance at July 31, 2013	\$	10,526

There were no significant specific warranty matters accrued for in Fiscal 2013 or Fiscal 2012. These warranty matters are not expected to have a material impact on the Company's results of operations, liquidity, or financial position. There were no significant settlements made in Fiscal 2013. The settlements made during Fiscal 2012 were primarily in relation to the Company's Retrofit Emissions Product group for \$3.6 million, one in the Company's Off-Road Products group for \$1.8 million, and one in the On-Road Product group for \$4.1 million.

Summary Of Significant Accounting Policies (Components Of Accumulated Other Comprehensive Income (Loss)) (Details) (USD \$) In Thousands, unless otherwise specified

Jul. 31, 2013 Jul. 31, 2012 Jul. 31, 2011

## **Summary Of Significant Accounting Policies [Abstract]**

Foreign currency translation adjustment	\$ 50,411	\$ 32,976	\$ 131,699
Net gain (loss) on cash flow hedging derivatives, net of deferred taxes	<u>s</u> (172)	(292)	380
Pension and postretirement liability adjustment, net of deferred taxes	(87,712)	(134,572)	(92,052)
Total accumulated other comprehensive income (loss)	\$ (37,473)	\$ (101,888)	\$ 40,027

Income Taxes (Components Of Earnings Before Income	12	12 Months Ended			
Taxes) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	3 Jul. 31, 2012	2 Jul. 31, 2011		
Income Taxes [Abstract]					
United States	\$ 147,317	\$ 171,101	\$ 117,562		
<u>Foreign</u>	200,864	199,679	194,701		
Earnings before income taxes	\$ 348,181	\$ 370,780	\$ 312,263		

Financial Instruments (Narrative) (Details) (USD \$)	<b>12 Months Ended</b>		
In Millions, unless otherwise specified	Jul. 31, 201	3 Jul. 31, 2	2012 Jul. 31, 2011
Financial Instruments [Abstract]			
Maximum length of forward exchange contracts	1 year		
Expected net deferred losses from forward exchange contract	<u>ts</u> \$ 0.2		
Losses recorded due to hedge ineffectiveness	\$ 0.4	\$ 0.4	\$ 1.1

Employee Benefit Plans (Fair Value Of Assets Held By International Pension Plans) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013		, Jul. 31, 2011	Jul. 31, 2010
Significant Unobservable Inputs (Level 3) [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	\$	\$	\$	\$
	102,300	0105,800	)87,300	66,600
Significant Unobservable Inputs (Level 3) [Member]   Global Equity Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	19,400	19,400	17,900	17,300
Significant Unobservable Inputs (Level 3) [Member]   Fixed Income Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	60,800	55,000	31,400	33,100
Significant Unobservable Inputs (Level 3) [Member]   Real Assets [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	22,100	31,400	38,000	16,200
International Assets [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	135,500	113,300	) 108,200	)
International Assets [Member]   Cash [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	600			
International Assets [Member]   Global Equity Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	63,800	37,100	33,500	
International Assets [Member]   Fixed Income Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	27,900	34,300	26,500	
International Assets [Member]   Equity/Fixed Income [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	43,200	35,100	41,700	
International Assets [Member]   Real Assets [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets		6,800	6,500	
International Assets [Member]   Quoted Prices In Active Markets For Identical Assets (Level 1) [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	88,200	56,300	48,900	

International Assets [Member]   Quoted Prices In Active Markets For Identical Assets (Level 1) [Member]   Cash [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	600			
International Assets [Member]   Quoted Prices In Active Markets For Identical				
Assets (Level 1) [Member]   Global Equity Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	63,800	37,100	33,500	
International Assets [Member]   Quoted Prices In Active Markets For Identical				
Assets (Level 1) [Member]   Fixed Income Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]	( 000	5 000		
Defined benefit plan, fair value of plan assets	6,900	5,900		
International Assets [Member]   Quoted Prices In Active Markets For Identical Assets (Level 1) [Member]   Equity/Fixed Income [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	16,900	13,300	15,400	
International Assets [Member]   Significant Other Observable Inputs (Level 2)				
[Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	21,000	35,200	33,000	
International Assets [Member]   Significant Other Observable Inputs (Level 2)				
[Member]   Fixed Income Securities [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	21,000	28,400	26,500	
International Assets [Member]   Significant Other Observable Inputs (Level 2)				
[Member]   Real Assets [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets		6,800	6,500	
International Assets [Member]   Significant Unobservable Inputs (Level 3)				
[Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	26,300	21,800	26,300	
International Assets [Member]   Significant Unobservable Inputs (Level 3)				
[Member]   Equity/Fixed Income [Member]				
Defined Benefit Plan Disclosure [Line Items]				
Defined benefit plan, fair value of plan assets	\$	\$	\$	\$
	26,300	21,800	26,300	21,700

### Warranty (Tables)

Warranty [Abstract]

## 12 Months Ended Jul. 31, 2013

Reconciliation Of Warranty Reserves Balance at July 31, 2011	\$ 19,720
Accruals for warranties issued during the reporting period	5,002
Accruals related to pre-existing warranties (including changes in	
estimates)	(2,956)
Less settlements made during the period	(10,861)
Balance at July 31, 2012	\$ 10,905
Accruals for warranties issued during the reporting period	5,940
Accruals related to pre-existing warranties (including changes in	
estimates)	(1,081)
Less settlements made during the period	(5,238)
Balance at July 31, 2013	\$ 10,526

## Shareholders' Equity (Tables)

## 12 Months Ended Jul. 31, 2013

**Shareholders' Equity [Abstract]** 

Schedule Of Treasury Stock

	2013	2012
Beginning balance at August 1, 2012	3,980,832	13,245,864
Stock repurchases	2,986,794	4,503,587
Net issuance upon exercise of stock		
options	(1,288,560)	(1,270,526)
Issuance under compensation plans	(174,408)	(89,528)
Stock split and other activity	(13,933)	(12,408,565)
Ending balance at July 31, 2013	5,490,725	3,980,832

## **Stock Option Plans (Tables)**

## **Stock Option Plans [Abstract]**

Stock Option Activity

Weighted Average Assumptions For Recognized Fair Value Of Stock-Based Employee Compensation Cost

### 12 Months Ended Jul. 31, 2013

	2013	2012	2011
	< 0.03 -	<0.11 -	< 0.12 -
Risk - free interest rate	1.7%	1.8%	3.1%
	22.5 -	25.8 -	25.5 -
Expected volatility	29.7%	31.9%	34.7%
	1.0 -		
Expected dividend yield	1.4%	1.0%	1.0%
Expected life			
Director original grants			
without reloads	8 years	8 years	8 years
Non - officer original grants	7 years	7 years	8 years
Reload grants	<5 years	<8 years	<8 years
Officer original grants without	-		
reloads	8 years	8 years	8 years

		Weighted
	Options	Average Exercise
	Outstanding	Price
Outstanding at July 31, 2010	9,543,624	\$ 15.02
Granted	1,103,202	28.61
Exercised	(2,243,502)	11.55
Canceled	(15,330)	23.60
Outstanding at July 31, 2011	8,387,994	17.72
Granted	1,082,979	34.76
Exercised	(1,379,827)	11.90
Canceled	(34,819)	27.45
Outstanding at July 31, 2012	8,056,327	20.97
Granted	965,050	33.91
Exercised	(1,607,081)	14.79
Canceled	(84,476)	33.94
Outstanding at July 31, 2013	7,329,820	23.88

### **Outstanding And Exercisable Options**

Range of Exercise	Number	Weighted Average Remaining Contractual	Weighted Average Exercise	Number	Weighted Average Exercise
Prices	Outstanding	Life (Years)	Price	Exercisable	Price
\$0.00 to \$15.89 \$15.90	1,156,373	1.26	\$ 15.29	1,156,373	\$ 15.29
to \$20.89 \$20.90	1,935,678	3.79	17.44	1,935,678	17.44
to \$25.89 \$25.90	1,375,689	5.73	21.79	1,375,689	21.79
to \$30.89	909,199	7.36	29.15	599,727	29.16

\$30.90 and					
above	1,952,881	8.36	34.35	456,550	34.88
	7,329,820	5.42	23.88	5,524,017	20.79

