## Additional File 2. Least Squares Means at Baseline Nested by Site (N=97)

|  | Overall ORIC <sup>a</sup> (N=88) <sup>b</sup> |        |       |         | Change efficacy (N=88) <sup>b</sup> |        |       |         | Change commitment (N=80)° |        |       |         |
|--|---|--------|-------|---------|-------------------------------------|--------|-------|---------|---------------------------|--------|-------|---------|
|  | n   | Means  | SEd   | p-value | n                                   | Means  | SEd   | p-value | n                         | Means  | SEd   | p-value |
| Age (years)  |   |        |       | 0.429   |                                     |        |       | 0.396   |                           |        |       | 0.594   |
| 18-34  | 20  | 55.267 | 1.240 |         | 20                                  | 31.735 | 0.817 |         | 18                        | 23.333 | 0.533 |         |
| 35-44  | 25  | 55.912 | 1.121 |         | 25                                  | 32.075 | 0.744 |         | 23                        | 23.696 | 0.471 |         |
| 45-54  | 24  | 55.024 | 1.156 |         | 24                                  | 31.463 | 0.762 |         | 22                        | 23.429 | 0.493 |         |
| 55-64  | 14  | 58.495 | 1.472 |         | 14                                  | 33.848 | 0.964 |         | 12                        | 24.583 | 0.652 |         |
| 65 and older   | 5   | 56.251 | 2.451 |         | 5                                   | 32.017 | 1.600 |         | 5                         | 24.200 | 1.010 |         |
| Role   |   |        |       | 0.144   |                                     |        |       | 0.298   |                           |        |       | 0.056   |
| Community health worker/Peer navigator/Advocate /Patient navigator | 18  | 54.727 | 1.271 |         | 18                                  | 31.323 | 0.849 |         | 16                        | 23.188 | 0.536 |         |
| Case manager/<br>Social worker                                     | 10  | 57.728 | 1.710 |         | 10                                  | 33.245 | 1.147 |         | 9                         | 24.444 | 0.715 |         |
| Mental health/<br>Primary care<br>provider                         | 9   | 52.178 | 1.798 |         | 9                                   | 30.198 | 1.201 |         | 8                         | 21.625 | 0.758 |         |
| Administrator  | 38  | 56.857 | 0.902 |         | 38                                  | 32.578 | 0.617 |         | 35                        | 24.177 | 0.368 |         |
| Evaluator/Quality improvement manager                              | 13  | 56.445 | 1.495 |         | 13                                  | 32.408 | 0.998 |         | 12                        | 23.917 | 0.619 |         |

| Length in this role                                   |    |        |       | 0.147 |    |        |       | 0.147 |    |        |       | 0.378 |
|---|----|--------|-------|-------|----|--------|-------|-------|----|--------|-------|-------|
| <1 year   | 16 | 57.916 | 1.410 |       | 16 | 33.379 | 0.929 |       | 13 | 24.308 | 0.622 |       |
| 1-5 years   | 26 | 54.391 | 1.151 |       | 26 | 31.070 | 0.764 |       | 25 | 23.240 | 0.448 |       |
| More than 5 years                                     | 45 | 56.177 | 0.912 |       | 45 | 32.215 | 0.610 |       | 41 | 23.805 | 0.350 |       |
| Length in the organization                            |    |        |       | 0.923 |    |        |       | 0.948 |    | 23.500 | 0.565 | 0.715 |
| <1 year   | 20 | 56.172 | 1.288 |       | 20 | 32.329 | 0.854 |       | 16 | 23.500 | 0.462 |       |
| 1-5 years   | 25 | 55.604 | 1.172 |       | 25 | 31.979 | 0.780 |       | 24 | 23.923 | 0.362 |       |
| More than 5 years                                     | 43 | 56.105 | 0.923 |       | 43 | 32.088 | 0.618 |       | 40 |        |       |       |
| Organization type                                     |    |        |       | 0.087 |    |        |       | 0.146 |    |        |       | 0.115 |
| Health<br>center/Hospital                             | 20 | 53.308 | 1.256 |       | 20 | 30.587 | 0.831 |       | 20 | 22.700 | 0.490 |       |
| AIDS service organization                             | 17 | 56.430 | 1.361 |       | 17 | 32.528 | 0.900 |       | 16 | 23.938 | 0.548 |       |
| Community based organization/ Health department/Other | 51 | 56.880 | 0.849 |       | 51 | 32.573 | 0.564 |       | 44 | 24.093 | 0.334 |       |

<sup>&</sup>lt;sup>a</sup>ORIC – Organizational Readiness for Implementing Change.

<sup>b</sup> Site C and Site F were not included in the mixed model to estimate least squares means.

<sup>c</sup>Site C, Site F, and Site J were not included in the mixed model to estimate least squares means.

dSE – Standard errors.