# Status For Options Which Contain Vesting Provisions

		Weighted Average Grant Date Fair
	Options	Value
Non - vested at July 31, 2012	1,805,397	\$ 9.22
Granted	850,500	8.80
Vested	(822,350)	8.90
Canceled	(27,744)	8.98
Non - vested at July 31, 2013	1,805,803	9.18

#### **Credit Facilities**

### 12 Months Ended Jul. 31, 2013

#### Credit Facilities [Abstract] Credit Facilities

#### **NOTE D** Credit Facilities

On December 7, 2012, the Company entered into a new five-year, multi-currency revolving credit facility with a group of banks under which the Company may borrow up to \$250.0 million. The agreement provides that loans may be made under a selection of currencies and rate formulas including Base Rate Loans or LIBOR Rate Loans. The interest rate on each advance is based on certain market interest rates and leverage ratios. Facility fees and other fees on the entire loan commitment are payable over the duration of this facility. This new facility replaced the previous five-year, \$250.0 million multicurrency revolving credit facility that was terminated upon entering the new facility. There were no amounts outstanding at July 31, 2013 and \$80.0 million outstanding at July 31, 2012 under these facilities. At July 31, 2013 and 2012, \$237.8 million and \$159.1 million, respectively, were available for further borrowing under such facilities. The amount available for further borrowing reflects a reduction for issued standby letters of credit, as discussed below. The Company's multi-currency revolving facility contains financial covenants specifically related to maintaining a certain interest coverage ratio and a certain leverage ratio as well as other covenants that, under certain circumstances, can restrict the Company's ability to incur additional indebtedness, make investments and other restricted payments, create liens, and sell assets. As of July 31, 2013, the Company was in compliance with all such covenants. The Company expects to remain in compliance with these covenants.

The Company has two uncommitted credit facilities in the U.S., which provide unsecured borrowings for general corporate purposes. At July 31, 2013 and 2012, there was \$50.0 million and \$41.3 million available for use, respectively. There were no amounts outstanding at July 31, 2013 and \$8.7 million outstanding at July 31, 2012. The weighted average interest rate on the short-term borrowings outstanding at July 31, 2012 was 1.0 percent.

The Company has a  $\in 100.0$  million, or \$133.0 million, program for issuing treasury notes for raising short-, medium-, and long-term financing for its European operations. There were no amounts outstanding on this program at July 31, 2013 or 2012. Additionally, the Company's European operations have lines of credit with an available limit of  $\in$ 44.9 million or \$59.8 million. There was nothing outstanding on these lines of credit as of July 31, 2013 or 2012.

Other international subsidiaries may borrow under various credit facilities. There was \$9.2 million outstanding under these credit facilities as of July 31, 2013, and \$6.4 million as of July 31, 2012. The weighted average interest rate on these short-term borrowings outstanding at July 31, 2013 and July 31, 2012, was 0.4 percent and 0.5 percent, respectively.

Employee Benefit Plans (Assumptions Used To	<b>12 Months Ended</b>		
Determine Net Periodic	Jul. 31, 20	)13 Jul. 31, 2(	)12 Jul. 31, 2011
Benefit Cost) (Details)			
U.S. Pension Plans [Member]			
Defined Benefit Plan Disclosure [Line Items	<u>s]</u>		
Discount rate	3.59%	4.91%	5.25%
Expected return on plan assets	7.50%	7.75%	8.00%
Rate of compensation increase	2.61%	4.50%	5.00%
Non-U.S. Pension Plans [Member]			
Defined Benefit Plan Disclosure [Line Items	<u>s]</u>		
Discount rate	4.13%	5.36%	5.17%
Expected return on plan assets	5.20%	6.03%	6.17%
Rate of compensation increase	2.86%	3.57%	3.69%

Warranty (Reconciliation Of	12 Mo	nths Ended
Warranty Reserves) (Details)		
(USD \$)	Jul 31 20	13 Jul. 31, 2012
In Thousands, unless	Jul. 31, 20	13 Jul. 31, 2012
otherwise specified		
<u>bstract]</u>		
ance	\$ 10 905	\$ 19 720

Warranty [Abstract]		
Beginning balance	\$ 10,905	\$ 19,720
Accruals for warranties issued during the reporting period	5,940	5,002
Accruals related to pre-existing warranties (including changes in estimates	<u>s)</u> (1,081)	(2,956)
Less settlements made during the period	(5,238)	(10,861)
Ending balance	\$ 10,526	\$ 10,905

## **Goodwill And Other Intangible Assets (Tables)**

## **Goodwill And Other Intangible Assets [Abstract]** R

## 12 Months Ended Jul. 31, 2013

Reconciliation Of Goodwill			Engine		Industrial	Та	otal
			Products	5	Products		dwill
			(th	101	usands of do	ollars)	
	Balance as of July 31 2011 Foreign exchange	-	\$ 72,96	6	\$ 98,775	\$ 17	1,741
	translation		(1,21	9)	(7,573)	(	8,792)
	Balance as of July 31 2012 Foreign exchange		\$ 71,74	7	\$ 91,202	\$ 16	52,949
	translation		57	4	2,045		2,619
	Balance as of July 31 2013	-	\$ 72,32	1	\$ 93,247	<u>\$ 16</u>	5,568
Reconciliation Of Intangible Assets			Gross arrying	A	ccumulated		et 1gible
			• 0		mortization		sets
			(tho	us	ands of dolla	ars)	
	Balance as of July 31, 2011 Amortization	\$	85,439	\$	(31,943)	\$ 5	3,496
	expense Retirements		(1,530)		(5,778) 1,530	(	5,778)
	Foreign exchange translation		(3,834)		2,316	(	1,518)
	Balance as of July 31, 2012	\$	80,075	\$			6,200
	Amortization expense		_		(5,503)	(	5,503
	Foreign exchange translation		1,807		(1,197)		610
	Balance as of July 31, 2013	\$	81,882	\$	(40,575)	\$4	1,307
Expected Amortization Expense Relating To Existing Intangible Assets	Fiscal Year 2014 \$5,167 2015 \$5,072 2016 \$5,070 2017 \$4,924						

2018 \$3,555

### Summary Of Significant Accounting Policies (Components Of Inventory) (Details) (USD \$) In Thousands, unless otherwise specified

### Jul. 31, 2013 Jul. 31, 2012

Summary Of Significant Accounting Policies [Abstract]

Raw materials	\$ 99,814	\$ 111,808
Work in process	29,097	30,767
Finished products	105,909	113,541
Total inventories	\$ 234,820	\$ 256,116

#### **Fair Value**

#### **Fair Value [Abstract]** Fair Value

### 12 Months Ended Jul. 31, 2013

#### NOTE G Fair Value

*Fair Value of Financial Instruments* At July 31, 2013 and 2012, the Company's financial instruments included cash and cash equivalents, accounts receivable, accounts payable, short-term investments, short-term borrowings, long-term debt, and derivative contracts. The fair values of cash and cash equivalents, accounts receivable, accounts payable, and short-term borrowings approximated carrying values because of the short-term nature of these instruments. Derivative contracts are reported at their fair values based on third-party quotes. As of July 31, 2013, the estimated fair value of long-term debt with fixed interest rates was \$112.3 million compared to its carrying value of \$100.0 million and the estimated fair value of \$96.8 million. The fair value is estimated by discounting the projected cash flows using the rate that similar amounts of debt could currently be borrowed, which is classified as Level 2 in the fair value hierarchy.

Derivative contracts are reported at their fair values based on third-party quotes. The fair values of the Company's financial assets and liabilities listed below reflect the amounts that would be received to sell the assets or paid to transfer the liabilities in an orderly transaction between market participants at the measurement date (exit price). The fair values are based on inputs other than quoted prices that are observable for the asset or liability. These inputs include foreign currency exchange rates and interest rates. The financial assets and liabilities are primarily valued using standard calculations and models that use as their basis readily observable market parameters. Industry standard data providers are the primary source for forward and spot rate information for both interest rates and currency rates.

The following summarizes the Company's fair value of outstanding derivatives at July 31, 2013, and 2012, on the Consolidated Balance Sheets:

	Si	gnificant Otl Inr (Lev)	outs			
		At Ju 2013	ly 31	2012		
		(thousands of dollars)				
Asset derivatives recorded under the caption Prepaids and other current						
assets		=				
Foreign exchange contracts	\$	734	\$	526		
Liability derivatives recorded under the caption Other current liabilities						
Foreign exchange contracts		(845)		(1,424)		
Forward exchange contracts - net liablity position	\$	(111)	\$	(898)		

\*Inputs to the valuation methodology of level 2 assets include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

The Company holds equity method investments which are classified in other assets in the consolidated balance sheets and held at cost. The aggregate carrying amount of these investments was \$18.8 million and \$20.1 million as of July 31, 2013 and 2012, respectively. These equity method investments are measured at fair value on a nonrecurring basis. The fair value of the Company's equity method investments has not been estimated as there have been no identified events or changes in circumstance that would have had an adverse impact on the value of these investments. In the event that these investments were required to be measured, these investments would fall within Level 3 of the fair value hierarchy, due to the use of significant unobservable

inputs to determine fair value, as the investments are privately-held entities or divisions of public companies without quoted market prices.

Goodwill is assessed for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. As there have been no events or circumstances that have had an adverse impact on the value of these assets, the Company has not been required to record an impairment and therefore these assets are not recorded at fair value. In the event that an impairment was recognized, the fair value would be classified within Level 3 of the fair value hierarchy. Refer to Note C for further discussion of the annual goodwill impairment analysis and carrying values of goodwill and other intangible assets.

The Company assesses the impairment of intangible assets and property, plant, and equipment whenever events or changes in circumstances indicate that the carrying amount of intangible assets or property, plant, and equipment assets may not be recoverable. There were no significant impairment charges recorded in Fiscal 2013 or Fiscal 2012. Refer to Note C for further discussion of the annual goodwill impairment analysis and carrying values of intangible assets.

Quarterly Financial				3 Montl	ıs Endec	1			12 1	Months E	nded
Information (Quarterly Financial Information) (Details) (USD \$) In Thousands, except Per Share data, unless otherwise specified	Jul. 31, 2013	Apr. 30, 2013	Jan. 31, 2013	Oct. 31, 2012	Jul. 31, 2012	Apr. 30, 2012	Jan. 31, 2012	Oct. 31, 2011	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011
<b>Quarterly Financial</b>											
<b>Information</b> [Abstract]											
Net Sales	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	632,594	619,371	596,036	588,947	656,833	647,237	580,883	608,295	2,436,948	32,493,248	32,294,029
Gross margin	228,356	5221,501	198,977	198,293	229,783	228,229	200,817	214,934	847,127	873,763	813,796
Net earnings	\$	\$	\$	\$	\$	\$	\$	\$	¢ 247 275	¢ 264 201	¢ 225 201
	72,609	69,842	50,813	54,113	70,981	70,946	53,821	68,553	\$ 247,377	\$ 204,501	\$ 225,291
Basic earnings per share	\$ 0.49	\$ 0.47	\$ 0.34	\$ 0.36	\$ 0.47	\$ 0.47	\$ 0.36	\$ 0.46	\$ 1.67	\$ 1.76	\$ 1.46
Diluted earnings per share	\$ 0.48	\$ 0.46	\$ 0.34	\$ 0.36	\$ 0.47	\$ 0.46	\$ 0.35	\$ 0.45	\$ 1.64	\$ 1.73	\$ 1.43
Dividends declared per share	\$ 0.130	\$ 0.130	\$ 0.100	\$ 0.090	\$ 0.090	\$ 0.090	\$ 0.080	\$ 0.075	\$ 0.450	\$ 0.335	\$ 0.280
Dividends paid per share	\$ 0.130	\$ 0.100	\$ 0.090	\$ 0.090	\$ 0.090	\$ 0.080	\$ 0.075	\$ 0.075			

Stock Option Plans (Outstanding And	12 Months Ended				
Exercisable Options) (Details) (USD \$)	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011	Jul. 31, 2010	
Share-based Compensation Arrangement by Share-based					
Payment Award [Line Items]					
Number Outstanding	7,329,820	8,056,327	8,387,994	9,543,624	
Weighted Average Remaining Contractual Life (Years)	5 years 5 months 1 day				
Weighted Average Exercise Price	\$ 23.88				
Number Exercisable	5,524,017				
Weighted Average Exercise Price	\$ 20.79				
Range Of Exercise Prices \$0.00 To \$15.89 [Member]					
Share-based Compensation Arrangement by Share-based					
Payment Award [Line Items]					
Range of Exercise Prices, lower range	\$ 0.00				
Range of Exercise Prices, upper range	\$ 15.89				
Number Outstanding	1,156,373				
Weighted Average Remaining Contractual Life (Years)	1 year 3 months				
	4 days				
Weighted Average Exercise Price	\$ 15.29				
Number Exercisable	1,156,373				
Weighted Average Exercise Price	\$ 15.29				
Range Of Exercise Prices \$15.90 To \$20.89 [Member]					
Share-based Compensation Arrangement by Share-based					
Payment Award [Line Items]					
Range of Exercise Prices, lower range	\$ 15.90				
Range of Exercise Prices, upper range	\$ 20.89				
Number Outstanding	1,935,678				
Weighted Average Remaining Contractual Life (Years)	3 years 9 months				
	15 days				
Weighted Average Exercise Price	\$ 17.44				
Number Exercisable	1,935,678				
Weighted Average Exercise Price	\$ 17.44				
Range Of Exercise Prices \$20.90 To \$25.89 [Member]					
Share-based Compensation Arrangement by Share-based					
Payment Award [Line Items]					
Range of Exercise Prices, lower range	\$ 20.90				
Range of Exercise Prices, upper range	\$ 25.89				
Number Outstanding	1,375,689				
Weighted Average Remaining Contractual Life (Years)	5 years 8 months				
	23 days				
Weighted Average Exercise Price	\$ 21.79				
Number Exercisable	1,375,689				

Weighted Average Exercise Price	\$ 21.79
Range Of Exercise Prices \$25.90 To \$30.89 [Member]	
Share-based Compensation Arrangement by Share-based	
Payment Award [Line Items]	
Range of Exercise Prices, lower range	\$ 25.90
Range of Exercise Prices, upper range	\$ 30.89
Number Outstanding	909,199
Weighted Average Remaining Contractual Life (Years)	7 years 4 months
	10 days
Weighted Average Exercise Price	\$ 29.15
Number Exercisable	599,727
Weighted Average Exercise Price	\$ 29.16
Range Of Exercise Prices \$30.90 And Above [Member]	
Share-based Compensation Arrangement by Share-based	
Payment Award [Line Items]	
Range of Exercise Prices, lower range	\$ 30.90
Number Outstanding	1,952,881
Weighted Average Remaining Contractual Life (Years)	8 years 4 months
	10 days
Weighted Average Exercise Price	\$ 34.35
Number Exercisable	456,550
Weighted Average Exercise Price	\$ 34.88

### Goodwill And Other Intangible Assets

### 12 Months Ended Jul. 31, 2013

## <u>Goodwill And Other</u> <u>Intangible Assets [Abstract]</u>

Goodwill And Other

Intangible Assets

#### NOTE C Goodwill and Other Intangible Assets

The Company has allocated goodwill to its Industrial Products and Engine Products segments. There was no acquisition or disposition activity during Fiscal 2013 or 2012. The Company completed its annual impairment assessments in the third quarters of Fiscal 2013 and 2012. The results of this assessment showed that the fair values of the reporting units to which goodwill is assigned continue to exceed the book values of the respective reporting units, resulting in no goodwill impairment.

Following is a reconciliation of goodwill for the years ended July 31, 2013 and 2012:

	Engine Products			dustrial roducts	Tot	al Goodwill
			(thousa	nds of dollars)		
Balance as of July 31, 2011	\$	72,966	\$	98,775	\$	171,741
Foreign exchange translation		(1,219)	_	(7,573)		(8,792)
Balance as of July 31, 2012	\$	71,747	\$	91,202	\$	162,949
Foreign exchange translation		574		2,045		2,619
Balance as of July 31, 2013	\$	72,321	\$	93,247	\$	165,568

Intangible assets are comprised of patents, trademarks, and Customer relationships and lists. Following is a reconciliation of intangible assets for the years ended July 31, 2013 and 2012:

	Gross Carrying Amount		Accumulated Amortization			Net Intangible Assets
			(thous	sands of dollars)		
Balance as of July 31, 2011	\$	85,439	\$	(31,943)	\$	53,496
Amortization expense		_		(5,778)		(5,778)
Retirements		(1,530)		1,530		—
Foreign exchange translation		(3,834)		2,316		(1,518)
Balance as of July 31, 2012	\$	80,075	\$	(33,875)	\$	46,200
Amortization expense		—		(5,503)		(5,503)
Foreign exchange translation		1,807		(1,197)		610
Balance as of July 31, 2013	\$	81,882	\$	(40,575)	\$	41,307

Net intangible assets consist of patents, trademarks, and trade names of \$13.3 million and \$16.1 million as of July 31, 2013 and 2012, respectively, and Customer related intangibles of \$28.0 million and \$30.1 million as of July 31, 2013 and 2012, respectively. As of July 31, 2013, patents, trademarks, and trade names had a weighted average remaining life of 9.33 years and Customer related intangibles had a weighted average remaining life of 11.78 years. Expected amortization expense relating to existing intangible assets is as follows (in thousands):

Fiscal Year	
2014	\$ 5,167
2015	\$ 5,072
2016	\$ 5,070
2017	\$ 4,924

2018 \$ 3,555

<b>Consolidated Statements Of</b>	12 Months Ended					
Cash Flows (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011			
Operating Activities						
Net earnings	\$ 247,377	\$ 264,301	\$ 225,291			
Adjustments to reconcile net earnings to net cash provided by operating	2					
activities						
Depreciation and amortization	64,290	61,165	60,491			
Equity in losses (earnings) of affiliates, net of distributions	1,637	(2,380)	(2,585)			
Deferred income taxes	8,347	6,344	1,957			
Tax benefit of equity plans	(11,191)	(10,316)	(9,873)			
Stock compensation plan expense	9,148	10,553	9,234			
Other, net	(6,175)	(24,346)	(11,991)			
Changes in operating assets and liabilities, net of acquired businesses						
Accounts receivable	3,705	(17,877)	(62,274)			
Inventories	20,142	(4,149)	(52,999)			
Prepaids and other current assets	13,495	(17,378)				
Trade accounts payable and other accrued expenses	(34,852)					
Net cash provided by operating activities	315,923	259,712	246,055			
Investing Activities						
Purchases of property, plant, and equipment	(94,895)	(78,139)	(60,633)			
Proceeds from sale of property, plant, and equipment	558	969	782			
Purchases of short-term investments	(99,339)	(187,575)	(64,482)			
Proceeds from sale of short-term investments	97,365	88,277	64,482			
Acquisitions and divestitures of affiliates			3,493			
Net cash used in investing activities	(96,311)	(176,468)	(56,358)			
Financing Activities						
Proceeds from long-term debt			6,774			
Repayments of long-term debt	(1,353)	(46,205)	(13,353)			
Change in short-term borrowings	(86,957)	96,715	(36,603)			
Purchase of treasury stock	(102,572)	(130,233)	(108,929)			
Dividends paid	(60,320)	(47,684)	(41,013)			
Tax benefit of equity plans	11,191	10,316	9,873			
Exercise of stock options	16,043	13,691	15,899			
Net cash used in financing activities	(223,968)	(103,400)	(167,352)			
Effect of exchange rate changes on cash	2,705	(27,549)	19,149			
Increase (decrease) in cash and cash equivalents	(1,651)	(47,705)	41,494			
Cash and cash equivalents, beginning of year	225,789	273,494	232,000			
Cash and cash equivalents, end of period	224,138	225,789	273,494			
Supplemental Cash Flow Information						
Income taxes	84,898	91,915	57,688			
Interest	\$ 13,531	\$ 13,410	\$ 12,852			

Commitments And Contingencies (Details) (USD \$) In Millions, unless otherwise specified <u>Commitments And Contingencies [Abstract</u>		3 Jul. 31, 2012
Total expense	\$ 27.5	\$ 26.8
<u>2014</u>	11.4	
<u>2015</u>	8.0	
<u>2016</u>	4.3	
<u>2017</u>	1.9	
<u>2018</u>	1.0	
Thereafter	\$ 0.1	

Long-Term Debt (Narrative) (Details) (USD \$) In Millions, unless otherwise specified	Jul. 31, 2013
--	---------------

Long-Term Debt [Abstract]

Annual maturities of long-term debt in 2014 \$98.7

Annual maturities of long-term debt in 2015 1.1

Annual maturities of long-term debt in 2016 1.1

Annual maturities of long-term debt in 2017 50.5

Annual maturities of long-term debt thereafter \$ 50.0

Goodwill And Other Intangible Assets (Narrative)	12 Months Ended	
(Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	Jul. 31, 2012
Intangible assets, net	\$ 41,307	\$ 46,200
Patents, Trademarks, And Tradenames [Membe	r]	
Intangible assets, net	13,300	16,100
Weighted average life	9 years 3 months 29 days	5
Customer Related Intangible Assets [Member]		
Intangible assets, net	\$ 28,000	\$ 30,100
Weighted average life	11 years 9 months 11 day	/S

Income Taxes (Schedule Of Tax Years Affecting	12 Months Ended
Uncertain Tax Positions By Major Tax Jurisdictions) (Details)	Jul. 31, 2013
Belgium [Member]	
<b>Income Tax Examination [Line Items]</b>	l
Open Tax Years	2011 through 2012
China [Member]	
Income Tax Examination [Line Items]	l
Open Tax Years	2003 through 2012
France [Member]	
<b>Income Tax Examination [Line Items</b> ]	l
Open Tax Years	2010 through 2012
Germany [Member]	
Income Tax Examination [Line Items]	l
Open Tax Years	2009 through 2012
Italy [Member]	
Income Tax Examination [Line Items]	l
Open Tax Years	2003 through 2012
Japan [Member]	-
Income Tax Examination [Line Items]	l
Open Tax Years	2012
Mexico [Member]	
Income Tax Examination [Line Items]	l
Open Tax Years	2008 through 2012
Thailand [Member]	-
Income Tax Examination [Line Items]	l
Open Tax Years	2005 through 2012
United Kingdom [Member]	C
Income Tax Examination [Line Items]	l i i i i i i i i i i i i i i i i i i i
Open Tax Years	2012
United States [Member]	
Income Tax Examination [Line Items]	
Open Tax Years	2011 through 2012

### Fair Value (Tables)

## Fair Value [Abstract]

Fair Value Of Outstanding Derivatives In Consolidated Balance Sheets

### 12 Months Ended Jul. 31, 2013

	5	Significant Other Observable Inputs (Level 2)*		
		At July 31, 2013 2012		
Asset derivatives recorded under the caption Prepaids and other current	t	(thousands of dollars)		
assets Foreign exchange contracts	\$	734	\$	526
Liability derivatives recorded under the caption Other current liabilitie Foreign exchange contracts Forward exchange contracts - net liablity position	s <u>\$</u>	(845)	\$	(1,424) (898)

\*Inputs to the valuation methodology of level 2 assets include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Income Taxes (Schedule Of Reconciliation Of Beginning And Ending Amount Of Gross Unrecognized Tax Benefits) (Details) (USD \$) In Thousands, unless otherwise specified	12 Months Ended Jul. 31, 2013 Jul. 31, 2012 Jul. 31, 2011			
Income Taxes [Abstract]				
Gross unrecognized tax benefits at beginning of fiscal year	\$ 16,514	\$ 20,005	\$ 18,994	
Additions for tax positions of the current year	5,453	3,323	7,406	
Additions for tax positions of prior years	407	261	668	
Reductions for tax positions of prior years	(1,640)	(4,462)	(4,059)	
<u>Settlements</u>	(277)			
Reductions due to a lapse of applicable statute of limitations	<u>s</u> (2,038)	(2,613)	(3,004)	
Gross unrecognized tax benefits at end of fiscal year	\$ 18,419	\$ 16,514	\$ 20,005	

Warranty (Narrative) (Details) (USD \$)	12 Months Ended
In Millions, unless otherwise specified	Jul. 31, 2012
Retrofit Emissions Products [Member]	
Product Warranty [Line Items]	
Expense incurred on increased warranty accrual	<u>s</u> \$3.6
Off-Road Products [Member]	
Product Warranty [Line Items]	
Expense incurred on increased warranty accrual	<u>s</u> 1.8
On-Road Products [Member]	
Product Warranty [Line Items]	
Expense incurred on increased warranty accrual	<u>s</u> \$4.1

<b>Employee Benefit Plans</b> (Changes In Fair Value Of	1 0		ded
Assets Held By International Pension Plans' Level 3 Assets) (Details) (USD \$) Significant Unobservable Inputs (Level 3) [Member]	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011
Defined Benefit Plan Disclosure [Line Items]			
Beginning balance		\$ 87,300,000	
Purchases	3,100,000	20,800,000	
Sales			(20,000,000)
Ending balance	102,300,000	105,800,000	87,300,000
International Assets [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Ending balance	135,500,000	113,300,000	108,200,000
International Assets [Member]   Equity/Fixed Income [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Ending balance	43,200,000	35,100,000	41,700,000
International Assets [Member]   Significant Unobservable Inputs (Level 3) [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Ending balance	26,300,000	21,800,000	26,300,000
International Assets [Member]   Significant Unobservable Inputs (Level 3) [Member]   Equity/Fixed Income [Member]			
Defined Benefit Plan Disclosure [Line Items]			
Beginning balance	21,800,000	26,300,000	21,700,000
Unrealized gains	1,100,000	1,400,000	900,000
Foreign currency exchange	1,700,000	(3,800,000)	2,500,000
Purchases	2,600,000	2,600,000	6,200,000
Sales	(900,000)	(4,600,000)	(5,000,000)
Net transfers into (out of) level 3		(100,000)	
Ending balance	\$ 26,300,000	\$ 21,800,000	\$ 26,300,000

Employee Benefit Plans (Components Of Net Periodic Pension Costs) (Details) (USD \$) In Thousands, unless otherwise specified	12 Months Ended Jul. 31, 2013 Jul. 31, 2012 Jul. 31, 20			
Employee Benefit Plans [Abstrac	t]			
Service cost	\$ 19,439	\$ 15,464	\$ 16,148	
Interest cost	16,953	19,436	19,440	
Expected return on assets	(28,111)	(28,114)	(27,538)	
Prior service cost amortization	591	725	674	
Actuarial loss amortization	10,362	5,696	3,962	
Net periodic benefit cost	\$ 19,234	\$ 13,207	\$ 12,686	

Segment Reporting (Narrative) (Details)

## 12 Months Ended Jul. 31, 2013 segment

Segment Reporting [Abstract]

Number of reportable segments 2

#### **Stock Option Plans**

### Stock Option Plans [Abstract] Stock Option Plans

### 12 Months Ended Jul. 31, 2013

#### **NOTE J Stock Option Plans**

*Employee Incentive Plans* In November 2010 shareholders approved the 2010 Master Stock Incentive Plan (the Plan) that replaced the 2001 Plan that was scheduled to expire on December 31, 2010 and provided for similar awards. The Plan extends through September 2020 and allows for the granting of nonqualified stock options, incentive stock options, restricted stock, restricted stock units, stock appreciation rights (SAR), dividend equivalents, and other stock-based awards. Options under the Plan are granted to key employees at market price at the date of grant. Options are generally exercisable for up to 10 years from the date of grant. The Plan also allows for the granting of performance awards to a limited number of key executives. As administered by the Human Resources Committee of the Company's Board of Directors to date, these performance of the Company over a three-year period. Performance award expense under these plans totaled \$0.1 million in Fiscal 2013, \$1.9 million in Fiscal 2012, and \$1.8 million in Fiscal 2011.

Stock options issued after Fiscal 2002 become exercisable for non-executives in equal increments over three years. Stock options issued after Fiscal 2010 become exercisable for executives in equal increments over three years. Stock options issued from Fiscal 2003 to Fiscal 2010 became exercisable for most executives immediately upon the date of grant. Certain other stock options issued to executives during Fiscal 2004, 2006, and 2007 became exercisable in equal increments over three years. For Fiscal 2013, the Company recorded pre-tax compensation expense associated with stock options of \$8.3 million and recorded \$2.7 million of related tax benefit. For Fiscal 2012 and 2011, the Company recorded pre-tax compensation expense associated with stock options of \$7.8 million and \$6.5 million, respectively, and \$2.5 million and \$2.1 million, respectively, of related tax benefit.

Stock-based employee compensation cost is recognized using the fair-value based method. The Company determined the fair value of these awards using the Black-Scholes option pricing model, with the following weighted average assumptions:

	2013	2012	2011
Risk - free interest rate	<0.03 - 1.7%	<0.11 - 1.8%	<0.12 - 3.1%
Expected volatility	22.5 - 29.7%	25.8 - 31.9%	25.5 - 34.7%
Expected dividend yield	1.0 - 1.4%	1.0%	1.0%
Expected life			
Director original grants without reloads	8 years	8 years	8 years
Non - officer original grants	7 years	7 years	8 years
Reload grants	<5 years	<8 years	<8 years
Officer original grants without reloads	8 years	8 years	8 years

Black-Scholes is a widely accepted stock option pricing model. The weighted average fair value for options granted during Fiscal 2013, 2012, and 2011 is \$8.18, \$9.37, and \$8.63 per share, respectively, using the Black-Scholes pricing model.

Reload grants are grants made to officers or directors who exercised a reloadable option during the fiscal year and made payment of the purchase price using shares of previously owned Company stock. The reload grant is for the number of shares equal to the shares used in payment of the purchase price and/or withheld for minimum tax withholding. Beginning in Fiscal 2011, options no longer have a reload provision for Officers and Directors. The following table summarizes stock option activity:

	Options Outstanding	Weighted Average Exercise Price
Outstanding at July 31, 2010	9,543,624 \$	15.02
Granted	1,103,202	28.61
Exercised	(2,243,502)	11.55
Canceled	(15,330)	23.60
Outstanding at July 31, 2011	8,387,994	17.72
Granted	1,082,979	34.76
Exercised	(1,379,827)	11.90
Canceled	(34,819)	27.45
Outstanding at July 31, 2012	8,056,327	20.97
Granted	965,050	33.91
Exercised	(1,607,081)	14.79
Canceled	(84,476)	33.94
Outstanding at July 31, 2013	7,329,820	23.88

The total intrinsic value of options exercised during Fiscal 2013, 2012, and 2011 was \$33.7 million, \$29.5 million, and \$34.2 million, respectively.

Shares reserved at July 31, 2013 for outstanding options and future grants were 13,656,154. Shares reserved consist of shares available for grant plus all outstanding options.

The following table summarizes information concerning outstanding and exercisable options as of July 31, 2013:

Range of Exercise Prices	Number Outstanding	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price
\$0.00 to \$15.89	1,156,373	1.26	\$ 15.29	1,156,373	\$ 15.29
\$15.90 to \$20.89	1,935,678	3.79	17.44	1,935,678	17.44
\$20.90 to \$25.89	1,375,689	5.73	21.79	1,375,689	21.79
\$25.90 to \$30.89	909,199	7.36	29.15	599,727	29.16
\$30.90 and above	1,952,881	8.36	34.35	456,550	34.88
	7,329,820	5.42	23.88	5,524,017	20.79

At July 31, 2013, the aggregate intrinsic value of shares outstanding and exercisable was \$90.7 million and \$85.4 million, respectively.

The following table summarizes the status of options which contain vesting provisions:

	Options	Weighted Average Grant Date Fair Value		
Non - vested at July 31, 2012	1,805,397	\$ 9.22		
Granted	850,500	8.80		
Vested	(822,350)	8.90		
Canceled	(27,744)	8.98		
Non - vested at July 31, 2013	1,805,803	9.18		

The total fair value of shares vested during Fiscal 2013, 2012, and 2011 was \$29.8 million, \$19.5 million, and \$10.5 million, respectively.

As of July 31, 2013, there was \$7.5 million of total unrecognized compensation cost related to non-vested stock options granted under the Plan. This unvested cost is expected to be recognized during Fiscal 2014, Fiscal 2015, and Fiscal 2016.

#### **Financial Instruments**

#### **Financial Instruments** [Abstract] Financial Instruments

### 12 Months Ended Jul. 31, 2013

#### **NOTE F Financial Instruments**

*Derivatives* The Company uses forward exchange contracts to manage its exposure to fluctuations in foreign exchange rates. The Company also uses interest rate swaps to manage its exposure to changes in the fair value of its fixed-rate debt resulting from interest rate fluctuations. It is the Company's policy to enter into derivative transactions only to the extent true exposures exist; the Company does not enter into derivative transactions for speculative or trading purposes. The Company enters into derivative transactions only with counterparties with high credit ratings.

The Company enters into forward exchange contracts of generally less than one year to hedge forecasted foreign currency transactions between its subsidiaries and to reduce potential exposure related to fluctuations in foreign exchange rates for existing recognized assets and liabilities. It also utilizes forward exchange contracts for anticipated intercompany and thirdparty transactions such as purchases, sales, and dividend payments denominated in local currencies. Forward exchange contracts are designated as cash flow hedges as they are designed to hedge the variability of cash flows associated with the underlying existing recognized or anticipated transactions. Changes in the value of derivatives designated as cash flow hedges are recorded in other comprehensive income (loss) in shareholders' equity until earnings are affected by the variability of the underlying cash flows. At that time, the applicable amount of gain or loss from the derivative instrument that is deferred in shareholders' equity is reclassified to earnings. The Company expects to record \$0.2 million of net deferred losses from these forward exchange contracts during the next twelve months. Effectiveness is measured using spot rates to value both the hedge contract and the hedged item. The excluded forward points, as well as any ineffective portions of hedges, are recorded in earnings through the same line as the underlying transaction. During Fiscal 2013, 2012, and 2011, \$0.4 million, \$0.4 million, and \$1.1 million of losses, respectively, were recorded due to the exclusion of forward points from the assessment of hedge effectiveness.

The impact on OCI and earnings from foreign exchange contracts that qualified as cash flow hedges for the twelve months ended July 31, 2013 and 2012, was as follows (thousands of dollars):

	July 31,			
	2	2013		2012
Net carrying amount at beginning of year	\$	(373)	\$	241
Cash flow hedges deferred in OCI		672		2,229
Cash flow hedges reclassified to income (effective portion)		81		(2,960)
Change in deferred taxes		(196)		117
Net carrying amount at July 31	\$	(184)	\$	(373)

*Credit Risk* The Company is exposed to credit loss in the event of nonperformance by counterparties in interest rate swaps and foreign exchange forward contracts. Collateral is generally not required of the counterparties or of the Company. In the unlikely event a counterparty fails to meet the contractual terms of an interest rate swap or foreign exchange forward contract, the Company's risk is limited to the fair value of the instrument. The Company had no interest rate swaps outstanding at July 31, 2013 or 2012. The Company actively monitors its exposure to credit risk through the use of credit approvals and credit limits, and by selecting major international banks and financial institutions as counterparties. The Company has not had any historical instances of non-performance by any counterparties, nor does it anticipate any future instances of non-performance.

Employee Benefit Plans (Estimated Future Benefit Payments For U.S. And Non U.S. Plans) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013
<b>Employee Benefit Plans [Abstract</b>	1
<u>2014</u>	\$ 23,305
<u>2015</u>	20,622
<u>2016</u>	23,447
<u>2017</u>	28,181
<u>2018</u>	25,624

2019-2023 \$ 137,068

#### Guarantees

### **Guarantees** [Abstract] Guarantees

# 12 Months Ended Jul. 31, 2013

#### **NOTE M Guarantees**

The Company and Caterpillar Inc. equally own the shares of Advanced Filtration Systems Inc. (AFSI), an unconsolidated joint venture, and guarantee certain debt of the joint venture. As of July 31, 2013, the joint venture had \$29.1 million of outstanding debt, of which the Company guarantees half. In addition, during Fiscal 2013, 2012, and 2011, the Company recorded its equity in earnings of this equity method investment of \$2.3 million, \$2.0 million, and \$1.6 million and royalty income of \$6.0 million, \$6.2 million, and \$6.2 million, respectively, related to AFSI.

At July 31, 2013 and 2012, the Company had a contingent liability for standby letters of credit totaling \$12.2 million and \$10.9 million, respectively, which have been issued and are outstanding. The letters of credit guarantee payment to third parties in the event the Company is in breach of a specified bond financing agreement and insurance contract terms as detailed in each letter of credit. At July 31, 2013 and 2012, there were no amounts drawn upon these letters of credit.

# **Income Taxes**

# 12 Months Ended Jul. 31, 2013

# Income Taxes [Abstract] Income Taxes

### NOTE K Income Taxes

The components of earnings before income taxes are as follows:

	2013		 2012	2011	
Earnings before income taxes:					
United States	\$	147,317	\$ 171,101	\$	117,562
Foreign		200,864	 199,679		194,701
Total	\$	348,181	\$ 370,780	\$	312,263

The components of the provision for income taxes are as follows:

	 2013		2012	2011		
		(thousa	nds of dollars	)(		
Income taxes:						
Current						
Federal	\$ 35,820	\$	45,468	\$	26,675	
State	4,337		4,012		3,555	
Foreign	52,300		50,655		54,785	
	 92,457		100,135		85,015	
Deferred						
Federal	7,071		7,391		8,556	
State	312		722		191	
Foreign	964		(1,769)		(6,790)	
-	 8,347		6,344		1,957	
Total	\$ 100,804	\$	106,479	\$	86,972	

The following table reconciles the U.S. statutory income tax rate with the effective income tax rate:

	2013	2012	2011
Statutory U.S. federal rate	35.0%	35.0%	35.0%
State income taxes	1.2%	1.2%	1.0%
Foreign taxes at lower rates	(6.1%)	(6.0%)	(6.6%)
Export, manufacturing, and research credits	(1.5%)	(1.0%)	(1.6%)
U.S. tax impact on repatriation of earnings	(0.2%)	0.8%	(0.3%)
Change in unrecognized tax benefits	0.5%	(1.0%)	0.1%
Other	0.1%	(0.3%)	0.3%
	29.0%	28.7%	27.9%

The tax effects of temporary differences that give rise to deferred tax assets and liabilities are as follows:

	2013			2012
		rs)		
Deferred tax assets:				
Accrued expenses	\$	11,580	\$	10,666
Compensation and retirement plans		23,578		52,986

NOL carryforwards	3,279	3,146
LIFO and inventory reserves	5,037	2,796
Other	3,890	3,697
Deferred tax assets, gross	47,364	73,291
Valuation allowance	(3,228)	(2,945)
Net deferred tax assets	44,136	70,346
Deferred tax liabilities:		
Depreciation and amortization	(45,737)	(38,796)
Other	(663)	(394)
Deferred tax liabilities	(46,400)	(39,190)
Prepaid tax assets	4,015	4,251
Net tax asset	\$ 1,751	\$ 35,407

Deferred income tax assets on the face of the balance sheet include \$4.0 million and \$4.3 million of prepaid tax assets related to intercompany transfers of inventory as of July 31, 2013 and July 31, 2012, respectively.

The effective tax rate for Fiscal 2013 was 29.0 percent compared to 28.7 percent in Fiscal 2012. The increase in the effective tax rate is primarily due to the incremental benefits derived in Fiscal 2012 from the favorable settlement of tax audits. This was partially offset by an increase in tax benefits from international operations and the retroactive reinstatement of the Research and Experimentation Credit in the U.S. in the current year.

The Company has not provided for U.S. income taxes on additional undistributed earnings of non-U.S. subsidiaries of approximately \$757.0 million. The Company currently intends to indefinitely reinvest these undistributed earnings as there are significant investment opportunities there or to repatriate the earnings only when it is tax effective to do so. If any portion were to be distributed, the related U.S. tax liability may be reduced by foreign income taxes paid on those earnings plus any available foreign tax credit carryovers. Determination of the unrecognized deferred tax liability related to these undistributed earnings is not practicable.

The Company has cumulative pre-tax loss carryforwards of \$3.1 million, which exist in various international subsidiaries. If fully realized, the unexpired net operating losses may be carried forward to offset future local income tax payments of \$0.9 million, at current rates of tax. The majority of the remaining net operating loss carryforwards expire more than 5 years out or have no statutory expiration under current local laws. However, as it is more-likely-than-not that certain of these losses will not be realized, a valuation allowance of \$0.8 million exists as of July 31, 2013.

The Company maintains a reserve for uncertain tax benefits. The accounting standard defines the threshold for recognizing the benefits of tax return positions in the financial statements as "more-likely-than-not" to be sustained by the taxing authorities based solely on the technical merits of the position. If the recognition threshold is met, the tax benefit is measured and recognized as the largest amount of tax benefit that in the Company's judgment is greater than 50 percent likely to be realized. A reconciliation of the beginning and ending amount of gross unrecognized tax benefits is as follows:

. . . .

	 2013	2012	2011
	(thous	ands of dollar	s)
Gross unrecognized tax benefits at beginning of			
fiscal year	\$ 16,514 \$	20,005 \$	18,994
Additions for tax positions of the current year	5,453	3,323	7,406
Additions for tax positions of prior years	407	261	668
Reductions for tax positions of prior years	(1,640)	(4,462)	(4,059)
Settlements	(277)	_	-

Reductions due to lapse of applicable statute of				
limitations	(2,038)	(2,613	)	(3,004)
Gross unrecognized tax benefits at end of fiscal year	\$ 18,419	\$ 16,514	\$	20,005

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. During the fiscal year ended July 31, 2013, the Company recognized interest expense, net of tax benefit, of approximately \$0.3 million. At July 31, 2013 and July 31, 2012, accrued interest and penalties on a gross basis were \$1.1 million and \$1.3 million, respectively.

The Company's uncertain tax positions are affected by the tax years that are under audit or remain subject to examination by the relevant taxing authorities. The following tax years, in addition to the current year, remain subject to examination, at least for certain issues, by the major tax jurisdictions indicated:

<b>Major Jurisdictions</b>	<b>Open Tax Years</b>
Belgium	2011 through 2012
China	2003 through 2012
France	2010 through 2012
Germany	2009 through 2012
Italy	2003 through 2012
Japan	2012
Mexico	2008 through 2012
Thailand	2005 through 2012
United Kingdom	2012
United States	2011 through 2012
1	

If the Company were to prevail on all unrecognized tax benefits recorded, substantially all of the unrecognized tax benefits would benefit the effective tax rate. With an average statute of limitations of about 5 years, up to \$0.8 million of the unrecognized tax benefits could potentially expire in the next 12 month period, unless extended by audit. It is possible that quicker than expected settlement of either current or future audits and disputes would cause additional reversals of previously recorded reserves in the next 12 month period. Currently, the Company has approximately \$0.2 million of unrecognized tax benefits that are in formal dispute with various taxing authorities related to transfer pricing and deductibility of expenses. Quantification of an estimated range and timing of future audit settlements cannot be made at this time.

<b>Document And Entity</b> <b>Information (USD \$)</b>	12 Months Ended Jul. 31, 2013	Aug. 31, 201	3 Jan. 31, 2013
<b>Document And Entity Information [Abstract</b>	E]		
Document Type	10-K		
Amendment Flag	false		
Document Period End Date	Jul. 31, 2013		
Document Fiscal Year Focus	2013		
Document Fiscal Period Focus	FY		
Entity Registrant Name	DONALDSON CO INC	2	
Entity Central Index Key	0000029644		
Current Fiscal Year End Date	07-31		
Entity Filer Category	Large Accelerated Filer		
Entity Common Stock, Shares Outstanding		146,109,145	
Entity Well-known Seasoned Issuer	Yes		
Entity Public Float			\$ 5,466,451,890
Entity Current Reporting Status	Yes		
Entity Voluntary Filers	No		

Segment Reporting	3 Months Ended						12	2 Months Ended			
(Summary Of Segment Detail) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	Apr. 30, 2013	Jan. 31, 2013	Oct. 31, 2012	Jul. 31, 2012	Apr. 30, 2012	Jan. 31, 2012	Oct. 31, 2011	Jul. 31, 2013	Jul. 31, 2012	Jul. 31, 2011
<u>Segment Reporting</u> <u>Information [Line Items]</u>											
Net sales Depreciation and amortization	\$ 632,594	\$ 619,371	\$ 596,036	\$ 588,947	\$ 656,833	\$ 647,237	\$ 580,883	\$ 608,29:	\$ 52,436,948 64,290	\$ 82,493,248 61,165	\$ 82,294,029 60,491
Equity earnings in unconsolidated affiliates									4,693	4,735	4,105
Earnings before income taxes Assets	1,743,556				1,730,082				,	370,780 51,730,082	312,263 21,726,093
Equity investments in unconsolidated affiliates	18,840				20,126				18,840	20,126	19,177
Capital expenditures, net of acquired businesses									94,895	78,139	60,633
Engine Products [Member] Segment Reporting											
Information [Line Items] Net sales Depreciation and amortization									1,504,188 35,815		) 1,440,495 36,338
Equity earnings in unconsolidated affiliates									4,000	3,966	3,302
Earnings before income taxes Assets	826,151				845,176				220,892 826,151	227,941 845,176	211,255 888,080
Equity investments in unconsolidated affiliates	15,563				17,304				15,563	17,304	16,619
Capital expenditures, net of acquired businesses									52,864	46,816	36,423
Industrial Products [Member] Segment Reporting											
Information [Line Items] Net sales Depreciation and amortization									932,760 22,447	923,108 18,852	853,534 19,396
Equity earnings in unconsolidated affiliates									693	769	803
Earnings before income taxes Assets	527,416				520,739				139,108 527,416	149,249 520,739	123,871 519,730
Equity investments in unconsolidated affiliates	3,277				2,822				3,277	2,822	2,558
Capital expenditures, net of acquired businesses Corporate & Unallocated									33,134	24,083	19,442
[Member] Segment Reporting Information [Line Items]											
Depreciation and amortization									6,028	5,667	4,757
Earnings before income taxes Assets	389,989				364,167				(11,819) 389,989	(6,410) 364,167	(22,863) 318,283
Capital expenditures, net of acquired businesses									\$ 8,897	\$ 7,240	\$ 4,768

### **Segment Reporting**

# Segment Reporting [Abstract] Segment Reporting

## 12 Months Ended Jul. 31, 2013

#### NOTE L Segment Reporting

Consistent with FASB guidance related to segment reporting, the Company identified two reportable segments: Engine Products and Industrial Products. Segment selection was based on the internal organizational structure, management of operations, and performance evaluation by management and the Company's Board of Directors.

The Engine Products segment sells to OEMs in the construction, mining, agriculture, aerospace, defense, and truck markets and to independent distributors, OEM dealer networks, private label accounts, and large equipment fleets. Products include air filtration systems, exhaust and emissions systems, liquid filtration systems including hydraulics, fuel and lube, and replacement filters.

The Industrial Products segment sells to various industrial dealers, distributors, and endusers, OEMs of gas-fired turbines, and OEMs and end-users requiring clean air. Products include dust, fume, and mist collectors, compressed air purification systems, air filtration systems for gas turbines, PTFE membrane-based products, and specialized air and gas filtration systems for applications including computer hard disk drives and semi-conductor manufacturing.

Corporate and Unallocated includes corporate expenses determined to be non-allocable to the segments, interest income, and interest expense. Assets included in Corporate and Unallocated principally are cash and cash equivalents, inventory reserves, certain prepaids, certain investments, other assets, and assets allocated to general corporate purposes.

The Company has an internal measurement system to evaluate performance and allocate resources based on profit or loss from operations before income taxes. The Company's manufacturing facilities serve both reporting segments. Therefore, the Company uses an allocation methodology to assign costs and assets to the segments. A certain amount of costs and assets relate to general corporate purposes and are not assigned to either segment. Certain accounting policies applied to the reportable segments differ from those described in the summary of significant accounting policies. The reportable segments account for receivables on a net basis and account for inventory on a standard cost basis.

Segment allocated assets are primarily accounts receivable, inventories, property, plant, and equipment, and goodwill. Reconciling items included in Corporate and Unallocated are created based on accounting differences between segment reporting and the consolidated, external reporting as well as internal allocation methodologies.

The Company is an integrated enterprise, characterized by substantial intersegment cooperation, cost allocations, and sharing of assets. Therefore, we do not represent that these segments, if operated independently, would report the operating profit and other financial information shown below.

Segment detail is summarized as follows:

	 Engine Products	8		Corporate & Unallocated		Total Company				
	(thousands of dollars)									
2013										
Net sales	\$ 1,504,188	\$	932,760	\$	_ 5	\$ 2,436,948				
Depreciation and amortization	35,815		22,447		6,028	64,290				

Equity earnings in unconsolidated				
affiliates	4,000	693	_	4,693
Earnings before income taxes	220,892	139,108	(11,819)	348,181
Assets	826,151	527,416	389,989	1,743,556
Equity investments in unconsolidated affiliates Capital expenditures, net of acquired	15,563	3,277	—	18,840
businesses	52,864	33,134	8,897	94,895
2012				
Net sales	\$ 1,570,140	\$ 923,108	\$ — \$	2,493,248
Depreciation and amortization Equity earnings in unconsolidated	36,646	18,852	5,667	61,165
affiliates	3,966	769	—	4,735
Earnings before income taxes	227,941	149,249	(6,410)	370,780
Assets	845,176	520,739	364,167	1,730,082
Equity investments in unconsolidated affiliates Capital expenditures, net of acquired	17,304	2,822	_	20,126
businesses	46,816	24,083	7,240	78,139
2011				
Net sales	\$ 1,440,495	\$ 853,534	\$ — \$	2,294,029
Depreciation and amortization Equity earnings in unconsolidated	36,338	19,396	4,757	60,491
affiliates	3,302	803	—	4,105
Earnings before income taxes	211,255	123,871	(22,863)	312,263
Assets	888,080	519,730	318,283	1,726,093
Equity investments in unconsolidated affiliates	16,619	2,558	_	19,177
Capital expenditures, net of acquired businesses	36,423	19,442	4,768	60,633

Following are net sales by product within the Engine Products segment and Industrial Products segment:

	2013		2012		2011
			)		
Engine Products segment:					
Off-Road Products	\$	358,834	\$ 376,870	\$	327,557
On-Road Products		128,446	163,934		127,107
Aftermarket Products*		900,419	907,306		861,393
Retrofit Emissions Products		12,298	15,354		19,555
Aerospace and Defense Products		104,191	 106,676		104,883
Total Engine Products segment		1,504,188	 1,570,140		1,440,495
Industrial Products segment:					
Industrial Filtration Solutions Products		529,751	553,453		507,646
Gas Turbine Products		232,922	180,669		154,726
Special Applications Products		170,087	 188,986		191,162
Total Industrial Products segment		932,760	 923,108		853,534
Total Company	\$	2,436,948	\$ 2,493,248	\$	2,294,029

\*Includes replacement part sales to the Company's OEM Customers.

Geographic sales by origination and property, plant, and equipment:

	Property, Plant, &
Net Sales	Equipment - Net
(thousan	ds of dollars)

\$ 1,010,934	\$	166,614
678,996		123,710
546,406		75,206
200,612		53,750
\$ 2,436,948	\$	419,280
\$ 1,064,474	\$	146,328
678,619		114,266
572,163		80,200
 177,992	_	44,115
\$ 2,493,248	\$	384,909
\$ 941,218	\$	141,584
653,275		131,739
540,874		81,035
 158,662		37,144
\$ 2,294,029	\$	391,502
<u>\$</u> \$ <u>\$</u> \$	$\begin{array}{c} 678,996\\ 546,406\\ 200,612\\ \hline \$ 2,436,948\\ \hline \$ 1,064,474\\ 678,619\\ 572,163\\ 177,992\\ \hline \$ 2,493,248\\ \hline \$ 941,218\\ 653,275\\ 540,874\\ 158,662\\ \end{array}$	$\begin{array}{c ccccc} & 678,996 \\ & 546,406 \\ \hline 200,612 \\ \hline \$ & 2,436,948 \\ \hline \$ \\ & \$ \\ & \$ \\ & \$ \\ & \$ \\ & \$ \\ & 572,163 \\ \hline 177,992 \\ \hline \$ \\ & 2,493,248 \\ \hline \$ \\ & \$ \\ & \$ \\ & \$ \\ & \$ \\ & \$ \\ & \$ \\ & 53,275 \\ & 540,874 \\ \hline 158,662 \\ \hline \end{array}$

*Concentrations* There were no Customers over 10 percent of net sales during Fiscal 2013, 2012, and 2011. There were no Customers over 10 percent of gross accounts receivable in Fiscal 2013 or Fiscal 2011 and one Customer over 10 percent of gross accounts receivable in Fiscal 2012.

Employee Benefit Plans (Weighted-Average Discount Rates In Determining Actuarial Present Value Of Projected Benefit Obligation) (Details)	Jul. 31, 2013 Jul. 31, 2012						
U.S. Pension Plans [Member]							
Defined Benefit Plan Disclosure [Line Items	5 <b>]</b>						
Discount rate	4.58%	3.59%					
Rate of compensation increase	2.61%	2.61%					
Non-U.S. Pension Plans [Member]							
Defined Benefit Plan Disclosure [Line Items]							
Discount rate	4.04%	4.13%					
Rate of compensation increase	2.92%	2.86%					

Employee Benefit Plans (Obligations And Funded Status Of Company's	12 Months Ended				
Pension Plans) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013 Jul. 31, 2012 Jul. 31,				
Defined Benefit Plan Disclosure [Line Items]					
Service cost	\$ 19,439	\$ 15,464	\$ 16,148		
Interest cost	16,953	19,436	19,440		
Actuarial loss/(gain)	(10,362)	(5,696)	(3,962)		
Funded/(Underfunded) status at July 31, 2013 and 201	<u>2</u> 7,781	(73,916)			
Change In Benefit Obligation [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Benefit obligation, beginning of year	461,492	404,012			
Service cost	19,439	15,464			
Interest cost	16,953	19,436			
Plan amendments	(9)	(781)			
Participant contributions	1,207	1,130			
Actuarial loss/(gain)	(27,176)	51,914			
Currency exchange rates	1,225	(9,689)			
<u>Curtailment</u>	(11,692)				
Benefits paid	(16,496)	(19,994)			
Benefit obligation, end of year	444,943	461,492			
Change in Plan Assets [Member]					
Defined Benefit Plan Disclosure [Line Items]					
Beginning balance	387,576	373,555			
Actual return on plan assets	51,524	4,442			
Company contributions	28,186	37,915			
Participant contributions	1,207	1,130			
Currency exchange rates	727	(9,472)			
Benefits paid	(16,496)	(19,994)			
Ending balance	\$ 452,724	\$ 387,576			

Segment Reporting (Net Sales By Product Within	3 Months Ended							12 Months Ended			
Engine Products Segment And Industrial Products Segment) (Details) (USD \$) In Thousands, unless otherwise specified	Jul. 31, 2013	Apr. 30, 2013	Jan. 31, 2013	Oct. 31, 2012	Jul. 31, 2012	Apr. 30, 2012	Jan. 31, 2012	Oct. 31, 2011	Jul. 31 2013	, Jul. 31 2012	, Jul. 31, 2011
Segment Reporting Information [Line Items] Net sales	\$ 632,594	\$ 619,371	\$ 596,036	\$ 588,947		\$ 647,237	\$ 7 580,883	\$ 608,295	\$ 52,436,948	\$ 2,493,248	\$ 8 2,294,029
Engine Products [Member] Segment Reporting Information [Line Items] Net sales Industrial Products [Member]									1,504,188	1,570,140	) 1,440,495
Segment Reporting Information [Line Items] Net sales Off-Road Products [Member]									932,760	923,108	853,534
Engine Products [Member] Segment Reporting Information [Line Items] Net sales On-Road Products [Member]									358,834	376,870	327,557
Engine Products [Member] Segment Reporting Information [Line Items] Net sales Aftermarket Products									128,446	163,934	127,107
[Member]   Engine Products [Member] Segment Reporting Information [Line Items] Net sales									900,419	[1]907,306	[1]861,393 [1]
Retrofit Emissions Products [Member]   Engine Products [Member] Segment Reporting											
Information [Line Items] Net sales Aerospace and Defense Products [Member]   Engine									12,298	15,354	19,555
Products [Member] Segment Reporting Information [Line Items] Net sales Industrial Filtration Solutions Products [Member]   Industrial	L								104,191	106,676	104,883
Products [Member] Segment Reporting Information [Line Items] Net sales									529,751	553,453	507,646

Gas Turbine Products			
[Member]   Industrial Products			
[Member]			
Segment Reporting			
Information [Line Items]			
Net sales	232,922	180,669	154,726
Special Applications Products			
[Member]   Industrial Products			
[Member]			
Segment Reporting			
Information [Line Items]			
Net sales	\$ 170,087	\$ 188,986	\$ 191,162
[1] Includes replacement part sales to the Company's OEM Customers.			